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A Review of the Hardware, Iron and Metal Trades.

Published every Thursday Morning by David Williams, Nos. 96, 98, 100 & 102 Reade St., New York.

Vol. LII: No. 26.

New York, Thursday, December 28, 1893.

\$4.80 a Year, including Postage. Single Copies, Ten Cents.

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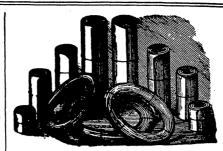
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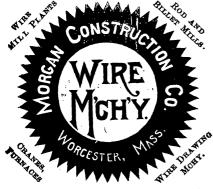
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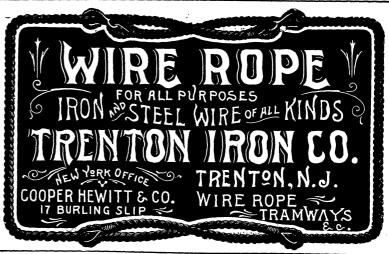
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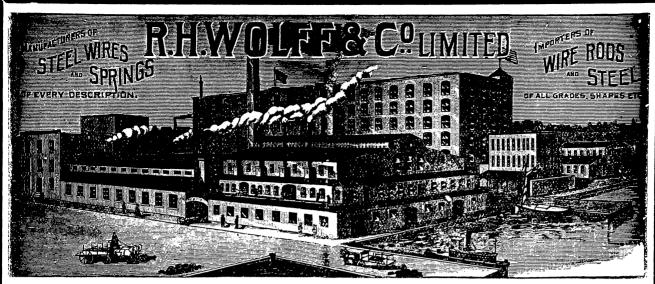
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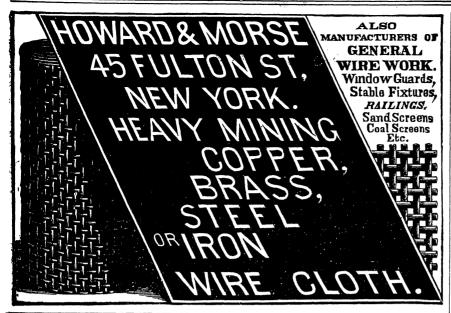
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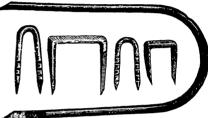
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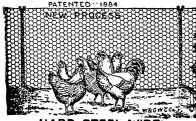
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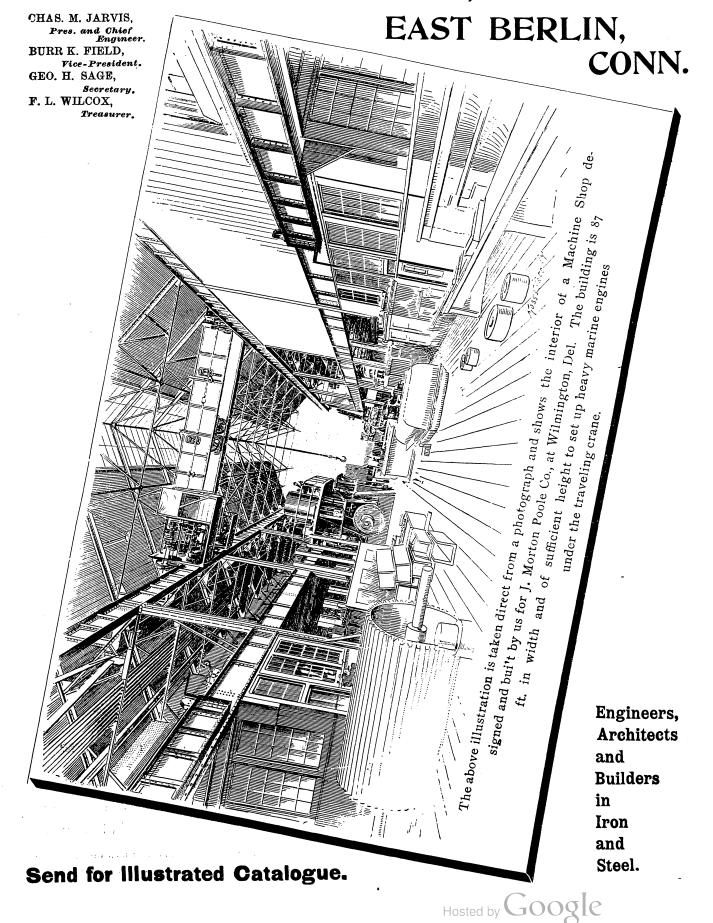
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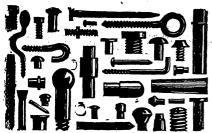
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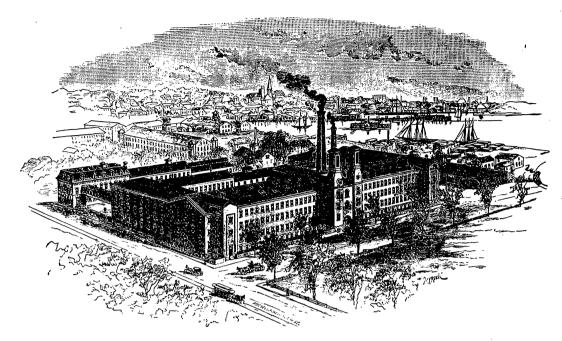


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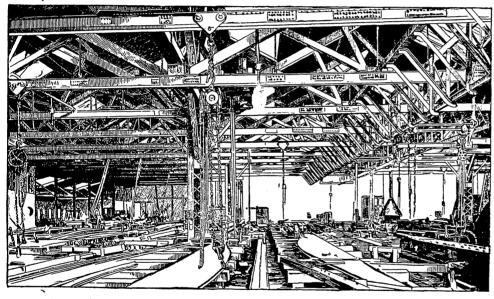
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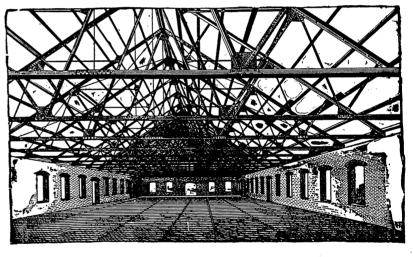
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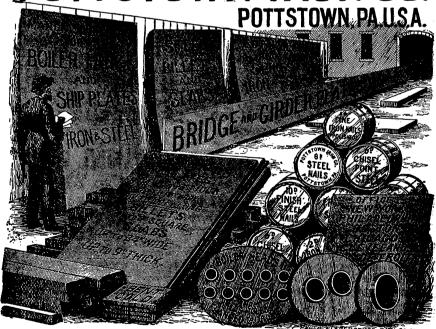
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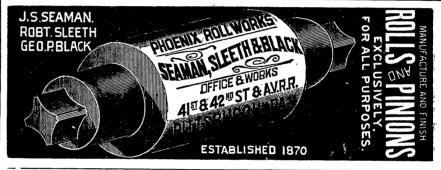
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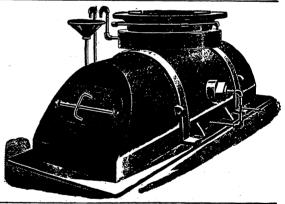
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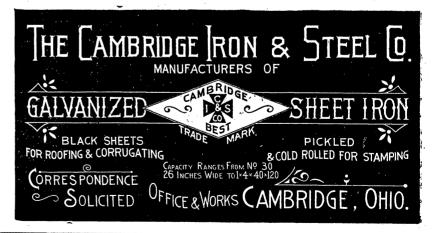
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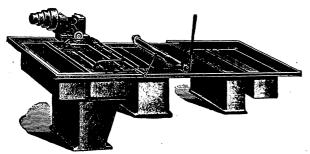
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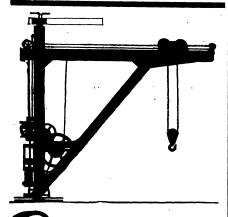
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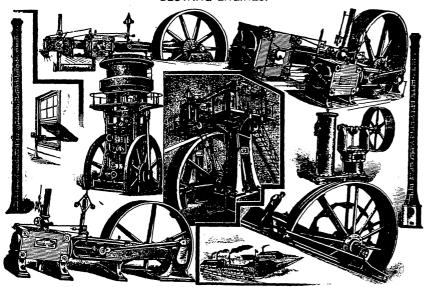
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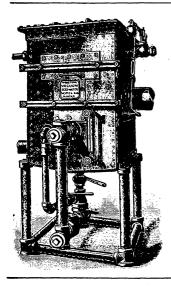
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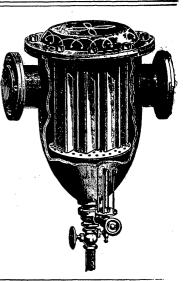
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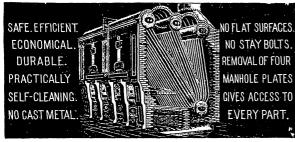
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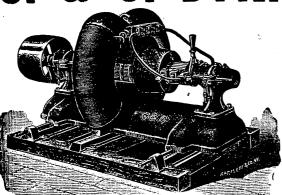
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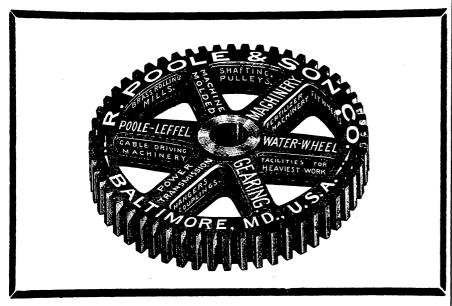
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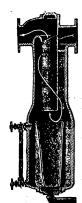
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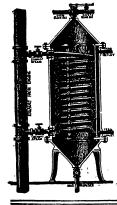
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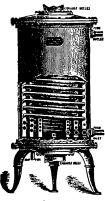
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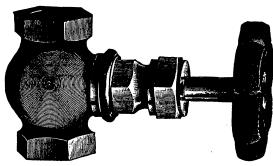
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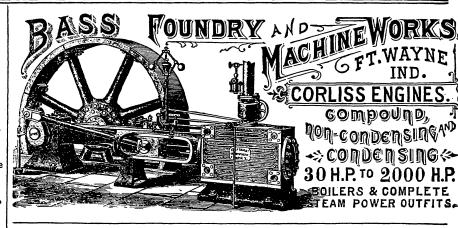


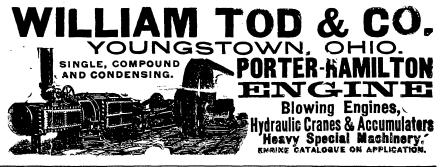
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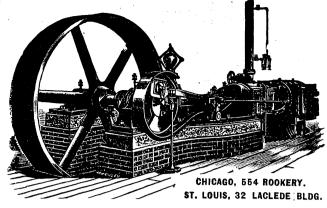
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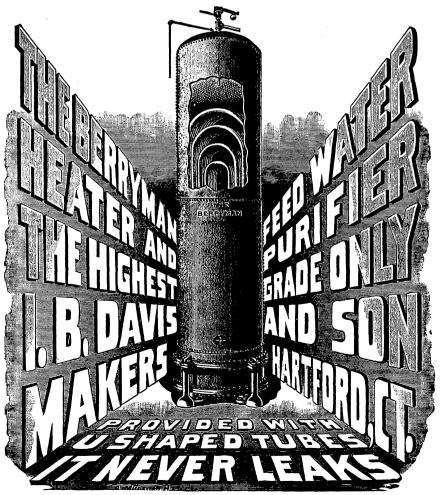
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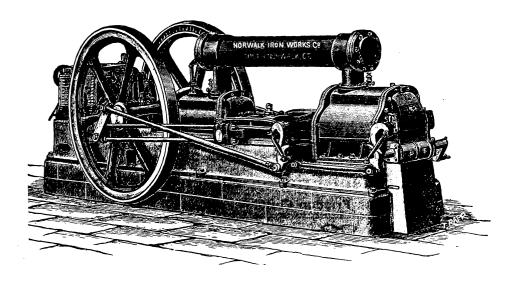
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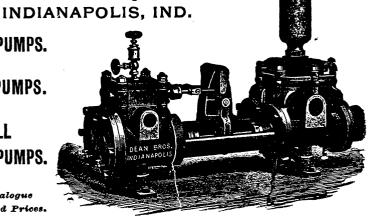
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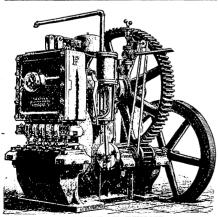
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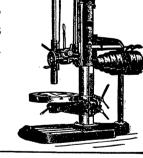


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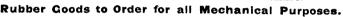
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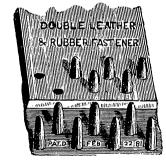
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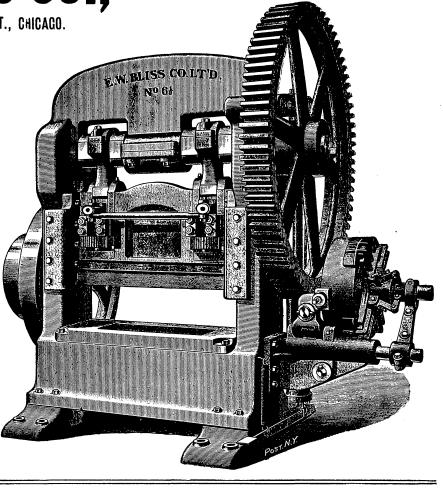
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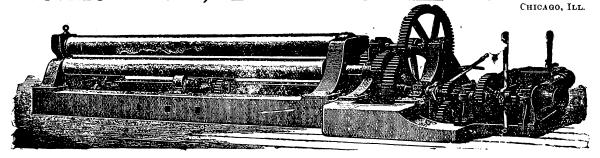
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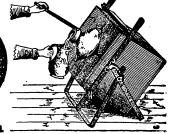


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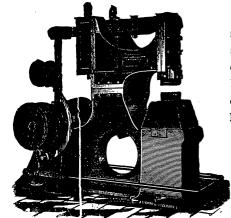
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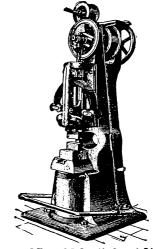
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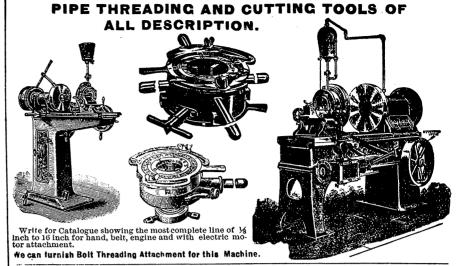
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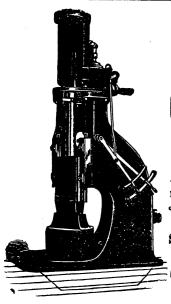
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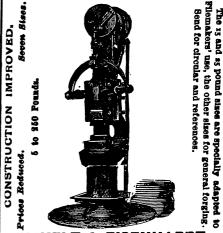
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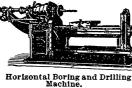
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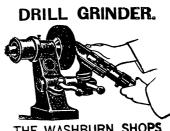
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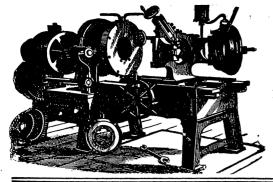
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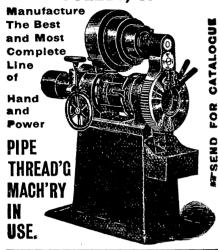
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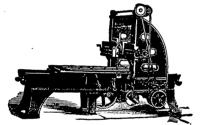
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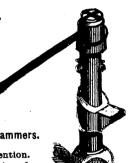
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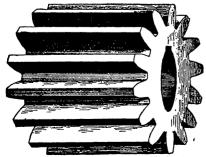
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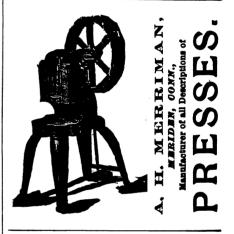
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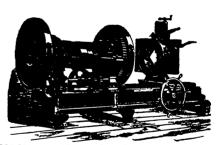
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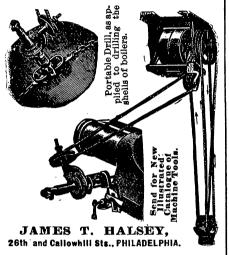
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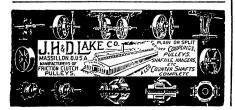
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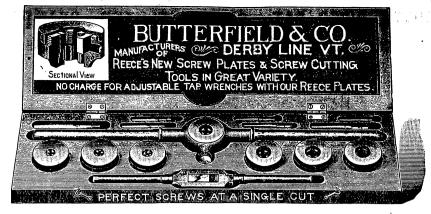
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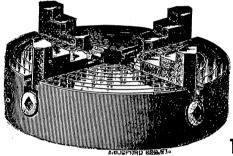
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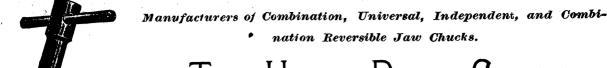
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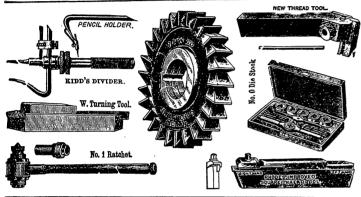
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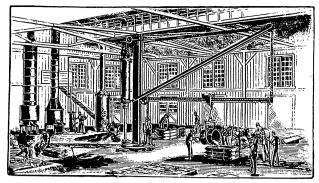
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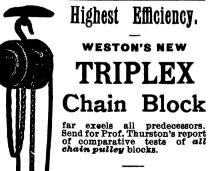
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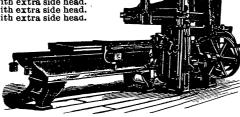
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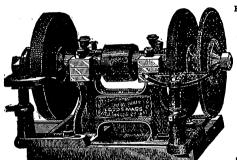
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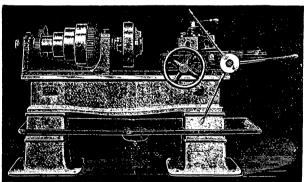
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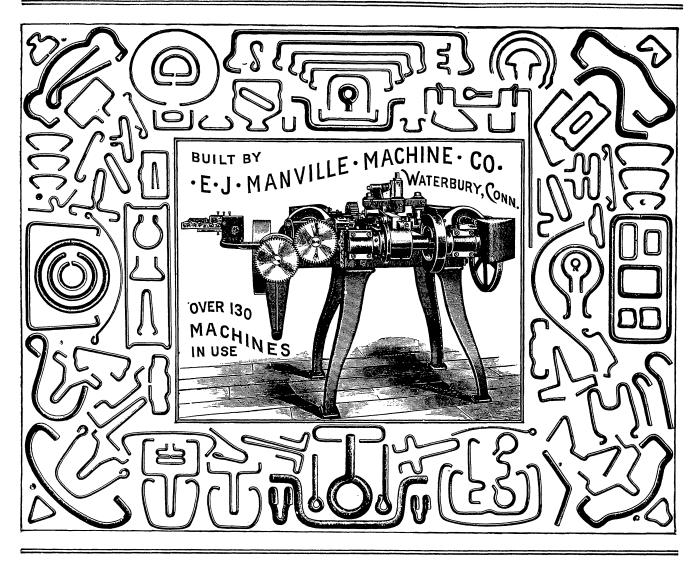
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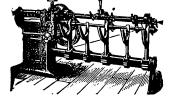
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	16 x 42	1216 x 15	10 x 24	10 x 10
	18 x 36	1516 x 16	10 x 16	9 x 10
	20 x 42	13 x 12	11 x 20	9 x 9
١	22 x 48	SLIDE	12 x 18	8 x 10
	23 x 36	VALVE HOR.	12 x 24	7 x 9
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1 Hendey Shaper, 16 in. stroke, limp. vise.
129 Some BarCains Here.
129 Some Barcains stop.
129 Some Barcains stop.
129 Some Barcains stop.
120 Some Barcains stop.
120 Some Barcains stop.
121 x 6 Sorew Cutting Engine Lathe. New.
129 Some Barcains stop.
120 Some Barcains stop.
120 Some Barcains stop.
121 x 6 Sorew Cutting Engine Lathe.
129 Some Barcains stop.
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As MANAGER for a general store; advertiser is 42 years of age, with 25 years' valuable experience in dry goods, groceries and office work; the highest references as to character and ability; hold position as bookkeeper in grocery house, but desire to change as above. "ROTHERSTELD," office of The Iron Age, 220 S. 4th St., Philadelphia, Pa.

BOOKKEEPER—A young man, 38 years of age, with 20 years' experience as manager and bookkeeper, desires a position where ability is necessary; is well versed in the iron business; an able financier and a thorough accountant and will furnish the best of references; willing to go to city or country. Address "BOOKKEEPER," office of The Iron Age, 220 So. 4th St., Philadelphia, Pa.

A MANUFACTURER'S TRAVELING SALESMAN, with several years' experience,
and established trade in four states, now representing two good lines, would like to add
one or two additional lines; competent to
handle anything in hardware or cutlery; a
chance to secure good representation at reasonable cost. Address "Active," office of The Iron
Age, 22-24 Pickering Building, Cincinnati, O.

As TRAVELING SALESMAN or manager of retail hardware business, by advertiser, who is 28 years of age; married; eight years' road experience, about same amount inside; highest references. Address "ELM," Black Rock Station, Buffalo, N. Y.

DY A TRAVELER thoroughly acquainted, anything in the hardware or metal line to sell in the principal cities through the West on salary or commission. Address "N.," No. 1228, office of The Iron Age, 96-102 Reade St., New York City.

GENERAL MANAGER of one of the largest machine works, with many years' experience, is open for engagement in a similar capacity; references of the highest character given and requested. Address "GENERAL MANAGER," office of The Iron Age, 22-24 Pickering Building, Cincinnati, Ohio.

BY A FIRST-CLASS BUSINESS MAN, with 15 years' practical experience as a rolling mill manager; thoroughly competent, and of the highest character; will be open for an engagement about February 1; is now engaged with large concern, but for satisfactory reasons desires to change. Address "General Manager," office of The Iron Age, 509-510 Hamilton Building, Pittsburgh, Pa.

A GENCY WANTED for salable hardware specialties by one well acquainted in the trade; best references; terms satisfactory to manufacturer. H. B. JAMES, P. O. Box 3072, New York.

BY A PRACTICAL steam goods salesmanders of the some specialty to sell as a side line. Address "T. B.," office of The Iron Age, 96-102 Reade St., New York.

BY A TRAVELING SALESMAN in Builders' and general hardware; has extensive acquaintance in New York State, New Jersey and New England; can figure from pians and specifications; three years on road; can furnish first-class references. Address "Builders," No. 1228, office of The Iron Age, 96-102 Reade St., New York.

BY CHEMIST experienced in iron and steel analysis and accustomed to general work outside laboratory, conducting tests, etc.; highest references. Address "Expert," Box, 1228, office of The Iron Age, 96-102 Reade St., New York.

MANUFACTURERS of leading goods who desire first class representation to the wholesale and jobbing trade of the West and Northwest are respectfully invited to correspond with "Selling Agent," office of The Iron Age, 96-102 Reade St., New York.

MR HENRY MOORE of Woolley, Baynon & Moore Co. will withdraw from that firm January 1. '94, and solicits correspondence from manufacturers of heavy and shelf hardware with a view to represent them in New York City; has a good connection and will travel occasionally. Andress "Heavy And Shelf," Box 122x, office of The Iron Age, 96-102 Reade St., New York.

A STRICTLY first-class builders' hardware salesman desires to make a change February 1st; acquainted with different factories' goods; can figure from architects' plans and specifications; can give first-class references; position in house or on road; seven years with present house. Address "B. H. SALESMAN," office of The Iron Age, '96-102 Reade St., New York.

BY A YOUNG MAN of twenty years' experience in the iron business, as representative agent, or to sell goods on the road: is a thorough me hanic, energetic and industrious; will be valuable to the party wishing good service. Address "P. L. S.," office of The Iron Age, 220 South 4th St. Philadelphia, Pa.

BY A CUTLERY SALESMAN who has traveled many years representing some first class houses in pocket and table cutlery, imported hardware, chains, etc.; well known to the jobbing trade throughout the United States; will be open for an engagement after January 1st; references unexceptionable. Address "W. H. G.," No. 1221. office of The Iron Age, 96-102 Reade St., New York.

BY A BOOKKEEPER of over 20 years' experience, a position as bookkeeper and cashier with a first-class wholesale house; best of references. Address "E. B.," Box 3006, N. Y. P. O.

WHERE MY BUSINESS experience of several years in steel and iron and railroad supplies can be utilized to mutual advantage. Address "MAN," office of *The Iron Age*, 220 S. 4th st., Philadelphia, Pa.

AS GALVANIZING FOREMAN, by young man; ten years' experience with large English and American houses; open to lay down and work modern plant for light and heavy sheet iron for working up and corrugating. Address "GALVANIZING," No. 1221, 96-102 Reade St., New York.

AS BOOKKEEPER or SALESMAN in iron or steel house, by a young man with seven years' experience; references of the highest character. Address "FEMPERATE," office of The Iron Age, 96-102 Reade St., New York.

TO REPRESENT MANUFACTURERS of hardware; have an intimate acquaintance with all the large buyers of the Northwest, West, South and East, with the exception of New England States; have had many years' experience and can furnish first-class references. Address 'Northwest,' office of The Iron Age, 59 Dearborn St., Chicago.

SUPERINTENDENT OR CHIEF ENGINEER, by a mechanical engineer of 15 years' experience in general engineering, bydraulics, cranes, sheet, plate and structural iron work, etc.; any one who wants an energetic man to look after his interests will answer this ad. "Hustler," office of The Iron Age, 98-102 Reade St., New York.

A GENTLEMAN who has had over 25 years experience in hardware and kindred lines, and who also has had a thorough business training in accounts, finance, etc., desires to secure a position as representative in New York City of a manufacturer of hardware, metals, iron, etc., or to serve in any capacity where he may be useful; unqualined references furnished. Address Box No. 1214 A., office of The Iron Age, 96-102 Heade St., New York.

WOULD LIKE to secure position with manufacturer of hardware or commission hardware house as representative on road or house position; having been a number of years in the business, with a road experience of six years, feel confident I can make myself valuable to any company; can furnish excellent references. Address "Energy," P. O. Box No. 182, Baitimore, Md.

A MEMBER OF AMERICAN SOCIETY of Mechanical Engineers, who has had 20 years' practical experience as follows: machinist, head draughtsman, erector of steam plants engineering, estimating, contracting and office work and superintendent of large engine works, is available for responsible position. Address "A. B. C.," office of The Iron Age, 59 Dearborn St., Chicago.

BY AN EXPERIENCED HARDWAREMAN, ten years' experience, three years' on the road; good salesman and stock keeper; West or Southwest preferred; best of references. Address L. W. VIVION, Benton City, Mo.

THE BOND NAIL.



These nails are made from d fferent sizes of wire with head at any desired position between the points. For coopers, box and furniture manufacturers' dowels they are unsurpassed. Builders and repairers of all kinds will find these nails useful, We also manufacture Doweling Machines and Sets for driving these nails. Address

THE BOND NAIL CO.,

P. O. Box 23.

RAYNHAM, MASS.

Patent ROCK EMERY MILL STONES.

Next to

Diamonds

Hardness

Durability.

and



Fit Anv Mill Frame

> without change.

Cuts every substance with unexampled rapidity; always sharp; emery face Never Dressed. As much more Durable than other stones as they are Harder. Never Glaze; grind everything. Most Rapid Grinder known.

Send for Circular.

STURTEVANT MILL CO., Boston, Mass.

IF YOU WANT A NIAGARA DYNAMO OR MOTOR

or if you are a dealer and want an Agency send for our Catalogue and Price-List.

LOYELL MFG. CO., LTD., ERIE, PA.



The Scattergood Time Record and Pay Roll Book. (Pat. Oct. 13, 1891.) Address for Circular to HENRY W. SCATTERGOOD. 23 Richmond St. Phila., Par



J. POPPING'S Patent Machine & Tool Wks.

MANUFACTURERS OF

Solid Iron Shoulder Rabbet Planes, etc., etc. and Hofstatter's Patent Hair Picking machine. N. E. Cer. 58 St. and 11th Ave., N. Y.

STEEL AND IRON IMPROVEMENT CO., THE

Controlling the Adams-Blair Process and other Steel and Iron Patents.

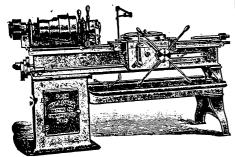
High Grade Open Hearth Steel produced by the Adams-Blair Process at less than the Cost of BESSEMER Steel.

91 and 98 Fifth Ave., Pittsburgh,

EASTERN OFFICE: 412 Drexel Building, Philadelphia, Pa.

HAVE YOU A

FLAT TURRET LATHE ?



If not send or

RAPID LATHE WORK JONES & LAMSON MACHINE CO.,

SPRINGFIELD. VT., U.S.A.



Improved Revolving Mining Screens,

For Coal, Ores, Phosphates, Etc.

Also Tipple Screens and Yard Screens. Extra Heavy Double Crimped Mining Cloths, of every description.

W. S. TYLER, Pres. PRCCTOR PATTERSON. Sec. and Tress, CLEVELAND, OHIO.

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221 PEARL ST., (Corner Platt St.,) NEW YORK.

Assays of Ores, Metals and Metallurgical Products of every description.
Analysis of Water, Ores, Minerals, Metals, Fuel, and Natural and Industrial Products generally.

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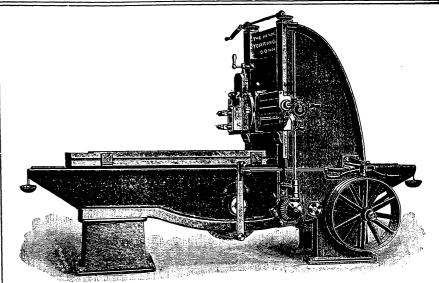
ALUMINUM.

The Pittsburgh Reduction Co.,

116 Water St., Pittsburgh, Pa.,

Offer Aluminum guaranteed equal in purity to the best in the market, at lowest rates obtainable.

ALUMINUM SHEET, WIRE, AND CASTINGS.



Iron Planers at Reduced Prices.

We have on hand a few new planers of this pattern, and in order to dispose of them quickly, we would make a good reduction in price of same. The sizes are 16 inch, 22 inch, 24 inch and 27 inch. If you are in need of a good planer write us for prices on these.

The Hendey Machine Co., Torrington, Conn.

Do You Bore Cylinders?

THE HORIZONTAL BORING MACHINE

IS A SPECIAL TOOL FOR THIS PURPOSE.

SEND FOR PARTICULARS TO

NEWARK MACHINE TOOL WORKS NEWARK, N. J.

J. A. FAY & Co., CHICAGO, WESTERN AGENTS.

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All that a perfectly constructed Bicycle should be the STEARNS will be in 1894, as it was in 1893. The latest improvements and modifications have had the severest of practical tests. livered to the rider it is guaranteed for a year.

E. C. Stearns & Co., Syracuse, N. Y.

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ARE YOU HERE TO MAKE MONEY?

IF SO, THE PRICES WE ARE MAKING ON OIL HEATERS AND GAS STOVES

WILL INTEREST YOU.

B. & B. Stoves are the Leaders.

B. & B. Combination Oil Heaters and Cook Stoves are a great success, as proven by the many testimonials received from all parts of the country.

Every Stove is mounted on rollers, and can easily be moved from room to room. They can be used in place of a range in the kitchen or in place of a base-burner in the parlor. They are thoroughly well adapted to fill all requirements, combining as they do all the qualtites of a first-class Oil Heater and an elegant Parlor Cook Stove.

If you happen to have one of them upstairs, the tank can easily be removed and taken down to the kitchen to be filled, and again replaced in the Stove.

Those who have used the old style Stove with tanks fastened in them as tight as if cast in the iron will appreciate this feature. They can be fitted with our 2-hole, 3-hole or 4-hole Extension Tops for regular 8-inch ware. We want your trade, and if you will give us a chance to quote you prices we will have it.



ASK FOR OUR NEW 80-PAGE CATALOGUE.

W. W. MONTAGUE & CO., San Francisco, General Agents for the Pacific Coast.

The Glazier Stove Co., Mfrs., chelsea, mich.



The standard by which the merits of a Freezer are gauged is, how near it comes to

WHITE MOUNTAIN ICE CREAM FREEZER.

It always has been, and is still, the best. Try them. Manufactured by The White Mountain Freezer Co., Nashua, N. H.



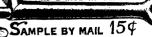
THE OLD RELIABLE STANDARD FREEZER

has the reputation of being the BEST ICE CREAM FREEZER ever introduced.
STRENGTH, DURABILITY, NEATNESS AND EFFICIENCY are prominent points in the manufacture. Full Size Can, CEDAR TUB, Detachable Hinged Crossbar, Self-adjusting Vibratory Scraper, etc.
Write for Illustrated Circular, Price-List and Discounts of STANDARD, GOOD LUCK, MODEL and MACHINE Freezers.

CHAS. W. PACKER, Mfr.,

20 North Fourth Street, Philadelphia.

COVERT'S SELF-LOCKING,
GATE AND DOOR HOOK.
POSITIVELY PREVENTS BEING UNHOOKED
FROM THE OPPOSITE SIDE THROUGH
CRACK OR NARROW OPENING MADE IN TWO SIZES



Call for Our Banner Bolt Snap:

This snap has many important advantages over other makes of Bolt Snaps. viz.: It is lighter, the spring is entirely covered and protected from foreign substance and freezing, and is lower in price.

Made in all sizes; Round, Loop and Open Eye. We are headquarters and the most extensive manufacturers in Saddlery, Coach and General Hardware Specialties.

Covert's Saddlery Works,

FARMER, N. Y., U.S. A.

Hardware Dealers Can Profitably Sell Bicycles.

There is a large trade in Bicycles in all parts of the country and much of that trade naturally belongs to dealers in hardware. Good bicycles meet with a ready sale and pay a fair percentage of profit.

COLUMBIAS

Are the representative high grade machines in America. A Columbia is the easiest machine to sell to the best trade because it is unquestionably the standard wheel of the world.

We want enterprising agents of good standing and solicit correspondence.

Pope Mfg. Co.,

221 Columbus Ave., Boston, Mass.

ICE CREAM FREEZERS with ELECTRIC WELDED WIRE HOOP PAILS.



This season we maintain our established reputation as leaders of all improvements in Ice Cream Freezers, and of making the best goods in the market. In adopting, for our entire line, the ELECTRIC WELDED WIRE HOOP PAILS, the hoops of which are twice as strong as the old flat hoops, and are guaranteed not to fall off, we have taken a step in advance of all others. All our pails are made of the Best Virginia White Cedar. All inside parts of Freezers are thoroughly coated with Pure Block Tin.

Materials and workmanship are of the very test.

With the acquirement of the Freezer business of the Shepard Hardware Co., we have now the largest, best and most popular line of Freezers in the market. Prices Right.

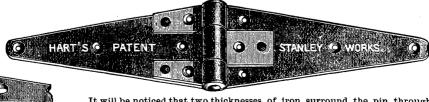
DISCOUNTS QUOTED ON APPLICATION.

Manufactured by

NORTH BROS. MFC. CO., PHILADELPHIA, PA.



HART'S PATENT HEAVY STRAP HINGES.



It will be noticed that two thicknesses of iron surround the pin throughout its length and extend back upon the straps of the hinge, thus giving double thickness of iron at the points where most needed, and more than double the strength of an ordinary strap hinge. The short or inside leaves are galvanized, thus insuring easy working joints, and preventing breakage on account of rust.

MADE BY

THE STANLEY WORKS, NEW BRITAIN, CONN. 79 CHAMBERS ST., N. Y.



CLARK'S BEST QUALITY SCREW DRIVERS.



Four Drivers and one Handle; all interchangeable; are hardened and tempered all over; made of best stock, and finished firstclass.

FOR SALE BY ALL HARDWARE DEALERS.

MANUFACTURED BY

H. BROWN CO.

NEW HAVEN. CONN.

How take as use on the Quality We make only the best !



Sand **Papers**

Reams and Ros

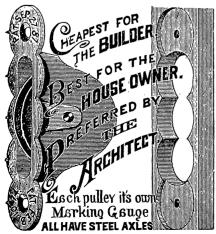
Flint Paper **Garnet Paper Emery Paper Emery Cloth**

MAIR FELTING for covering Boilers, Steam and Water Pipe, and lining Refrigerators.

BAEDER, ADAMSON & Co.

730 MARKET STREET, PHILADELPHIA: 67 BEEKMA: STREET, NEW YORK. 143 MILK STIEET, BOSTON; 182 LAKE STIEET, CHICAGO.

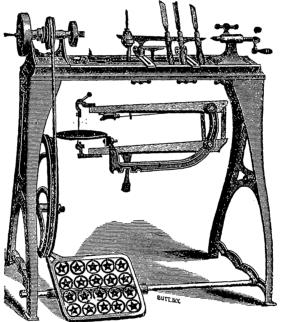
Palmer's Common Sense Frame Pulley.



MANUFACTURED BY

PALMER HARDWARE MFG. CO., Troy, N. Y.

IDAY GOODS.



Many kinds of Scroll Saws'have been put on the market by ourselves and other manufacturers during the past twelve years. Of these only a few have proved good enough to remain in demand. The call now is for a well-made, practical machine, and all second-class ones are of slow sale.

Those who want a good Lathe with Scroll-Sawing Attachment and all Tools and Improvements to the very latest moment will buy the Goodell Lathe.

Those who want only a Scroll Saw with Drilling Attachment and Rubber Blower will prefer the Rogers Saw.

Rubber Blower will prefer the Rogers Saw.

These two machines are taking the place of all others, and are now the most in demand throughout the world.

No dealer can make a mistake by laying in a stock of them. About Christmas time they are wanted in every town, and will make business lively at this otherwise dull season.

season.
We also keep a full stock of Designs, Wood, and all other Scroll Sawing goods.

Price of Goodell Lathe, complete, \$12.00.

Price of Rogers Saw. complete, \$3.50.

MILLERS FALLS CO.,

No. 93 Reade Street, New York.



for them. If not in stock, send to

TAKE NO OTHER. DAVIS & COOK, WATERTOWN, N. Y.



W. R. OSTRANDER & CO.,

204 FULTON STREET, NEW YORK,

Manufacturers of

SPEAKING TUBES, WHISTLES, ORAL, ELECTRIC MECHANICAL AND PNEUMATIC ANNUNCIATORS AND BELLS.

Complete outfits of Speaking Tubes, Whistles Electric, Mechanical and Pneumatic Bells. A full line Juways in stock. Send for new catalogue. Factory, DeKalb ave. near Knickerbocker Brooklyn, N. Y



CABIN LOCK

OF EVERY KIND.

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A complete line of more than 1000 list numbers exclusive of our old and complete line of

YALE CABINET LOCKS.

THE YALE & TOWNE M'F'G CO..

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THE DEALER who sells what THE PEOPLE ask for

> MAKES FRIENDS and MONEY, and SAVES TIME and TROUBLE.

The people ask for

LePage's Liquid And the people are right.

It is the strongest and best glue made. It has been imitated, but never equalled. Be sure to get what you order and ACCEPT NO SUBSTITUTES.

Our name is on every label

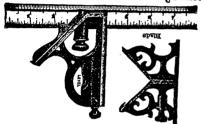
RUSSIA CEMENT CO.,

GLOUCESTER, MASS.

New York Office, 95 Reade and 113 Chambers Streets. Pacific Coast Office, 23 Davis Street, San Francisco, Cal.

Tanufacture To Order TIES & NOVELTIES, PATENTED CLEVELAND, O

CHAPLIN TRY AND CENTRE SOUARE.



MACHINISTS' FINE TOOLS.

If you haven't our 1893 catalog send us a postal card.

STANDARD TOOL CO...

ATHOL, MASS., U.S.A.

ATHOL MACHINE CO., Selling Agents.

NONPAREIL Ratchet Wrenches.

Made of best forged Tool Steel; are asily and readily adjusted and concolled. Can be made reversible intantly without removing from their ork by throwing over the lever in ot of the handle.

The Set of Combination Tools No. 1 acludes the wrench, two sockets, one or screw-driver, bit or reamer shank, ith wood handle, and one socket

o 1% inches. Send for Illustrated Circular and Price-list of various sizes The Keystone Mfg. Co. 312 Terrace, Buffalo, N. Y.



"Home" Freezers, 2 to 10 quarts.

" Rapid " Freezers, 2 to 40 quarts.

> " Rapid " Ice-Breakers. 4 sizes.

SundryIce-Cream Apparatus.

Send for Descriptive Catalogue and Attractive Quotation

CLEMENT & DUNBAR. No. 1129 Beach St., PHILADELPHIA.

AS, MIDDLETOWN, CONN.

Branch Warehouses: 85 and 87 John St., New York; 197 Lake Street, Chicago, Ill. THE OLDEST AND MOST EXTENSIVE MANUFACTURERS OF

Pumps, Hydraulic Garden Rams, Engines,

Yard Hydrants, Street Washers, Galvanized Pump Chain, Wind Mill Pumps and other Hydraulic Machines in the World.

DOUGLAS' "Loud Patent."

Water Works, Sewer Contractors, Foundation Builders, Mines, Quarries,

or wherever it is desired to raise a large quantity of water by

hand power.

The pump has large valves (accessible by hand), and will pump water containing sand, gravel, sewage matter, &c., without choking or any perceptible wear.

from 3,000 to 4500 gallons per hour.

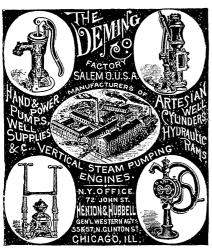
These pumps are simple, durable and low priced.

Made either as shown in cut for Hose or for IRON Pipe Suction underneath.

Send for Circular and Price List.

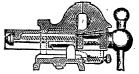






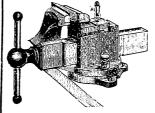
Patented Dec. 27, 1892. IT HAS QUALITIES THAT ARE UNDISPUTED.

Rapid, Active, Prompt. 8



The Capital Machine Tool Co., AUBURN, N. Y.

PRENTISS' PAT. VISES.



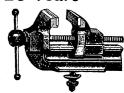
The Leaders for 20 Years

Send for Illustrated Catalogue

ALLKINDS OF VISES. PRENTISS VISE COMPANY,

MANUFACTURERS.

44 Barclay St., New York.





Ashland Pump and Hay Tool Works.

SHARP TOOLS are a NECESSITY to a good workman,

But without a GOOD WHETSTONE they are an impossibility

That is why it is always economy to buy



Grit, Quick Cutting.

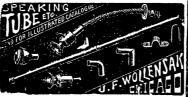
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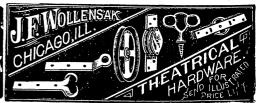
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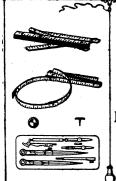
GREEN MOUNTAIN, WASH
LAMOILLE, AR
BLACK DIAMOND,
PREM. QUINNEBAUG.
WHITE MOUNTAIN,
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WILLOUGHBY LAKE.

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+NEW YORK.+ BRANCH: CHICAGO. BRANCH: UNIONO.

MANUFACTURERS OF EXCELSIOR MEASURING TAPES. SUPERIOR QUALITY, LATEST IMPROVED. GREATEST, VARIETY.

STEEL METALLIC LINEN POCKET TAPES. ***

EXCELSIOR BAND CHAINS FOR SURVEYORS, LAND CHAINS, &c.

💳 K&E Cº FOLDING POCKET RULES. 💳

NO WARPING, NO SHRINKING, NO ILLEGIBLE JOINTS, NO BULK. 2 3.4.5.6.8 FOOT, ALSO WITH PATENT SPRINGS. FLAT &TRIANGULAR BOXWOOD SCALES, BEST MADE.

PLUMB BOBS, THUMB TACKS, DRAWING INSTRUMENTS.

PRICE LISTS & QUOTATIONS PROMPLY SENT.



ZTEC \mathbf{META} COIN

MADE INTO SPOONS AND FORKS.

Spoons and Forks of this metal combine all the following desirable features: LOW PRICE, DURABILITY, UNIFORMITY AND STRENGTH.



QUETZAL PATTERN. (NEW.)

MANUFACTURED ONLY BY

THE HOLMES & EDWARDS SILVER CO.,

AZTEC COIN METAL has no plating to wear off. Made of solid metal. Easily kept clean.

Bridgeport, Conn.

≪IRON INSTEAD WOOD, >> GALVANIZED IRON TUBING and CURB,

CHAIN PUMPS,

(Kegler's Patent)

Giving Universal Satisfaction,

BECAUSE:



They do not rust and accumulate filth—always clean. Extreme lightness is combined with strength and durability. No frees ing. No waste of water by reason of enlarged reservoir at top of tubing. No annoying wheel at bottom. Easy to handle.

Tubing weighs less than ½10, per ft., is connected by couplings and can be attached to any make of curb.

Send for Catalogue.

Bellevue Pump Co., Bellevue, Iowa.

Beautiful in Powerful in Operation.
ins covered Internal Gear,
in the line of Pumping Wind
solicit the closest investiga-

MAST, FOOS & CO., SPRINGFIELD, O.

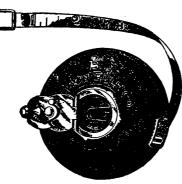


BERGER BROS.

Manufacturers of
TINNERS' HARDWARE.
Berger's Celebrated Pail kars,
sauce Pan Handles, Eave Trough
Hangers, Pipe Fasteners, Hooks,
Straps and Barrel Trucks,
&c., &c. Send for Prices
and Catalogue.

237 ARCH ST.,

Philadelphia, Pa.



"RELIABLE" Steel Measuring Tapes.

Entirely new. Handle or crank when closed is perfectly flush with leather case. Opens by pressing button on opposite side and folds out double, giving increased leverage. Best and most convenient steel tape on the market. Fully guaranteed. Will send samples on approval. We carry a complete stock of our goods at our New York Office, 20 Murray St.

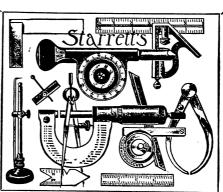
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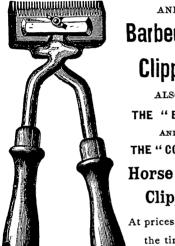
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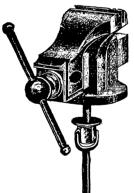
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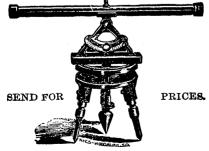
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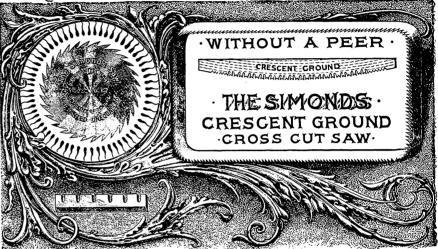
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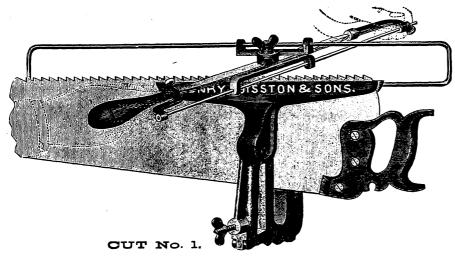
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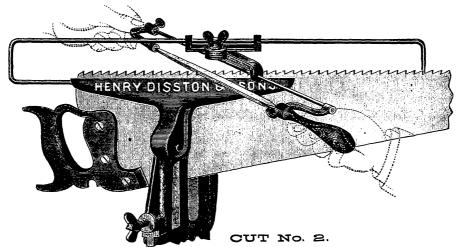


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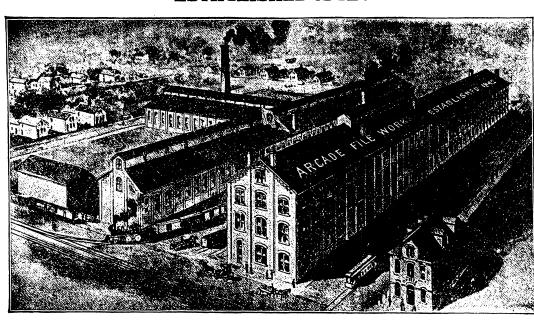
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REVISED EDITION. AGE STANDARD HARDWARE LISTS **IRON**

FOR USE IN PRICE BOOKS.

Compiled by R. R. WILLIAMS, Hardware Editor of The Iron Age.

This pamphlet contains the principal standard Hardware price-lists in as clear and compact an arrangement as possible, so as to permit their being advantageously cut out and inserted in the price book. In order to make them adapted to this use they are printed on thin and tough paper of fine quality and on only one side of the paper.

Saucepans and Round Boilers.

Pints.	Plain	Turred	Tin'd o
1 8	0.30	.35	.39
ี่ เมื่น	.32	.37	.44
$\mathbf{\hat{2}}^{\prime *}$.35	.39	.48
1 \$ 1½ 2 3	.42	.47	.56
Quart	8.		
2 2½ 3 4	.50	. 56	. 63
216	.53	.59	.68
3	.55	.62	.73
4	.60	.68	.84
5	.65	.75	.96
6	.70	.81	1.11
7	.75	.84	1.21
Gallon	18.		
2	. 85	.96	1.31
21/6 3	1.05	1.18	1.56
3	1.20	1.35	1.70

The success of the effort to give the lists in small space is illustrated in many of the lists, in which a clear and condensed arrangement is secured. For instance, the wrench list occupies but 3 inches by ‡ inch, while the list of Stove Hollow Ware, in very small space, gives the list prices on a large and important line of goods. gives the list prices on a large and important line of goods which often occupy several pages in catalogues. In several lists, such as Strap and T Hinges and Butts, a new arrangement is adopted, which is regarded as presenting these lists in a very convenient as well as condensed form.

As is obvious from the lists herewith reproduced, the shape and size of the different lists varies greatly, the aim being to give each list the smallest and most convenient arrangement possible. None of the lists are, however, more than $3\frac{1}{2} \times 6$ inches in size, very few of them being as large as this and most of them very much provided that they shall be trimmed closely before it.

smaller. In use it is intended that they shall be trimmed closely before they are inserted in price books, when they may be attached either by one edge close to the hinge of the book, as will, perhaps, be most convenient with the larger lists, permitting the use of the entire page for memoranda, or the smaller lists may be pasted on the page in connection with the entries in regard to discounts, freights, &c. Many of the lists are so compact in arrangement as when thus inserted to leave ample room for recording quotations.

Wrenches. Standard

18 21 Inches. Black... \$9.00 \$10.00 \$12.00 \$14.00 \$24.00 \$30.00 \$36.00 16.00 26.00 32.00 38.00 Bright. . 10.00 11.00 14.00

Some merchants use this pamphlet for reference, checking off invoices, etc., as it gives the leading lists in a more convenient form than they can otherwise be ob-tained. The lists are, however,

Glue	Po	ts.	Tinned Enamel	or ed
No. 4/0 3/0 2/0 0 1	\$4.50 5.00 5.50 6.00 6.75		2 3 4 6	12.42 14.58

1.00 .85 1.00

.30 .75

.60

YANKEE BOWLS.

1.40 .60

.50

Stove Hollow Ware.

.40

SCOTCH AND

No.....

Long..

Kettles..... T Kettles.....

Pots, Kettles, Etc. (Cast Iron.)

.65 .80 .30 .25

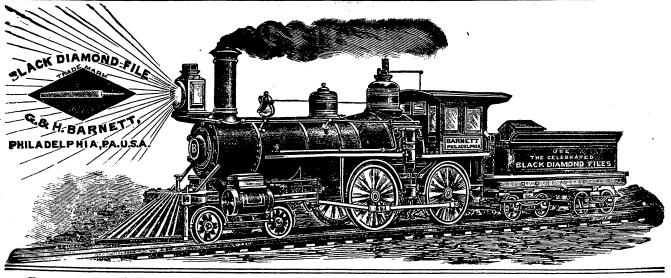
tained. The lists are, nowever, intended primarily to be cut out and inserted in price books, and can be used in connection with any of The Iron Age Hardware Price Books.

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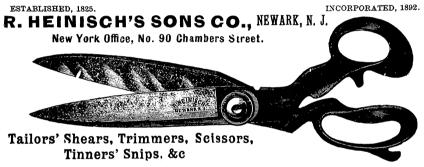
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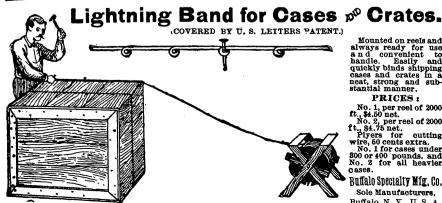
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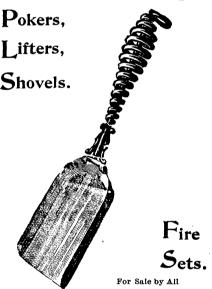
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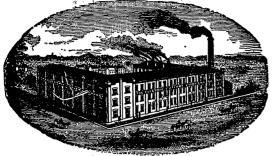
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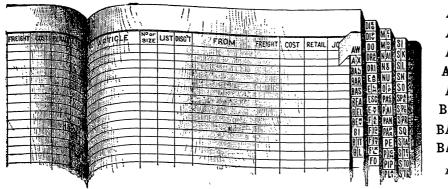


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WITH MULTIPLE INDEX (Patent Pending).



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Fac-Simile of Indexing.

**PAPER.—The book is 8½ x 11 inches (much larger than Price Books A, B, C, D or E), 556 pages.

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**Sufficient space has been provided for large lines of goods such as Axes, Bits, Springs, etc., by allowing four pages to such indices, instead of two pages, as for lines of goods requiring less space. This is accomplished, as in AX for example, in Book F by having a short tab with the letter A on the first leaf, and AX on the tab on the second leaf. The A on the first leaf is directly over the A on the lower leaf, so that the index reads AX whether looking at both leaves together, or at the lower one only. The four rows of index tabs are printed in gold letters on black Russia leather. The tabs are securely fastened on both sides of each page, making a handsome and durable index.

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As shown above. The ease and convenience with which the books can be used is indicated in the following examples, taken from Book F:

For	r Augers,	turn to	ΑU	For	Chisels,	turn to	CHU	F	r Iron,	turn to	IRO
**	Parers, Apple	••	\mathbf{PAR}	**	Cutlery,		CUT	••	Irons,	**	IR'S
**	Saws,	**	SAW	**	Cartridges,	**	CAR		Shovels,	**	SHS
**	Pumps,		PU_N^M	**	Rules,		RUB	••	Grindstones,		GRÏ
**	Bits,	**	BIT	**	Locks,	**	LO	••	Stones,		ST0

Special care has been taken to make the classification as indicated in the index correct and comprehensive, making provision for all Hardware articles and giving sufficient space for the keeping and recording of prices. It is thought that every strictly Hardware article has its first two or three letters given, thus permitting immediate reference to it by a single motion.

It is, however, obvious if any articles are not directly designated by the index characters, that the index, being alphabetical in its arrangement, indicates the place where quotations on such articles should be recorded. The supplement, however, may be found useful for quotations on any outside goods which the Hardwareman may desire to keep prices on, while at the same time it may be used if necessary for any overflow of matter from the preceding pages, or to contain list prices or other matter relating to goods.

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HARDWARE BOOKS.

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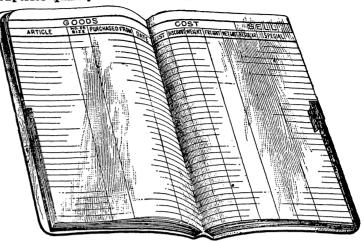
These Books are printed on paper of superior quality and bound in grain seal leather.

Columns are provided for the name and number or size, for noting from whom purchased, date of quotation or purchase, list and discount, and for entering freight expenses as an element of cost. Under the heading of selling prices, the regular and any special price or remarks in regard to the goods are given place. This book goes into considerable detail in describing the goods and cost prices. It has been arranged in accordance with the views of many Hardwaremen whose methods are careful and exact.

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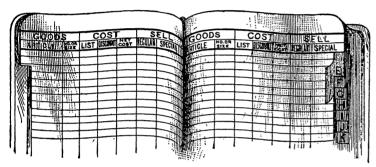


Hardware Price Book A.

In this book each page is complete, and the record of prices does not, as in Book A, run across two pages. Thus it accommodates a larger range of goods with much less detail in the record. It is adapted for office or store use, and by the use of familiar abbreviations, sufficiently large for the convenient and concise record of prices. Size, 4 x 7 in.; grain seal leather.

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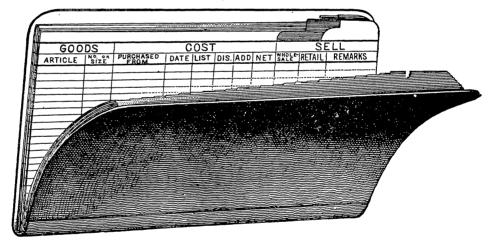


Hardware Price Book B.

The headings in Book C run across the top, in a line parallel with the hinge. In this way a very complete record can be kept on a single page. The details of weight and freight contained in Book A are omitted, and a single column headed "Add" given for the inser-tion of freight or other expenses which it is desirable to include in the cost. Under the selling prices space is left for the wholesale price, the retail price, and also for any remarks in regard to cost of the goods, desirability of pushing them, or other matters.

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CF, 200 pages with flap,	1.25
C 2, 400 pages,	1.50
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Hardware Price Book C.

		Mill:			. Montaly)	
	ARTICLE	REGULAR SPECIAL PUR	CHASED FROM	ST DISCOUNT	NET WEIGHT FREIGH	TOTAL COST
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Hardware Price Book D.

rangement is adapted to the requirements of the trade in this direction. Size 51/4 x 8 in.; grain seal leather. FOUR Editions. D, 200 pages, DF, 200 pages, with flap, $$2.00 \\ 2.50$

on the left-hand page, as embodying information desired when the selling price is required. The other headings follow in convenient order, by which a detailed memorandum regarding the goods may be kept, the whole being seen at a glance. A number of pages at the back of the book are arranged for memoranda, which will be found a great convenience. This ar-

Price Book D will recommend itself particularly for desk and store use, and for salesmen on the road. The name of the article, number or size and the selling price are the first to meet the eye

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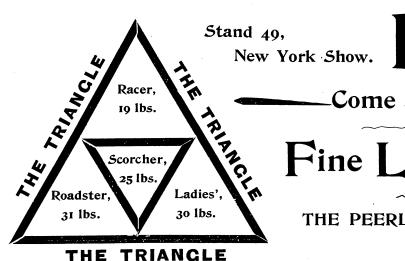
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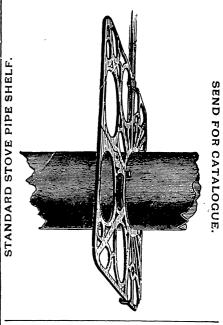
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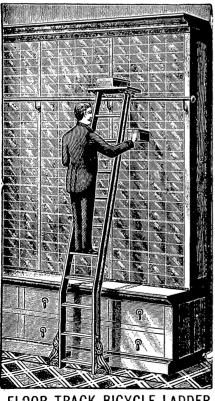
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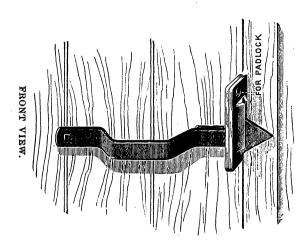
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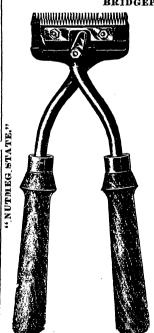
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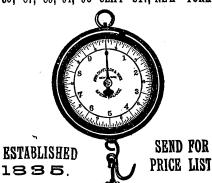
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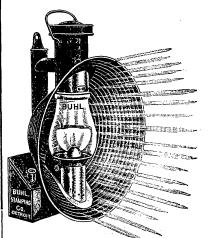
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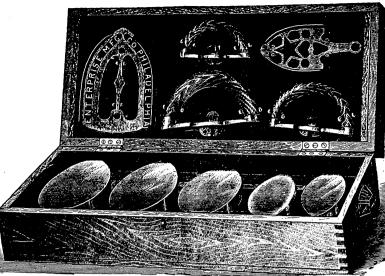
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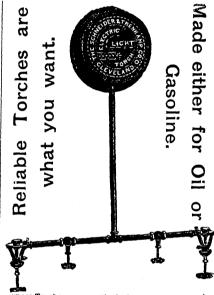
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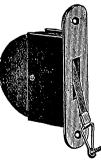


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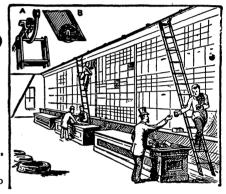
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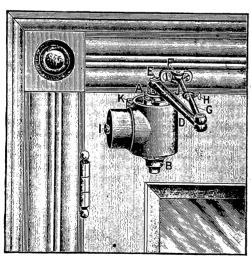
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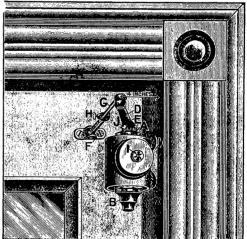
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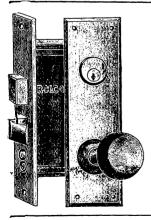
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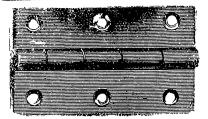
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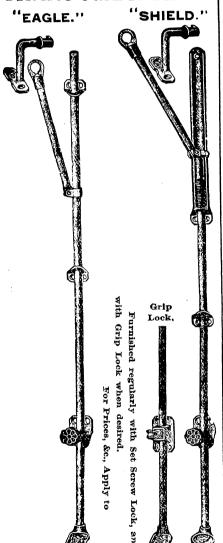


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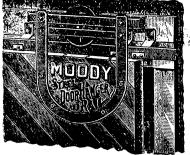
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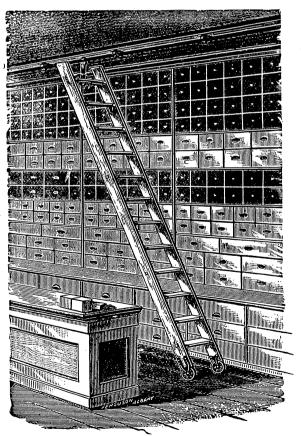
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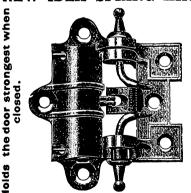
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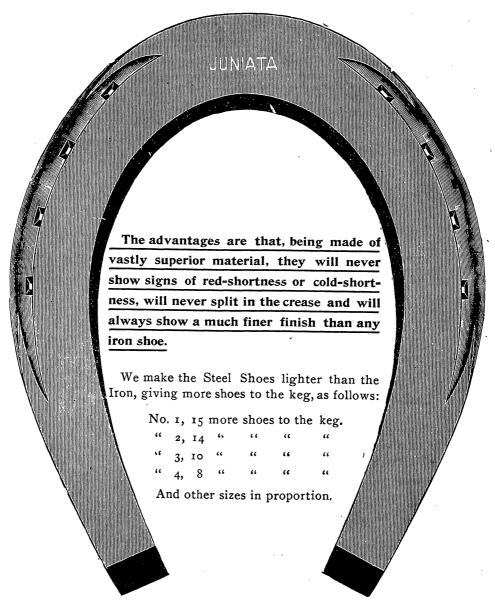
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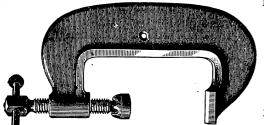
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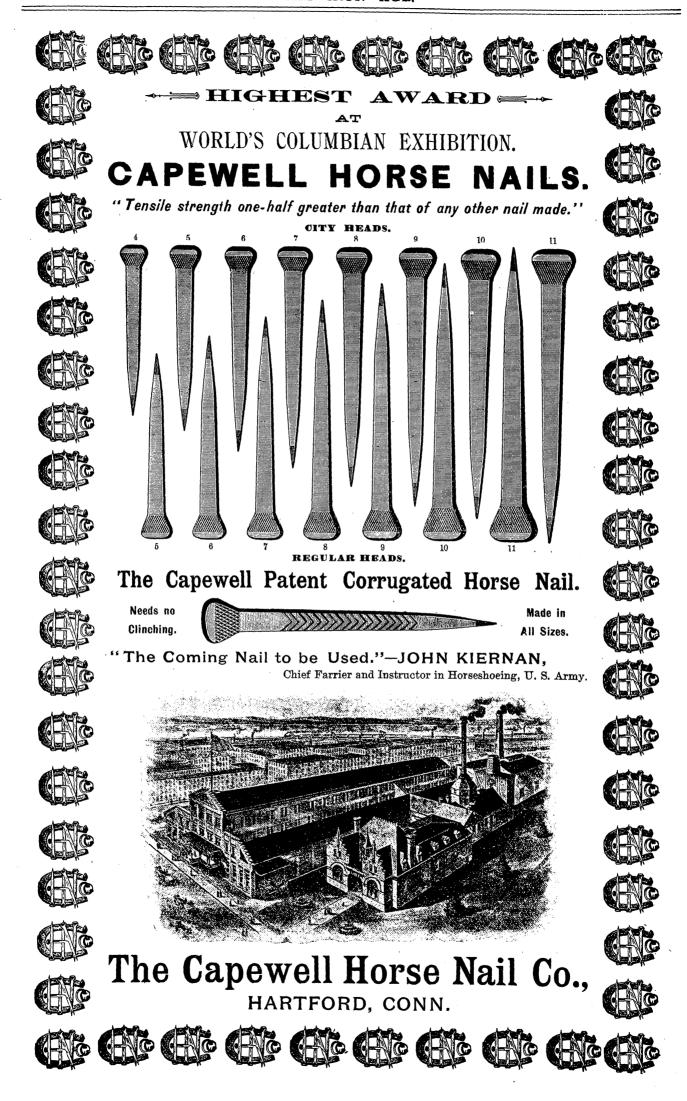
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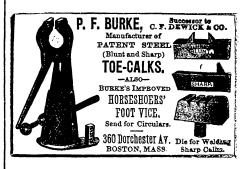
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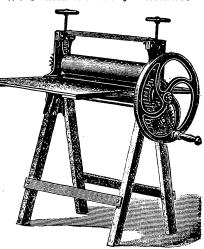
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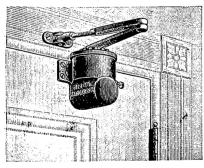
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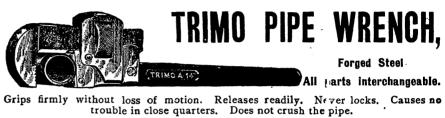
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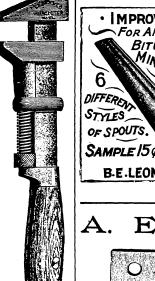
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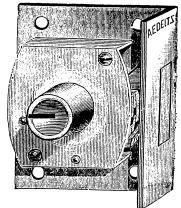
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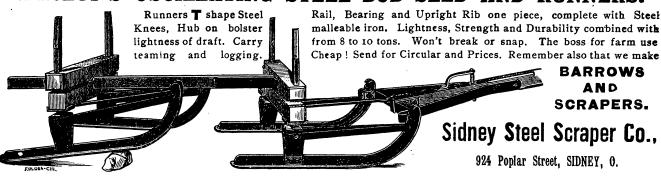
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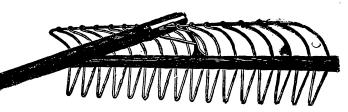
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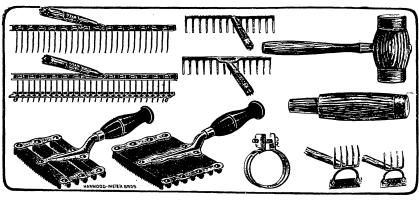


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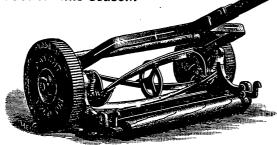
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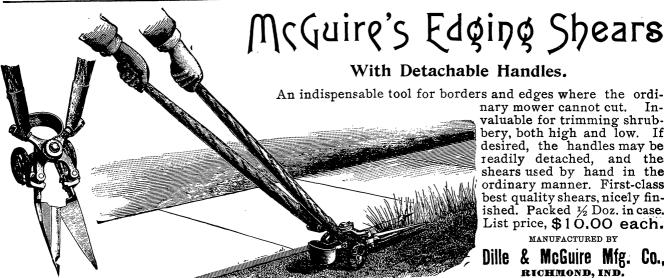
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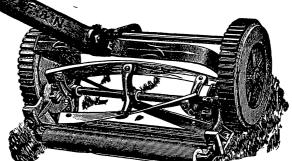
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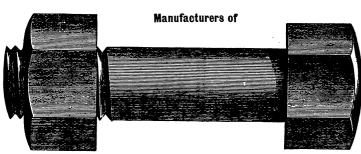
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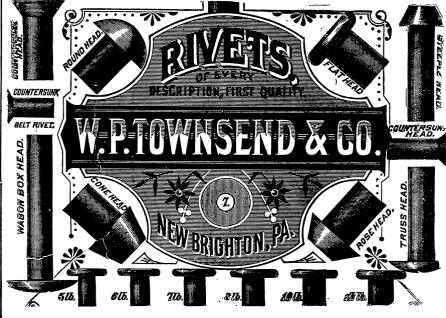
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dardley & Graham, 313 & 315 Broadway. New York.

Ideal Mfg. Co., New Haven, Conn.

stevene, S., Arms and Tool Co. Chicopee Falls, Mass.

Union Metallic Cartridge Co., 813 & 315

Broadway, N. Y.

Auctioneers.

Bissell, E. Son & Co., N. Y.

Peck, A. G. & Co., Cohoes, N. Y.

Axie Grenze. Lovell, Tracy & Co., Hartford, Conn.

Axles, Springs, &c., Manufrs of. Gautier Steel Dept. of Cambria Iron Co., Johnstown, Pa. Wurster. F. W., & Co., Brooklyn, N. Y.

Sabbitt Metal.

Babbitt Metal.
Bridgeport Deoxidized Bronze & Metal
Co., Bridgeport, Conn.,
Crown Smeiting Co., Chester, Pa.
Hiertz, T. & Son, St. Louis, Mo.
Keys, W. W. & R. M. Co., Bridgeport,
Conn.,
Reeves, Paul S., Philadelphia, Pa.

Bakers and Roasters. Bronson Supply Co., Cleveland, Ohio.

Bale Ties.

Kilmer Mfg. Co., Newburg, N. Y.

Rand Saw Machines.

Cross & Speirs Machine Co., Water-bury, Conn.

marh Wire and Fence.

Gautier Steel Dept. of Cambria Iron Co., Johnstown Pa. Indiana Wire Fence Co., Crawfords-ville, Ind. Rilmer Mfg. Co., Newburg, N. Y. Ludlow-Saylor Wire Co., St. Louis, Mo. Washburn & Moen Mfg. Co., Worcester,

Bar (rop. Manufacturers of

Extraction Manufacturers of
Astronomy Control of the Control of Co

Bellows, Manufacturers of.

Bullock Bellows Co., Cleveland, O. Scott, Geo. M., Chicago, Ill.

Seils.
Bevin Bros. Mfg. Co., East Hampton.

Belt Dressing.Jos. Dixon Crucible Co., Jersey City, N.J.

Seit Fasteners.

Bristols' Mig. Co., Waterbury, Conn. Clafien Mig. Co., Cleveland, Ohio, Talcott, W. O., Providence, R. I.

Selting, Makers of.

Alexander Bros., 413 N. Sd., Phila, Jeffrey Mfg. Co., Columbus, O. Link-Beit Engineering Co., Phila,, Pa. Main Belting Co., Philadelphia, Pa. N.Y. Belting & Packing Co., Ltd., N.Y. Boberts Mfg. Co., Pittsburgh, Pa. Shults Belting Co., St. Louis, Mo.

Bending Rolls.

Wickes Bros., Saginaw, Mich.

Bagle Bleycle Mfg. Co., Torringtou, Ct.
[Ovall, Juo. P. Arms Co. Boston. Mass
Peerless Mfg. Co., Cleveland, Ohio.
Pope Mfg. Co., Boston. Mass.
Read, Wm. & Sons. Boston. Mass.
Western Wheel Works, Chicago, Ill.

Bicycle Parts.

w Britain Hdw. Mfg. Co., New Brit-n, Conn

Rits and Braces

National Mig. Co., Wilkes-Barre, Pa. Blocks. Tackle, Makers of.

Cleveland Block Co., Cleveland, O. Fulton Iron & Engine Works, Detroit Mich.

Blowers.

Buffalo Forge Co., Buffalo, N. Y. Champion Blower & Forge Co., Lan caster, Pa. Sturtevant, B. F., & Co., Boston, Mass.

Boiler Plates.

Carbon Steel Co., Pittsburgh, Pa.
McIlvain, Wm. & Sons, Reading, Pa.
Lukens Iron & Steel Co., Coatsville, O.
Pottstown Iron Co., Pottstown, Pa.

Boilers, Copper. Bandolph & Clowes, Waterbury, Conn

Beliers, Steam.
Baboock & Wilcox Co., 30 Cortlandt,
Edge Moor Iron Co., Wilmington.
Harrison Safety Boller Wks., Phila., Pa
Phennix Iron Works Co., Meadville, Pa
Pollock, W. B. & Co., Youngstown, O.
Southwark Fdy. & Mcb., Co., Phila., Pa
Sterling Co., Chicago, Ill.
Wetherill, Robt. & Co., Chester, Pa.

Bolt Cutters.

Chambers Bros. Co., Philadelphia. Howard Iron Works, Buffalo N. Y. Reece, Edw. F., Greenfield, Mass. Wells Bros. Co., Greenfield, Mass. Wiley & Russell Mig. Co., Greenfield Mass.

Books.

Marine Review. Cleveland, Ohio. Williams, David, 96-102 Reade N. Y. Wolcott & West, Syracuse. N. Y.

Boxes, Hdw. Shelf, &c. Green, AH., 22 Park Place, N. Y

Box Straps and Corners. Buffalo Specialty Mfg. Co., Buffalo, N. Y.

Atlas Mfg. Co., New Haven, Conn.

Brass, Manufacturers of. 578.88, Manufacturer of J.
Ansonia Brass & Copper Co., N. Y.
Davol, John & Sons, 100 John, N. Y.
Plume & Atwood Mig. Co., N. Y.
Randolph & Clowes, Waterbury, Conn,
Scovill Mig. Co., Waterbury, Conn.
Waterbury Brass Co., 296 Bway, N. Y.

Brass Butt Hinges.

Tiebout, W. & J., 16 & 18 Chambers

Brass Founders.

Best, For & Co., Pittsburgh, Pa.
Bridgeport Deox idized Bronze & Metal
Co., Bridgeport, Conn.
Cramp, Wm. & Sons, S & E. B. Co.,
Philadelphia, Pa.
Emory, P. P. Mfg. Co., Springfield,
Mass Emory, Mass. mass. Eynon-Evans Mfg. Co., Philadelphia, Pa.
Pa.
Fraim, E. T., Lancaster, Pa.
Haight & Clark, Albany, N. Y.
Keys, W. W. & R. M. Co., Bridgeport,
Conn.
North Bros. Mfg, Co., Phila., Pa.
Reeves, Paul S., Philadelphia.

Brass Goods.

Brass Goods Mfg. Co., 88 Chambers

Rridge Ruilders.

Berlin Iron Bridge Co., East Berlin, Ct Boston Bridge Works, Boston, Mass. Wrought Iron Bridge Co., Canton, O.

Brouze (Tobin).

Ansonia Brass & Copper Co., 19-26 Cliff Street, N. Y.

Builders' Hardware.

Corbin, P. & F., New Britain, Conn. Detts, A. E., 97 Chambers St., N. Y. Reading Hdw. Co., Reading, Pa. Yale & Towne Mfg. Co., Stamford, Ct.

Rutchers' Steels.

Chatillon, John & Sons, 85-89 Cliff St. N. Y. Hoffman, C. & A., Philadelphia, Pa.

Butcher and Shoe Knives, Manufacturers of.

Chatilion, John & Sons, 85-89 Cliff St., N. Y. Gooden Co., Antrim, N. H. Wilson, John, Sheffield, England.

Butts and Hinges.

McKinney Mfg. Co., Alleghany, Pa. Sabin Machine Co., Montpelier, Vt.

Stanley Works, New Britain, Conn. Tiebout, W. & J., 16 Chambers, N. Y.

Culipers and Dividers.

J. Stevens Arms and Tool Co., Chico pee Falls, Mass. Starrett, L. S., Athol. Mass.

Car Axles.

erts, A. &. P. & Co. Phila Carboy Stands.

Hillebrand & Woif. Philadelphia, Pa.

Car Wheels. Whitney, A. & Sons, Phila.

Carriage Hardware, Makers of Covert's Saddlery Works, Farmer, N.Y. Sccles, Richard, Auburn, N.Y. Scranton Korging Co., Scranton Pa., Smith, H. D. & Co., Plantsville, Cons., Wilcox & Howe Co., Birmingham, Conn.

Cartridge Reloading Tools.

Ideal Mfg. Co., New Haven, Conn. Casters, Wheel. &c. Clark, G. P., Windsor Locks, Conn.

Castings, Iron and Steel.

Ames Sword Co., Chicopee, Mass. Arcade Malleable Iron Co.. Worcester Mass.

Arcade Malleable Iron Co.. Woreester Mass.

Mass.

The Lloyd, Co., Youngstown, O. Burgess & Loxiey, Buffalo, N. Y.

The Burr & Houston Co., Brooklyn. N.Y.

Cambria Steel—Cambria Iron Co., Johnstown, Ps.

Cheney, S. & Son, Manlius, N. Y.

Chester Steel Casting Co., Phila.

Chrome Steel Works, Brooklyn, N. Y.

Dayton Malleable Iron Co., Dayton, O.

Ette & Henger Mfg. Co., St. Louis, Mo.

Eureka Cast Steel Co., Chester, Ps.

Flagg, Stanley G. & Co., Phila.

Gartland Foundry Co., Cleveland, O.

Haight & Clark, Albany, N. Y.

Hammer & Co., Branford, Chan.

Herrick, J. A., 284 Pearl St., N. T.

Johnson, I. G. & Co., Spuyten Duyvil,

Mahoning Fdry& Mch.Co., Danville, Ps.

Paimers & De Mooy, Cleveland, O.

Bessions Foundry Co., Bristol, Conn.

Spencer's, I. S., Sons, Guilford, Conn.

Standard Steel Co., Cleveland, O.

Standard Steel Co., Cleveland, O.

Standard Steel Co., High Bridge, N.J.

Pa. Taylor Iron & Steel Co. High Bridge, N.J. Totten & Hogg Iron & Steel Fdry Co., Pittsburgh, Pa. Union Mig. Co., 103 Chambers St., N.Y. Wetherill. Robt. & Co., Chester. Pa. Woodruff, W. W. & Sons, Mt. Carmel, Conn.

Chains.

Bradlee & Co., Philadelphia. Bridgeport Chain Co., Bridgeport, Conn Link-Belt Engineering Co., Phila. Pa. MoKay, Jas. & Co., Pittsburgh, Pa.

Chimneys

Phila. Engineering Works., Phila., Pa

Chisels, Manufacturers of. Buck Bros., Millbury, Mass. White, L. & I. J. Co., Buffalo, N. Y.

Cushman Chuck Co., Hartford, Conn., Smith & Egge Mfg. Co., Bridgeport, Union Mfg. Co., 108 Chambers, N. Y. Whiton, D. E. Mach. Co., New London Conn.

Hammer & Co., Branford, Conn. Le Count, C. W., So. Norwalk, Conn.

Clipping Machines.

Hotchkiss, E. S., Bridgeport, Conn. McCoy, Jos. F. & Co., 2d Warren St.

Barns, C. K. & Co., Philadelphia, Pa. Wister, Francis, Philadelphia, Pa.

Barns, C. K. & Co., Philadelphia, Pa. Houston, C. B. & Co., Philadelphia, Pa. Rainey, W. J., Cleveland, O. Sibell, Geo. H. & Co., Chicago, Ill. Wister, Francis, Philadelphia, Pa.

Hardware Board of Trade (Limited) 4 and 6 Warren, N. Y.

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Worthington, Henry R., 86 & 88 Liberty Street, N. Y.

Conveying Machinery.

Grown Hoisting & Conveying Ma-chine, Co., Cleveland, Ohlo. Jeffrey Mrg. Co., Columbus, O. Link Belt Engineering Co., Phila., Pa.

Joppers.

Ames Sword Co., Chicopee, Mass.
Ansonia Brass & Copper Co., 19 and 21
Cliff. N. Y.
Hendricks Bros., 49 Cliff, N. Y.
New Haven Copper Co., 294 Pearl, N.Y.
Randolph & Clowes, Waterbury, Conn.
Wister, Francis, Philadelphia, Pa.

coppersmith. Emory, P. P. Mfg. Co., Springfield. Mass.

Cordage.

Samson Cordage Works, Boston, Mass.

Cork Screws.

Williamson, C. T. Wire Novelty Co Newark, N. J.

Corrugated Furnaces. Continental Iron Wks, Brooklyn, N.Y.

Corrugated Iron.

Cambridge Roofing Co., Cambridge, O moseley Iron Bridge & Roof Co., 5 Dey N. Y. Counting Machines.

Durant, W. N., Milwaukee, Wis. Osborn, G. Edw. & Co., New Haven, Ct

Coupling. Almond, T. R., Brooklyn, N. Y.

Coverings, Boiler and Pipe. Johns, H. W. Mig. Co., 87 Maiden Lane

Detroit Foundry Equipment Co., Detroit, Mich.
Halsey, W. S. & Co., Birdsboro, Pa.
Harrington. E. Son & Co., Phila, Pa.
Maris & Beekley Philadeipnia. Pa.
Ridgway, Craig & Sons, Coatesville, P
Sellers, W. M. & Co., Inc., Phila, Pa.
Yale & Towne Mfg. Co., Stamford
Conn.

Cupolas, Hot-Blast.

Collian, Victor. Detroit, Mich. Detroit Fdry. Equipment Co., Detroi Mich.

Cutlery Cases. Torrey, J. R. & Co., Worcester, Mass.

Cutlery, Importers of.
Field, Alfred & Co., 93 Chambers St.
New York.
Gurney, Fred B., 116 Chambers St.,
N.Y.
Stokles, Sweet & Lyon, 35 Barclay, N.Y.

Cutlery, Manufacturers of. Bingham, W. Co., Cleveland, Ohio. Dame, Stoddard & Kendall, Boston Mass. Mass.
Electric Cutlery Co..113Chambers, N Y
Goodell Co.. Antrim. N. H.
Northampton Cutlery Co., Northamp
ton, Mass.
Wilson, John, Sheffield, England.

Dampers. Shepard, Sidney & Co., Buffalo, N. Y.

Dies.

Wilson, J. Fred, Worcester, Mass.

Die Forgings and Castings. Bliss, E. W. Co., Brooklyn, N. Y.

Dog Collars. Chapman Mig. Co., Meriden, Conn.

Door Checks and Springs. Bardsley. J.. 149 & 151 Baxter St., W. V Corbin, P. & F., New Britain, Conn.

Door Latches. Graham, Jno. H. & Co., 113 Chambers St., N. Y.

Drawing Instruments. Keuffel & Esser Co., 127 Fulton St., N.Y

Orilling Machines.

Drilling Machines.

Bickford Drill & Tool Co., Cinn., Ohio
Bunalo Forge Co., Bunalo, N. Y.
Champion Blower and Forge Co., Las
caster, Pa.
Colburn, A. M., New Haven, Conn.
Dallett, Thos. H. & Co., Philadelphis.
Dwight Slate Machine Co., Hartford

Dwight Slate Machine Co.. Hartford Conn.
Halsey, Jas. T., Philadelphia, Pa. Hamilton Mch. Tool Co., Hamilton, O. Norton & Jones Machine Tool Works Plainville, Conn.
Penna, Diamond Drill & Mfg. Co., Birdsbora, Pa.
Quint, A. D., Hartford, Conn Sellers, Wm. & Co., Inc., Phisa., Pa.
Sibley & Ware, So. Bend, Ind.
Sigourney Tool Co., Hartford, Conn.
Silver Mfg. Co., Salem, O,

Drop Forgings. Drop Forgings.

Beiden Maun. Co., New Haven, Conn.

Billings & Spencer Co., Hartford, ConsBloone, W. C. Mfg. Co.. Boonton. N. J.

Rocles, Richard, Adburn, N. Y.

Merrill Bros., Brooklyn. S. P.

Miner & Peek Mfg. Co., New Haven, Ot

Phila. Drop Force Co., Philadelphia, P.

Scranton Forging Co., Scranton, Pa.

Bpiers, J. C. & Co., Worcester, Mass.

Williams, J. H. & Co., Brooklyn, N. Y.

Wilmot & Hobbs Mfg. Co., Bridgepork.

Conn. Cons. Wyman & Gordon, Worcester, Mass.

Orep Presses.

aliss, E. W. Co., Brooklyn, N.V. Crosby, G. A. & Co., Chicago, Ili.

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Conn.
Stiles & Parker Press Co., Brooklyn.
N. Y.
Vulcan Iron Works, Chicago, III.
Waterbury Farrel Foundry and Me
chine Co., Waterbury, Conn.

Dumb Walters. Storm Mfg. Co., Newark, N. J.

Dust Restors. Peabody & Parks, Troy, N. Y.

Dynamite

New York Powder Co., 62 Liberty 88 N. Y.

C. & C. Electric Co., 402 and 404 Greenwich St., N. Y. Lovell Mfg. Co., Ltd., Erie, Pa.

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D.lle & McGuire Mfg. Co., Richmond, Ind.

Egg Beaters. North Bros. Mfg. Co., Philadelphia

Biectric Bells and Supplies.
Ostrander, W. R. & Co., 204 Fulton St.,
New York
Wollensak, J. F., Chicago, Ili.

Electric Dynamo Machines Co'burn Electric Mfg. Co., Fitchburg, Mass.

Elevators. Makers of. Link-Belt Engineering Co., Phila., Pr. Morse, Williams & Co., Phila., Pa.

Emery and Emery Wheels. Bell, Geo. E. 38 John St. N. Y.
Grant Corundum Wheel Mfg. Co.
Worcester, Mass.
N.Y. Belting & Packing Co. Ltd., N. V.
Northampton Emery Wheel Co.
Leeds, Mass.
Norton Emery Wheel Co., Worcester
Mass

Mass Sterling Emery Wheel Co., 174 Fulton St., New York, Sturtevant Mill Co., Boston, Mass.

Znamels. Nubian Iron Enamel Co., Cragin, Ill

Engineers and Contractors.

ingineers and Contractors.

Aiken Henry, Pittsburgh, Pa.
Artificial Gas Engineering Co., Pittsburgh, Pa.
Herrick, J. A., 284 Pearl St., N. Y.
Kennedy, Julian, Pittsburgh, Pa.
Laughlin, Alex. & Co., Pittsburgh, Pa.
Lean, D. R., Co., Pittsburgh, Pa.
McClure, Amster & Co., Pittsburgh, Pa.
Pittsburgh Iron * Steel Engineerin
Co., Pittsburgh, Pa.
Roberts, Frank C., Philadelphia, Pa.
Roberts, Frank C., Philadelphia, Pa.
Smythe, S. R. Co., Incorporated Pittsburgh, Pa.
Swindell, W. & Bros., Pittsburgh, Pa.

Engines. Gas.

Otto Gas Engine Works. Phila.. Pa. Rollason Gas Engine, Havemayer Bldg. N. Y.

Engines. Steam. Makers of.

Basines. Steam. Makers of.

Bass Foundry & Machine Works, Ft.
Wayne, 'nd.

Buckeye Engine Co., Salem, O.

Erie Engine Works. Erie, Pa.

Norwalk Iron Works Co., So. Norwalk,

Coun.

Penna. Diamond Drill & Mfg. Co.,

Birdsboro, ra.

Phila. Engineering Works, Phila., Pa.

Phoenix Iron Wks. Co., Meadville, Pa.

Bouthwark Foundry and Machine Co.

Phila Phila Politics Co., Youngstown, O.

Wetherill, Robt. & Co., Chester, Pa.

Exhaust Tumblers.

Sweester, W. A., Brockton, Mass

Supansion Bolts.

Boone. W. C. Mfg. Co., Boonton, N. J.

Church. Isaac, Toledo, O

Steward & Romaine Mfg. Co., Phila.

Pa. Faucets, Self-Measuring,

Lane Bros., Poughkeepsie, N. Y Faucets. Wooden, Makers of

John Sommer's Son. Newark, N. J. Feed-Water Heaters.

Pavis. I B. & Son. Hartford. Conn.
Goubert Mfg. Co., 32 Cortlandt St., N. Y
Harrison Safety Boller Wks. Phila, Pa.
National Pipe Bending Co., New
Haven, Conn.
Webster, Warren & Co., Camden, N. J.
Whitlook Coll Pipe Co., Elmwood,
Conn.

Fencing, Iron and Wire Senting. Iron and Wire.

Barnum. E. T.. Detroit. Mich.
Champion Iron Co., Kenton, O.
Clinton Wire Cloth Co., Clinton. Mass.
Glibert & Beunett Mig. Co., 42 Cliff St.,
Klimer Mig. Co., Newburgh, N. Y.
Mass. Koos & Co., Springfield, O.
The Van Dorn Iron Works Co., Cleveland, O.
Bellance Wire & Iron Wks., Milwaukee

Files. importers of Moss, F. W., 80 John, N. Y.

Files and Rasps, Manufacture Arcade File Works, Anderson, Ind. danker & White, Troy, N. Y.

Barnett, G. & H., 41 & 48 Richmond Phila. Phila.

McCaffrey File Co., Philadelphia.

Nicholson File Co., Providence R. I.

Fire Brick. Makers of.

Gree Stick, Masers of.
Borgner, Cyrus, Philadelphia, Pa.
Gardner, Jas. & Son, Cumberland, Md.
Kreischer B & Sons. foot E. Bouston, St MoLeod & Henry Co., Troy, N. Y.
Maurer, H. & Son, 420 E. 23d, N. Y.
Ostrander Fire Brick Co., Troy, N. Y.
Vatentine, M. D. & Bro., Woodbridge.

Fire Sets. Troy Nickel Works, Troy, N. Y.

Fishing Tackie.

Dame, Stoddard & Kendall, Boston,
Maga.

Flint and Emery Paper Baeder, Adamson & Co., Phila., Pa.

Flue Cleaners. Mackey, Jas. T., St. Louis, Mo.

Fodder Cutters. Silver Mfg. Co., Salem, O.

Foreign Periodicals. Stechert, G. E., 810 Broadway, N.Y.

forges, Portable, &c. Forges, Portable. Acc.
Bullook Bellows Co., Cleveland, O.
Buffalo Forge Co., Buffalo, N. Y.
Champion Blower & Forge Co., Lancaster, Pa.
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 Smith, J. D. Fdy. Supply Co., Cinn., O.

Foundry Middles. Estey, W.S. 65 Fulton, N. Y.

foundry Supplies. Colliau, Victor, Detroit, Mich.
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S. Obermayer Co., Cincinnati, O.
Smith, J. D. Fdy. Supply Co., Cinn., O

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Friction Cone. Evans Friction Cone Co., Boston, Mass

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Wood, R. D. & Co. Philadelphia, Pa.

Gas & Steam Fitters' Supplies Pancoast, Henry B. & Co., Phila., Pa.

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Grinding and Polishing Ma-chines.

Norton Emery Wheel Co., Worcester, Mass. Washburn Shops, Worcester, Mass.

Grindstone Dressing Machinery Blake & Johnson, Waterbury, Conn.

Grindstones. Cleveland Stone Co., Cleveland, O.

Gunpowder, *Makers oj.* Lafiin & Rand Powder Co., 29 Murray St., N. Y.

fland Carts. Lansing Wheelbarrow Co., Lansing,

Handles

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Lane Bros., Poughkeepsie, N. Y.
Victor Mfg. Co., Newburyport, Mass.

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Stearns, E. C. & Co., Syracuse, N. Y.
Union Mfg. Co., 103 Chambers, N. Y.
Yale & Towne Mfg. Co., Stamford,
Conn

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Hardware Specialties.

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Enterprise Mfg. Co., Philadelphia, Pa.
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Haines & Zimmerman, Phila, Pa.
Hart, H. C. Mfg. Co., Detroit, Micn.
Johnson, S. C., Racine, Wis.
Knapp & Cowles Mfg. Co., Bridgeport,
Conn.
New Britain Hdw. Mfg. Co. New

Conn.
New Britain Hdw. Mfg. Co., New Britain, Conn.
North Bros. Mfg. Co., Philadelphia, Pa
Peahody & Parks. Troy, N. Y.
Shepard, Sidney & Co., Buffalo, N. Y.
Weiland, Chas., 149 Champers St., N.Y.
Wilson, J. Fred, Worcester, Mass.

Harness Snaps.

Covert Mfg. Co., West Troy, N. Y. Coverts' Saddlery Wks., Farmer, N.Y. Fitch. W. & E. T., New Haven, Conn.

Hay Knives.

Holt, Hiram, Co., E. Wilton, Me.

Roisting Machines.

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Mich.

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Lane Bros., Poughkeepsie, N. Y.
Lidgerwood Mig. Co., 96 Liberty, N. Y.
Maris & Beekley, Philadelphia,
Moore Mig. & Fdy. Co., Milwaukee, Wis
Morse, Williams & Co., Phila,
Sellers, Wm. & Co., Phila, and N. Y.
Speidel, J. G., Reading, Pa.
Yale & Towne Mig. Co., Stamford, Ct.

Hollow Ware.

Bronson Supply Co., Cleveland, Ohio. Cleveland Stamping & Tooi Co., Cleve-land, O.

Hollow Ware, Aluminum. Illinois Pure Aluminum Co. Lemont. Ill

Horse and Barbers' Clippers. Hotchkiss, E. S., Bridgeport, Conn.

Borse Nails, Makers of. Capewell Horse Nail Co., Hartford, Conn. Conn.
National Horse Nail Co., Vergeones. Vt.
Putnam Nail Co., Neponset, Boston.
Mass.

Horse and Mule Shoes. Makers of.

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Burden Iron Co., Troy, N. Y.
Crescent Horse Shoe & Iron Co., Max
Meadows, Va.
Diamond State Iron Co., Wilmington,
Del. Del.
Del.
Old Dominion Iron & Nail Works Co.,
Richmond, Va.
Phoenix Horse Shoe Co., Poughkeepsie N. Y.
Rhode Island Perkins Horse Shoe Co.,
Providence. Providence.
Shoenberger & Co., Pittsburgh, Pa.
Standard Horse Shoe Co., Boston
Mass.

N. Y. Belting & Packing Co., Ltd., 15 Park Row, N. Y.

Hydrants, &c. McLean, John, 296 & 298 Monroe, N.Y.

Hydraulic Forging. U. S. Projectile Co., Brooklyn, N. Y.

Hydraulic Jacks. Dudgeon, Richard, 24 Columbia, N. Y. Watson & Stillman, 204 E. 43d, N. Y.

ice-Cream Freezers Clement & Dunbar, Phila., Pa. North Bros. Mfg. Co., Phila., Pa. Packer, C. W., Philadelphia, Pa. White Mountain Freezer Co.; Nashua, N. H.

Eynon-Evans Mfg. Co., Philadelphia, Pa. Jenkins Bros., New York. Insurance, Boiler.

Iron and Steel, Swedish. Lundberg, Gustaf, Boston, Mass. Milnc, A. & Co., 1 Broadway, N. Y

Iron Commission Brokers ren Commission Brekers.

Corning, Edw., & Co., 29 Bway, N. Y.

Cotton, Barclay W.) & Co., Phila.

Etting, Edw. J., Philadelphia.

Hogan, John L. & Co., Philadelphia.

Hogan, John L. & Co., Philadelphia.

Keeley, Jerome & Co., Philadelphia.

Keeley, Jerome & Co., Philadelphia.

Keeley, Jerome & Co., Philadelphia.

Mohr, J. J., 420 Walunt, Philadelphia.

Pilling & Crane, Philadelphia.

Pilling & Crane, Philadelphia.

Palling & Crane, Philadelphia.

Palling & Crane, Philadelphia.

Wister, L. & R. & Co., Phila., Pa.

Naylor & Co., 45 Wall, N. Y. Puliman, J. Wesley, Phila., Pa. Samuel, Frank, Philadelphia, Pa.

Tron. Merchants.

Iron, Merchants.

Barnes, C. K. & Co., Philadelphia, Pa
Borden & Lovell, 70 West, N. Y.
Bussenius & Cuniine, Philadelphia,
Corning Edw. & Co., 29 B'way, N. Y.
Cox., Justice, Jr., Philadelphia
Cotton, Bercley W. & Co., Philadelphia
Lotton, Bercley W. & Co., Philadelphia
Leonard, J., 446 West St., N. Y.
Navior & Co. 45 Wall St., N. Y.
Navior & Co., 45 Wall St., N. Y.
Nicolls, Wheeler & Co., Philadelphia,
Ogden & Wallace, 85 Elm St. N. Y.
Pierson & Co., 29 Broadway, N. Y.
Thomson, W. H. & Co., Phila, Pa,
Wallace, Wm. H. & Co., Phila, Pa,
Wallace, Wm. H. & Co., Albany
Washington streets, N. Y.
Wilson, & H. & Co., 17 B'way, N. Y.
Wilson, & H. & Co., Philadelphia,

lron, *Importers*. Abbott Wheelock & Co.N.Y.and Boston Lundberg, Gustaf, Boston, Mass.

Iron, Sheet. Manutacturers ot. Cambridge fron & Steel Co., Cambridge Ohio. W. Dewees Wood Co., Lim., McKees-port, Pa.

Irenwork. Ornamental.
Barnum, E. T., Detroit, Mich.
Champion Iron Co., Kenton, O.
Ludlow-Saylor Wire Co., St. Louis, Mo.,
Mast, Foos & Co., Springfield, O.
The Van Dorn Iron Works Co., Cleveland, O.

Keys. Wollensak, J. F., Chicago, Ill.

Ladders, Rolling. Coburn Trolley Track Mfg. Co., Holyoke, Mass.

Ladles

Detroit Fdy. Equipment Co., Detroit

Lamp Stoves.

Glazier Stove Co., Chelsea, Mich.

Lenterns.

Buhl Stamping Co., Detroit, Mich. Steam Gauge & Lantern Co., Syracuse, N. Y.

Lathes

Draper Machine Tool Co., Worcester, Mass. Mass.
Johnson, Israel H., Jr., & Co., Phila delphia, Pa.
Seneca Falls Mfg. Co., Seneca Falls N. Y.

Lathing, Wire.

Olinton Wire Cloth Co., Clinton, Mass N. J. Wire Cloth Co., Trenton, N. J. Wright & Colton Wire Cloth Co., Wor cester, Mass.

Laundry Machines.

Johnson, S. C., Racine, Wis.

Lawn Mowers. Chadborn & Coldwell Mfg. Co., New burg, N. Y. Coldwell Lawn Mower Co., Newburg N. Y.

N.Y.
Dille & McGuire Mfg. Co., Richmond
Ind.
F. & N. Mfg. Co., Richmond, Ind.
Henley, M. C., Richmond, Ind.
Mast. Foos & Co., Springfield, O.
Stearns, E. C. & Co., Syraouse, N. Y.
Supplee Hdw. Co., Phila. Pa.

Lawn Rakes.

Gibbs Mfg. Co., Canton, Ohio. Konler, F. E. & Co., Canton, O. Schaeffer & Co., Dayton, Ohio. Syracuse Specialty Mfg. Co., Syracus, N. Y.

Lawn Sprinklers.

Ette & Henger Mfg. Co., St. Louis, Gibbs Mfg. Co., Canton. Ohio. McGowan, John H. Co.. Cincinned C Portland Lawn Sprinkler Co., Port-land, Me.

Lemon Squeezers.
Ripley Mfg. Co., U ionville, Conn.

Letters and Figures, Metallic White, A. A. & Co., Providence, R. I.

Letters, Paper. Tablet & Ticket Co., Chicago, Ill.

Levels.

Devis & Cook, Watertown, N. Y.
Richardson, C. F., & Son Athol. Mass.

Locks & Knobs, Manufacturers of Deitz, A. E., 97 Chambers, N. Y Keyless Lock Co., Chicago, III, Reading Hdw. Co.. Reading. Pa. Smith&Egge Mig Co. Bridgenors, Conn Yale & Towne Mig. Co., Stamford, Conn

Hartford Steam Boiler Inspection & Insurance Co. Hartford Conn. See Alphabetical Index, Pages 95 & 96.

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Barnes. W. F. & John. Rockford, Ill.
Bement. Miles & Co.. Philadelphia, Pa.
Bigelow, C. E., & Dey. S. Y.
Bignall & Keeler Mfg. Co., St. Louis.
Birmingham Iron Foundry, Birmingham. Conn.
Bilss. E. W. Co., Brooklyn, N. Y.
Bogert, Jno. L., Flushing, N. Y.
Carlin's Sons. Thos. Allegheny. Pa.
Clan. Milling Mch. Co., Cincinnat)
Ohio.

Ohio.

Olapp, Geo, M., agt., 74 Cortlandt, N.F. Coulter & McKensie Mch. Co., Bridge port. Conn.

Detrica & Harvey Mch. Co., Bait more, Md.

Fitchburg Mch. Works, Fitchburg.

Mass.

Fitchburg Moh. Works, Fitchburg. Mass.
Garvin Moh. Co., Laight & Canal Sts
Gould & Eberhardt, Newark, N. J.
Hamilton Mch. Tool Co., Hamilton, O.
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Bender Machine Co. Torrington, Ct.
fill. Clarke & Co., Hoston, Mass.
Howard & Morse, 45 Fulton St., N. Y.
Johnson, Israel H., Jr., & Co., Finia.
Jones & Lamson Mch. Co., Springles
Vt.

Vt.

Lovegrove & Co., Philadelphia, Pa.

McCabe, J. J., 68 Cortlandt, N. Y.

Machinista Supply Co. Rochester, N. F.

Manville, E. J. Mch. Co., Waterbury
Conn
Sewark Mch. Tool Works, New ark. N.

New Haven Mfg. Co., New Haven. Cont
Niles Tool Wrks., 138 Liberty St., N. Y.

Pittsburgh Mfg. Co., Pittsburgh. Pa.

Place, Geo., 120 Broadway, N. Y.

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Fowell Planer Co., Worcester. Mass.

Pratt & Whitney Co., Hartford, Conn.

Prentss Tool & Supply Co. N. Y.

Scranton Supply & Mchry. Co., Scran

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Sellers, Wm. & Co., Phila.

Scranon Supply & Administration Pa.
ton, Pa.
Sellers, Wm. & Co., Phila
Seyfert's Sons L. F., Philadelphia, Pa
Steptoe, J. & Co., Cincinnati, O.,
Stow Flexible Shaft Co., Ld., Phila
Toomey, Frank, Philadelphia, Pa.
Wetherlik, Robert & Co., Occetter, Pa.
Wickes Br. s., Saginaw, Mich.
Wilson, W. A., Rochester, R. Y.

Hachinery for Hardware Maz facture. Adt, Jno. & Son, New Haven, Conn

Machine Knives. Loring Coes & Co., Worcester. Mass

Machine Screws.

New Britain Hdw. Mfg. Co., New Britain, Conn.

Machine Tools.—See Machinery,

Machine Work.

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City.

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Mangles. Johnson, S. C., Racine, Wis.

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Most Cutters and Stuffers. Enterprise Mfg. Co., Philadelphia, Pa

Mechanical Instruction. Correspondence School of Mechanics Scranton, Pa.

Metals.

Hearing, Wm. S., 100 Chambers, H., Hendricks Bros., 49 Cliff, N. Y. Naylor & Co., 45 Wall. N. Y.

Metal Brokers. American Metal Co., N. Y.

Metallurgists.
Britton J. Blodgett, Phila.

Milling Machines.
Cin. Milling Mch. Co., Cincinnati
Ohio.

Mincing Knives Palmer Hdw. Mfg. Co., Troy, N. Y Mine Lamps.

Darby, Edw. & Sons Phila. Pa Leonard, B. E., Scranton. Pa.

Mining Screens. Harrington & King Perforating Of Chicago, III. Howard & Morse, 45 Fulton, N. Y

Models, Makers of Franklin, H. H. Mfg. Co., Syracuse, N. Y.

Holding Sand. Obermayer, S. Co., Cincinnati, O.

Motors, Water and Electric. C. & C. Electric Co., 402 and 404 Greenwich St., N. 7. Dallett, Thos. H. & Co., Phila., Pa.

Mail Machinery. Pittsburgh Mfg. Co., Pittsburgh, Pa.

Mails (Cut) and Spikes.
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Oxford Iron Co., 81 Washington,
Pottstown Iron Co., Pottstown, Pa.
Riverside Iron Was, Wheeling, W. Va.

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Nut Machines. Ounham Nut Meh. Co., Unionville, C:

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Mats. Bolts, &c., Makers of.
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American Screw Co., Providence, B.,
Blake & Johnson, Waterbury, Conn.
Gaskell, Wm. H. Co., Pawtucket. R.,
Mt. Carmel Bolt Co., Mt. Carmel, Conn.
Port Chester Bolt and Nut Co.,
Chester, N. Y.
Bussell, Brudsall & Ward, Port Chester
Sternbergn, J. H. & Son, Reading, Ps
Wilson, J., Fred, Worcester, Mass.
Wm. H. Haskell Co., Pawtucket, B. I.

Ollers. Wilmot & Hobbs Mfg. Co., Bridgeport, Conn.

911 Stones. Pike Mfg. Co., Pike Station, N. B.

Oil Stoves.

Foster Stove Co., Ironton, O. Glazier Stove Co., Cheisea, Mich. Bres.

Wister, Francis, Philadelphia, Pa. Iz Shees.

Scranton Forging Co., Scranton, Pa.

facking. Morrison, Robt., St. Louis, Mo. N. Y. Belting & Packing Co. Ltd., N.Y.

Padlocks.

Ames Sword Co., Chicopee, Mass. Fraim, E. T., Lancaster, Pa. Hillebrand & Wolf, Phila., Pa. Miller Lock Co., Philadelphia, Pa.

Dixon. Jos. Crucible Co., Jersey City, N.J.

Taint Burners. Dangler Stove & Mfg.Co., Cleveland, O

Paint Cans.
Wilmot & Hobbs Mfg. Co., Bridgeport.
Conn.

Pants Stretcher. Covert Mfg. Co., West Troy, N. Y.

Patent Solicitors.

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Stocking, E. B., Washington, D. C.

Fortorated Metal.

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National Pipe Bending Co., New Haven Pipe Cutting and Threading Ma-

ginals & Keeler Mfg. Co.. St. Louis, Mo. Merrill Mfg. Co., Toledo, O. Pancoast Henry B. & Co., Philadelphia, 6aunder's Sons, D., Yonkers, N. Y.

Fine Grips. Prentiss Vise Co., 44 Barclay. N. Y.

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Wood, R. D. & Co., Philadelphia, Pa. Plane Irons, Manufacturers of. Suck Bros., Millbury, Mass.

Flanes, Manufacturers of. Stanley Rule & Level Co., N. Y.

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Holmes & Edwards Silver Co., Bridge
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Rogers, Wm. Mfg. Co., Hartford, Ct,

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Moorhead-MoLean Co., Pittaburgh, Pa.

Mollvain & Sons, Reading, Pa.

Pottstown Iron Co., Pottstown, Pa.

Pottsville Iron & Steel Co., Pottsville.

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Singer, Nimick & Co., Pittsburgh,Pa.
The Mahoning Valley Iron Co., Youngstown, O.
Wellman Iron & Steel Co., Thurlow, Pa
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Plating, Nickel, Brass and Wilmot & Hobbs Mfg. Co., Bridgeport,

Pokers and Lifters. Troy Nickel Works. Troy, N. Y.

Polishing Machines Watson & Stillman, 204 E. 43d, N. Y.

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Gibbs Mfg. Co., Canton, Ohio. Wister, L & R, & Co., Philadelphia, Pa.

Poultry Nettings. Barnum, E. T., Detroit, Mich.
Gilbert & Bennett Mfg. Co., 42 Cliff
St. N. Y
N. J. Wire Cloth Co., Trenton, N. J.
"Silver Finish."
Tyler Wire WES. Co., W. S., Cleveland,

Wright & Colton Wire Cloth Co., Worcester, Mass.

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Keystone Clutch Mch. Wks., Phila., Pa. Lake, J. H. & D. Co., Massillon, Ohio,

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Dean Bros. Steam Pump Works, Indianapolis, Ind.
Hooker-Colville Steam Pump Co., Chicago, Ill.
Mcstowan, J. H. & Co., Cincinnati, O. Maslin, J. & Son, Jersey City, N. J.
Norwalk Iron Wks. Co., So. Norwalk, Conn.
Southwark Fdy. & Mch. Co., Phila, Pa Valley Pump Wks. Easthamoton Mass
Worthington, Henry R., 86 & 88 Liberty
St., N. Y.

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Power.

E. W. Biss Co., Brookivn, N. Y.
Cockburn Barrow & Mch. Co., Jersey
City, N. J.
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Henderer, A. L., Wilmington, Del.
Long & Alistater Co., Hamilton, Ohio.
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N. Y.
Waterbury Farrel Foundry and Mch.
Co., Waterbury, Conn.
Watson & Stillman, 204 E. 43d, N. Y.

Rails, Old and New. Perry, W. H. & Co., Providence, R. I.

Rat and Mouse Traps. Burditt & Williams, Boston, Mass. Estey, W. S. 65 Fulton, N. Y. Ripley Mfg.Co., Unionville, Conn.

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Pa.

Riveting Machines. Adt. Jno. & Sons. New Haven, Conn.

Rock Drills. Band Drill Co., 23 Park Place, N. Y.

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Birmingham Iron F'dry, Birmingham,
Conn.

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Booth. The Lloyd, Co., Youngstown. O.
Leechburg Koundry & Mch. Co., Pittsburgh, Pa.
Mahoning F'dry& Mch. Co., Danville, Fa.
Morgan Construction Co., Worcester,
Mass.
Bobinson-Rea Mfg. Co., Pittsburgh.
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Pittsburgh. Pa.
Trethewey Mfg. Co., Pittsburgh, Pa.
Waterbury Farrel Foundry & Meh.
Co., Waterbury, Conn.

Roll Lathes.
Totten & Hogg Iron & Steel Fdry. Co.,
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Boston Bridge Works, Boston, Mass.
Cambridge Roofing Co., Cambridge, O.
Johns, H. W. Mfg. Co., 87 Maiden Lane

Rope and Web Goods. Covert Mfg. Co., West Troy, N. Y. Covert's Saddlery Wks., Farmer, N. Y

Rope Wheels. Cresson, Geo. V. Co., Philadelphia, Pa

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Rust Prevertive. Bridgeport Gun implement Co., 813-815 Broadway, N. Y.

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Ossawan Mills Co., Norwich, Conn.
Samson Cordage Works, Boston. Mis
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Sash Pulleys.

Empire Portable Forge Co., Lansingburgn, N. Y.
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Sash Weights. Brown. E. E. & Co., Philadelphia, Pa.

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Disston, Henry & Soas, Philadelphia,
Pa.

Saws, Makers of. Disston, Henry & Sons. Phila., Pa. National Saw Co., 96 Reade St., N. Y Simonds Mig. Co., Fitchburg, Mass.

Baw Bets. Taintor Mfg. Co., 84-86 Chambers, N Y

Scales, Manufacturers of. Buffalo Scale Co., Buffalo, N. Y. Chatillon, John & Sons, 85-89 Cliff, N. J Scrupers, Rond.
Am. Steel Scraper Co., Sidney, Ohio.
Kilbourne & Jacobs Mig. Co., Colum
bus. O.
Sidney Steel Scraper Co., Sidney, O.

Screeus, Coal and Ore, Hendrick Mfg. Co., Ltd., Carbondale

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Wiley & Russell Mfg. Co., Greenfield
Mass.

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Screw Plate and Pipe Cutter. Jarecki Mfg. Co., Erie, Ps.

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Blake & Johnson, Waterbury, Conn.
Wm. H. Haskell Co., Fawtucket.
Miles, f. S., 205 Quarry, Fulladelphia.
Reynolds & Co., New Haven, Conn.
Worcester Machine Screw Co., Worcester, Mass.

Scroil Saws. Barnes, W. F. & John, Rockford, Ill. Seneca Falls Mfg. Co., Seneca Falls M. J

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Cleveland Stone Co., Cleveland, O.

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Cresson, Geo. V., Co., Philadelphia, Pa
Fairmount Mch. Co., Philadelphia, Pa
Fitzsimons & Co., Cleveland, Ohio.
Sellers, Wm. & Co., Inc. Phila. Pa
Stow. Co. Mfg. Finghamton, N. Y.

Shaped lron and Steel,—Mannfacturers of.
Ætna-Standard lron & Steel (q),
Eridgeport, O.

Alphabetical Index. Pages 95 **\$** 96. Allentown Rolling Mill, Allentown, Pa Lockhart Iron & Steel Co., Pittsburg, Pa.
Passaic Rolling Mill Co., Paterson, N.J.
Pottsville Iron & Steel Co., Pottsville

Pa.

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Pa.
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Sheet Zinc.

Matthlessen & Hegeler Zinc Co., La Salle, Ill.

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Koch, A. B. & Co., Peorla, Ill.

Sinks.

Douglas, W. & B., Middletown, Cerr

Skates, Ice.

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Skates. Roller.

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Reeves, Paul S., 760 S. Broad, Phila.

Soldering Coppers.

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Speaking Tubes.

Ostrander, W. R. & Co., 204 Fulton St., N. Y. Wollensak, J. F., Chicago, Di.

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apolter.

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Tuck Mix. Co., Brockton, Mass
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Staples.

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Steam Hammers, &c., Makers of Dienelt & Eisenhardt, Phfladelphia, Dudgeon, Richard, 24 Columbia Street, N. Y. Trethewey Mfg. Co., Pittsburgh, Pa.

Steam Heating. Webster Warren & Co., Camden, N.J.

Steam Separators.

Gouvert Mfg. Co., 32 Cortland St N. Y.
Havrison Safety Boller Wks. Phila. Pa

Steel. Cold Rolled Strip.
Wilmot & Hobbs Mfg. Co., Bridgeport

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John St., N. Y.
Jessop, Wm. & Sons, Sheffield, Eng land, or 91 John, N. Y.
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Newton & Shipman, 83 John, N. Y.
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Wolff, R. H. & Co., Ltd., 118th Street and Harlem Elver, N. Y.

Steel (Mushet's Special). Jones, B. M. & Co., Boston,

Steel (Mushet's Special).

Jones, B. M. & Co., Boston.

Steel Manufacturers.

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Bethlehem Iron Co., S. Bethlehem, Ps
Boker, Hermnan & Co., 103 Duane St.,

Carbon Steel Co., Pittsburgh, Pa.,

Chester Steel Castings Co., Phila, Pa.,

Chrome Steel Works, Brooklyn, N. Y.,

Crescent Steel Co., Pittsburgh, Pa.,

Elken & Co., Hagen, German y.,

Frankford Steel Co., Philadelphia,

Gautler Steel Department on Cambria,

Iron Co., Johnstown, Pa.,

Hobson, Francis, Seaman & Co., 97

John St., N. Y.,

Jessop, Wm. & Sons, Sheffield, Eng.,

Lakens Iron & Steel Co., Pittsburgh, Pa.,

Lukens Iron & Steel Co., Pottsburgh, Pa.,

Lukens Iron & Steel Co., Octaewille, Pa.,

Moss, F. W., 83 John N. Y.

Naylor & Co., 45 Wall, N. Y.

Pottsville Iron and Steel Co., Potts

ville, Pa.,

Rowland, Wm. & Harvey, Frankford

Philadelphia,

Singer, Nimick & Co., Pittsburgh,

Stanley Works, New Britain, Conn.,

Steel & Iron Improvement Co., Pitts

burgh, Pa.,

Taylor Iron & Steel Co. High Bridge, N. J.

Wordlaw, S. & C., Sheffield, Eng.,

Wethereil Bros., 93 Liberty, N. Y.

Wilmot & Hobbs Mfg, Co., Bridgeport

Conn.

Steel, Manufacturers' Agents.

Barnes, C. K. & Co., Philadelphia, Pa Corning, Edw. & Co., 29 B'way, N. Y Frasse Co., 19 Warren St., New York. Lindsay, Jas. G. & Co., Phila., Pa. Pierson & Co., 29 Broadway, N. Y.

Steel Rails, Manufacturers of.

Bethlehem Iron Co.,S. Bethlehem, Pa. Cambria Iron Co., Johnstown, Pa. Montour Iron & Steel Co., Danvilie Pa Riverside Iron Wks., Wheeling, W.Va

Steel, Tool.

Frankford Steel Co., Philadelphia. Pa. Jessop, Wm. & Sons, Sheffield, Eng land, 91 John, N. Y. Jones, B. M. & Co.. Boston, Mass. La Belle Steel Co., Pittsburgh, Pa.

Step Ladders.

Bicycle Step Ladder Co., Chicago, Ill, Croissant, M., Albany, N. Y.

Stocks and Dies.

Armstrong Mig. Co., Bridgeport, Conp Billings & Spencer Co., Hartford, Conn. Butterfield & Co., Derby Line, Vt. Hart Mig. Co., Cleveland, O. Saunder's Sons, D., Yonkers, N. Y. Wells Bros. & Co., Greenfield, Mass. Wiley & Russell Mig. Co., Greenfield Mass.

Stove Linings.

Ostrander Fire Brick Co., Troy, N. Y

Stove Pipe Thimbles. Cheney, S. & Son Manlius, N. Y

Stove Trimmings. Troy Nickel Works, Troy, N. Y.

Street Lawps.

Steam Gauge & Lantern Co., Syracuse N. Y.

Strops.

Electric Cutlery Co. 113 Chambers, N.Y J. R. Torrey & Co., Worcester, Mass.

Structural Iron Work.

Berlin Iron Bridge Co., East Berlin, Conn. Boston Bridge Wks., Boston, Mass. Lindsay, Jas. G. & Co., Phila., Pa. Wrought Iron Bridge Co., Canton, O.

Sulphuric Acid.

Matthiessen & Hegeler Zinc Co. La Salle, Ill.

Tacks, Brads, Staples, &c.

Atlas Tack Corporation. Boston, Mass Clendenin Bros., Baltimore, Md. Cobb & Drew, Plymouth, Mass. Grand Crossing Tack Co., Grand Cross-ing, Ill.

Tabs and Dies.

Faps and Dies.
Enterfield & Co., Derby Line, Vt.
Carpenter, J. M., Tap & Die Co., Pawtucket, R. I.
Manning, Maxwell & Moore, 111 Liberty, St., N. Y.
Wells Bros. & Co., Greenfield, Mass.
Wiley & Russell Mig. Co., Greenfield,
Mass.

Testing Laboratories.

Richle Bros. Testing Mch. Co., Philadelphia.

Testing Machines. Richle Bros. Testing Moh. Co., Phila.

Theatrical Hardware. Wollensak, J. F., Chicago, Ill.

Thill Springs.

Frost Thill Spring Co., Boston, Mass. Sabin Machine Co., Montpelier, Vt.

Time Record. Scattergood, H. W., Phila., Pa.

Tinners' Hardware. Berger Bros., Philadelphia, Pa.

Tinning Process.
Sands, Thomas, Nashus, N. H. Tin Plate Machinery.

Lloyd Booth Co., Youngtown, Ohio

Am. Stamping Co., 104 & 106 John St., Tire Upsetters.

Butts & Ordway, Boston, Mass, Toe Calks, Steel.

Burke, P. F., Boston, Mass.

Tool Chests.
Am. Tool Co., 200 W. Houston St., N.Y.

Tools.

grown. R. H. & Co.. New Haven. Conn. Frasse Co., 19 Warren St., New York. Mayhew, H. H. Co., Shelburne Falls, Maynew, n. n. co., Sandala, N. Y. Mass.
Millers Falls Co., 98 Reade, N. Y. Richardson, C. F. & Son, Athol, Mass.
Standard Tool Co., A hol, Mass.
Stanley Rule & Level Co., 29 Chambers,
Starrett, L. S., Athol, Mass.

fools, Blacksmith and Wheel-wrights.

Buffalo Forge Co.. Buffalo, N. Y.
Butts & Ordway Boston, Mass.
Champlon Blower & Forge Co., Lancaster, Pa.
Plumb, Fayette R. Philadelphia, Pa.
Wiley & Russell Mfg. Co., Greenfield,
Mass.

Tools, Steam and Gas Fitters Saunders' Sons, D., Yonkers, N. Y.

Torches, Oil and Gasolene.

Dangler Stove & Mfg. Co., Cleveland, O. Schneider & Trenkamp Co., Cleveland, Ohio.

Transom Lifters

Wollensak, J. F. Chicago, Ill. Trucks. Manufacturers of. Berger Bros., Philadelphia, Pa. Clark, G. P., Windsor Locks, Conn. Lansing Wheelbarrow Co. Lansing Mich.

Tubes, Seamless Drawn Copper,

Ansonia Brass & Copper Co., 19 and 21 Cliff. N. Y. Randolph & Clowes. Waterbury, Conn. Tubes. Steel. Cliv. Pa.
Leng's John S. Son & Co., 4 Fletcher
St., Ne v York.
U. S. Projectile Co., Brooklyn, N.Y.

Tumbling Barrels.
Henderson Bros., Waterbury, Conn.

Turnbuckles.

Cleveland City Forge & Iron Co., Cleveland, O. Merrill Bros., Brooklyn, E. D.

Twist Drills. Makers of.

Cleveland Twist Drill Co., Cleveland. Morse Twist Drill & Machine Co., New Bedford, Mass. New Process Twist Drill Co., Taunton,

Mass. Standard Tool Co., Cleveland. Valves. Gas. Water and Steam Best, Fox & Co.. Pittsburgh, Pa. Chapman Vaive Mfg. Co., Boston. Eynon-Evans Mfg. Co., Philadelphia

Ventilator Appliances. Howard & Morse, 45 Fulton, N. Y.

Vise Jaws. Newark Mch. Tool Co., Newark, N. J.

Vises.

Capital Mch. Tool Co., Auburn, N. Y.
Hollands Mfg. Co., Erie, Pa.
Howard Iron Works, Buffalo, N. Y.
Millers Falls Co., 93 Reade St., N. Y.
Prentiss Vise Co., 44 Barclay N. Y.
Van Wagoner & Williams Co., 14 Warren St. N. Y.

Wagon Jacks.

Covert Mfg. Co., West Troy, N. Y. Covert's Saddlery Works, Farmer, N. Y

Washers. Haskell, Wm. H. Co., Pt. wtucket, R. I. Milton Mfg. Co., Milton, Pa. Sternbergh, J. H. & Son, Reading, Pa.

Water Meters. Worthington, Henry R., 86 & 88 Liberty St., N. Y.

Water Wheels. Poele, Robt. & Son Co., Baltimore, Md.

Wheelbarrows.
Amer. Steel Scraper Co., Sidney, Ohjo.

Cockburn Barrow & Mch. Co., Jersey City, N. J. Kilbourne & Jacobs Mfg. Co., Colum-bus; Ohio. Lansing Wheelbarrow Co., Lansing. Lansing Mich. Sidney Steel Scraper Co., Sidney. O. Sweatt Mfg. Co., Minneapolis, Minn.

Window Cord, Makers of. Samson Cordage Works, Boston, Mass

Wire, Manufacturers of.

Gautier Steel Department of Cambria Iron Co., Johnstown, Pa. Miller & Van Winkle, Brooklyn, N. Y. New Castle Wire Nail Co., New Cast-tle, Pa. New Haven Wire Mig. Co., New New Haven Wire Mig. Co., New Haven. Conn.
Prentiss. Geo. W. & Co., Holyoke, Mass. Salem Wire Nail Co., Salem. J.
Trenton Iron Co., Trenton, N. J.
Washburn & Moen Mig. Co., Worcester
Wetherell Bros., 98 Liberty St., F. Y.
Wolff, R. H. & Co., Ltd., 118th St. and
Harlem River, N. Y.
Wright & Colton Wire Cloth Co.
Worcester, Mass

Wire Cloth.

Barnum, E. T., Detroit, Mich.
Clinton Wire Cloth Co., Clinton, Mass.
Darby Edward & Sons. Philadelphia.
Estey, W. S., 65 Fulton, N. Y.
Gilbert & Bennett Mfg. Co., 42 Cliff.
Howard & Morse, 45 Fulton, N. Y.
N. J. Wire Cloth Co., Trenton, N. J.
Reliance Wire & Iron Wks., Milwaukee
Wis.
Scheeles & S

Wis.
Scheeler & Sons, Buffalo, N. Y.
Wickwire Bros., Cortland, N. Y.
Wright & Colton Wire Cloth Co., Worcester, Mass.
W. S. Tyler Wire Works Co., Cleve'd.

Wire Cutters. King., J. M. & Co., Watertown, N. Y.

Wire Dies. McFarland, Wm., Trenton, N. J. Newton & Shipman, 83 John, N. V.

Wire Fences.—See Sending, Iron and

Wire Goods, Manufacturers of.
Darby, Edward & Sons, Phila.
Gilbert & Bennett Mfg. Co., 42 Cliff St.

Wire Machinery. Am. Tool Wks., Cleveland, O. Manville, E. J. Mon. Co., Waterbury, Cs. Morgan Construction Co., Wordester Mass. Mass. Waterbury Mcb. Co., Waterbury.Conp

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Kilmer Mfg. Co., Newburg, N. Y.
New Castle Wire Nail Co., New Castle
Pa. Phillips, Townsend & Co., Phill., Pa. Salem Wire Nail Co., Salem, U. Whitney, A. k. & Co., New York City

Wire Reds. Steel.

New Castle Wire Nail Co., New Castle
Pa.
Washburn & Moen Mig. Co., Worces
ter, Mass. P. & Co. W. Phran. N. ter, Mass. R. & Co., 17 B'way, N. Y. Whitney, A. R. & Co., Ltd., 118th Street and Harlem River, N. Y

Wire Rope, Iron and Steel
Makers.

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California Wire Works, San Franciset
Hasard Mig. Co., Wilkesbarre, Pa.
A. Leschen & Sons Rope Co., St. Louis
Trenton Iron Co., Trenton, N. J.
Washburn & Moen Mig. Co., Worcester
Mass. Mass. Williamsport Wire Rope Co., Williams

Wood-Working Machinery.

Fay, J. A. & Egan Co., Cincinnati, O. Seneca Falls Mig. Co., Seneca Falls Mig. T.

Wrenches, Manufacturers of, Bemis & Call Hardware & Tool Ce Springfield, Mass, Billings, Spencer & Co., Hartford. Cons Coes Wrench Co., worcester, Mass. Keystone Mfg. Co., Buffalo, N. Y. Trimont Mfg. Co., Roxbury, Mass Williams, J. H., Brocklyn, N. Y.

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Monce, S. G	. 84	Pottstown Iron Co	- 1	Stark Mch. & Tool Co		Williamson, C. T. Wire Nov. Co	
Montour Iron & Steel Co		Pottsville Iron & Steel Co	- 1	Starrett, L. S Steam Gauge & Lantern Co		Williamsport Wire Rope Co	
Moore, Dr. Gideon E Moore Mfg. & Foundry Co	. 45	Pratt & Whitney Co 4		Steams, E. C. & Co		Wilson, E. H. & Co	
Moore & White Co		Prentiss, Geo. W. & Co		Stechert, G. E		Wilson, John	64
Moorhead-McCleane Co	. 21	Prentiss Tool & Supply Co 4		Steel & Iron Improvement Co	54	Wilson, J. Fred	
Morgan Construction Co		Prentiss Vise Co 5			51	Wilson, W. A	
Morgan Spring Co		Pullman, J. Wesley	- 1	Sterling Emery Wheel Co		Winslow, Sm'l, Skate Mfg. Co	
Morrison, Robert Morse Twist Drill & Machine Co	. 3% . 46	Pullman Sash Balance Co		Sternbergh, J. H. & Son Stevens Arms & Tool Co	90 73	Wister, Francis	
Morse, Williams & Co	. 45	Queen Anne Screen Co 7		Steward & Romaine Mfg. Co., Ltd		Wolcott & West	
Morton, Thos	. 74	Quint, A. D 4		Stiles & Parker Press Co		Wolff, C. H	77
Moseley Iron Bridge & Roof Co	. 7	Rainey, W.J		-	28	Wolff, R. H. & Co. Ltd	
Mount Carmel Bolt Co	. 97	Rand Drill Co	- 1	Stocking, E. B	6	Wollensak, J. F 588	
Myers, F. E. & Bro	. 58	Randolph & Clowes		Storm Mfg. Co		Wood Alan & Co	
National Horse Nail Co National Manufacturing Co	. 64	Read, Wm. & Sons		Stover Mfg. Co		Wood, W. Dewees Co	
National Pipe Bending Co		Reece, Edw. F	- 1	Stow Mfg. Co		Woodruff, W. W. & Sons	
National Saw Co	. 60	Reeves, Paul S		Sturtevant, B. F. Co		Worcester Mch. Screw Co	90
Naylor & Co	. 20		8	Sturtevant Mill Co	58	Worthington, Henry R	
Newark Machine Tool Works		Reynolds & Co	- 1	Supplee Hardware Co		Wright & Colton Wire Cloth Co	
New Britain Hardware Mfg. Co		R.I. Perkins Horse Shoe Co		Sweetser, W. A		Wrought Iron Bridge Co	
New Castle Wire Nail Co New Haven Copper Co	. 11	Richardson, C. F. & Son		Swindell, W. & Bros		Wyman & Gordon	
New Haven Mfg Co	. 40	Ridgway, Craig & Son 4					
·				1 TOSTOG Dy	- 4		



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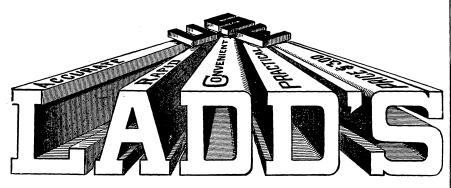
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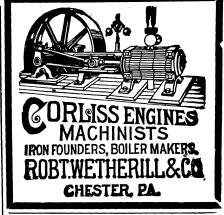
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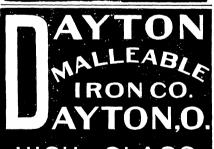
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See Page 56.

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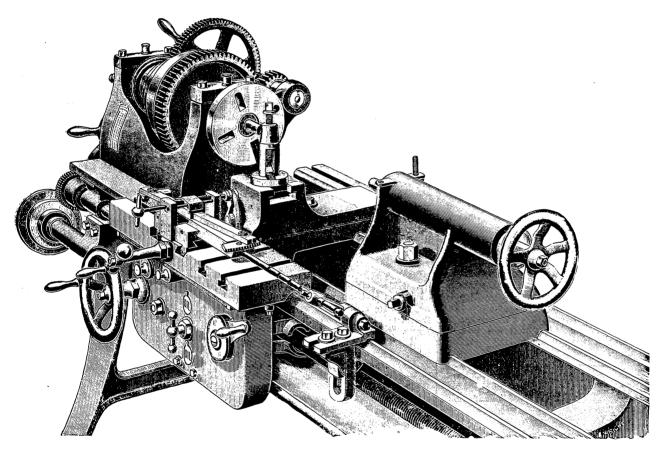
able to state positively that this same material is being sold at \$2.50 per 100 pounds, free on board mill.

Cost Keeping.

Notwithstanding its vital importance, the matter of accurately obtaining the cost of a manufactured product in detail, or of individual machines or parts of machines, frequently receives but meager attention. The annual balance, or, may be, deficit, is taken as a measure of the relation between the total cost and the selling price of the aggregate product, but just where

Obviously the same holds to an even greater extent in machine manufacture, where the more detailed the information the more serviceable it becomes in determining where to cut in the cost or upon what figure to decide for a selling price.

The indefinite item of factory or establishment expense, covering fixed changes and to be added to the net cost of the article, frequently leads by its improper application to a distortion of the values. This can be avoided only in so far as the various items of this expense are charged directly to the article made, rather than lumped with others in a general percentage.



THE HODGE-FRAZIER TAPER TURNING ATTACHMENT.

the taper bar, the other end of which is graduated so that any desired taper can be obtained by securing the bar at the desired angle in relation to the center line of the lathe. Sliding jaws are fitted to the taper bar and are connected to the cross slide. From the above and by reference to the engraving the construction and operation of the device will be understood. This attachment is placed on the market by the Prentiss Tool & Supply Company of 115 Liberty street, New York.

A few months ago The Iron Age made the statement that No. 27 gauge sheet iron for roofing purposes, which is called No. 27 standard, but really weighs $\frac{64}{100}$ pounds per superficial foot, was sold at \$2.65 per 100 pounds, free on board mill. Exception was taken to the statement, although it was proved to be correct. We are now

money is lost and just where it is made is by no means so definitely known. Doubtless in almost every manufacturing business handling a variety of goods certain classes serve by their large profits to carry along the others, which could not stand by themselves.

Even such cost keeping systems as are in operation in some concerns are often so crude or general in their character as to preclude the possibility of obtaining accurate detailed information. Then, too, methods are sometimes incorrect or misleading. The foundryman who merely knows that the average cost of his completed castings is so much per pound is in no position to compete in prices on close estimates with the man who knows individually the cost of his iron in the ladle, and the average expense for snagging, pickling, rattling, &c., so that he may thereto add his known or carefully estimated cost of molding.

Nothing is more evident than that no one system of cost keeping is applicable to all classes of manufacture. The following general scheme appears, however, well fitted to the average establishment making a variety of articles of reasonable size:

In the first place, the hours of labor for which a man is to be paid and the time which he devotes to any given article or process are kept entirely separate. Time under the first heading is kept by any approved check or time clock system, and the pay roll made up therefrom. But the labor upon the specified piece is recorded upon a time slip, giving order number, hours worked, name of piece, character of work performed thereon, and number of tool employed to perform the work. This is signed by the workman, and as soon as the operation is completed passes to the foreman, who duly inspects and countersigns it.

At stated intervals, preferably every morning, these slips are collected, together with any orders, sketches, stock memoranda or the like relative to the same completed work. These records are all filed in a single envelope properly inscribed and numbered. There thus accumulates from day to day a complete record of the progress of the work, which may be consulted at any time. When all slips and orders are collected the filled envelope stands as a complete record of all written orders given, of the date of their fulfillment, of the total amount of stock used, and a detailed individual record of all work done.

In a piece work shop, piece work receipts properly signed by the inspector take the place of the time slips, but still continue to show the progress, and when checked up by piece work price-lists also determine the cost. Outside work upon installation, orders to the purchasing agent, corrections of orders and the like all go into the envelope with the rest.

The marked value of this system lies in the facts that no clerical work is required, unless the cost of the given article is to be figured, and that at any time, no matter how distant from the date of completion of the order, the full record may be taken from the files and the detailed cost determined. This is an important feature where goods are built to be sold at standard prices and costs require to be figured only at intervals.

This system in actual operation has shown itself readily adaptable to existing circumstances, elastic to a remarkable degree and free from the peculiar inconvenience of many book systems, where many pages must be scanned to obtain all the time chargeable to a given order.

Statistics of overland passenger traffic by the Southern Pacific for the month of November show clearly how largely the westward migration exceeds that in the other direction. The returns of passengers carried, which are said to present a very fair similarity to the average figures, are as follows:

	ward. 3 4,793 6,468
Totals	11,261

The carrying capacity of vessels lost on the lakes during the past season, says the Marine Review, is about 17,000 tons less than that of the new vessels now under contract in the shipyards, and thus for the first time in eight years there is a halt in the great increase in tonnage. In previous years the tonnage of new vessels under contract each fall has been so much in excess of the losses of the previous season as to cause little attention to be given to the latter.

The dullness in the iron and steel trade has now extended to the natural gas fields of Ohio and Indiana. Manufacturers in this district state that during the hard times of this year they have been able to hold their own in competition for the few orders distributed, but they now assert that, notwith standing free gas and other advantages, they are not disposed to allow the lowest of present prices to be entered on their order books; consequently, most of the mills are only running half time. A few weeks ago, in passing through the same territory, our correspondent noticed everything going full blast.

Basic Bessemer Costs.

(Concluded from page 1121, December 21.)

Taking up each item singly and examining it in detail, the following results are obtained:

IRON.

Charleroi exceeds American estimate. \$0.291 American estimate exceeds Charleroi.. ——

This excess at Charleroi, in spite of the fact that the iron there costs \$1.49 per ton less than on sheets II and III, is caused entirely by the high loss, viz., 20 per cent. According to Torduer, Charleroi only produces 80 per cent. of ingots, the balance is total loss, no credit being given for scrap. The figures that I use here both as to the cost of the pig and to the loss are perfectly attainable, and in so far as the loss is concerned one at least of the continental plants is doing even better, and I know of no reason why the American practice should not equal and perhaps improve on their results.

COAL.

The cost price of this item is less on Sheet I than on Sheets II and III. The vital point, however, here lies in the weight used per ton. Comparing the foreign consumption of 363 pounds with Mr. Howe's figures for a fast running acid Bessemer, about 200 pounds per ton, it seems, and I have already so remarked in this paper, as though the weight was too low, and I have used much higher figures for the American estimate. In this connection, however, it must not be forgotten that the method of keeping the accounts enters very largely into this result. Mr. Howe plainly says "steam fuel," but I am not sure whether this means boiler fuel alone or all fuel used in or about the converting mill, such as coal for the small locomotives, the ferromanganese furnace. &c.

furnace, &c.

Mr. Torduer simply uses the word coal. This certainly can only be taken as including all coal chargeable to the converting mill and this, I think, is also what Mr. Howe means. On sheet II I have placed the consumption at 500 pounds, and on sheet III at 400 pounds per ton of ingots. Both of these plants would be very slow running, as compared with Mr. Howe's swift plant, and I do not believe that Mr. Torduer's figures are attainable unless he uses the triple expansion engines spoken of later in his paper. Such engines are not at present in use in the still works in this country. It is very noticeable how little more coal is required to run fast than to run slow, and how rapidly the cost of this item decreases per ton as the tonnage of output increases. The costs on sheets II and III are for bituminous coal. If these plants were constructed with sufficient boiler capacity to run on small sizes of anthracite coal, these figures could be materially reduced.

WOOD, WASTE, OILS, ETC.; REPAIRS, LABOR, MATERIALS, SHOP ACCOUNT.

These are, perhaps, all considered by Mr. Torduer under the head of sundries, although it is hard to see why the repair account is not considered of enough importance to be entered separately, and it is possible that it has been omitted. Since the sum of these items just equals the amount charged for sundries, it is probable that the better American prac-

tice, in this case, at least, makes up for the great difference in the cost of the labor.

COKE.

Practically the whole of this item may be charged to the use of the indirect process—cupola melting—and would form a portion of the saving to be effected by running direct. The bulk of the coke used by Charleroi must be charged against the dolomite, since this item is treated as raw stone and no spiegeleisen is used.

Considering, therefore, that all of it is used for burning the dolomite, the total cost—less labor, it being included in the conversion labor—is only 20 cents against 0.45 cents on sheet II and III. This is one of the most striking differences between the plants, but in considering it the marked difference in the cost of labor between the two countries must be borne in mind.

It really seems as though Mr. Torduer was wrong as regards the cost of
dolomite per ton, since the text, I
think, fully sustains my assumption
that he is talking about raw stone; and
if that is so, since this stone, quoted at
\$1 per ton, loses at least 50 per cent.
during calcination, the cost per ton of
ingots could not be less than twelve
cents. This question was touched upon
when discussing the comparative costs
of the lime and dolomite, but no mention was then made of this particular
error. The fuel and labor for burning
are charged on the cost sheet, but no allowance is made for the loss during calcination. This adds to the evidence
against the correctness of the figures
for these items.

CALCITE.

Used as a flux on the cupola and is, therefore, directly chargeable to the Indirect Process.

LIME.

Eighteen and nineteen per cent. is the amount used at Charleroi. An average of not over 16 per cent. is the more usual practice, and the results obtained are undoubtedly as good, if not better, than at Charleroi. Note the difference in the first cost—\$1.60 as compared to \$4—just two and one-half times as expensive in the States as on the Continent. If this same comparison held good in each case—viz., that two and a half times the European cost equaled the American cost, no further inquiry into this great difference in the cost of conversion would be necessary. While it will not hold strictly to this proportion, still there is a constant difference caused by that great underlying fact, low wages in Europe, high wages in America, that cannot be overcome completely by any existing better plants, better processes or smarter workmen that we Americans are supposed to possess.

TAR.

The cost price here is about one-third greater.

FIRE BRICK, FIRE CLAY, KAOLIN, GAN-NISTER OR ACID REFRACTORIES.

It is possible that the vessel nose at Charleroi is lined with acid materials, but I would not propose so doing in the plants estimated on here and also that such acid materials as are required on the dolomite cupola are charged into



this item, such not being the case on sheets II and III, where the basic refractories are charged on the conversion cost sheet at their cost of manufacture, and this naturally includes the labor of their production, acid refractories, &c.

CUP LA TUYERES AND BLOCKS.

This lining material for the cupolas is of coruse directly chargeable to indirect process.

MOLDS AND STOOLS.

Charleroi	excess	. —
American	excess	0.01

There is but a slight difference here between the two countries and it certainly shows better work since the American practice, in spite of the higher first cost of the molds, approaches so near the continental figure per ton of ingots. A varied output requiring many different and odd shapes of molds would increase this cost.

SLEEVES, NOZZLES AND STOPPERS.

	excess	
American	AXCASS	

These three items are evidently taken under the one head of stoppers by Mr. Torduer. It will be noticed in this case, as in the fire brick item, that the Belgian cost exceeds the American. From the general tendency of all the other factors, or as one might say, from the internal evidence, we are warranted in assuming that the cost price of all these acid refractories is much less than in the United States. If, then, the cost per ton of ingots is still less with us, it must be because we use very much less of these materials and our practice is therefore more perfect in this particu-

SHIFTING.

	excess	0.018
American	AT CASS	

I have previously criticised the wage list of this paper because it did not contain engineers and trainmen enough, according to my idea, to handle the intermediate products of the mill.

Under this particular heading I should include only the work of handling raw stock and finished material, the receiving from and delivery to the railroad companies of the loaded and empty cars, and the necessary handling of these cars over the mill tracks. As this figure exceeds the American practice so greatly it is easily possible that by a different method of keeping the accounts Charleroi charges to this item some of the men that I have accused Mr. Torduer of omitting.

INSURANCE AND TAXES, STATIONARY STEEL INCIDENTALS, LABORATORY CAR ACCOUNT

Charleroi excess	0.036
1	-,,,,,

Can all be grouped together and charged against the general expense account.

SALARIES.

Charleroi excess	
A maniana aranga	0.040

This item is entirely omitted, I believe, by Torduer, at least I can find no evidence of its being included under any other head, and as it is, though not large, still an ever present factor, I am inclined to think that there may be other items that I have in the first place put in the "omitted" list, but later on endeavored to include under some other title in this balance sheet, that he has in reality disregarded and which,

though small in themselves, would in the aggregate amount to a very considerable sum.

LABOR.

Charleroi	excess	
American	excess	1.082

Referring again to the one or two apparent errors in Mr. Torduer's labor list, and supposing that as many men as were thought necessary were added to that list, if all the items that he has, perhaps, omitted were also inserted, the total cost could not be increased over

50 cents per ton.

It is not here that the great difference in the cost of conversion lies, but in the labor rates.

In the report of the United States Commissioner of Labor for 1890 on the cost of production of steel ingots, p. 342 et seq., the following average daily earnings per man are given:

American establishment— No. 1. No. 2. No. 5. 2.03½ 2.35 1.78½ No. 7. 3.021/4

an average of \$2.29.

Comparing this with the average daily rate of \$0.68 paid the Belgian worker, it is not hard to understand why the American labor exceeds that at Charleroi by \$1.08 per ton of ingots, nor why in so many other cases where the quantities of materials used are nearly alike, the American cost is so much greater than Belgian.

FERROMANGANESE AND SPIEGELEISEN.

	excess	
American	excess	 0.540

In the first of these items it is presumed that almost double the quantity required abroad will be necessary here. This not because of any error or bad practice at either plant, but on account of the quality of the steel to be made. The American builder, be it of bridges, boats or boilers, does not want and the specifications that he furnishes will not permit of the use of such soft steel as is almost universally used on the Continent. The soft steel, "Flusseisen" of the German steel maker, is true to its name. It is much nearer in its physical qualities to iron than anything made by a so-called steel process in this counby a so-called steel process in this country. Superior to wrought iron on account of possessing a slightly higher ultimate strength in connection with a greater reduction of area and elongation, it surpasses much of what we Americans call "soft steel" and which would be the class of material furnished by the plant under discussion, in so much as among its other advantages while passing through any subsequent stages of its manufacture, no amount of ill treatment (except burning, and this is extremely difficult to do) can spoil it. Punch it, drift it, ream it if you like, and it will be still the same ductile mass that it was when you commenced. Heat it, chill it, try to harden it, to temper it and its physical characteristics will remain unaltered or, if changed at all, be somewhat softer. This, however, is not the sort of steel that there is a demand for to-day and consequently the American plant would have to stand the extra expense of adding the recarburizer as shown here. As to the spiegeleisen, a portion at least of that undoubtedly could be done away

or cast iron scrap have been left as on the American estimates:

Sheet II— \$7.818 - (\$1.809 - \$1.729) = \$7.738. Sheet III— \$6.944 - (\$1.809 - \$1.729) = \$6.864.

If now the wages he considered on the comparison of the Belgium daily average of \$0.68, as against the American daily average of \$2.29, then the cost per ton on sheet II would be \$0.476, or a reduction of \$1.124, and on sheet III \$0.446, or a reduction of \$1.054 per ton, hence

Sheet II-\$7.738 - \$1.124 = \$6.614. Sheet III - \$6.864 - \$1.054 = \$5.810.

Now, for the sake of this comparison we will suppose that the American plant makes steel of the same degree of hardness as the Continental Flusseisen. The recarburizer account would be reduced to 35 cents.

Sheet II— (\$0.704 + \$0.540) - \$0.35 = \$0.894, and \$6.614 - \$0.894 = \$5.72. Sheet III— (\$0.704 + \$0.540) - \$0.35 = \$0.894, and \$5.810 - \$0.894 = \$4.916.

This shows a cost of conversion for sheet II of \$5.72, compared with the Charleroi rate of \$4.64, giving an excess of \$1.08, and for sheet III \$4.916, an excess of \$0.276.

This excess remaining against the American single turn plant, \$1.08, can hardly be compared intelligently against the Charleroi costs, since the conditions are still very different, but we may well ask why the double turn plant should not show a cheaper cost instead of being \$0.276 higher, since we have as nearly as possible made the conditions of it and Charleroi similar, and in the one case of a greater production given it a decided advantage.

By recapitulating the differences we may possibly find where this variation lies:

nes:		
,	Charleroi ex- ceeds Ameri- can estimate.	American estimate exceds Charleroi,
Iron		\$0.16
Coke		0.245 0.156
Fire brick, Fire clay, Kaolin and gannister sand, &c. Molds and stools	0.113	0.010
Sleeves, Nozzles, Stoppers.	i	
Shifting	0.030	
Salaries Labor Ferromanganese		1.082
Spiegeleisen		

I have purposely omitted from this recapitulation the variations on doubtful items, such as coke, shifting and salaries, also the ferromanganese and spiegeleisen, since it is solely a change in practice, caused by the demands of the trade that makes the difference on these latter items.

Glancing over the column headed "Charleroi exceeds," the increased cost of the iron, in spite of its cheaper initial price, is first noticed. This increase is brought about mainly by the more westerly and alovemby practice and its alovemby practice. with by the use of fine coke.

Now let us suppose that the pig iron cost \$10.51, as at Charleroi, instead of \$12, and that the loss was the same as on sheets II and III. In this calculation only the price of the pig iron has been changed, the steel scrap and burnt

Glancing over the column "Charleroi exceeds," the incressoft the iron, in spite of its chertial price, is first noticed. This is brought about mainly by twasteful and slovenly practice to Charleroi by M. Torduer, by his method of calculation. wasteful and slovenly practice credited to Charleroi by M. Torduer, and also

If the American plant were furnished with iron at a like figure, there is no reason to suppose that the loss would be increased; and, as already shown, the cost of the loss (iron) would be further reduced and the total cost of ingots would be only \$15.87, as against the \$17.44 now shown on Sheet III. The excess in the two items—fire brick, &c., sleeves, &c.—can, I believe, be directly credited to the better American practice, while the difference in the fourth and last one is mainly chargeable to the increased product given on the estimated sheet to the American

Taking the next column, the extra cost of the coal to the American works is almost entirely the result of the larger amount that I have assumed would be used, and as I have endeavored to throw some doubt on Mr. Torduer's figures for this item it may, perhaps, be permissible to leave it out of the discussion. If it is considered, however, we must be forced then to admit that our practice is not equal to the European in

this particular.
As regards the lime, it is the high initial cost which alone causes the great difference, especially as I have calculated on the American plant using a less percentage than Charleroi does. The price used on Sheet III is somewhat less than the current market price. It is supposed, though, that the plant will have its own lime kilns, and this figure will then be easily attainable. If the lime could be had at the continental price given by Mr. Torduer the American plant would again show a saving.

The first cost of the tar is higher here than in Belgium, and this, together with the increased amount that I have estimated on-for I am afraid of Mr. Torduer's figures-accounts for the ex-

The difference in the molds and stools is too slight to discuss.

The great excess in the labor cost is the most striking figure in the whole column, and is in reality the key of the situation. It has previously been shown that this is brought about directly by the enormous difference in the labor rates vide quotation from report of United States Commissioner of Labor—and the fact is also plainly patent by the most cur sory comparison of Mr. Torduer's wage list with that of any steel works in this country. This fact—the low labor rates—would also affect the price of every article on the list, and in the case of the other great difference in this column, to wit: the lime costs, a marked effect would be shown there, since 50 per cent. of the cost of the burning and about 60 per cent. of the cost of the raw stone represent the labor expended.

From the result of the analysis of

these figures it seems as if the American practice could fully equal the work cited by Mr. Torduer. If then we paid wages correspondingly low, our finished work—for it seems useless to dispute, in the light of what has already been shown, his statement that with ingots at less than \$15 beams could be made for not over \$18—would cost not more and probably less than the figures

It must not be forgotten when look-ing longingly at these low cost figures who the sufferer would be were any attempt made to reach them or if our policy of government should ever force us to meet them. In every case, and view it in any position that you like, it is always the labor—that is, the laborer, the working man—who must bear, practically the whole of this re-

duction. It can be plainly seen that in the figures used in this article no attention has been paid to the profits of the owner or manufacturer, and in any at-tempt to meet the Belgian price in the open market the difference would have to be taken from some of the costs enumerated herein.

Practical Application of the Pyrometer.

The growing necessity of uniformity in the quality of iron or steel products has caused a closer study of scientific phases when metal of specified ductility is required. Old methods of judging by the eye are fast becoming obsolete, and with the increasing use of the pyrometer to ascertain and regulate temperatures of furnaces, the old secrets of managers and others, who have passed them from one generation to another, do not possess their former value.

The pyrometer is by no means a modern instrument, but its utility and value are being daily demonstrated. In annealing malleable castings, sheets of iron and steel and other iron and steel products it is required that a certain temperature be maintained in the furnaces for a given number of hours to produce a desired result. To accomplish this it has hitherto been the custom to train men in charge of furnaces so that they could make a tolerably accurate guess regarding the temperature by withdrawing a stopper and peeping into the furnace. This was a method full of uncertainties, and to make results more positive the pyrometer is now fast coming into general use.

For the benefit of those not having an available table at their command we print below the temperatures of iron, steel and other metals under various conditions according to the very latest scientific investigation:

Temperatures.

Fahren-

		heit.
		Degrees
(vello	V	425
Bright iron becomes yellow		500
Bright from becomes india	0	500 550
grav	· · · · · · · · · · · · · · · · · · ·	750
Tin melts	· · · · · · · · · ·	445
Tin melts	• • • • • • • • •	440 een
Land molte	• • • • • •	000
Zine melts	• • • • • • •	013
Silver melts	• • • •	[10
Zinc melts Silver melts Copper melts	••••	1 002
Gold melts		1,000
And allend to the state of the	m	1,900
Gold melts	utice	1 025
doublet &	men of-	1 120
(uayiight, C	hen att.	9 075
Cast iron melts white gray malicable castin		9 990
(malia-blo agetin	org 1 00	0 to 1 750
cheet inch Ma	ະຮວ1,0∪ ທ	o ro 1'190
Annealing sheet iron, No.	1 00	nort of M
and lighter	18 to	N 10 1,100
10	1 70	10 to 1 000
Annealing glassware	. 1,16	1000 t 0 t 00
AND ACCURAGE STANDARD C	٥٠٠٠٠ ١٥٠	77.2
	Centi-	
	grade.	_ heit.
Bessemer Process: D Running the slag Running steel into ladle.	egrees.	Degrees.
Kunning the slag	1,580	2.876 2,984 2,876
Running steel into ladle.	1,640	2,984
Running steel into mold.	1,580	2,876
Annealing furnace, ingot		
in	1,200 1,080	2,192
Ingot under hammer	1,080	1,976
Siemens-Martin Process:	WOO.	
Gas from producers	720	1,328
Gas entering generator	400 1,200 1,000	752
Gas leaving generator	1,200	2,192
Air leaving generator		1,832
Fumes passing to shaft End of fusion of charge,	300	572
End of tusion of cuarge,	1 400	0 700
open hearth	1,420	2,588
Running the Steel	1,500 1,580	2,732
Running into ladle, first. Running into ladle, last.	1,980	2,876
Close frances between	1,490	2,714
Glass furnace, between	1 97%	0 F0F
the pots	1,375	2,507
In the pots, refluing	1,310	2,390
in the pots, working	1,045	1,913
Siemens, melted for cast-	1 910	0.000
ing	1,310	2,390
mer:	1.000	0 700
Front of tuyere	1,930	3,506
At tapping	1,570	2,859
By preserving this tabl	e and a	grefully
proporting units table	- muu t	· GAL CIUII V

furnaces will avoid mistakes which are often very costly. It is frequently the case when new men are put to work at a furnace that they are entirely too energetic. The furnace is kept too hot and the material spoiled, annealing boxes are burned and general trouble results. On the other hand, an old employee, depending too much on his former success, may grow careless and keep the furnace at too low a temperature. The charge is drawn after the furnace is cooled down, the result is not satisfactory and the material has to go through the process a second time at the expense of the manufacturer. By using a pyrometer and enforcing a system of recording temperatures every hour these troubles can be avoided.

The Bureau of Statistics has published for the Ways and Means Committee a tabulation of the imported merchandise entered for consumption in the years 1890 to 1893, with the rates and amounts of duty collected. This tabulation goes into far greater detail than do the monthly or annual reports re-lating to imports. Among other figures which may be of interest we note the imports of pig iron are separated into imports of pig iron are separated into three groups, spiegel and ferro, ferrosilicon and all other. It appears that the imports of ferromanganese and spiegeleisen were during the fiscal years as follows: 1890, 108,771 gross tons; 1891, 54,238 tons; 1892, 55,080 tons, and 1893, 49,157 tons. The imports of ferrosilicon were 51 tons in 1892 and 255 tons in 1893. The imports of "all other" pig iron amounted to 39,299 other" pig iron amounted to 39,299 tons in 1890, 27,307 tons in 1891, 28,-145 tons in 1892, and 13,232 tons in 1893. The imports of scrap were:

Imports of Scrap.

	Iron.	Steel.
1890	. 35,357	2,443
1891	47,730	7,442
1892	. 29,236	7 551
1893	. 14,331	5,831

As showing the magnitude of the Swedish business we copy the following table:

Imports of Charcoal Bars, Billets and Shaves.

Tons.	Value.
1890 26,921	\$1.072,912
189117,910	760,439
1892	732,259
1893	608,248

The imports of beams and structural shapes were as follows:

Imports of Beams and Structural Shapes.

-	-		Downdo
			Pounds
1890			4,848,618
1891		. .	6,954,943
1892			18,235,277
1893			

Under the general classification of wheels, or parts thereof, and steel tired wheels and tires we found the following figures, which, of course, deal almost exclusively with tires:

Imports of Tires.

Fiscal		
years.	Pounds.	Value.
years. 1890	8,247,580	\$265,678
18 1	5.821.892	194.089
1892		264,494
1803		458 700

It will be observed that there has been a considerable increase during the fiscal year 1893.

Recently two ships have arrived in New York from Japan, carrying, respectively, 900 and 600 tons of manganese ore. It is stated that the latter lot was purchased by a large Pitts-



Universal Die and Roll Grinding Machine.

This machine—built by the Waterbury Farrel Foundry & Machine Company of Waterbury, Conn.—is deat right angles to the countershaft, but at all times and for all work rotates in about the same plane as the overhead drum on countershaft, and this permits the application of an automatically reversing, traversing mechanism to the wheel carrying side.

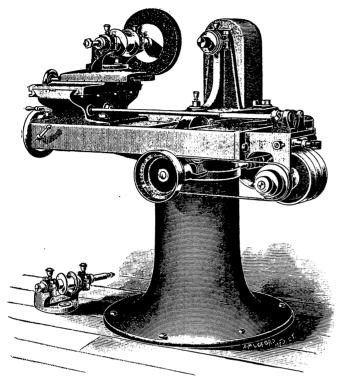


Fig. 1.—Perspective.

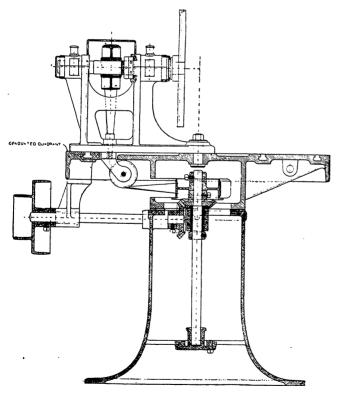


Fig. 2.- Vertical Section.

UNIVERSAL DIE AND ROLL GRINDING MACHINE.

signed especially for outside and inside grinding, where the work can be carried on the face plate or in the chuck.

Its novel features are that in changing from cylinder to face grinding the grinding wheel does not have to be run The amount of the traverse may be varied up to 10 inches, and to adapt it to varying sizes of work a suitable position may be quickly given to the base of the traverse carriage, within a limit of 6 inches to or from the work. The

head carrying the wheel is movable by screw at right angles to the traverse to an extent of about 4 inches, and being swiveled may be further adjusted in angular position for special cases. The automatic traverse may be quickly thrown out by the small lever handle shown at the left, at which time the motion of the carriage may be entirely regulated by the hand wheel in front of machine (at left of cut). The speed of the feed may be varied through the cone belt shown.

The method of turning the work for face grinding is not clearly shown in the illustration, but may be described as follows: The counter drives a pully which is nearly opposite the cone shown in the center of the engraving, and which through miter gears runs a vertical shaft in the column. On the upper end of this shaft is a pulley which, through idlers, drives the pulley on the main spindle of the carrying head, the idlers being so attached that the head may be swiveled at any angle up to 90°, and for exact adjustment the table is accurately graduated to half degrees. This machine is thoroughly well built of suitable materials, and all bearings are protected by dust proof boxes. Two heads are provided, one with strong spindle for carrying large wheel and one for high speed small wheels, as used for inside grinding. The speeds are well proportioned for economical grinding, and with the automatic traverse the machine is desirable for grinding circular dies and triblets for tubes.

circular dies and triblets for tubes.

The capacity of the machine may be summed up about as follows:

Largest cylinder which can be ground, 12 inches in diameter, 10 inches long. Will grind 16-inch hole in ring to a depth of 4 inches. Will surface a disk 18 inches in diameter.

Duluth News.

At the Mountain Iron Mine, on the Mesaba, an immense amount of work Mesaba, an immense amount of work is being done in steam shovel stripping for the shipping season of 1894. Five large and powerful steam shovels are at work day and night, and four standard gauge and six dummy locomotives are employed. Though the temperature has already touched 36° below zero, the only serious inconvenience has been the stiffening up of the machinery. Owing to deep snows there is but about a foot of deep snows there is but about a foot of frost in the ground, and this readily breaks down under the shovels. has made a little trouble on the sides of cuttings exposed for several days to the weather. It has been plainly demonstrated that even in this climate surface work, so far as men and material are concerned, can be successfully carried on in the coldest weather. Trouble with machinery, however, adds much to this winter work. It is hoped to strip about 500,000 yards of surface at this property before spring, there being an average of 20 feet in depth over the ore. As this is the first fair test of winter work in these surface mines, either for work done or price, it is of very considerable importance.

At the Biwabik also about 500,000 yards are being moved, no machinery being used. By January 500 men will be at work. The conditions here are so different from those at the above mine that one is no guide to the other.

The Oliver is so arranged that no winter work need be done. These three are at present all the "steam shovel mines" on the Mesaba, though the remarks of Chairman Wilson of the Tariff

Committee would lead one to suppose there was nothing but this class of mines in the range. Surely at such a mine as the Biwabik, where 500 men are at work, the question of "natural labor" would appear to be "relevant."

Contractors and engineers are examining the Minnesota Iron Company's new Mesaba ourchase, the Iron King, where over 300,000 yards of stripping are to be moved at once. The Norman, another Minnesota Iron Company purchase, is also to be stripped in a moderate way. During the past week the Minnesota have added another to their list of Mesaba properties by securing 240 acres near the McKinley on payment of \$50,000 and agreeing to a 30-cent per ton lease. The Minnesota are now second only to the Consolidated in their Mesaba holdings.

The Franklin, probably the best underground mine in the new range so far, and the Diamond, both closed last

week. They discharged 400 men.
On the Vermillion range range the
Minnesota is hoisting 2000 tons and the
Chandler about 1500 daily. This company's Canton mine, Mesaba, in 11 consecutive days mined and hoisted 6000 tons, working 135 men all told.

At the Gogebic range towns of Iron-wood, Hurley, Bessemer and Wakefield there are respectively 3200, 2100, 750 and 600 persons who are absolutely dependent upon charity, and will continue so to be till work is given them. Two mines at Ironwood have started up in the week, and several more may do so; all, however, in a very small

At New Philadelphia, Ohio, there is considerable activity during these otherwise dull times. The New Philadelphia Wire Nail Company are running double turn, employing about 150 hands, and are turning out an average of 1100 kegs per day. The New Philadelphia Lyn Estel G. hands, and are turning out an average of 1100 kegs per day. The New Philadelphia Iron & Steel Company are operating their sheet mills about half time, the orders being for roofing sheets and gaivanizing stock. The Spicer Mfg. Company of the same place are pushing their line of rolling mill machinery and labor saying appliances and are kent labor saving appliances and are kept fairly busy. At Canal Dover, three miles north, in the Tuscarawas Valley, miles north, in the Tuscarawas Valley, the Reeves Iron Company are operating their bar mills and sheet mills to about two-thirds their capacity. Large orders for car roofing sheets recently entered by the last named company will probably furnish the nucleus of steady work for months to come. The blast furnace of the Penn Iron & Coal Company, Canal Dover, stands as a silent monument of Dover, stands as a silent monument of dull times, and there appears to be no prospect of immediate resumption. Ripple & King are running their foundry and machine shop little more than half time, and other industries are quiet. At Cambridge, Ohio, 40 miles south, the Cambridge Iron & Steel Company are operating three out of four sheet mills and two galvanizing pots. The Cambridge Roofing Company and the Cambridge Corrugating Company are not working more than half time. The various roofing concerns at Canton are all working a small force of men part time.

The garbage disposal question has been settled in Chicago by the signing of a contract with a garbage reduction company, who will at once erect five crematories, each of 100 tons daily capacity, at a cost to the city of \$25,000 for every crematory built.

The Western Foundrymen's Association.

The regular monthly meeting of the Western Foundrymen's Association was held at Chicago on Wednesday evening, December 20, 1893, President Sargent The following amendin the chair. ment to Article 8 of the by laws was presented and adopted:

"ARTICLE VIII. — All proposals for membership shall be made in open meeting by any member. The application, with the indorsement of the member making the proposition, shall be voted upon by the members present, a majority electing."

The secretary read a paper entitled

Furnace vs. Foundry Practice

by E. A. Wheeler, Sharon, Pa.

Pig iron contains about 94 per cent. pure iron; the other 6 per cent. is chiefly composed of carbon, silicon, manganese, phosphorus and sulphur, and upon the proportion of these elements depends the quality of the iron. Through the aid of chemistry we have learned in what proportion these ingredients should be contained in the pig iron in order to make the best iron, steel or castings. Carbon and silicon are indispensable elements, but phosphorus and sulphur are rank poison, and should be eliminated as much as possible. The furnace operator knows how hard it is to make iron containing the right proportion of carbon and silicon. Although the ores, coke and limestone are carefully weighed into the furnace, the hot blast is held at the same temperature and all the conditions are the same as near as possible, yet we seldom get two casts alike, as the following report of one day's work of six casts at our furnace will show:

	Silicon.	Sulphu
First cast	. 2.28	0.013
Second cast	2.43	0.009
Third cast	. 2.40	0.010
Fourth cast	. 2.00	0.020
Fifth cast	1.94	0.035
Sixth cast	. 2.04	0.024

You will see from the above analyses the constant change that is going on in the furnace, and, although the iron was No. 1 in grade, and no difference could be noticed in the fracture, yet it would work very different in foundry castings. This explains why furnacemen some-

times get letters from their customers which read about as follows:

"The last car of iron you sent us is not good; can't use it; plates crack, and the castings are too hard to work in lette and it would be applied to a sent the sent it. in lathe, and it spoiled our last heat."

Now, a little knowledge of chemistry would have saved all this trouble. The last car was too high in carbon and too low in silicon. Had the foundryman said in his order, "Ship me one car of iron, same as last, silicon 2 or 3 per cent.," as the case may be, he would have had the same castings as before, with the same mixture, and no uncertainty about it. Or had he known that the iron was low in silicon, and added a little high silicon pig iron, he would still have been all right. The fact is that silicon plays so important a part in regulating the carbon in iron that no well regulated foundryman can afford to use iron without knowing how much silicon it contains; and with that knowledge he can always have the kind of iron he wants in his castings. Too much silicon makes iron weak and too little makes the iron hard. Good castings for machine work should contain

from 2 to $2\frac{1}{3}$ per cent. of silicon; stove-plate, $2\frac{1}{3}$ to 3 per cent. If the foundry-man will keep on hand a stock of silman will keep on hand a stock of sil-very gray iron running 5 per cent. in silicon and knows what his strong irons run in silicon, as he always should know when he buys his iron, he can easily make a correct mixture in the office and not depend upon his wizard-mixture for the quality of his iron. mixture for the quality of his iron. Every foundryman should keep his own chemist, or buy his iron on analysis and demand a chemist's card with each car. If this rule is observed, Nos. 2 and 3 and even gray forge can be used and very much cheapen the stock and make equally good castings. The puddling furnace must go, as soft steel is rapidly taking the place of iron, and then the white and mottled iron will have to be melted over in the blast furnace. Forge irons will have to be used in the foundry, and there will be no trouble in doing so, provided you have the correct analyses of the iron and use the right amount of silicon in each

charge in the cupola.

The quality of the iron in the blast furnace is governed by the temperature.

If the furnace is hot the silicon runsup and the sulphur down; if the furnace is cold the silicon runs down and the sulphur takes its place and we get No. 3, or may be white and mottled iron. I would think a hot or cold cupola would have the same effect on the iron. If the cupola is hot the iron will take up carbon and silicon from the coke and the castings will be soft and good; but if the cupola is cold the iron will take up sulphur and the castings will be hard and poor.

There are so many contingencies conrhere are so many contingencies connected with the operation of the cupola that it is hardly safe to make any suggestions without knowing all the conditions. The first question is the quality of the coke. If the coke is poor and full of sulphur you cannot get good continued to the coke. castings. A great deal depends upon the blast, whether soft or strong. My impression is that most foundrymen use too strong a blast and melt the iron at too high a zone. A soft blast will take a little longer to take off a heat, but there will be great economy in coke and less oxidizing and a better quality of iron when melted. It is very important to use the right percentage of lime for flux, as it purifies the iron and covers it with slag and keeps it hot and prevents oxidizing. Forty years ago the writer was engaged in the foundry business making stoves, and although all other branches of the iron and steel business have been revolutionized, the foundry business seems to plod along in the same old rut, and is governed by the rule of cut and try, and I cannot see that there has been any improvement. Iron is still sold by the fracture and graded Nos. 1, 2 and 3, and silvery gray for a softener.

The foundryman should know how much silicon and sulphur each number contains. I notice your association is talking of one chemist to do the work for all the foundries. That plan will not work, as most of the foundries do not order iron until they want to use it, and often say in the order to ship quick and send tracer to hurry it along. How could they wait to send drillings, perhaps hundreds of miles, and then wait their turn for the analyses? That is too slow even for the average foundryman. All pig iron for making steel, either Bessemer or open hearth, is sold on analysis, and why should not foundries adopt the same rule? For years we have analyzed every cast at our furnace for silicon and sulphur, and once a day



for phosphorus. Each cast is piled by itself and the date and number of the cast is marked thereon, and by referring to our chemist's book we know just what it is and would be glad to send any one buying iron the correct analysis with each car we ship. A prominent steel man once said to the writer: "I don't care what your iron is made of so it has the correct analysis. I don't care if you make it from all mill cinder."
He knew very well that the analysis would not be correct if made from cinder, and so with the foundry; you can depend upon the iron if the analysis is correct.

The writer, when in England a few rears ago, was shown through a large foundry and saw an attachment to an ordinary cupola, which seemed to be a good arrangement, and was new to him. It consisted of a square brick bosh inclosed in cast plates to bind it, with an arch roof over the top and high enough to take in the tap hole or trough from the cupols, and was large enough to hold the entire heat that was wanted. The bosh had a hole through the arch tap near the front and a gas flue about 8 inches in diameter leading from into the cupola, say half way up the side, to carry off the gases. The operation was as follows: When the cupola was fitted up the bottom was so arranged that the iron and slag as it melted all ran to the tap hole, and as it was left open and quite large, of course it went into the bosh, which had been well dried out and heated up be-fore the blast was put on, and the blast would pour a large stream of burning would pour a large stream of burning gas into the bosh with the iron and slag and keep the iron hot. The practice was to melt the entire heat before commencing to tap out of the bosh for use. I was told by the foreman that this was a great improvement over the old way. First, the iron was homogeneous and the quality was improved and as the iron was covered was nomogeneous and the quality was improved, and as the iron was covered with slag it would keep hot enough for use for at least two hours, and then when you commence casting there was no delay waiting for iron, as the melting was all done before the molders quit work. There was one cramp in the arch too such as is used on the neck the arch top such as is used on the neck of a puddling furnace that could be lifted off to get in to repair or start a fire to dry out and heat it up. whole thing was so simple and inex-pensive that I think any one could build such an attachment to his cupola from the description I have given, and if I were in the foundry business I should certainly try it. I inquired of the foreman if such an arrangement were common, and he said not; that it was a trade secret, and other foundrymen were not allowed to go through their works.

It is a well known fact that every time you melt iron in a cupola you deteriorate its grade and you have to use new high silicon iron when melting again to replace the silicon burned out in melting. In a blast furnace it is just the reverse. We can take white and mottled iron or old burned hot blast pipes and grate bars and melt them over and the whole thing will come out good gray iron if the furnace is working well, and it melts well and seems to improve the working of the furnace. If fed in the furnace at the rate of 5 or 10 per cent. of the stock used it will not require any more fuel than if it was not used. I do not see why a cupola could not be constructed, something after the lines of a blast furnace, that would convert old hard scrap into good, soft, merchantable iron. I

The cupola would have to be, perhaps, 15 feet high, and have a closed top so as to conduct the waste gases down into a small hot blast, and if the blast can be heated up to 900° it will do the work. A little lean ore high in silicon might be required with the lime to make sufficient slag. I think it would pay some firm who have plenty of means to experiment in this line.

Supplemental Hints for Foundrymen.

Always melt your iron hot and draw it off about as fast as melted and cool in ladle, otherwise you burn out the silicon. Do not try to save coke at the expense of the quality of your iron.

Always get the correct analyses for silicon with each car of iron you buy. Get the card of the chemist who made the analysis, with his signature, to be sure that the analysis is correct.

Silicon governs the quality of the iron in all cases, unless the iron contains over 1 per cent. of manganese. Manganese makes the iron hard.

The price of all foundry iron should be governed by the per cent. of silicon that it contains. The higher the silicon the more valuable the iron, because the more scrap it will carry.

Foundrymen often pay very high prices for strong pig. If they will take the common scrap about their foundries nd mix enough high silicon pig with it to make the castings contain 1½ to 1½ per cent. silicon, they will find that they have a very strong casting.

Store plate should contain 2½ to 3 per

Stove plate should contain 2½ to 3 per cent. of silicon.

Machine castings, to work soft, should contain 1½ to 2 per cent. of silicon.

Machine castings hard and strong to

stand wear and friction should contain 11 to 11 per cent. of silicon.

Castings containing 1 per cent. of silicon or under work hard and flinty

silicon or under work hard and flinty
under the tool, and are only fit for plow
castings or chilling purposes.
Add one-fourth of 1 per cent. more
silicon in your mixture than you want
in the castings for loss in melting.
If your iron is too high in combined
carbon, and too hard, add more silicon.

If your iron is very gray and soft, and high in graphitic carbon, and runs sluggish, add silicon.

If your iron is too soft and weak for your purpose, reduce the silicon.

W. D. Sargent: How about the next to the last hint? It seems to me that it contradicts the one preceding it. He prescribes the same remedy for exactly opposite conditions.

Mr. Hollis: I do not think I agree entirely with Mr. Wheeler in the amount

of silicon which he prescribes for the different kinds of working.

Mr. Sargent: There is the question of obtaining the analyses. Is it very difficult to obtain the analyses signed by a chemist?

Mr. Sargent: I think most furnaces have each cast analyzed. It is easily done. The Illinois Steel Company grade every car in that way. I think a

great many furnaces do it.

Mr. Sercomb: I think every furnace company will furnish an analysis.

Mr. Hollis: I think the value of such

grading depends upon the furnace piling each cast separately at a time. Unless it is done in that way the analyses would

be of little value.

Mr. Sargent: What will be the variation between the grades of iron as to the silicon?

Mr. Hollis: Sometimes there will not be any. The grade of the iron in a general way shows the silicon congeneral tained.

Mr. Sargent: It would not then be possible to follow out Mr. Wheeler's idea and grade iron by the silicon?

Mr. Hollis: The grade of the iron does not mean necessarily the silicon contained.

Mr. Moore: The steel furnaces grade their iron according to analysis rather than fracture. It has been my experience that we have had No. 3 iron show higher silicon than some iron that we would grade No. 2. It seems to me in looking over the paper that the author places a little undue stress upon the silicon and ignores somewhat the sul-phur, which is certainly as important a factor in the fracture and also in affecting the working in the iron in melting, and afterward the character of it right through.

Mr. Hollis: In regard to the point that the last gentleman raised, that No. 3 iron sometimes gets higher silicon than No. 2, I would say that the physical conditions in which it is cast would largely affect the grade. Anything that would chill the iron quickly in the pig bed would lower the grade.

That would account for No. 3 iron having higher silicon than the higher grade.

Mr. Moore: Is it not a fact that taking two grades of iron, say 2 and 3, the difference in fracture is due to either one of these two causes—thephysical conditions at the time of the

cast or the presence of sulphur?

Mr. Hollis: I think not. I think the sulphur by itself could not account for that difference in the fracture of the iron, but the high sulphur almost invariably accompanies a cold working in the furnace, and such conditions give a low silicon iron, and a closer fracture, closer grain.

Mr. Sercomb: Is it not a fact that in

the last year and a half, since there has the last year and a hair, since there has been an endeavor to sell iron on analysis, it has been somewhat of a failure? The foundries may purchase the iron with a guarantee that there is a certain amount of silicon. You are depending upon some chemist who may make a mistake, and the different conditions of the curple would cause the different the cupola would cause the different fractures in the different irons, as re-gards softness or hardness, and you make the complaint to the furnace that the iron is not as it should be, and there is no redress. I believe the foundryman will have to make a study of these analyses and experiment quite a little before he becomes thoroughly versed in the matter. If in the different casts there is such a great variation there would have to be a large number of pigs drilled to get the exact analyses; then it does not seem much work saved, for to-day when you want to buy pigs they will break every one for you.

Mr. Hollis: I think it is common with most blast furnaces to take a sample out of the first third and then another out of the second third, and so on, and then use this as a sample for the cast, which in almost every case would fairly represent the cast.

The President: Do you think it advisable to purchase iron by the percentage, having it guaranteed, rather than by the number?

Mr. Hollis: I think most decidedly so. A sample of cast or pig iron can be taken while running out of the pig beds.

Mr. Sercomb: How would you account for iron that you had used for a year and a half with perfect satisfaction in every respect, so that you would adopt it, and then you would make a purchase of 500 tons that was in such a condition that you were not able to use it at all? It was the same iron as far as I was able to see, yet the iron ran to that degree of hardness that it had to be rejected.

Mr. Moore: I presume that most of the foundrymen have had somewhat the same experience. The old reliable casts fail us at times. We had an experience with hard iron during the past year that was quite an expensive one, and we got in quite deep before we knew it. The question was, where was the trouble. It was in several grades the trouble. It was in several grades of iron and we started at once to ferret the thing out. We started to analyze our iron. We had been getting in some new iron. We could find no trouble in the iron. We then took up the coke, which we thought was all right. We found the coke to be running from 1per cent. to 11 in sulphur, and that was "the nigger in the wood pile."

Mr. Sercomb: I would say that we changed our coke and then went back to the same coke again. We found that we would have to change our iron. We then tried Ashland iron and then went right for a while, but pretty soon that became as hard as flint and we had to reject that.

Mr. Moore: I have understood that that condition in the casting is liable to be produced by a high manganese. would like to hear an expression of opinion.

Mr. Sercomb: I have talked with many foundrymen and no one could give me an explanation of the trouble.

Mr. Sargent: We have used manganese iron and never had any trouble.

Mr. Moore: How high?
Mr. Sargent: As high as 3 or 4 per cent.

Mr. Sargent: I would like to ask if any one can tell what the percentage of silicon to the shrinkage is.

Mr. Hollis: I think you will find that information in a paper by Mr. Keep in the "Transactions" of the Mining Eogineers. It is not in direct ratio, as I would call it, up to a certain point. I do not recall the percentage enough to tell it.

Mr. Sercomb: In the matter of analyses has it not been somewhat of a fail-

Mr. Hollis: I think not when analyses are properly applied. The way in which the majority of foundrymen have used them they have been worse than The trouble has principally been that no attention whatever has been paid to sampling. For instance, a foundryman will have some trouble and go out to his stock yard and take up one piece of iron, it may be an odd pig, and take that for the analysis of the whole, instead of systematically going through his pile and taking a large number of pigs. The same thing is true in the way coke is sometimes analyzed. They will take one piece, which as a rule is far from being an average sample. If they would pay more attention to the sampling I think they would get better results.

Mr. Moore: What do you consider a fair sampling of a car, how many pieces?

Mr. Hollis: I think that would depend largely upon the appearance of the iron. If the fracture indicated a variety, it might be 20 or it might be 25 or more. If it were fairly uniform it would be only five or six, possibly eight or ten, unless you should know that it was a single cast.

Mr. Moore: Most cars are from sin-

gle cast.

Mr. Sargent: According Wheeler it is a very simple thing to follow an analysis and get what you

If Mr. Wheeler is correct it want. to me that the foundry business seems is far more simple than we had supposed.

Mr. Hollis: I hardly think that the matter is quite as simple as you say. Given a certain brand of iron in which the phosphorus is fairly uniform, then what Mr. Wheeler says is largely correct. The phosphorus, manganese and silicon being uniform, the ratio of combined carbon, which determines the physical properties of that iron, is largely dependent upon the silicon or accompanies the silicon.

Mr. Sargent: Too much stress has been put upon the value of silicon alone as a regulator of cast iron. I am quite certain that the silicon can be all right; in fact, we have made castings that were hard with the silicon 3½ per cent., which is altogether too high, I think, in proportion. We knew at the same time that our sulphur was running from 0.08 to 0.09 or 0.10. There was no question but that the silicon was high enough.

Mr. Hollis: I think there is no question that when you get beyond a certain point with sili on you begin to harden your iron. When you have 3½ per cent. in your iron, all things being equal, you have a little harder iron perhaps. There is a limit in which it is well to have the silicon.

Mr. Moore: You then consider that sulphur is not an important factor?

Mr. Hollis: The sulphur by itself is not. It is chemical properties that usually accompany high sulphur that are detrimental; high sulphur goes with a cold working furnace, low silicon and white iron.

Mr. Moore: In the case I mentioned the sulphur and silicon were both high and the iron in a normal condition.

Mr. Hollis: I think that is exceptional.

Mr. Moore: The one point in that paper which is of benefit to foundrymen is the endeavoring to do the thing by rule, and that is the loss of silicon in melting. It is a question in which we are all at sea. I am interested to know whether the statement that it is about one fourth of 1 per cent. is to be taken as reliable or not. It would be very interesting to have that statement substantiated. My impression has been that it was considerably larger. sume that would vary somewhat according to the condition of the cupola.

Mr. Sargent: It is somewhat diffi-cult to figure the loss of silicon while you run through two or three different mixtures.

Mr. Moore: I mean with a standard mixture. Of course it would be a very complicated thing if the mixture was varied during the heat.

Mr. Hollis: I should think Mr. Wheeler meant other things being equal. There is no question but that the loss in silicon is largely dependent

would produce the greatest loss in

Mr. Hollis: With what kind of mixture? Running average mixture with the 2 per cent. silicon I think cold

working, other things being the same.

Mr. Moore: The cupola running cold?

Mr. Hollis: I would answer that question in another way. The hotter the iron the greater the tendency to absorb and keep the silicon.

Mr. Moore: What is the possibility

of the iron taking up some silicon in the cupola?

Mr. Hollis: I cannot conceive of such a case. I can conceive of the cupola running hot enough to develop the same. The hotter the furnace the

higher the silicon.
Mr. Sargent: I would suggest that it would be a good plan for the members who are getting analyses to make an attempt to determine the loss of silicon. It is the one basis on which proper results can be obtained.

The following resolution was then

adopted:

Resolved, That the association offers a vote of thanks to Mr. Wheeler for the

excellent paper he has presented.

The meeting then adjourned until the third Wednesday in January.

Notes of a Southern Trip.

Among the Alabama furnaces there are in blast: Three DeBardeleben, at Bessemer, two Ensley, two Sloss, two Pioneer, one Woodward and Etowah, and out of blast two DeBardeleben at Bessemer, two DeBardeleben at Ox-moor, two Easley, two Sloss, one Woodward, two Alice, Mary Pratt, Williamson, Vanderbilt, Trussville and two Woodstock, at Anniston. The furnace practice in the Birmingham district has been greatly improved of late. The product is much greater and percentage of foundry grades is much larger.

Mr. DeBardeleben is giving his entire attention to making iron at Bessemer and Ensley and wonderful charges have been made during the past two months. A laboratory has been fitted up at Ensley under the charge of Dr. Philips and daily analyses are made. Iron is now graded by analysis as well as by fracture, and the latest scientific method has been introduced. If the determination for silicon of a cast of iron shows that the fracture does not indicate its proper grade, it is graded according to its analyses.

The increase in production is re-One Ensley furnace has markable. made 212 tons in 24 hours, and the two in operation are now making about 375 tons daily, nearly all foundry iron. One of the furnaces at Bessemer is making over 190 tons daily, and all three are doing better than ever before. They have not had enough No. 3 foundry and gray forge, and have been trying to make those grades at one of the furnaces, but the output continues largely Nos. 1 and 2 foundry. The iron is graded very high, is strong and soft and should be capable of use in almost any mixture where strength and soft-

ness are required. The Sloss Company have one furnace blowing at Birmingham and one at North Birmingham. They have sold 17 000 tons gray forge in the last two and one-half months. Recently they sold 5000 tons to be put on leased land and held for investments. They say that they will have to take iron from warrant yard for this purpose. If two deals now pending for 5000 tons are made it will sell their gray forge and F. for two or three months ahead. None of the furnacemen are sanguine about an early improvement and are disposed to sell current output at current prices. They recognize, however, that a decided increase in demand would create a scarcity and they wish deliveries restricted within reasonable

Many American manufacturers are preparing their exhibits for the international exposition that is to open in Antwerp, Belgium, next May.



The Kansas City Implement Trade.

An interesting meeting of the Kansas An interesting meeting of the Rauses City Implement and Vehicle Association was held in that city on the 18th inst. W. P. Yancy read a paper on "How to Prevent an Accumulation of Old Stock." He advised that the buyer should study crop conditions and market values in the various sections of market values in the various sections of the territory covered, and that the salesman give special attention to any line of goods that shows a tendency to accumulate. He advised that the jobber never overload a regular customer,

ber never overload a regular customer, and that cutting of prices never be resorted to in order to get rid of goods. He closed by commending to the attention of the club the old adage that "goods well bought are half sold."

M. H. Lohsee read a paper on "Express Rates." He showed the great discrepancy between railroad and express rates and cited the following rates by rail and express respectively between this city and other cities: To New York, railroad \$1.35, express \$4.50; this city and other cities: 10 New York, railroad \$1.35, express \$4.50; Pittsburgh, \$1.08 and \$3.50; Chicago, 75 cents and \$2; Omsha, 40 cents and \$1.50: Minneapolis, 80 cents and \$2.75; New Orleans, \$1.25 and \$4.50, the average proportion of freight and express rates being 3 to 1 against express rates. Mr. Lohsee said that the State legislatures had not paid much attenlegislatures had not paid much attention to express companies, which had gone unnoticed in comparison with the great railroads. The express companies, though owning no tangible assets, yet declare fancy dividends on fancy stocks. He declared it was time some

effort was made to readjust the exorbitant express rates charged.

O. V. Dodge read a paper on the Interstate Commerce law in its relation to the implement trade. He declared that the law was a practical failure and that the railroads, from whom it was in-tended to protect the people, were the real beneficiaries, being enabled to maintain high rates because the law prohibited any deviation from published He declared that railroads preferred national supervision to interference by State legislatures, and that the railroads were always the victors in suits brought for violations of the law. He closed by advocating an effort to secure 5000-mile tickets good over any road at

2 cents per mile.

H. C. Taylor of Lyons, Kan., read a paper showing the effect of the recent ruling of the Kansas Board of Railroad Commissioners reducing the carload rate on implements from this city to Wichita and from Wichita to all points in Kansas from 32½ cents to 23½ cents. The through rate from Chicago to Wichita is 2½ cents less than the sum of the locals. carload rate on cultivators from Missiscarload rate on cultivators from Mississippi River points to Wichita makes a difference of \$1.60 against the Kansas City jobber on every binder sold; \$1.34 on every buggy, or \$64 and \$53 on each carload respectively. He gave many other figures showing that Wichita is given an immense advantage over Kansas city and is taking away the trade sas city and is taking away the trade that naturally belongs to the latter.

Mr. Taylor fully explained the Kansas law, which provides that any city can secure reductions in freight rates on the application of the Mayor and council to the commissioners on petition of 25 citizens. If the Mayor and council refuse to make the application on petition of the citizens, the commissioners may take the matter up on petition of the citizens, but cannot do so of their own After considerable discussion the matter was referred to the Legisla-

tion Committee. At the conclusion of the programme President Stowe admonished the members to prepare for a discussion of the new tariff bill in its relations to the implement trade with Canada at the next meeting. The present tariff is 35 per cent., which is taken off in the new bill, enabling the Canadians to duplicate implements of his company at greatly decreased prices, owing to the cheap labor employed.

Duplex Convertible Screw Block.

The accompanying illustration shows the latest addition to the line of chain blocks made by the Yale & Towne



Duplex Convertible Screw Block.

Mfg. Company of Stamford, Conn. As indicated by its name, the leverage by which the hoisting capacity is obtained is that of a screw motion or, more properly, a worm and worm wheel motion. The construction is such as to permit a much higher effi-ciency to be obtained than is practicable with an ordinary worm wheel mo-tion, and the device by which the load is sustained, and which acts in conjunction with the worm, is capable of conversion at the will of the operator so that a dispatch lowering action may be obtained when so desired.

As shown in the engraving, the new block is neat in appearance, the worm wheel being placed between the two wheel being placed between the two-chain sheaves and all the parts sym-metrically disposed. The worm and worm wheel motion, as well as the de-vice for sustaining the load, are all in-closed in an oil tight casing, thus insur-ing thorough and continuous lubrication of the working parts, and preventing the entrance of dust and grit. The two hoisting chains are attached at their lower ends to a yoke to which the hook is secured, each chain having a swivel connection so that kinking or entanglement of chains is impossible. The block is light in weight, convenient in operation, and possesses a high de-gree of efficiency, standing both in cost and efficiency midway between the dif-ferential and triplex blocks. The sustaining feature is obtained by means of a friction plug which receives the end thrust of the worm shaft. The friction of the end of the shaft upon this plug furnishes sufficient resistance to prevent the running down of the load and hence lowering must be effected by pulling on the hand chain.

The most notable point of the block is the convertible feature by means of which the change from safety to dispatch lowering may be made. The convertible feature is arranged as follows: The load hanging upon the hook causes an end thrust upon the worm shaft, and this thrust is received by a plug screwed into the casing of the block and pinned through to prevent rotation. By backing out the pin the cap may be removed and the plug taken out and reversed. The end of the plug which is in contact with the worm shaft is formed so that the bearing is upon an annular or ring surface at the circumference of the end of the plug, and hence the distance from the center at which the friction acts to retard the rotation of the shaft is great enough to keep the load from running down. Under these conditions the load will only continue to descend so long as the hand chain is operated, this constituting the safety lowering arrangement. If, however, the user desires dispatch lowering, he unscrews and reverses the plug so that the end thrust is taken by the reduced end. With this arrangement the load will continue to descend after it has oncestarted, and in this manner the block can be converted from safety to dispatch lowering. This construction enables the user to decide which form he desires, and the block can at once be set for either function, after which no change need be made until the block is transferred to some other line of work for which a reconversion may be desired. The dispatch lowering is especially convenient for bridge works and for many situations in which it is desirable for the operator to stand clear of the load.

The fact having been noised abroad that the municipality of Pittsburgh are giving work to the indigent of that city, an influx of the unemployed from all parts of Western Pennsylvania Into Pittsburgh is taking place. As it is all the city can do to take care of its own, the line of relief has had to be drawn very closely.

Consequent on the opening of the Manchester Ship Canal, the city of Manchester, having become a seaport of the United Kingdom, has received a warrant making it a port for customs purposes from January 1. The Admiralty have also assumed Jurisdiction of the port.

The Chicago Horse Shoe Company.

The Chicago Horse Shoe Company are now running their plant regularly, turning out standard horse and mule shoes. The works, which are located at East Chicago, just outside of the city limits, were founded some four years since, but owing to a combination of adverse circumstances the company have but recently begun to supply the trade with their products. During the interval the management of the company has changed completely, and the control has passed into the hands of practical business men, thoroughly acquainted with the peculiarities of the horseshoe business and expert in manufacturing details.

The plant as it now stands is entirely new, all the machinery having been perfected and installed by the present managers. It has been satisfactorily tested in making up a large amount of shoes for stock, which are pronounced by experts to be of a character to meet the exacting requirements of critical consumers. The location of the works on the line of the Pittsburgh, Fort Wayne & Chicago, the Belt Line and the Chicago and the Calumet Terminal railroads affords all the facilities that could be desired for prompt shipment in could be desired for promptshipment in any direction, as the two last named roads connect with every line run-ning into Chicago. The ground oc-cupied comprises 8 acres, which gives the company ample space for fut-ure extension. The principal building is a large structure in the form of an L, the main part of which is 165 by 90 feet, and the wing 90 by 64 feet. tached from the main building is the boiler house, a brick building with a metal roof, containing a battery of four 16-foot tubular boilers. The machinery Goodenough horseshoe machines, six machines for making flat shoes, two trains of rolls for rolling horseshoe bar, power shears, forges, large and small heating furnaces, and a complete machine shop with lathes, drill presses. machine snop with lattices, drill presses, planers, &c. The motive power is supplied by eight engines of 1000 horse-power in the aggregate. All the special machinery has been built on the ground, in the company's own shops, and embodies numerous special devices which have been suggested by the combined experience of the managers of the com-pany. No expense has been spared in securing the best appliances to accomplish the most perfect results. The equipment of the machine shop is suerior to that usually found in establishments not making a specialty of machinery. Among the peculiar features of the processes employed may be mentioned the creasing of the bars in their last passage through the rolls, which is thus done with unfailing accuracy, and the imparting of a perfectly smooth surface to the finished shoe, which is done by the last machine through which the shoes pass.

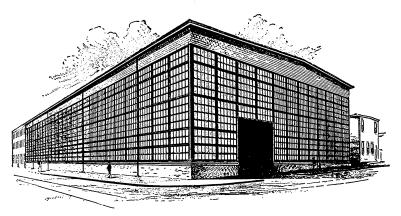
The managers of the company lay particular stress on the fact that they are engaged in producing nothing but shoes. Dealing exclusively with one product, they can concentrate their energy on its peculiarities and anticipate improvements which the progress of the times may cause consumers to demand.

They further have the distinction of being the first exclusively horseshoe manufacturers to get into regular operation in the West. They are not only

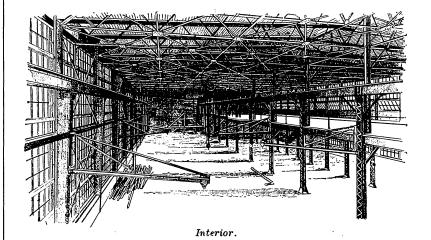
located at the gate of the most desirable market in the country, reaching all the great Western jobbing centers at low rates of freight, but gain peculiar ad vantages in the low cost of scrap and the cheapness of fuel. Oil is at present exclusively used for fuel in raising steam and operating the heating furnaces and forges, at very much lower cost than coal. The oil is piped from the Standard Oil Company's main line into a storage tank. It flows thence into a smaller tank underground, from which it is pumped through a stand pipe to the points of consumption to secure a uniform pressure. A complete gas producing plant has, however, been erected, which is ready for use at any time if oil should become too ex-

Shops of the Fuller Iron Works.

The new machine shop for the Fuller Iron Works, at Providence, R. I., is now completed. The building is 90 feet in width, and in order to secure good light for the interior it was found necessary to either use skylights in the roof or to adopt some other construction besides brick in the sides of the building, as the brick walls obstruct the light to such an extent that the center of the building would be very badly lighted on a dark and cloudy day. To obviate this trouble the patented construction of the Berlin Iron Bridge Company of East Berlin, Conn.,



Exterior.



SHOPS OF THE FULLER IRON WORKS.

pensive. A natural gas pipe line runs in the immediate vicinity and the coal fields of Indiana are within easy reach. The fuel question is, therefore, pretty completely covered.

The capacity of the works is from 500 to 600 kegs of horse and mule shoes per working day. Plans have been prepared for additional buildings and the duplication of the machinery now in use, which will be put in execution during the coming year. The company manufacture steel as well as iron shoes, so as to meet the demand for steel shoes which is rapidly becoming a feature of

the horseshoe trade.

The main office of the company is in the Ashland Block, room 908, corner of Clark and Randolph streets, Chicago. The president of the company is G. N. Caleb; vice-president, William Poillon; treasurer, Walter S. Caleb; secretary, E. A. Schwarzenberg. These officers together with Hon. William A. Vincent compose the Board of Directors.

was adopted. The sides of the building are almost entirely of glass, with steel posts only obstructing the light. These glass sash are so arranged as to swing, thus allowing complete ventilation in all kinds of weather. The plan commends itself for cotton mills, woolen mills, and that class or constrution, where the width is excessive and the hight between joints is limited. It is almost impossible to light any building of over 60 feet in width unless skylights are used in the roof, and the objection to them is that they leak, either in the skylight itself or in the connection between the skylight and the roof. The main shop of the above building is 50 feet in width and 200 feet in length. A traveling crane controls the entire length of this portion of the building, and it is made of sufficient hight so that machinery of all kinds can be set up under it. The floor spaces in the immediate vicinity of all machines are also con-

trolled by jib cranes operated by two hands, thus bringing the floor space in the immediate vicinity of the machine under the full control of the operator. The lean-to or wing is 40 feet in width and 142 feet in length. This is made two stories in hight, the upper story being used for light work, the lower floor being controlled by jib cranes secured to the columns so that heavy work can be moved in and out from the central portion of the building.

NEW PUBLICATIONS.

SUBJECT MATTER INDEX OF TECHNICAL AND SCIENTIFIC PERIODICALS. Compiled by Dr. Rieth, for 1892. Published by C. Heymann, Berlin; B. Westerman & Co., New York.

Under orders of the German Patent Office Dr. Rieth compiles annually an index of the articles printed in the leading technical and scientific journals of the principal countries. The titles are given in the language in which the article was printed. Throughout the typography is clear and the editing exceedingly careful. In its way it is probably the best yet published and will prove exceedingly useful to those who are familiar with the German language.

SMOKE ABATEMENT IN ST. LOUIS.

The Smoke Commission of the City of St. Louis, which has done such admirable work in the past, has printed two brief reports in pamphlet form, of which the first is a report made concerning a canvass of the manufacturing establishments of St. Louis, with special reference to their compliance with the city ordinance. They have studied the boiler plants in the city, and insist that with certain exceptions means could be employed to avoid the smoke nuisance. Among the exceptions are the boiler plants of iron and steel manufacturing establishments. The same report embodies a draft for a general standard for testing smoke abatement devices.

Under the instructions of the ordinance, tests must be made of the different devices submitted for the preven-October, deals with the Boileau device submitted for test by the Improved Zigzag Grate Bar & Smoke Preventing Company. The commission summarizes its conclusions by stating that up to 25 pounds of coal consumed per hour per square foot of grate area the Boileau device is capable of reducing the average smoke emission 90 per cent., or to an average smoke emission within a limit of 10 per cent. of smoke, if proper care and attention by given it. They state that an increase in boiler capacity up to 15 per cent. above rating can be obtained without endanger-ing the smoke record, but except in those cases where such an increase in capacity results in a money saving there will be no direct return on the investment, which must be charged to improvements required by the smoke suppression ordinance.

GEOLOGICAL SURVEY OF NEW JERSEY. Annual Report of the State Geologist for the year 1892. Trenton, N. J.

The character and scope of Professor Smock's annual report have become sufficently familiar to those interested in geological work to allow us to state that he has added another volume of great interest to the series. Practically the report for 1892 deals with a num-

ber of different branches, the first part taking up surface geology, with special reference to the influences of the glacial period. Part II is a thorough review of the marl deposits in which New Jersey is so rich, and which constitute so important a resource. The third part continues former work on the collection of data for a general reportupon the water supply and water power of the State, while the fourth part is a collection of the data accumulated during 1892 on the artesian wells of Southern New Jersey.

The first fruits of Professor Smock's

The first fruits of Professor Smock's visit to Europe to study the Dutch system of sea dikes are laid down in the fifth part of the report. The usual statistics are submitted, which show that in 1891 the production of iron ore was 551,258 tons, while the production of zinc ore was 76,032 tons.

EIGHTEENTH ANNUAL REPORT OF THE CHIEF INSPECTOR OF MINES OF OHIO. Columbus, 1893.

Robert M. Haseltine has made his usual report as Chief Inspector of Mines to the Governor of Ohio, his figures showing that in the year 1892 the production of coal was 14,591,908 tons, of which 2,239,080 tons were produced by mining machines. In all there were 21,002 miners employed, of whom 333 were engaged in operating mining machines. There were 5970 day hands, of whom 2301 were employed in following up the mining machines, blasting down and loading the coal after it had been undermined. There were produced in 1892, 1,253,110 tons of fire clay, which was a heavy increase over previous years. The production of iron ore has gained a little, but still remains insignificant. The production was 8680 tons of blackband, and 81,042 tons of hematite. The usual elaborate statistics follow. The bulk of the volume, however, is taken by the detailed reports for every individual mine made by the inspectors of the different districts.

FIFTEENTH ANNUAL REPORT OF THE BU-REAU OF STATISTICS OF LABOR AND INDUSTRIES OF NEW JERSEY.

The Chief of the Bureau of Statistics of Labor and Industries of New Jersey has continued during 1892 his investigations into the co-operative building associations of that State, where they have developed into so important a factor. At the close of the year 1892 there were in active existence in that State 291 associations, with 1775 series running, 571,665 shares outstanding, of which 153,813 were pledged. There were 87,762 shareholders and 21,752 borrowers, the net assets of the associations figuring up to \$29,989,767. Newark, with nearly \$6,000,000, and Jersey City, with a little over \$5,000,000, are the two principal towns in which these associations flourish. Very interesting details are given concerning the management of the different bodies, which is followed by official statements of a number of the associations on the part of their secretaries. The detailed report of each of these associations is tabulated for ready reference.

The second part embodies a continuations of the line of investigation begun a number of years ago, whose object it was to ascertain the number of years workmen are able to follow a given employment. During 1892 the bureau devoted its attention to cigarmakers, bakers and railroad trainmen, the latter including engineers, firemen, brakemen, conductors, switchmen and wip-

ers. The individual returns aggregate 4853. The reports give the age at which work was begun and the age at which loss of activity was first experienced and its causes. The Chief of Bureau presents details of this investigation which afford at least approximate data.

Poor's Directory of Railroad Officials and Manual of American Street Railways; 1893. H. V. & H. W. Poor, 70 Wall street, New York.

Poor's compilations are too thoroughly well known in the many trades which seek patronage from railroads to need lengthy reference by us. The Directory of Railroad Officials gives lists of all the officials of the operating railroads in the United States and Canada, and of the chief railroads in Mexico, and presents also official lists of master mechanics, purchasing agents, chief engineers, master car builders, master car painters, general managers and general superintendents. The same volume deals with private logging and mining roads and with city and suburban tramways.

The semi-annual meeting of the Western Pennsylvania Central Mining Institute was held in Pittsburgh last week, the sessions lasting two days. In his opening address to the delegates, President T. K. Adams said he believed the institute had been one of the most powerful auxilaries in disseminating technical knowledge among the miners of Western Pennyslvania. During the session a number of papers were read, one of which, entitled "Electrial Machines and Electricity as Applied to Mining as a Power," was presented by George Gould of Cannelton, Pa., and attracted considerable attention. In his paper Mr. Gould advecated the use of a simple machine which could be adjusted to suit any depth of vein in preference to that which causes the mixing of coal, slate and dirt, destroying the commercial value of the product. T. J. Evans of Johnstown, Pa., discussed the question of "Which gives the most useful effect in mine ventilation, blowing exhaustion, fans or furnaces." The next session of this institute will be held in Pittsburgh in June next.

It is reported that the coming week will be opened with more labor disturbances in the Mahoning and Shenango Valleys. Puddlers expect a reduction which will bring their wages to a level with the price paid in nonunion mills—viz., \$4 per ton. Pittsburgh manufacturers whose puddle mills are operated on a union basis declare that they do not intend to make such a demand for the reason that the small quantity of muck bar being produced cuts but a slight figure in their total output. In other districts where but little steel is used operators find it necessary to get a lower rate for puddling so as to compete successfully with the non-union mills, which are the largest producers of muck bar and merchant bar iron, consequently a general reduction is talked of and considered certain. So far consideration of the matter has been confined to Pittsburgh and Eastern Ohio.

The ordering of several more United States war ships to Rio indicates the determination of the Government to protect commerce and American interests in that troubled seaport.



The Iron Age

New York, Thursday, December 28, 1893.

DAVID WILLIAMS, - - PUBLISHER AND PROPRIETOR.

CHAS. KIRCHHOFF. - - EDITOR.

GEO. W. COPE, - - ASSOCIATE EDITOR, CHICAGO.

RICHARD R. WILLIAMS, - HARDWARE EDITOR.

JOHN S. KING, - - - BUBINESS MANAGER.

The Passing of 1893.

Within a few days the books for 1893 will be closed. The balance then struck will be satisfactory to very few business men. But it can hardly be said that they will be disappointed, as the year opened with rather gloomy prospects and a general apprehension There were of troublesome times. some to be found in almost every branch of the iron trade who refused to take counsel from their fears and persistently looked for better times, but they were without influence, and as the months rolled by their belief in an improvement also grew weaker. It may safely be said that the experience of 1893, in its percentage of shrinkage in the volume of business from that of the preceding year, has broken the record. Never before was there such a rapid reduction in the demand for iron and steel. From the crude material to the most highly finished products the curtailment of business was without precedent. The natural concomitant of such a condition of affairs was a thorough demoralization of prices. Values have tumbled lower than in any previous period of depression, and for some time the question of profits seems to have been eliminated from transactions.

From the beginning of the year until now there has been a constant succession of failures among manufacturers and iron and steel merchants. Great establishments, supposed to have almost unlimited resources, have been swept from their rock-rooted foundations by the rising tide of disaster, together with an almost uncountable number of small concerns whose capital was sufficient for ordinary conditions, but could not withstand the terrible strain of so severe a financial panic as that of 1893. Honored names, that have been respected for many years as synonyms for stability and sagacity, are frequent on the rolls of the bankrupt for this year. Assets that were not capable of immediate conversion into cash have been no better than worthless paper in meeting the demands of creditors, and many sound business men have the first time realized how suddenly riches can take wings. Prosperous communities, that have thriven wonderfully in the bright sunlight of the prosperity with which this land had been blessed for so many years, have been prostrated by the blight which has overtaken their manufacturers. They have been transformed from wealth-producing hives of industry into settlements of paupers, appealing for relief to the citizens of other localities who are themselves struggling with the problem of caring for the unemployed througing about their own doors. The public souphouse, which has only been known at rare intervals in American history, has become an institution in every city and in most of the large towns. Starvation threatens many a man of brawn and brain who is willing and anxious to work but is unable to find This is the picture employment. which 1893 leaves on the canvas that records the procession of the years and the birth of epochs.

But, leaving this dismal subject, what of the future? Will 1894 bring better times? Common sense argues in the affirmative. There is, of course, no magic in mere numerals, and the writing of 1894 will not in itself bring a change in business. But we have faith that the worst is over, and that the experience of 1893 will neither be repeated nor even rivaled for years to come. The revival of prosperity may be impeded by unwise legislation, but it cannot be completely checked. The business interests of the country are on the way to recovery, and they will eventually completely recover. spring approaches the ranks of the unemployed will be drawn upon by establishments that are even now endeavoring to get matters into shape so that a start can be made as soon as prospects are favorable for business. Men of enterprise, through whose ambition or unrest other men find employment, will undertake new ventures, as before, and timid capital will come out of its hiding place at their seductive call. Although 1893 may expire with leaden skies and frozen streams and a pall of snow covering all vegetation, the sun will again shine in 1894, the water will run, the grass will grow, and men will imbibe fresh courage and attempt greater achievements than the past can hoast.

Steel for Railroad Ties.

One of the fallacies which seem to possess a very tenacious life is that cheapness of any staple article must necessarily be reflected in a rapid increase in consumption. Too many business men and manufacturers expect the effect of low prices to tell almost immediately. As a matter of fact, it takes a very considerable time until a new material or a new article overcomes prejudice and finds a widening use. Probably one of the best illustrations of this was furnished by the history of nickel. When powerful interests took hold of the deposits of Noumea they greatly increased the production, hoping to stimulate consumption by a marked lowering in the price. They simply found, in the first few years, that they were accumulating an unprecedented stock. In recent years the opening up of the Sudbury deposits led to further reductions in price, and yet the consumption has not developed in proportion. Had it not been for the electrical developments copper would have gone through yery much the same experience.

We admit, of course, that ultimately consumption is very largely increased as the effect of low prices, but we contend that its development is far from being as rapid as many expect. We are led to call attention to this experience since the hope is being expressed, as a modest compensation for the sufferings which the iron trade is going through, that steel will rapidly capture new fields and that we shall experience a growing per capita consumption. There can be no doubt that that is sure to come, but it is well not to be too sanguine.

Among the uses in which cheap steel seems destined to open new channels is conspicuously that for railroad ties. The American iron trade has been pretty indifferent to this subject thus far, for very good reasons. It was all very well for the advocates of steel ties to figure out that there was economy in their use, considering their longer life and their ultimate value as scrap. The fatal objection thus far has been their excessive first cost, which few American railroads had the financial ability to meet. That objection, however, is now gradually disappearing with the unexpectedly great decline in the price of soft steel. Probably steel sleepers could be produced to-day in certain sections of the country at, say, 1.5 cents per pound, finished. The production of this class of material has been a source of a very large tonnage to European steel mills. and might become valuable to some of our large plants which are suffering from lack of work, present or prospective. The users of steel ties could avail themselves of the long experience of railroads abroad, so that they would not be hampered by a protracted period of experimenting. We believe that the time is approaching when steel makers and railroad managers alike should carefully look into this important subject.

The phenomenally low panic prices at which iron and steel, crude and manufactured, have sold during the last month have made it possible to do some export business. We have covered the bulk of the requirements of such countries with which we are on favorable terms through our reciprocity arrangement. This is notably the case with Cuba. But in other lines, too, we have captured a little trade. In cast iron pipe our merchants have been able to figure on such contracts as 8000 tons for Mexico and 15,000 tons for Japan, with a very good chance of taking the business. modern pipe foundries have excellent methods of handling material and product, and now, with an exceedingly low cost of pig iron, notably in the South, they are in a position to make very attractive prices. They are being aided in some instances by the transportation interests, who are doing their share to bring work into this country. While it would be a gratifying thing under present circumstances to capture a few foreign contracts, it will not do to regard them as the harbingers of regular business. On the contrary, it is devoutly to be hoped that our home markets will again soon get into a sufficiently remunerative shape to enable us to abandon efforts in foreign countries whose business we can only secure by submitting to panic prices for manufacturers and starvation wages for labor.

CORRESPONDENCE.

The Kihlafors Iron Works

To the Editor: In E. C. Potter's flattering and favorable article in your valued journal about Swedish iron, and especially the Swedish iron and steel exhibits at the World's Fair, for which I and the Swedish iron and steel manufacturers feel most grateful, occur some statements about the Kihlafors Iron Works which surely have been given to Mr. Potter at the fair by some person not well posted on Kihlafors manufacture. As those statements may be somewhat disadvantageous for Kihlafors Iron Works I herewith humbly venture to make the following corrections:

Kihlafors Iron Works products consist of pig iron, gray, mottled and white, with the trade-mark R-W-n, and of this pig iron is wrought iron with the

trade-mark (R) W-n manufactured.

Their products have been exported principally to England, but also to Germany and other countries. The pig iron has been used for making Bessemer and open hearth steel, and the wrought iron for manufacturing the finest crucible and cement steel, for which it is considered very suitable on account of its purity, homogeneousness, density and toughness. The percentage of sulphur in the pig iron varies between 0.01 and 0.015, and phosphorus between 0.026 and 0.028. The percentage of sulphur in the wrought iron varies between 0.005 and 0.007, and the phosphorus between 0.023 and 0.024. The price of the pig iron is £5 and the wrought iron £12 per ton, free on board ship at the port of Söderhaum, Sweden. Kihlafors Iron Works' products have been awarded the highest prizes at the exhibitions at Paris, 1855 and 1867, at London, 1862, at Stockholm, 1866, at Philadelphia (Jernkontorets Collective Exhibit).

Erik G. son Odelstjerna. Filipstad, Sweden, November 30, 1893.

The following rate of wages is now being paid at the works of the Martin Coke Company, at Fairchance, Pa., in the Connellsville region: Mining heading coal, 85 cents per 100 bushels; mining room coal, 75 cents per 100 bushels; haulers, \$1.60 per day; trackmen, \$1.60 per day; day labor, \$1 per day; drawing coke, 40 cents per 100 bushels; leveling, 7½ cents per oven, and all other work in proportion. It is estimated that these rates are about 35 per cent. below those paid under the scale of the H. C. Frick Coke Company, which expires on January 31, 1894.

Washington News.

(From our Special Correspondent.)

WASHINGTON, D. C., December 26, 1893.

The majority members of the Ways and Means Committee who have remained here during the Christmas holidays do not seem to feel any apprehension as to the result of their parliamentary contest in defense of their bill in the House.

They propose to begin the debate next week and bring it to an early finish. Both sides will have a fair chance for discussion. After the record has been made in general debate and the amendatory stages under the five-minute rule are carried to a reasonable extent the vote will be taken.

The effort to organize an opposition within the ranks of the majority under Bourke Cockran is not without considerable strength, but whether it can be brought up to a point where success might be possible will not be definitely known until the House reassembles.

There has been some expectation that the Northern Representatives of the majority during their visits among their constituents might learn some facts of the situation which might stiffen their views sufficiently to co-operate in a movement to materially amend the bill in Committee of the Whole, but from present indications there will be no changes in the House except with the approval of the majority of the committee in charge, and these are not likely to be important. The objection which most of the majority raise against the bill is not as to the rates, but the abnormal conditions upon which it is framed. They do not favor a bill which cuts off about \$60,000,000 of revenue from customs which has to be made up from direct taxation from internal sources.

They claim the platform upon which the majority are operating demands a Tariff for revenue, which is not the character of the bill which has been reported from the Committee on Ways and Means. It is not probable, however, that this will make much difference at this stage of the contest.

The discussion in the House from present indications will be purely on partisan lines, the local interests of constituencies controlling the views of individual Representatives. Whether these views can be crystallized into an organized opposition when the vote is taken is not probable from present appearances. There is a general feeling, however, among the majority in the House that when the bill reaches the Senate it will be taken up with less reference to politics, and will there be so amended and modified as to make it what party promises demand—a revenue tariff.

promises demand—a revenue tariff.

If the Senators who have expressed themselves as favorable to a very radical change in the bill, as reported from the Committee on Ways and Means, carry out their plans, coal will be restored to the dutiable list at about 45 instead of 75 cents a ton. Iron ore will also be restored at a low rate. The question of free ore, however, does not seem to be such a serious one to the Senators as free coal. It is claimed that American ores are so superior to the foreign that the latter will not come into competition more than at present for mixing purposes.

This question, however, will be settled to the full satisfaction of the Senate Committee before any action is taken.

The free lumber and salt will doubtless be allowed to remain, unless the

States interested can form a combination with coal, iron ore and wool.

The item which shares with coal and iron ore the greatest strength in both Houses of Congress is wool. The advocates of free wool have not been so vigorous in their demands since they have found woolens subjected to a rigid cut with the rest of the dutiable items under the Ways and Means bill.

A careful canvass of the House reveals the fact that if the interests of iron ore, coal and wool can make common cause in the ranks of the majority, with the incidental aid of lumber and salt they would be able to control the situation and restore these items to the dutiable list, if not at the full rates of the existing duty, at all events at a compromise figure which would tide over the present crisis until the people can have an op-portunity to take a dispassionate view of things and render their verdict ac-Whatever shall be done by cordingly. the present Congress in the way of Tariff legislation will remain in force until another national election comes around three years hence. There are some who claim that the industries of the country by that time will have adjusted themselves to the new conditions and that the tariff as an issue will be eliminated from national politics. That remains to be seen if the opponents of the bill fail to defeat or modify it. The opponents of the tariff bill among the majority in the House are counting upon the New York, Alabama, Louisiana and Maryland Senators, with one each from New Jersey, Ohio and West Virginia, to put the measure in a less objectionable shape. But this at present is an uncertain quantity.

Senator Voorhees, who is chairman of the Committee on Finance, is disposed to be very conservative. He says we want a tariff bill which will yield revenue, not reduce it, and American industries, if not protected beyond the point of raising revenue, must at least be protected up to that point.

point of raising revenue, must at least be protected up to that point.

The committee, as they now talk, are disposed to be very fair in the matter of giving the manufacturers a chance to be heard in their own behalf. They are already in receipt of a mass of petitions and letters from every class of the people pointing out the inevitable derangement of business and industry if the bill before the House should pass,

the bill before the House should pass.

The attitude of Senators Hill and Murphy is very pronounced against the bill in its present form. As they are not likely to be controlled except by the interests of the great State at their back, their opposition in the Senate is likely to produce results if possible.

The statistical documents which are being prepared under the auspices of the Ways and Means Committee do not strengthen their measure in the opinion of many of those who will have it to defend

A table of comparisons showing an estimated loss of revenue of \$65,407,000 condemns it in the opinion of many even of the majority, who insist that they promised the country a revenue tariff, which this is not. The duties under the metal schedules, it is shown, have been reduced from \$20,526,000 to \$12,631,000, and under other schedules in the same proportion.

in the same proportion.

The contest in the House will be short. The managers of the bill are still counting upon getting it in the Senate by February 1. It is generally conceded that the quicker it gets there the better, as the real tariff battle will be fought in that body.

The majority and minority reports of

the Committee on Ways and Means on the bill as a rule find their champions on partisan lines. Outside of this there is little said on the subject. The reports are regarded as setting forth the position of the two great parties and the general line of support and opposition. The antagonism within the ranks of the majority will not be conducted on the lines of party or the reports, but from the standpoint of local interests.

OBITUARY.

GEORGE H. BABCOCK. STEPHEN WILCOX.

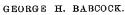
"The death of George H. Babcock on December 16 and of Stephen Wilcox on November 27, happening so nearly at the same time, is a rather singular coincidence. They were intimate as

economical except for small units, and that neither could hope to compete with the steam engine on even terms.

Mr. Babcock's early experience in business was in connection with woolen mills; he next started a newspaper at Westerly, which is now published, though under a different name. He was one of the first to practice photography, and through life manifested the liveliest interest in the work of the camera. He was the first inventor of the polychromatic press for printing several colors at one impression, and upon this press as a foundation all the present machines for printing in colors are built up. The first printers' bronzing machine was also a result of his ingenuity. He next entered the office of Thomas D. Stetson of New York, who had a large practice as a patent lawyer. Afterward he was connected with the Mystic Iron Company and the Hope Iron Works of Providence

York to push their engine business, and arrangements were made by which they were built by the Hope Iron Works of Providence; by Morton, Poole & Co., Wilmington, Del.; Poole & Hunt, Baltimore, Md., and the C. & G. Cooper Company of Mount Vernon, Ohio. As above mentioned, this business fell through on account of the competition due to the free building of Corliss engines, and they started the New York Safety Steam Power Company, building small engines with the safety boilers. This was continued for a number of years, during which the manufacture of the boiler based on Mr. Wilcox's invention was begun, and it gradually assumed such proportions that in 1878 both withdrew from the active management of the Safety Steam Power Company to give all their time to the development of their boiler busines. This was continued as a firm up to 1881, when it was formed into a







STEPHEN WILCOX.

boys, but as young men they were in different enterprises; when they reached full manhood they became associated in business, and by their ability, energy and perseverance revolutionized an important industry and succeeded in establishing the largest boiler manufacturing concern in the world.

Mr. Wilcox was born in Westerly,

Mr. Wilcox was born in Westerly, R. I., to which town Mr. Babcock removed when a boy from New York, and there they grew up together and formed that close friendship which continued through life. While a young man Mr. Wilcox became identified with the development of the steam engine, and his invention of a practical caloric engine really antedated that of Ericsson, both submitting their engines to the Light House Board, by whom they were to be used in operating a fog horn, about the same time. For several years Mr. Wilcox studied energetically the caloric, gas, and oil engines, probably spending more time and money on his experiments than had been spent before or since. As a result he became convinced that these methods of generating power were not practicable or

as draftsman. It was while at the latter place that he invented the system of cut off engine afterward known as the Babcock & Wilcox engine, the two men joining in business relations then for the first time. This engine was successful as long as the Corliss patents were in force, but as soon as they became public property competition reduced the price of engines, and as the Babcock & Wilcox engine was expensive to build the business was dropped. This was in the year 1866 or 1867.

Previous to this, in 1856, Mr. Wilcox invented the original of all the inclined water tube style of boilers, having a set of inclined water tubes connected with water spaces at their ends and to an overhead steam and water reservoir, through which there was a continuous circulation of water and in which a cross flow of the gases was established by means of diaphragms. This invention was perfected by both, and later by them and other engineers in their employ, and was the base upon which the business of the Babcock & Wilcox Company was built. In 1868 they came to New

stock company. At that time Mr. Wilcox dropped out of active business life but continued making experiments on compound, triple and quadruple expansion engines at high pressure in connection with marine boilers, while Mr. Babcock remained at the head of the business and was active for a number of years.

Mr. Babcock was of a quick, decisive disposition, able to bring to bear on any subject all the knowledge he possessed in relation to that subject. He could readily and rapidly take up a new subject, and master it thoroughly in all its details. When he was 58 years old he took up the study of French and acquired the language sufficiently for all practical purposes for reading, writing and conversing, showing that his mental ability was strong at that time. He was like a mechanic with a modern set of tools, every one sharp and ready at hand for use.

Mr. Wilcox, on the other hand, was of a retiring disposition, well grounded and thoroughly equipped for reasoning out all mechanical problems, with a well balanced mind, singularly adapted

to all kinds of mechanical experimenting and able to size up the results and reduce them to practice; though much slower in argument until he had thought a problem out, when he had once mastered it his arguments were clear, to the point and very convincing.

Mr. Babcock was a past president of the American Society of Mechanical Engineers, and they were both among the earliest members of the society, of which both were life members. Mr. which both were life members. Babcock was of a literary turn of mind, and possessed a forcible and clear way of presenting facts. He lectured a number of times at Cornell University on scientific subjects.

Mr. Babcock was a prominent citizen of Plainfield, N. J., to which place he went to live in 1873, and he had been president of the Board of Education

since 1885.

Mr. Wilcox was a valued citizen of Westerly, R. I. The people of that place wanted to erect a soldiers' monument, but Mr. Wilcox suggested that library be erected instead, his argument being that the latter would be of practical benefit to the people. He got the citizens interested in his scheme, and they donated a small sum toward the project, when Mr. Wilcox stepped forward, bought a lot and contributed a sum sufficient to insure the erection of substantial and creditable structure. The building, which is now in process of erection, will contain, besides the library, lodge rooms for two G. A. R. posts, and the basement a gymnasium for the boys of the town.

The Babcock & Wilcox boiler was brought to its present development by the persistency and courage, at the outset, of the two men who have just passed away in embodying their own ideas in it and in using the thoughts of others where they could be adonted with profit. adopted with profit. They lived to enjoy the fruits of their labors to a greater degree than is given to most men and have passed away in the prime of life, regretted by those whom they have left.

C. M. HOPKINS.

C. M. HOPKINS.

C. M. Hopkins died at his residence in this city, suddenly, December 26, of acute rheumatism. He was ill but a few days, having been at his place of business, 64 Reade street, New York, as late as December 22. He was best known to the hardware trade South, where he represented six or seven manuwhere he represented six or seven manufacturing concerns as selling agent in that territory, among which were the Mallory Wheeler Company and Hermann Boker & Co. He was very popular with his associates and customers, and is referred to by merchants as having been thoroughly informed in his ing been thoroughly informed in his business, of excellent character, and loyal in friendships. He was born in Charleston, S. C., about 48 years ago, and after the Rebellion, where he served as an officer in the Confederate army, he was employed by Moritz & Keidel, Baltimore, Md., afterward with S. A. Haines Company, New York. His remains will be taken to Baltimore, December 28. where the services will

**As we go to press the death of Sidney Shepard of Sidney Shepard & Co., Buffalo, N. Y., is reported. We defer until a later issue reference to his business career, and the prominent position he has long occupied in the lines with which he has been actively identified.

Preparations for the Midwinter Fair at San Francisco have so far advanced that an admission fee is now charged to the fair grounds.

THE WEEK.

The general dearth of employment throughout the country is causing an extraordinary outflow of foreign laborers by the eastbound Atlantic vessels. The immigration authorities at Ellis Island, N. Y., report that their office is besieged daily by destitute aliens who, unable to obtain the means of livelihood in the United States, are urgent to be returned to Europe at the Government's expense. These applicants are mainly Italians and Hungarians, some of whom have tramped hither on foot all the way from Chicago and other distant points.

Chauncey M. Depew, who has just returned from a flying trip abroad, describes the commercial and industrial depression on the other side of the water as being equally acute with that of the United States. He says that "the universal complaint all over Europe is bad business. Nothing like it has been ever experienced. They all feel and look poor, and the number of unemployed is unprecedentedly large."

Buffalo's annual statistics of commerce, recently published, show that the present year has broken all previous records in the volume of the lake grain traffic as well as in the low cost of transportation. The grain receipts of the port amounted to 187,235,-160 bushels, or 6,000,000 bushels than those of 1892, and nearly thrice the total annual receipts of ten years ago. The freight rates for 1893 averaged 1.7 cents per bushel, the lowest in the history of lake commerce.

Governor Fishback of Arkansas has written to the President urgently comolaining that the Indian Territory is a hotbed of criminals and outlaws, especially of train robbers, who there lay their nefarious plans and there seek refuge when those plans are consummated. He asserts that the Territory is a constant menace to the neighboring States, and the existing judicial conditions favor the continuance of these evils. The Governor wants the United States to assume complete jurisdiction over the Territory as the only remedy.

Statistics published by the Railway Age show very forcibly how disastrously the panic of the past year has operated in the railroad industry. The presentation shows that 71 roads, with a mileage of nearly 23,000 and an aggregate capital of about \$1,300,000,000, have gone into the hands of receivers, threequarters of them having assigned in the last half of the year.

A joint committee of three United States Senators and six Representatives will visit Nicaragua shortly to inquire into and report to Congress upon the material and political aspects of the canal enterprise.

The Walter A. Wood Mowing & Reaping Machine Company, a corporation organized under the laws of New York, but owning and operating a large establishment at St. Louis, have filed a establishment at St. Louis, nave filed a mortgage to the United States Trust Company of New York, to secure \$2,000,000 6 per cent. 12-year gold bonds, dated December 1, 1893, and maturing December 1, 1905. The mortgage given to secure the payment of these bonds covers all the buildings, machinery fixtures resilveds. machinery, fixtures, railroads, rolling stock and industrial plants owned by the company in all parts of the country.

MANUFACTURING.

Iron and Steel.

The Massillon Rolling Mill of Jos. Corns & Son, Massilon, Ohio, was closed down last week for an indefinite period on account of lack of orders. One hundred and seventy-five men are thrown out of employment by the suspension.

We are advised that the report that we are advised that the report that Philadelphia capitalists were about to pur-chase the plant of the Dunbar Furnace Company, Dunbar, Pa., is untrue. No. 2 stack of this concern is now being pre-pared for blast, and will be put in opera-tion as soon as possible by the present owners.

Mabel Furnace of Perkins & Co., Limited, at Sharpsville, Pa., after an idleness of four months, has again resumed opera-

Some excellent records for production have recently been made in the Bessemer steel plant of the Bellaire Nail Works, Bellaire, Ohio. In one day recently over 500 tons of steel was turned out, and this amount was very little above the average for the average for the entire week during which it was

made.

When in full operation the plants of the Cambria Iron Company and the Johnson Company, both of Johnstown, Pa., give employment to about 7000 men. At the present time both these establishments are employing about 6000 men, showing that less than 1000 men are idle. Official notice has been given that Series A of the Johnson Company bonds will be redeemed at par on January 10, by the Citizens' National Bank, Johnstown, Pa.

Bank, Johnstown, Pa.

About January 1 the Amalgamated Association of Iron, Steel and Tin Workers, at Pittsburgh, will be notified by the iron manufacturers of the Mahoning Valley that they will demand a reduction to \$3.75 per ton for boiling, which is \$1\$ less than the rate agreed upon in the scale adopted about November 1. This proposed reduction is justified on the grounds that non-union mills in Pittsburgh and at other places are paying less than \$4\$ per ton for boiling. If the proposition to reduce the price of boiling in the Mahoning Valley mills is carried out, it will probably not go into effect before April 1, 1894, as under the terms of the scale agreed upon three months' notice must be given by either side before a change in the rates of the scale can be made.

Made.

A meeting of the stockholders of the Columbia Iron & Steel Company of Pittsburgh, with works at Uniontown, Pa., will be held at Uniontown on December 28 for the purpose of electing a new board of directors. A short time after this election occurs there will be a meeting of the newly elected directors to elect a president, secretary, treasurer and other officers.

The Muncie Muck Bar Company recently organized at Muncie, Ind., and now operating the plant of the Muncie Nail Company at that place, are now turning out a daily average of 25 tons of muck bars.

daily average of 25 tons of muck bars.

Jeremiah A. Long of Akron, Ohio, recently appointed Receiver of the Akron Iron Company, has taken charge of the branch offices of that concern located in New York, Boston and Philadelphia. At the Philadelphia branch it was found that the assets amounted to between \$50,000 and \$60,000, while the liabilities were less than \$200. It is stated that the other branch offices also made excellent showings.

ings.

Last week notices were posted in various places at the Homestead Steel Works, Homestead, Pa., stating that the readjusted scale would be ready for signature on December 26, at 10 a.m. The new scales were left with the superintendents of the various departments. The notices state that all the tonnage employees desiring work under this scale must sign the same before Saturday, December 30, 1893, otherwise their positions will be filled by others. It is claimed that the revised scale affects only the wages of the tonnage men, and these have been expecting a reduction when the new scale was presented. The general impression, based by the men upon the aggregate tonnage earnings, is that in some positions the reductions will be equivalent to 40 per cent.

Furnace No. 2 of the Sloss Iron & Steel

Furnace No. 2 of the Sloss Iron & Steel Company of Birmingham, Ala., whose rated capacity is 100 tons a day, made an



excellent record in the first week of December. The output was as follows: December 1, 170 tons; December 2, 162; December 3, 162; December 4, 171; December 5, 186; December 6, 172, and December 7, 181, a total of 1204 tons. Of this, all was foundry except 61 tons. The average daily output was 171 tons. The previous past week's record averaged 140 tons per day. The Sloss Iron & Steel Company are preparing to put their No. 1 Furnace in blast. David B. Dewey of Chicago, the recently

week's record averaged 140 tons per day. The Sloss Iron & Steel Company are preparing to put their No. 1 Furnace in blast.

David B. Dewey of Chicago, the recently appointed receiver of the Minnesota & Wisconsin Railway and the Wisconsin Iron & Lumber Company, says that any statement that, even by implication, included the Eagle Furnace Company of Spring Valley, Wis., in the receivership was entirely wrong. The Eagle Furnace Company is a corporation independent of the corporations included in the receivership. It is in no way affected by the appointment of a receiver, except to be materially benefited, as the receiver will be able to carry out contracts in existence between the furnace company and the corporations under his control, by which the furnace company will be supplied with ore, charcoal and shipping facilities that will make it a prosperous operating industry. The furnace company is under highly skilled management, and the iron made from this ore is of a superior quality. The receivership of the railway and Wisconsin Iron Company is the result of a mutual understanding between Senator Sabin, the principal owner of the corporations, and the creditors, through which capital to develop and conduct the business has been arranged for, the ultimate object being the reorganization of the companies upon a substantial footing. The bondholders and creditors generally believe in the value of the properties, which through the lack of capital have not been developed.

Another tin plate works is projected at Elwood, Ind. The promoters are I. L.

capital have not been developed.

Another tin plate works is projected at Elwood, Ind. The promoters are I. L. Morris of Chicago, Edwin Stevens of Cincinnati, and E. Levy of Elwood. Mr. Morris was formerly superintendent of the sheet mills of the Corning Steel Company. They have organized a company with a capital stock of \$300,000, and propose to erect a rolling mill to roll black plates and to manufacture 2500 boxes per week. They announce that work on the buildings will begin at once. begin at once.

We can now state upon good authority that the Irondale Steel & Iron Company, whose works were recently burned down at Anderson, Ind., will build a new plant at Middletown, notwithstanding contrary reports. Machinery not too badly damaged during the fire will be removed to the new location a few miles distant, and the new location a few miles distant, and used in connection with such new parts as may be necessary. The plant will not be as large as originally intended, but it will be constructed in a manner that will admit of extension whenever the state of trade warrants such a course of action. The product of the new works will be iron and steel sheets of the lighter gauges.

William F. Rannell formerly manager.

The product of the new works will be from and steel sheets of the lighter gauges.

William F. Bonnell, formerly manager of the Hubbard Iron Company, Hubbard, Ohio, and a number of old employees of that company are endeavoring to form a corporation on the co-operative plan to operate the rolling mills at that place, which have been idle for some time. To increase the working capital workmen have agreed to leave part of the earnings in the treasury of the new company. The merchants of Hubbard have agreed to accept pay orders. The plant is in good condition and ready to commence operations as soon as organization is perfected.

The part of the Ætna Standard Iron & Steel Company's plant at Bridgeport, Ohio, known as the Standard Mills, was operated to its full extent on Wednesday of last week. This was the first time such a state of affairs had existed since the June shut down this year. Operations were resumed again Tuesday of this week. In the Ætna department about one-half the plant has been operated.

The American Sheet Iron Works and the Brillinger Stave Works, both at Philling.

The American Sheet Iron Works and the Phillipsburg Stove Works, both at Phillipsburg, N. J., closed down on December 23 to be idle ten days.

The Dover Iron Company, Dover, N. J., have suspended operations for an indefinite period. The works started about three weeks ago.

The Sargent Company, manufacturers of iron and steel castings, have opened a city office in room 519 Western Union Building, Chicago. Their steel castings department suffers from lack of trade at present but

the iron department is doing a comparatively good business. They are deeply interested in the tests of brake shoes now about to be undertaken by the Master Car Builders' Association. The tests will be made on eight different railroads as well as in a number of shops. The company welcome these tests in the confident belief that the brake shoes which they manufacture will come out with flying colors.

The puddling department of the Elmira, N. Y., Rolling Mills have been shut down for the holidays. The plate and merchant mills are, however, still in operation.

At the nail works of the Ellis'& Lessig Steel & Iron Company, Limited, Pottstown, Pa., the nailers will be subjected to a 15 per cent. reduction, and the other employees in the nail department will be reduced 10 per cent., to take effect January 1.

The Mahoning Rolling Mill Company, at Danville, Pa., have gone into the hands of a receiver, in the person of A. S. Patterson, its president. The liabilities are said to be \$324,000, and the assets, \$332,000.

The plant of the Clinton Iron & Steel Company, at Pittsburgh, manufacturers of iron and steel plates, has been in operation to nearly full capacity since the middle of September last. If possible to do so it is the intention of this firm to operate continuously through the winter months, with the idea of offering employment to as many men as they can.

The Ellwood Shafting & Tube Company, Ellwood City, Pa., have recently secured a contract for a large quantity of seamless steel tubing to be used in torpedo boats now being built by the Government.

Machinery.

Machinery.

The Lidgerwood Mfg. Company, 96 Liberty street, New York City, have received word from Smyth & Munford, Point Pleasant, W. Va., of the completion and satisfactory test of the largest Locke-Miller cableway in existence. The span, which is 1505 feet 6 inches long, is erected over the Kanawha River, and so high that steamers pass underneath it at even the highest tides. The main cable is 2½ inches in diameter, and the load carried is 4 tons. The cableway spans the lock and dam which Smith & Munford are to build in the river, and the quarry from which they receive their stone.

There is a strong probability that the

There is a strong probability that the works of the defunct Northwestern Car & Machine Company, at Oshkosh, Wis., will pass into the possession of the Chicago & Northwestern Railway Company.

Northwestern Railway Company.

The Sparta Iron Works, at Sparta, Wis., are now under the management of a stock organization entitled the Sparta Iron Works Company. L. M. Newbury and his son Carl Newbury, together with J. U. Durant, constitute the new firm. They will have increased facilities for doing work in their line, which includes not only foundry work but well drilling machinery and all apparatus connected therewith.

The Marinette Iron Works Company of

and all apparatus connected therewith.

The Marinette Iron Works Company of Marinette, Wis., and Duluth, Minn., by a unanimous vote of the stockholders has gone into voluntary dissolution, affecting both the works at Marinette and West Duluth. The business will go on uninterruptedly as before. The directors will act as trustees and legal administrators.

E. Munroe & Son, boiler manufacturers of Pittsburgh, have a contract for furnishing two 150 horse-power water tube boilers for the new pumping station now being erected by the Monongahela Water Company, at McKees Rocks, Pa.

At the plant of the Hubbard Foundry & Machine Company, Hubbard, Ohio, the only department in operation is the foundry department, which is running on a large order for sinks.

large order for sinks.

The works of the Cleveland Twist Drill Company, Cleveland, Ohio, will be closed down during the holiday season. This is the usual custom of this firm, and during the shut down an inventory is taken and the usual necessary repairs are made. These works have been running full time, but with a reduced number of hands. The concern have a large stock of goods on hand, and will fill all orders promptly during the time their plant is closed.

A scheme is on foot to establish a \$30,000

A scheme is on foot to establish a \$30,000 machine shop and foundry at Boyertown,

The Berry & Orton Company, manufacturers of wood working machinery at Philadelphia, Pa., have made an assignment for the benefit of creditors. It is believed that the liabilities will not exceed \$50,000, and

that the assets will show a good surplus. The concern started business in 1869 and have never been known to suffer from financial difficulties before

After January 1, 1894, J. W. Parker & Co., 41 North Seventh street, Philadelphia, who have represented the Ball Engine Company of Erie, Pa., in that city for some years will also act as their representatives in New York City for the sale of Ball engines.

The Helping Hand Engine Company, New Brighton, Pa., have been granted a charter of incorporation. The directors are as follows: Erastus E. Pierce, Walker De Crouch, Frank L. Smith, S. Merrick and J. Frank Mines, all of New Brighton,

The Westinghouse Electric & Mfg. Company of Pittsburgh have declared the usual semi-annual dividend of 3½ per cent. on the preferred stock, payable January 10,

The Fulton Truck & Foundry Company, recently organized at Mansfield, Ohio, have elected directors as follows: C. J. Langdon, W. E. Haycock, Reid Carpenter, R. G. Hancock, M. B. Bushnell, S. N. Ford and W. S. Cappeller.

It is reported that the New Albany Steam Forge & Rolling Mill Company at New Albany, Ind., will resume operations next month after a shut down of over three years.

The Smith & Anthony Iron Foundry at Wakefield, Mass., employing about 200 hands, has closed down indefinitely.

The Lake Shore Iron Works of Marquette, Mich., successfully cast a 60,000 pound fly wheel on the 16th inst., one of the largest castings ever made in the history of that foundry. The wheel is for the pumping engine of the Salisbury mine.

The men employed in the foundry of S. L. Moore & Sons Company, at Elizabeth-port, N. J., went on strike because some of them were asked to work overtime without extra compensation. The foundry was shut up and the firm posted a notice that work would be resumed with a reduced force and at reduced wages.

The Warren Foundry & Machine Company of Phillipsburg, N. J., closed down December 23 to remain idle until after January 1. A reduction in wages has been January 1. announced.

announced.

The Cleveland Machine Screw Company of Cleveland, Ohio, announce that the fire which visited their finishing department December 17 is not so serious as reported. They will have no difficulty in repairing the damage at once and expect to be in full operation in the course of a week or ten days.

ten days.

R. D. Wood & Co.'s pipe and hydrant works at Burlington, N. J., have closed down indefinitely. About 450 men were employed. A member of the firm is stated to have said that Southern iron works have underbid them on several large contracts, so that the plant was forced to close down on account of lack of business. The commany's works at Candon and Mill. The company's works at Camden and Mill-ville are still running.

The boiler works of the National Water Tube Boiler Company, at New Brunswick, N. J., employing about 100 hands, have made a reduction of 10 per cent. in wages.

Hardware.

The Eagle Mill of the American Screw Company, Providence, R. I., closed down December 19 for an indefinite period. The falling off in the demand for the company's goods has compelled them to reduce their production. Their force of employees has been materially decreased, while the number of working hours has also been reduced. The company had been expecting to resume their usual schedule January 1, but the proposed Wilson tariff bill makes this unadvisable.

At a meeting of the employees of the J. R. Torrey Razor Company, Worcester, Mass., on December 18, Thomas Scales and Joseph Booth were chosen to go to Washington and protest on behalf of the men against the adoption of so much of the Wilson tariff measure as relates to the duty on razors.

The Howe Scale Company, Rutland, Vt. shut down on December 23 for two weeks during which inventory will be taken.

The proprietors of the Universal Plow Works, Wooster, Ohio, have given notice that their works will be started on January 1 after a three months' shut down. Notice of a reduction of 25 per cent. in



wages has also been given. The molders employed by the firm, at a meeting held to consider the matter, decided to refuse to work at the scale offered.

The New Britain Hardware Mfg. Company, New Britain, Conn., have commenced to run six days a week.

The rise in the river has had a very satisfactory effect on the Wheeling nail trade, allowing the mills to clean up their warehouses for the first time in many months. The Laughlin Nail Company are running again after an idleness of six weeks. The La Belle Iron Works are also running full. The two mills give employment to about 1500 hands.

The Howe Scale Company, Rutland, Vt., as assignees of Samuel T. Brady of the same place, inventor, have been granted two patents, one for a platform scale and one for a scale beam.

The Woodbury Whip Company have been incorporated, and have acquired and will continue the whip manufacturing business of Woodbury & Co., Rochester, N. Y. The capital of the company is \$150,000. The directors of the company are as follows:

John C. Woodbury, J. Wesley Kingston and Charles E. Crouch, all of Rochester.

and Charles E. Crouch, all of Rochester.

The True Mfg. Company have been organized at Portland, Maine, for the purpose of manufacturing hose nozzles, couplings, axles, files, wrenches, &c. The capital stock of the company has been fixed at \$50,000. Oscar D. Thomas of Brockton, Mass., is president of the company, and Geo. W. Jeffrey, also of Brockton, treasurer.

The plant of the Putnam Nail Company, at Neponset, Mass., was slightly damaged by fire on the morning of the 20th inst. The damage is estimated at \$5000. The origin of the fire is unknown.

Bateman & Meany's shear factory in Brookfield, Conn., was robbed of \$200 worth of shears on the 17th inst.

worth of shears on the 17th inst.

The plant of the Cleveland Machine Screw Company, Cleveland, Ohio, was badly damaged by fire on the afternoon of the 18th inst. The factory is a three-story brick building. The blaze was first discovered in the third story of the north wing, and some time elapsed before an alarm was sent in. When the fire apparatus arrived the whole of the upper story was in flames. A second fire alarm was sounded and additional-engines responded. By the splendid work of the firemen the flames were confined to the upper floor of the factory. The loss is estimated at \$10,000. Repairs will commence at once, and the works will be started up again as soon as possible. The fire was the means of throwing about 100 men out of employment.

ment.

The new factory of the McKay Metallic Fastener Company, at Winchester, Mass., is nearly ready. The new shop is built of brick, stone and iron. The main building is 100 x 70 feet and four stories high. An addition will contain the blacksmith shop and other departments. A 200 horse-power engine has just been placed in position and will furnish the power requisite for the operation of the plant. The new shop will supersede the shop now operated at Lawrence, Mass., and many of the machinists who live in that place will remove to Winchester, where houses are being erected to accommodate them. The factory is located on a 15-acre site about 1 mile from the center of the town and on the main line of the southern division of the Boston & Maine Railroad. A station will be erected near the works and the schedule will be so arranged as to permit certain trains to stop there.

As noted in our last issue Wueth Hardware Mfactors are stored in the story of the store in the Mfactors are stored in the store where the machine we have the machine the store where the store we have the factors are the machine to store the store where the machine we have the factors are the store when the factors are the stored the works and the schedule will be so arranged as the factors are the store when the factors are the store when the store we have the factors are the store when the store we have the store when the store we have the store when the store when the store we have the store when the store when the store we have the store when the store whe

works and the schedule will be so arranged as to permit certain trains to stop there.

As noted in our last issue Wueth Hardware & Mfg. Company, St. Joseph, Mo., will by January 1 be settled in their new six-story premises, 609 to 621 North Second street. At this new location the company will have exceptional facilities in the way of railroad side tracks and switches. Tracks extend into their building, which will enable them to load three cars at one time. They can also unload three or four cars at rear of the building and as many more on the track at the north side of the building. The first floor and basement of the building, which is 130 x 140 feet, will be used for the storage of staple and package goods, such as nails, barb wire, tin plate, &c. On the second floor will be counting and general shipping rooms. The floors above will be used for general storage. The building will be fitted with electric light, electric call bells, speaking tubes and other modern labor saving devices. The

company will operate their own electric light and steam plants. By this move the manufacturing interests of the company have been concentrated at 302 and 308 North Second street, while a part of their old premises on Third street will be retained for storage of goods out of season. Notwithstanding the general depression in all lines the past few months the company advise us that they have made preparations for a vigorous campaign the coming year, and will start out January 1 with 35 traveling re resentatives—22 in hardware, 3 in cutlery and 10 in saddlery goods.

cutlery and 10 in saddlery goods.

The Bath Harness Company, Bath, N. Y., have purchased the plant and good will of the Fred Moris Company, including their stock of harness, horse collars, &c., and will continue the business, making the same line of goods with the exception of a few changes in the harness, which will enhance the quality and style.

The Ludlow-Saylor Wire Company, St. Louis, are closing the year with a full order book in their art metal department. They are making a number of directory frames for the new 14-story Union Trust Building, St. Louis, and also a number for the Realty Building; also a lot of artistic stair rails for the residence of Fred T. Lock, Birmingham, Ala., and a stair and floor rail for the Eddy office building, Bloomington, Ill.

The H. P. Nail Company, Cleveland, Chio, advise us that while they have shut down their works they are still doing business as heretofore. They state that they have a good stock of nails on hand, so that they are in a position to take care of such orders as are received from the trade.

Miscellaneous.

On the 13th inst. Judson A. Wann was appointed receiver of the Sun Vapor Light Company of Canton, Ohio. The assets of the concern are said to conist of lighting contracts in various cities, which are regarded as valuable if completed, but on which little would probably be realized if sold at forced sale. The real estate, machinery, &c., of the concern are estimated to be worth \$50,000, and the bills receivable and amounts due on contracts at \$100,000. The company have a plant at Canton, where lamps are manufactured, and have 72 branches in 15 States in cities where lighting contracts are carried. It is intended, if possible, to make arrangements to continue the business, as it is realized that a shutdown at this time would cause large shrinkage in the principal items of assets. The leading stockholders of the company are members of the firm of C. Aultman & Co., who have also gone into the hands of receivers. The petition for receiver asks for a sale of the plant.

The Manufacturers' Natural Gas Company of Pittsburgh have declared the regular quarterly dividend of one-half of 1 per

About 60 employees of the Sewall Steel Shipbuilding Company, at Bath, Maine, went on a strike because non-union men were employed. The company maintain their right to employ whomsoever they may desire.

The Gilbert Hunt Mfg. Company, with a capital stock of \$60,000, have been incorporated at Walla Walla, Ore., to engage in the manufacture of threshing machines and other farm implements.

other farm implements.

The Bignall Mfg. Company, one of the largest iron works in the western part of New York State and favorably known throughout the country, closed their doors the night of December 15 for an indefinite period. W. B. Robbins, treasurer of the company, says that owing to the present hard times it is impossible for the concern to continue business, but that up to the time of closing the works had ben running on full time and employing the usual number of men.

The Cox Brass Mfg. Company of Albany

The Cox Brass Mfg. Company of Albany, N. Y., have elected the following directors for the ensuing year: P. Wendell Parke, John Cox, A. B. Brown and P. F. Gaynor. The Fort Plain, N.Y., Axle Works have resumed operations after a long shutdown.

resumed operations after a long shutdown.

The Norwegian Plow Company of Dubuque, Iowa, are erecting an important addition to their buildings. The new structure will be used for a warehouse and offices. A railroad track will run into the building, so that shipping can be done under cover.

Negotiations are pending between Kansas City capitalists and John Wilson of Rock Island, Ill., for the erection at Kan-

sas City of a large plant for the manufacture of agricultural implements.

ure or agricultural implements.

A factory for the manufacture of metal wheels is to be built at Moline, Ill. It is announced that Deere & Co. and the Deere & Mansur Company, manufacturers of agricultural implements, have arranged for a factory for the manufacture of metal wheels, of which each of the two companies uses a large number annually. They expect to put up a building early in the spring.

pect to put up a building early in the spring.

Among recently authorized corporations in Illinois are the following: Crystal Machine Company, Chicago; capital stock, \$100,000; incorporators, Peter Douglas, Zenas F. Ringer and Harry A. Riddle. The American Gravity Company, Chicago; tomake clocks, motors, &c.; capital stock, \$1,000,000; incorporators, Henry J. Olney, Samuel L. Smith and Joel L. Squier. Ruble Pressure Blower Company, at Chicago; capital, \$1,000,000; incorporators, Peter Hartford, J. L. Hughes and Edgar M. McGauley. The Ruble Blower Company, at Chicago; capital stock, \$1,000,000: incorporators, D. J. McMahon, William P. Blue and C. B. Ware. Western Metal Company, Chicago; capital stock, \$10.000; incorporators, W. C. Carpenter, Peter Carpenter and J. M. Heath. The National Cutlery Company, with a capital stock of \$75,000, were organized at Rockford, Ill, last week. The new company will employ 200 men at the start, and will, it is said, make cutlery by an improved labor saving machine. labor saving machine.

labor saving machine.

Articles of incorporation have been filed by the Williams General Mfg. Company of St. Paul, Minn., with a capital stock of \$10,000,000. The business includes the manufacture of electric motors, aluminum wares and the Dent telegraph typewriter. The incorporators are D. H. Kent of St. Paul Park, president, and A. A. Price, vice-president; F. M. Johnson, secretary; P. L. Utley, treasurer, and C. J. Backus, all of St. Paul.

The Wheeler Rail Joint Company have been incorporated at Albany, with a capital of \$50,000, to manufacture rail joints in New York City.

It is stated that

It is stated that the Lobdell Car Wheel Company of Wilmington, Del., contemplate establishing a branch works at Raleigh, N. C.

rateigh, N. C.

It is claimed that a recent invention of R. R. Turner of Columbus, Ohio, bids fair to solve the smoke abatement problem. A recent test proved its merit as a smoke preventive, and also demonstrated that its use resulted in a considerable saving in fuel.

The Ten Mile Coal & Coke Company, with a capital of \$1,000,000, were granted a charter of incorporation under the laws of West Virginia last week. The company have purchased 2800 acres of coal lands near Clarksburg, W. Va., and propose to develop the same in the spring.

The Cambridge Roofing Company are adding new machinery and making improvements, notwithstanding hard times. They have recently placed an order with Geo. C. Keene & Co., Cincinnati, for a stand of corrugating rolls. A corrugating and forming press made by the same company has just been placed in position in the works of the Cambridge company.

The project of utilizing the Cox shoe

The project of utilizing the Cox shoe factory at Fairport, N. Y., as a manufactory for metallic window screens, is being agitated and there is to be a meeting of business men to consider the proposi-

The St. Paul Implement Company of St. The St. Paul Implement Company of St. Paul, Minn., have filed corporate articles. The business to be carried on is that of dealing on commission in agricultural implements, pumps, &c., and in constructing windmills, pumps and tanks, and in doing a storage and transfer business. The incorporators are Philip S. Hand, William Dawson, Jr., and Edward M. Allen. The capital stock is \$50,000.

The Rogers Locomotive Works of Paterson, N. J., continue to reduce their number of employees.

The Iron Car Company, a new organization which supplants the Iron Car Equipment Company, at Huntingdon, Pa., have announced that their works will resume operations at an early date.

The plant of Randolph & Clowes, brass manufacturers, at Waterbury, Conn., closed down on the 23d for one week for the purpose of taking inventory and making minor repairs. The works will reopen January 2 with a prospect for steady work.

TRADEREPORT

There have only been surface indications concerning the probable course of events in the near future, and they have fortunately not been of an altogether discouraging character. It is true that work is wanted everywhere, and in the majority of branches it is wanted desperately. But it is a fact also that in some lines business is coming up quite Thus it is estimated that contracts for 50,000 to 60,000 tons of Cast Iron Pipe will be closed during the next 30 days, which is a good indication that municipalities are able to raise money. Besides this American shops are figuring on two orders for 23,000 tons in the aggregate for export. All this work will be taken at unprecedentedly low prices, since the leading shops throughout the country are cutting down to the bone.

The tonnage, however, is sure to be welcomed by Pig Iron producers, and is likely to impart tone to at least the Gray Forge end of the market. In Foundry grades a weaker feeling is developing, some of the Southern furnaces being again among the leaders of the

anxious.

The latest developments in the Chicago market in Soft Steel Billets are causing uneasiness and indicate that the makers of the Pittsburgh and adjacent districts have succeeded in securing the backing of the railroads, through special rates, in their invasion of that

In Structural Steel there has been relatively little movement. An opportunity has been afforded lately to test in a thorough manner the relative prices in this country and abroad. Specifications for some viaduct work for Japan were submitted some time since. The result of the figuring shows that Continental firms can put the work on board shipping port at as low a figure as it can be made in this country f.o.b. mill of the concern going lowest, down to cost. The freights are so enormously in favor of the foreign mills that the business is out of the question.

Our low prices of Old Material and to some extent of finished goods appear to be growing quite attractive to buyers in Canada. Inquiries from that quarter are becoming quite numerous, and considerable business has already been done in Old Steel Rails. That market deserves some attention. If any slaughtering is to be done let foreign markets

get the worst of it.

Something in this direction seems to have been accomplished in Ferromanganese. To judge from shipments made via New York and Baltimore, about 2000 tons of Ferro have gone to England and the Continent since October. The English producers were closed down by the coal strikes. This gave an opportunity to work off a surplus. As a result thereof the English combination for the home market have precipitously dropped their price, which is now near the figure at which they have been willing to sell to this country all along. As a bit of retaliation the little episode is gratifying.

The summary of the new Homestead wages which has been forwarded to us by telegraph is interesting chiefly because it confers further advantages, which may be utilized to hammer the market even more vigorously in the future than in the past.

Pittsburgh.

(By Mail.)

Office of The Iron Age, Hamilton Building. } PITTSBURGH. December 26, 1898.

Last week was probably the quietest of the year in the Iron and Steel trades and the outlook is that the last week of the year will beat the record in this respect. Very few orders are being received, and these are for small lots and hardly create a ripple on the quiet sur A good many concerns shut down last week for stock taking and repairs and will remain closed until after the first of the year. It is safe to assume that a number of concerns will find the balance on the wrong side of the ledger when the result of the year's business has been figured out. Prices show no material change, being purely nominal and depending altogether upon the size of the order and the terms of payment. In this connection it is worthy of mention that credit lines are being drawn tighter than ever before, and 30-day settlements seem now to be the rule, instead of the exception, as was formerly the case.

Pig Iron.—The market is absolutely featureless. Buyers are putting off making purchases just as long as they can and when they do go in the market buy only enough to run them a short time. In addition, shipments on old contracts are being deferred to a very great degree by buyers who cannot use the Iron as fast as they expected and do not want to pile it up. Another feature of the situation and an important one is that only a limited number of furnaces have made contracts for Coke, and until more of these have been placed the uncertainty of the future as regards prices will continue. We are not advised of any transactions beyond a few sales of 100 and 200 ton lots, and repeat our quotations of last week as follows:

 Neutral Gray Forge
 \$10.00 @ ... cash.

 All-Ore Mill
 10.00 @ \$10.25 ".

 No. 1 Foundry
 11.75 @ 12.00 ".

 No. 2 Foundry
 11.25 @ 11.50 ".

 Bessemer
 10.75 @ 11.00 ".

Billets.—The past week has been extremely quiet. No large orders have been placed for some time, and, with the exception of an inquiry for 4000 tons for January and February, none are in sight. We note a sale of 400 tons at a price equal to \$16.70 at maker's mill. We quote the market at \$16.50 @ \$16.75 at maker's mill.

Ferromanganese.—We make nominal quotations of \$51.50 @ \$52, delivered, for 80 % domestic.

Plates and Sheets.—Nothing of interest came up during the week. Three or four of the larger concerns here are fairly busy on small orders. It is expected that after the turn of the year some orders calling for considerable tonnage that have been held back for certain reasons will be placed. Prices are without material change and we quote as follows: Tank Steel, 1.35\$\phi\$ (a) 1.37\$\phi\$; Shell, 1.55\$\phi\$ (a) 1.60\$\phi\$; Flange, 1.65\$\phi\$ (a) 1.75\$\phi\$, and Railroad Fire Box, 1.85\$\phi\$ (a) 2.15\$\phi\$, and Railroad Fire Box, 1.85\$\phi\$ (a) 2.15\$\phi\$. The Sheet trade continues very quiet, but an improved demand is expected early in the new year. We make nominal quotations as follows: No. 24 Soft Steel Sheets, 2.40\$\phi\$; No. 26, 2.50\$\phi\$, and No. 27, 2.60\$\phi\$.

Structural Material.—It is understood that the order for the Beams and Channels for the new building of the Westinghouse Electric & Mfg. Com-

pany, at Brinton, which involves considerable tonnage, has been placed. It is hardly necessary to add that Pittsburgh has taken it. A large amount of Iron and Steel products will be used in the construction of these buildings, all of which will doubtless be taken by Pittsburgh makers. While we repeat quotations of last week, it should be noted that these continue to be shaded, according to desirability of order. We quote Beams and Channels up to 15 inches, 1.45¢ @ 1.60¢, according to size of order; Angles and Universal Plates, 1.45¢ @ 1.50¢; Tees, 1.70¢ @ 1.75¢. A large buyer claims to have placed an order for Universal Plates recently at 1.25¢ at mill.

Muck Bars.—We continue to quote \$20.50 @ \$21, delivered at buyer's mill, for standard grades. Off grades of Muck Bars are offered here at prices considerably lower than the above.

Rails —It is claimed that some business is in sight and will be placed early in the year. Prices are on the basis of \$24 at mill for standard sections.

Bars.—The condition of the Bar Iron trade is extremely unsatisfactory and the outlook for any improvement to come soon is far from encouraging. The demand is very light, and with the mills all anxious to get orders, prices have been forced to a point that certainly precludes any profit to the maker. While it is true that both labor and fuel are materially lower, it is more than probable that this saving has been more than offset by the reduced prices at which business has recently been placed. It is intimated that the Valley mills will ask for a further reduction in boiling sufficient to put them on an equal basis with nonunion mills in the Pittsburgh district. We quote Soft Steel Bars at 1.30¢, with Bar Iron extras. Iron Bars may be quoted at 1.25¢ @ 1.30¢, at Valley mills, half extras.

Wire Rods.—We quote at \$24 @ \$24.50 at maker's mill. The falling off in the demand for Wire Nails has similarly affected the demand for Rods to some extent.

Merchant Steel.—While the demand is restricted, makers expect an improvement in this direction early in the year, when consumers have completed repairs and stock taking. Prices continue low and are ruling as follows: Bessemer Machinery at 1.50¢; Open Hearth Machinery, 1.75¢; Machine Straightened Tire, 1.65¢; Sleigh Shoe. 1.80¢ @ 1.90; Toe Calk, 1.95¢ @ 2.05; Open Hearth Spring, 1.85¢ @ 1.90¢; Tool Steel, 5½¢ and upward, according to quality.

Skelp Iron and Steel.—The demand continues very light, with prices ruling about as follows: Grooved Steel Skelp at 1.10¢ @ 1.15¢; Sheared, 1.20¢ @ 1.25¢; Grooved Iron Skelp, 1.30¢ @ 1.35¢; Sheared, 1.45¢ @ 1.50¢.

Wire Nails.—The demand continues light, although the recent declines in prices have stimulated buying to some extent. It is believed that after the first of the year there will be a material improvement in demand, as it is known that some large buyers are holding off placing orders until next month. We quote Wire Nails at \$1.10 @ \$1.15 in carload lots, according to order. For less quantities \$1.25 @ \$1.30 is obtained. Cut Nails may be quoted at 95¢ at mill for carload lots with the usual averages.

Barb Wire.—This trade is feeling the effects of some very low prices made



by certain mills, but which other mills more favorably situated have declined to meet. The demand is light, but has been strengthened somewhat by the recent low prices referred to above. We quote Four-Point Galvanized at \$2.15 in carload lots. It is claimed that this price has been materially shaded in some recent transactions. Painted may be quoted at \$1.75 in carload lots and Plain at \$1.40 in same quantities.

Connellsville Coke.—This week we reduce our quotation on Furnace Coke to \$1.05 \$\pi\$ ton of 2000 lb, f.o.b. cars in Connellsville region. This price is being openly named by the producers and it is claimed has been shaded a few cents on some contracts recently made for Furnace Coke for delivery during the first half of 1894. The established prices on Foundry Coke of \$1.30 to dealers and \$1.45 to consumers are not being observed, but are being freely shaded. For the week ending December 16 there were 8430 ovens in the Connellsville region active and 9083 idle, with a total estimated production for the week of 80,385 tons.

Chicago.

(By Telegraph.)

Office of The Iron Age, 59 Dearborn street, CHICAGO, December 27, 1893.

Pig Iron.—Local Coke is in comparatively good demand. The usual carload trade is moving and a few contracts have been made for delivery the early months of next year, while the prospects are favorable for much more business of the same character. The Sidney Furnace is now in blast, having started on the 11th. Southern Iron is quiet and Lake Superior Charcoal seems neglected. Quotations are now as follows for cash:

Lake Superior Charcoal	\$15.50 @	\$16.00
Local Coke Foundry, No. 1	13.00 @	13.50
Local Coke Foundry, No. 2	12.50 @	12.75
Local Coke Foundry, No. 3	12.00 @	12.50
Local Scotch	13.59 @	14.(()
Ohio Strong Softeners No. 1	15.50 @	16.00
Southern Silvery, No. 1	Ø	13.75
Southern Silvery, No. 2	@	13.25
Southern Coke, No. 2	12.15 @	12.40
Southern Coke, No. 3	11.65 @	11.90
Southern, No. 1, Soft	12.40 @	12.65
Southern, No. 2, Soft	11.65 @	11.90
Tennessee Charcoal, No. 1	16.00 @	16. 50
Southern Gray Forge	10.60 @	10.85
Alabama Car Wheel	18.25 @	18.50
Jackson County Silvery	16.00 @	16.50
Other Ohio Silvery	15.00 @	15.50

Bars — Within the past few days a better inquiry is perceptible for both Iron and Steel Bars, but the inclination of buyers seems to be still more strongly in favor of Steel. The very low prices now prevailing for Steel Billets are enabling the ordinary Bar mills to turn their attention more and more to Steel, and they prefer to roll it. Current quotations from near by mills are from 1.30¢ to 1.35¢, Chicago, for either Iron or Soft Steel, but these prices are shaded on good specifications. Some lots from stock are selling at 1.55¢ @ 1.65¢, according to quantity.

Structural Material. — The announcement was premature that the contract for the Milwaukee Viaduct had been awarded. Action remains to be taken by the City Council to make the matter official. The week has been quiet in Building and Bridge Material, atthough a considerable amount of business is in sight. Quotations are as follows, Chicago delivery: Beams, 1.65¢ @ 1.75¢; Tees, 1.90¢ @ 2¢; Angles and Universal Plates, 1.60¢ @ 1.65¢. Small lots are sold from stock at an advance of 10¢ @ 15¢ \$\pi\$ 100 above these prices.

Plates.—A moderate business has been done in small lots from mill and from stock. Mill shipments, Chicago delivery, are quotable as follows: Tank Steel, 1.55ϕ @ 1.65ϕ ; Shell Steel, 1.75ϕ @ 1.85ϕ ; Flange Steel, 1.95ϕ @ 2.05ϕ ; Fire Box, 2.75ϕ @ 5ϕ . Store prices now prevail as follows: Iron or Steel Sheets, Nos. 10 to 14, 2ϕ @ 2.10ϕ ; Tank Steel, 1.90ϕ @ 2ϕ ; Shell Steel, 2.20ϕ @ 2.40ϕ ; Flange Steel, 2.50ϕ @ 2.65ϕ ; Boiler Tubes, 70 and 5 % off.

Sheets.—Black Sheets are dull, with prices unchanged at 2.65ϕ @ 2.70ϕ , Chicago, for mill shipments of No. 27 Common Iron, with the price of Steel Sheets approaching more closely to that of Iron. Small lots from stock are selling at 2.90ϕ @ 3ϕ for Iron. Large inquiries are in the market for Galvanized Iron, while prices are a little weaker. Mill shipments of Juniata are quoted at 75 and 5 % off, while small lots from stock sell at about 70 and 10 % Sheet Copper is fairly firm at 25% @ 30 % off, according to quantity.

Merchant Steel.—Nothing new has transpired in this line, and quotations are unchanged.

Billets.—Freights from Eastern points of shipment have evidently been cut recently, as very low prices have been made by Western Pennsylvania and Ohio works for delivery at Indiana mills and other consuming points in this territory. Nominal prices are unchanged at \$19.25 @ \$19.50, Joliet, but actual rates depend on the competition which has recently developed.

Rails.—Considerable tonnage of Steel Rails has been entered for next year, but the quantity is not as large as for previous years at this time. Individual roads, however, are placing contracts for about the same tonnage as before. Prices are firm at \$25 @ \$27, according to quantity. Splice Bars are unchanged at 1.55\$\psi\$ @ 1 60\$\phi\$; Track Bolts with Hexagon Nuts, 2 55\$\phi\$ @ 2.60\$\phi\$ and Spikes, 1.90\$\phi\$ @ 1.95\$\phi\$.

Old Rails and Car Wheels.—No new business has transpired under this head.

Scrap.—Business is extremely dull and quotations are unchanged: No. 1 Forge, \$11; No. 1 Mill, \$8.25 @ \$8.50; Sheet Iron, \$4.50; Pipes and Flues, \$8; Axles, \$16; Horseshoes, \$11; Fish Plates, \$12; Spikes and Bolts, \$10; Cast Borings, \$4.50; Wrought Turnings, \$6.50; Axle Turnings, \$8; Heavy Cast, \$950; Stove Plate, \$7.75; Malleable Cast, \$8; Mixed Steel, \$7, gross ton; Leaf Steel, \$14 50.

Metals.—Lake Copper is quoted at

Metals.—Lake Copper is quoted at 11¢ for carloads, and Casting Copper at 10¢, but the demand is very light. Spelter is weak, and offers have been made by sellers down to 3.40¢ without inducing business. Lead is firmer and is now quoted at 3.10¢, but very little business is doing.

Rogers, Brown & Merwin, dealers in Pig Iron, Steel and Coke, Monadnock Block, Chicago, have issued a very pretty wall calender for 1894. In connection with it they have distributed an interesting circular entitled "Forecast of 1894 in the Light of Past Records," in which they predict a substantial increase in the consumption of Pig Iron.

Andrew Hawthorne has been appointed Chicago representative of Matthew Addy & Co. of Cincinnati, succeeding W. C. Hayward. The office of the firm has been retained in The Rookery.

Charles H. Hawkins, 205 Western Union Building, Chicago, agent for the Brown, Bonnell Iron Company, has distributed among his patrons a daily memorandum calender for 1894, which forms a very convenient article for desk use.

Philadelphia.

Office of The Iron Age, 220 South Fourth St., PHILADELPHIA. Pa., December 26, 1893.

Pig Iron.—So far as new business is concerned there is practically none, everything being closed for the year or as near to it as possible. What the coming year will bring with it is an un-What the solved problem, and as regards the Iron trade there appears to be no data upon which to attempt its solution. All that is positively known is that prices are at the lowest on record, while the demand is relatively smaller than ever before. On general principles it is supposed that there must be a change soon, but how or when it is to come no one appears to know, and in the sense that there is no inclination to break away from the monotony, it may be said that no one seems to care. Usually when prices are known to be down to cost, or below it, there is a good deal of invest-ment buying and things get a start in that way, but with the exception of a few lots of Pig Iron, variously stated at 25,000 to 60,000 tons, nothing of that kind has been developed. Assuming that 60,000 tons has been so taken the total cost would still be less than \$500,-000, which cannot be considered a very extensive operation. Apart from this consumers have shown very little interest in the market. Some have bought est in the market. Some have sought to cover the first three months' requirements, but the majority are taking hand to mouth lots, which, in fact, corresponds with their orders; that is to say, they have no orders of any account except such as are sent any account except such as are sent in from day to day. On the other hand, sellers are not particularly anxious to fill their order books at such prices as the market would afford, so that there is a tacit understanding on both sides to let the market take its course. The collapse of the Crane Iron Company is no surprise to any one and is not likely to have any very serious results. total stock on hand is less than 8000 tons of all grades, largely Bessemer and misfit Iron, and as there is no probability of its being forced on the market, there is no danger in that direction, and in any case the quantity is too small to do much harm. As regards to-day's prices, it cannot be said that there is any change from last week, but the market is so narrow that it is impossible to form any very definite opinion, although the chances are that on the right kind of offers good buyers could obtain concessions. It will take a week or two to test the position, but the feeling is anything but confident or hope-

Steel Billets —No demand at all. Bills of \$19, delivered to near by mills, have been asked for, but as there is no immediate use for the article consumers make no response.

Finished Material.—Prices are no better, but as there is no business to make it worth while to quote lower figures, the market may be called unchanged. At the same time manufacturers are pretty well convinced that if they wish to secure such business as there is they must keep very close to bottom figures, and if the inquiry is for anything fairly attractive they must

do even better than that. Competition is closer than ever, and as there seems to be no immediate prospect of improved demand it is not unlikely that 1894 will start in at lower figures than any that were accepted in 1893. The great want is more business; buyers' wishes could be met in regard to prices. All the mills are hungry for work, but there is very little prospect of its being forthcoming for a while at all events.

Cincinnati.

(By Telegraph.)

Office of The Iron Age, Fifth and Main Sts. \Cincinnati, December 27, 1893.

There has been practically no business in the Iron market during the week, there being no inquiry for large lots for either present or forward delivery, and even the jobbing foundries have taken very few single carload lots either in this district or in the East. The tone of the market is weak, and especially for foundry grades of Coke Iron; and while there is little urgency to sell, there are indications cropping out now and then which indicate a desire on the and then which indicate a desire on the part of some furnaces to secure orders, but Gray Forge is in a firmer position, for it is more generally well sold in advance of production. The shipments of the furnaces on old orders have been less liberal this week, and the melting of Iron appears to be much reduced. of Iron appears to be much reduced, so many consumers have already contracted for Iron enough to last them much longer than they anticipated and will not be in the market for many weeks. The price of No. 1 Foundry Coke is \$9; No. 2 do., \$8; No. 3 do., \$7.50; and Gray Forge, \$7 \$\tilde{\phi}\$ ton, f.o.b. Birmingham. Charcoal Irons are merely nominal. Quotations are as follows: follows:

Foundry,

Southern Coke, No. 1	12 00
Southern Coke. No. 2. 1075 A	11 00
Southern Coke, No. 3 1095 @	10 50
UNIO SOLL STODE COST NO 1 15 50 @	70 00
Ohio Soft Stone Coal, No. 2. 14.50 @	10.00
Lake Superior Coke, No. 1 15.00 @	14.75
Lake Superior Coke, No. 2 14.00 @	15.25
Hanging Pools Characal 37 14.00 @	14.25
Hanging Rock Charcoal, No. 1. 18.50 @	19.00
Hanging Rock Charcoal, No. 2. 17.50 @	18.00
Tennessee Charcoal, No. 1 14.00	14.25
Tennessee Charcoal, No. 2 13.00 @	13.25
Car Wheel and Malleable Image	

Standard Southern Car Wheel Lake Superior Car Wheel and	_	
Malleable	17.00 @	17.25

Forge.				
Gray Forge Mottled Coke	•	9.75 9.50	@	$\substack{10.00\\9.75}$

St. Louis.

(By Telegraph.)

Office of The Iron Age, Bank of Commerce Building, St. Louis, December 27, 1893.

Pig Iron. - The demand during the past week has been remarkably light, and prices are weaker in consequence. There is no buying of any consequence for forward delivery, consumers having evidently concluded that prices will go even lower than at present quoted. The outlook is not encouraging, and a lower range of prices will soon be in order. quote as follows for cash, f.o.b. cars St. Louis:

 dry
 10.75 @ 11.00

 Southern Gray Forge
 10.25 @ 11.50

 Southern Car Wheel
 17.25 @ 18.25

 Lake Superior Car Wheel
 16.50 @ 17.00

 Ohio Softeners
 16.00 @ 16.50

Bar Iron.—There is very little business doing in Bar Iron, and prices continue weak and unsettled. Mills quote 1.35¢, half extras, f.o.b. St. Louis, which prices would be shaded for large quantities. Jobbers continue to quote 1.70¢ @ 1.80¢, according to quantity.

Barb Wire.—The sales of Barb Wire have dwindled down to almost nothing, and prices are weaker and quoted lower. Mills quote Painted at \$1.90, Galvanized at \$2.30, and carload lots 5¢ \$\text{hundredweight less.}

Wire Nails .- According to the reports, Nails are being given away almost at \$1.30. Some sales have been made, but buyers' views do not get much beyond \$1.20.

Rails and Track Supplies .is no improvement to note in this department and prices are unchanged, as follows: Splice Bars, 1.65¢ @ 1.70¢; Spikes, 1.95¢ @ 2¢; Bolts, Square Nuts, 2.40¢; with Hexagon Nuts, 2.50¢; Links and Pins, 1.85¢ @ 1 90¢. Old Iron Rails are unchanged at \$13.50. Steel Rails are inactive at \$26.50 @ \$27.

Pig Lead. -It seems impossible to sell this metal even at to-day's low prices. Consumers refuse to buy, and state that even at lower prices they are not in the market at this time. A few carloads have changed hands at $3\phi @ 3.05\phi$.

Spelter.—At 3.40¢ there is little or no business doing and with the exception of an occasional carload order there is practically nothing doing.

Financial.

The end of the year 1893 is of a piece with its past unfortunate record. Its closing weeks have witnessed further disasters in the financial world, of sufficient magnitude to stamp any orsufficient magnitude to stamp any ordinary period as particularly calamitous. Within the past few days the failure of the St. Nicholas Bank of New York City, the declared bankruptcy of the Atchison, Topeka & Santa Fé Railroad and the hourly anticipation of a similar eventuality in the New England road, together with the increasing unfavorable returns of railroad earnings for the present month, have earnings for the present month, have all contributed to give a rude shake to confidence and to depress the spirits of the business community. Usually at this season the disposition is shown in Wall street to contract operations in order to adjust accounts, and this causes a lull in business during the holiday period. But at the present time these features are more strongly marked than ever before. Except in a few stocks, and in cotton, speculation is absolutely stagnant, while general trade is far below the average.

The financial world and the business community generally await with great interest and considerable nervousness the developments likely to occur on and after the dreaded 1st of January. The inability to obtain funds to meet obligations then due has been the main cause of the recent large failures, and this may operate to bring down further con-cerns similarly placed; for, notwith-standing the plethora of money in the banks, bankers, in view of the expected strain of the January settlements on the commercial community, are using considerably more discrimination in the matter of collateral for loans, while they show great conservatism in the purchase of commercial paper. In a word, the year closes gloomily. Trade and industrial reports indicate extremely dull business, nor can any improvement

be looked for until after the turn of the Many concerns close for the holidays under ordinary conditions, but the number of them so suspending operanumber of them so suspending operations this season is larger than usual, and with many of them it seems to be a question whether they will reopen after the new year begins or remain indefinitely idle.

Railroad earnings reported for the second week of December show an increasing ratio of loss over those of the last few years, in spite of rigid economies in working expenses. According to the Financial penses. According to the Financial Chronicle the earnings of 69 roads for the first and 57 for the second week of December show a loss of 12.2 %. Dun's Review for about the same number of roads exhibits a loss of 13 % in trunk lines, 24.5 % on Western "granger" roads, 14 % on other Western, and somewhat less on Southern and Pacific roads. The failures of the week num roads. The failures of the week number 344 in the United States, as against 285 last year, and include several of importance, the total liabilities exceeding \$6.220,000 in amount. The returns of the bank clearing houses give little or no evidence of any improvement in business activity. The figures of seven of the leading cities show an average decrease, compared with last year, of 32.6 ¢ 32.6 %.

The weekly statement of the Associated Banks, issued on Saturday, shows ciated Banks, issued on Saturday, shows a further accumulation of currency at this center. The amount of surplus reserve increased \$1,768,950, the total now standing at \$78,000,000. Loans expanded only \$865,100, an unfavorable sign, which indicates a check to reviving enterprise. It is pointed out that the loans now stand \$82,500,000 below the deposits, "which shows still an extraordinary disparity between the wents of horrowers and between the wants of borrowers and the abilities of the banks to lend." Money on call continues extremely easy on a 1 % @ 1½% basis, with more noticeable activity in the demand. Renewals generally rule at the same rate. Time loans on good stock collateral are in abundant supply at 2% @ 2½% for short loans and 3% @ 3½% for longer terms.

Mercantile paper is dull, in consequence of the scarcity of first-class offerings. Such lines of good grade as come into the market are readily absorbed. The current rates are $3\frac{1}{2}\%$ @ 4 % for indorsed bills receivable, $3\frac{1}{4}\%$ @ $4\frac{1}{4}\%$ for choice single names, and 5% @ $5\frac{1}{2}\%$ for names not so well known. well known.

Preparation for the Christmas holidays and the general torpidity of spec-ulation marked the close of last week as particularly dull and heavy in the Stock Exchange. The failure of the St Nicholas Bank, although having little immediate effect on an already depressed market, gave an added element of discouragement, the uneasiness being intensified by disquieting rumors regarding the Atchison and New England railroads, the stocks of which broke heavily on Friday and Saturday. Other railroad issues fell in sympathy, the market closing feverish on Saturday, with evidence of considerable selling on the part of frightened stockholders. Monday's holiday was succeded by a somewhat larger volume of trade on Tuesday, notwithstanding the absence of London business. The interest cen-tered mostly in Atchison and New England securities, announcement hav-ing been made of the collapse of the former railroad, and indications pointing to the certainty of a similar result for the latter. Heavy liquidation occurred in both cases, New England, especially, falling to panic prices; and other railroad and industrial stocks being more or less affected. The market closed weak and feverish, with a downward tendency in prices. The following list shows the extreme fluctuations of the more active stocks during the week, with closing prices on December 27:

	High-	Low- Cl	osing,
	est.	est. D	ec. 27.
Am. Sugar Ref	83%	79%	81%
Atchison, T. & S. Fé	1716	13	13%
Balt, & Ohio	71	68	$68\frac{1}{2}$
Chicago Gas		60	61%
Chic., B. & Q	76%	731/4	74%
Chic., Mil. & St. Paul.	60 ¯	56%	58
Chic., Rock Isl. & Pac	67	63	631/8
Del. & Hudson	1301/4	1271/2	1291/2
Del., Lack & Western.	161⅓	157%	
Gen. Electric	37¾	311/4	
Lake Shore	$123\frac{1}{2}$	121%	
Louisville & Nashville.	49 -	431/4	
Manhattan	126¾		
Missouri Pacific		21	$21\frac{1}{4}$
National Lead, Commo		21%	221/2
New Jersey Central		112	112
New York Central		$97\frac{3}{4}$	$98\frac{1}{4}$
N. Y., L. E. & Wester	n. 14%	141/8	141/8
N. Y. & New England		12	$13\frac{1}{4}$
Northern Pacific, Pfd.	. 201/4	18%	19
Philadelphia & Reading	z 19	17	17%
Richmond & West P	t.,		
Terml	2%	$2\frac{1}{2}$	
St. Paul & Omaha	37	$34\frac{1}{2}$	
Union Pacific			18
Western Union	85	81	$82\frac{1}{4}$

Government bonds have been dull and steady, with small sales on Tuesday of the 4s at 114 for the coupon and 113 for the registered bonds. The latest quotations were as follows:

		Asked.
2s, 1891, registered	95	
4s, registered	112%	113%
4s, coupon	114	114%

A considerable decline has occurred in the demand for railroad and miscellaneous bonds for investment. The market has been weaker, and in most issues prices have declined. Atchisons depreciated materially in value on the notice of the receivership, and general business has been light.

Sterling exchange has been dull and somewhat weak. An accumulation of commercial bills on Tuesday was fairly met by the demand for remittances, but the London Exchange being closed little foreign business was done. Rates are slightly lower than those ruling last week. Actual business was done at the close yesterday at 4.83½ @ 4.84½ for 60 days, 4.85½ for demand, 4.86 for cables and 4.82½ @ 4.82½ for commercial.

Domestic exchange on New York is quoted as follows: New Orleans, commercial 125 discount, bank par; Charleston, buying $\frac{1}{16}$ discount, selling $\frac{1}{16}$ premium; San Francisco, sight 10, telegraph 15 premium; Savannah, buying $\frac{1}{3}$ discount, selling par @ $\frac{1}{3}$ premium; St. Louis, 50 premium; Chicago, 80 premium;

Bar silver closed in London on Wednesday at $32\frac{1}{3}$ pence, and in New York at $69\frac{1}{3}\phi$ per ounce, a fall of $\frac{3}{16}$ penny and 1 cent, respectively, from the prices reported last week.

A part of the famous collective exhibit of the Swedish iron and steel works at the World's Fair is now being exhibited by N. Lilienberg of 150 Broadway, New York, at the Grand Central Palace. It embraces the articles shown by the Söderfors and Osterby works. The former make pig, Walloon and Lancashire bars and particularly open hearth steel and castings. The Osterby Works produce the famous Dannemora Double Bullet bars, blister and shear steel, and make the line of Dannemora and Dora crucible steels,

the latter including tungsten steel. Mr. Lilienberg also shows the Wanner flexible steel wheel.

Metal Market.

Copper.—Business has been of distinctly routine character and the demand at present is extremely tame. The offering is also reserved, and, except on Metal Exchange contracts, prices below those named by the leading producers or their agents are extremely few and far between. There is, however, enough of what is commonly termed "outside" offering to keep values in more than usually uncertain form. Fair quotations appear to be about $10\frac{3}{3}\phi$ @ $10\frac{1}{3}\phi$ for Lake Superior Ingot, $9\frac{1}{3}\phi$ @ 10ϕ for Electrolytic and $9\frac{1}{3}\phi$ @ $9\frac{3}{4}\phi$ for ordinary casting stock, according to brand and delivery.

Pig Tin.—Prices have remained almost stationary and the market is still bare of distinctly new feature, since speculation is virtually at a standstill, while consumers' purchases, to all accounts, are barely up to the average for the season. Steady inroads are being made upon jobbers' stocks, however, and free or unbonded stocks are in such shape that it is difficult to buy lots of 10 tons or more at 20.55¢ @ 20.60¢ for delivery this month or next.

Pig Lead.—Prices have been moved a little higher, but the leading brokers note no sales of importance and profess to be ignorant of any conditions that should bring about an increase in the value of the metal. In other quarters it is intimated that the advance is purely speculative, and that the speculative backing to the market is of very doubtful endurance. For the present 3.25ϕ upward is quoted for ordinary Western brands in carload or larger lots.

Spelter.—Dealings have been on a very moderate scale. The demand has continued moderate also. While not particularly large, the offering has proven sufficient to keep prices rather soft at about 3.70ϕ @ 3.75ϕ for common, 3.80ϕ for prime and 3.85ϕ @ 3.90ϕ for choice brands in carload or larger lots.

Antimony.—Except of small parcels there are few sales making and prices are easy, with $9\frac{1}{4}\phi$ @ $9\frac{1}{2}\phi$ quoted for Hallet's, and 10ϕ @ $10\frac{1}{4}\phi$ for Cookson's, as to size of lot.

Tin Plate.—There has been hardly any buying of late and the demand at present is extremely tame. Prices are somewhat soft on both prompt and future deliveries, but show no radical changes. Spot quotation are as follows: Coke Tins—Penlan grade, IC, 14 x 20, scarce; J. B. grade, do., \$5.30; Bessemer full weight, \$5.30; light weights, \$4.85 @ \$4.90 for 100 lb, \$4.80 for 95 lb, \$4.62\frac{1}{2} for 90 lb. Siemens Steel scarce. Stamping Plates—Bessemer Steel, Coke finish, IC basis, \$5.60; Siemens Steel, IC basis, \$5.65; IX basis, \$6.75 @ \$6.80. Charcoals—Melyn grade, IC, \$6.35; Crosses, \$7.87\frac{1}{2}; Allaway grade, IC, \$5.60; Crosses, \$6.75; Grange grade, IC, \$5.75; Crosses, \$6.85. Charcoal Ternes—Worcester, 14 x 20, scarce; do., 20 x 28, \$11.35; M. F., 14 x 20, \$7.35 @ \$7.37\frac{1}{2}; do., 20 x 28, \$14.75; Dean grade, 14 x 20, \$5.35; do., 20 x 28, \$10.50 @ \$10.60; D. R. D. grade, 14 x 20, \$5.15; do., 20 x 28, \$10.10; Alyn, 14 x 20, \$5.35; do., 20 x 28, \$10.10; Alyn, 14 x 20, \$5.35; do., 20 x 28, \$10.50; Wasters—S. T. P. grade, 14 x 20, \$4.75; do., 20 x 28, \$9; Abercarne grade, 14 x 20, \$4.60; do., 20 x 28, \$8.87\frac{1}{2}.

New York.

Office of The Iron Age, 95-102 Reade street, NEW YORK. December 27, 1893.

Pig Iron.—Current business is very light, nor is any movement expected in the near future. Considerable work is coming up for the Pipe foundries in New England and locally. Contracts at Providence recently taken were at very low prices. We quote: Northern brands, \$13.75 @ \$14.50 for No. 1; \$13 @ \$14.25 for No. 2: \$12 @ \$12.50 for Gray Forge, at tidewater. Southern Iron, same delivery, \$13 @ \$14 for No. 1; \$12 @ \$13 for No. 2; \$11.50 @ \$12.25 for No. 3; \$11.75 @ \$12.25 for No. 2 Soft, and \$12.25 @ \$12.50 for No. 1 Soft. Gray Forge is \$11.25 @ \$12.

Ferromanganese.—It appears that since October shipments from New York and Baltimore have been made to English, Scotch and Continental ports to the aggregate amount of about 2000 tons, the seller being a Pittsburgh concern. It is supposed that the sales were made to clear up a surplus and were made possible through the fact that the English furnaces were idle on account of the coal strike, and then the European market was held up through a combination. It is estimated that \$46 is what they netted to the American producers. The English furnaces, which are now about to start again, have put down their home prices (which have been considerably above their export price) to exclude further American imports. It is quite clear that, under the circumstances, American producers have full control of this market, and that foreign Ferromanganese has little chance for the present unless foreign manufacturers make very favorable contracts. We quote: Spiegeleisen, 10 % @ 12 %, \$21.50 @ \$22, and 20 %, \$25.50 @ \$26, on cars, Jersey City.

Billets and Rods.—This market is exceedingly dull. We quote nominally: Domestic Billets, \$19.25 @ \$22, and foreign Billets, \$28 @ \$28.50, tidewater; domestic Wire Rods, \$26 75 @ \$28, and foreign Rods, \$39 @ \$39.50, tidewater

Steel Rails.—No new business of any consequence has been taken in this territory, which is pretty well cleared of all important orders from the larger lines. We continue to quote \$24.80 at tidewater.

Track Material.—We quote as follows for small lots: Spikes, 1.70¢ @ 1.90¢; Fish Plates, 1.25¢ @ 1.40¢; Track Bolts, Square Nuts, 2.10¢ @ 2.40¢, and Hexagon Nuts, 2.30¢ @ 2.50¢, delivered. Concessions would be made for round lots.

Manufactured Iron and Steel.—
The week has been exceedingly dull and no transactions of any consequence have taken place. For the immediate future little new work is offering. Manufacturers complain that specifications are coming in tardily. Thus the Brooklyn Bridge terminals have not yet been given out. Foreign Beams are offered at figures even lower than any recorded thus far. We quote nominally: Beams up to 15-inch, 1.65¢ @ 1.80¢, 20-inch, 1.80¢ @ 2¢, 24-inch, 2¢ @ 2.25¢, for round lots; Angles, 1.55¢ @ 1.75¢; Universal Mill Plates, 1.50¢ @ 1.65¢; Tees, 1.75¢ @ 2¢; Channels, 1.65¢ @ 2¢, on dock. Steel Plates are 1.45¢ @ 1.60¢ for Tank; 1.60¢ @ 1.90¢ for Shell; 1.90¢ @ 2.15¢ for Flange, and 2.25¢ @ 2.80¢ for Fire Box, on dock, Refined Bars are 1.45¢ @ 1.9¢, on dock, and Common 1.35¢ @ 1.50¢; Soft Steel Bars are 1.45¢ @ 1.70¢; Scrap Axles are quot-

able at 1.65¢ @ 2¢, delivered; Steel Axles, 1.65¢ @ 1.90¢, and Links and Pins, 1.65¢ @ 1.80¢; Steel Hoops, 1.70¢ @ 1.90¢, delivered; Cotton Ties, 70¢ @ 72½¢ \$\frac{1}{2}\$\$ 45 \text{-1b}\$ bundle, at mill; Machinery Steel, 1 45¢ @ 1.50¢; Toe Calk, 1.90¢ @ 2¢ and Sleigh Shoe, 1.65¢ @ 1.75¢, delivered.

British Iron and Metal Markets.

[Special Cable Dispatch to The Iron Age.]
LONDON, WEDNESDAY, December 27, 1893.

Pig Tin prices have varied in a very slight degree only, and business in the metal has been on a very small scale, chiefly in forward deliveries. That the undertone is rather weak has, however, been evidenced in the fact that prices softened upon the least sign of pressure, and there seems also to be a fear that heavy supplies in the immediate future will have some adverse influence. In any event, buyers are holding off and awaiting developments. The market at the close was £74. 15/, with Straits quoted at £75. 12/6 for prompts, and £76. 15/ @ £77 for three months

Copper prices have varied in a very moderate degree only, or between £43 and £43. 2/6 for Merchant Bars, for prompt delivery, and business has continued on a very moderate scale, with hardly any outside speculative interest manifested. Latest dealings were at £43 for Merchant Bar prompts, £43. 10/for futures and £46. 10/@ £46. 15/for Best Selected English.

Tin Plate has met with slow sale and the negotiation is at present of strictly holiday season character. Prices are still rather weak but not absolutely lower. Liverpool quotations are as fol-

Pig Lead has undergone hardly any change in price and the market is still rather uncertain in tone, with £9. 10/generally quoted for soft Spanish, prompt delivery.

Spelter has fluctuated in price to a moderate extent only, and the market remains bare of distinctly new feature. Present quotations are on the basis of £16. 12/6 for ordinary Silesian.

In the market for Iron and Steel there is nothing to note except that business has been on a very moderate scale and that movements in prices have continued narrow. Last transactions in warrants were at 43/5 for Scotch, 35/6 for Cleveland, and 45/6 for Hematite.

The London Iron and Coal Trades Review states that C. B. Holland is now in this country inquiring into the affairs of the Otis Steel Company of Cleveland, with a view to reorganization.

The many friends of John Fritz of Bethlehem, Pa., will learn with some solicitude that he has been seriously ill. The latest news is of a more favorable character.

The Homestead Wages.

(By Telegraph.)

The new wage scale of the Homestead Steel Works, which goes into effect January 1, contains even greater reductions than at first supposed. They range from 10 to 65 per cent., and considerable dissatisfaction has already been expressed by the men who suffer most, but no strike is expected. The heaviest reductions are in the 119-inch plate mill, and the new and old prices are as follows. The prices given are for 100 tons: Roller, new rate, \$6, old rate, \$12.75; screw down, new, \$3.70, old, \$9.75; tableman, new, \$3.20, old, \$6.95; hookers, new, \$2.75, old, \$6.08; sweeper, new, \$2.27, old, \$3.45; heaters, new, \$5.25, old, \$9.75. On the following jobs the new rate is as follows: First shearman, \$4.09; second shearman, \$3.41; first leader, \$2.95; second leader, \$2.56; lever pullers, \$2.36; helpers, \$2.27. By way of partial equalization for these cuts a readjustment of positions has been made which will make it possible for the men to make better wages than they would otherwise, but by much harder work. Instead of three eight-hour turns, as previously, there will be two turns of 12 hours each and some men will be dispensed with and others allowed to make their tonnage. Instead of two heaters on a turn having three furnaces each, with one helper, there will be only one heater, who will have all the six furnaces and two helpers. This releases four out of six heaters from their positions and the two who are left will probably make as much as formerly, even at a reduction of nearly 50 per cent. The capacity of the 119-inch mill has been put at 100 tons to a turn of 8 hours, but it is said that it only averages about 80. With a 12 hour turn it is expected to exceed 100 tons.

In the 32-inch mill, which is the armor plate mill, the reduction is said to average 40 per cent. on all the high priced men and to be very slight on all who get low wages. The following figures were obtained: Roller, new wages, \$2 per 100 tons, which is about \$4 a day, old wages, \$150 a month; heater, per 100 tons, new rate, \$2 50, old, \$3.47; first helper, new, \$1.60, old, \$2.66; second helper, new, \$1.60; chainman, \$1 15, no change; broom off, new, \$1, old, \$1.08; tongsman, new, \$0.95, old, \$1.08; roll tablemen, new, \$1.30; old, \$1.39; regulators, new, \$0.70, old, \$0.77, and shear tablemen, new, \$1.20, old, \$1.28. The armor plate mill operates on 12-hour turns, as do all the other mills except the 119-inch mill. Its average capacity is about 200 tons a turn, and it has made as high as 350 tons.

The principal other departments in the Homestead Steel Works are the 10, 23, 28, 33, 35 and 40 inch mills, which are all operated principally upon structural steel, the two open hearth steel departments and the converting departments. On all the structural mills the cuts are said to range from 10 to 40 per cent. None of the rollers got off with less than a 25 per cent. reduction. The blowers in the converting mill have been changed from a salary of \$125 a month and put on tonnage at \$1 per 100 tons. They can make about \$3 a day at this rate. The change in the wages of melters in the open hearth departments is about the same. Lower paid men of both classes are not cut so heavily.

The wages of all foremen, black-smiths, machinists, pipe fitters and all other classes of skilled day labor are cut on a average of 10 to 12 per cent Common labor in the mills is reduced from 14 cents to 11 cents an hour. No reduction has been announced in the wages of pick and shovel laborers, who now get \$1.20 a day. The scale is not based on any product of the plant and is consequently an individual agreement. Wages will not be affected by declines or advances in the selling prices of any of the various products of the Homestead plant. With this new scale in force the concern will be in position to compete more successfully have a material advantage over many of their competitors in cost sheets.

Trade Publications.

THE ZUCKER & LEVETT CHEMICAL COMPANY of 8 Grand street, New York, have issued a circular describing their improved American Giant dynamo for electroplating and electrotyping. These dynamos are of the inverted horseshoe type. The smaller sizes have a laminated field, and the large sizes a special cast iron field. The armatures are of the modified Siemens type, thoroughly laminated to prevent all possible heating due to "Foucault" or eddy currents. The commutators are made of pure drop forged copper, insulated throughout, and with proper care should last a number of years. The dynamo is shunt wound, and so proportioned that it cannot reverse. It is noiseless, and is provided with self oiling bearings.

An evidence of the depression that has marked the shipping industry during the past year is given in the returns of shipbuilding in Baltimore, where only 35 vessels have been built in 1893, as against 61 last year. The registered tonnage of the vessels shows a still larger proportion of decline, being 5589 tons for 1893, compared with 17,277 tons in 1892, and this notwithstanding that the Baltimore builders have greatly improved their facilities and methods.

The Addyston Pipe & Steel Company of Cincinnati sold 3000 tons of cast iron pipe to the city of Milwaukee last week at \$19 85 per ton. The other bidders were the Radford Pipe & Foundry Company of Radford, Va.; the Howard Harrison Iron Company of Bessemer, Ala., and Dennis Long & Co. of Louisville, Ky. The city will use principally 12-inch pipe next year, but the contract covers six sizes.

Measures for the relief of the unemployed this winter are being nearly as urgently pressed for on the other side of the Atlantic as they are in this country. The scarcity of work in English towns was never more marked than at the present time, and distress among workpeople is reported from all parts of the country.

Governor Waite of Colorado, who gained considerable notoriety by his sanguinary speeches in defense of silver some months ago, has been again delivering himself of very warlike sentiments on the same subject. This grotesque Executive is reported as expressing himself at a recent meeting in Denver as being in favor of "fighting for the free coinage of silver at 16 to 1, not all summer, but till hell freezes over." Like Don Quixote, Governor Waite would go any length for his inamorata.



PAGE.

The Minority Report.

The report of the minority of the Ways and Means Committee analyzes in detail the provisions of the Wilson bill so far as it refers to the metal schedule.

We quote from it as follows:

The metal schedule presents some features that illustrate in a significant way the illogical character of the bill. Among these may be mentioned the substitution in almost all cases of ad valorem for specific duties; the making free a number of articles called "raw materials;" the disregard of the relations that exist between more and less finished products, and the totally inadequate duties named upon certain leading articles.

Some idea seems to have prevailed in the minds of the majority to the effect that duties should be adjusted in propor-tion to the advance of the article in manufacture. The idea does not seem, worked out. For example, iron ore is made free, and, reckoning 60 per cent. of metallic iron to a ton of ore, the manufacturer of pig iron is given an advantage as to duties of \$1.35 on a ton on his product. however, to have been very successfully of \$1.35 on a ton on his product. But, on the other hand, the amount of protection thereon is reduced about \$4.50. The ingots, which are the raw material of steel blooms, are made to bear a duty of 25 per cent. ad valorem; the blooms, which are the raw material of steel rails, bear the same duty, and the steel rails, the last finished product, bear the same also. Such incongruities run all through the schedule, and are apparent to any one familiar with the processes and products of iron and steel manufacture.

Free Iron Ore.

That which lies at the base of our iron and steel industry is iron ore. The existing duty thereon is 75 cents per existing duty thereon its 75 tents per ton. The revenues from its importation aggregated in the last fiscal year over half a million of dollars (\$507,976.-19). It is proposed under a tariff bill for revenue only to throw away absolutely every cent of this large revenue by parties iven one on the free list.

by putting iron ore on the free list.

That, however, may be said to be a comparatively small matter in comparison with the effect that the proposed measure will have upon our home indus try by the substitution for native of

foreign ores, the product of cheap foreign labor.

eign labor.

Our ore industry, from whatever point viewed, is among the most important. According to the census figures of 1890 the production of iron ore for the year ending December 31, 1889, was in excess of fourteen and a half million tons (14,518,041). Its value was more than thirty-three and a third millions of dollars (\$33,351,978). Twenty-six States and two Territories, North, South, East and West, contributed to it. In the amount and value of production Michigan stands value of production Michigan stands first, and whether Pennsylvania, a Middle State, or Alabama, a Southern State, stands second is a question of doubt. The amount of capital invested is nearly a hundred and ten millions of dollars (\$109,766,199) and the number of men directly employed over thirty-eight thousand (39,227). The average annual earning capacity for each person so employed at current wages is \$409.95.

Of course in taking account of the value of this industry to American labor there must be added all the various labor processes, including the transportation, necessary to get the ore from the

hill into the furnace stack. The theorist who talks about "raw material" never permits himself to realize that, as has been well said, "nature rarely dispenses with transportation. She never separates, assorts, cleanses and feeds into the hopper or the stack."

The bill proposes to put into competi-American ores foreign ores, some of which are produced at a labor cost one-tenth and none of them at a labor cost greater than one-fourth of ours. It proposes to bring our laborers who get from \$1 60 to \$2 per day, and who work from 55 to 60 hours a week, into competition with laborers who work 72 hours a week and get 36 to 60 cents per day; our miners who get from \$2.25 to \$2.75 per day into competition with those who get from 60 to 75 cents per day.

Pig Iron.

Having sacrificed over \$500,000 per annum of revenue to the vagary of free trade, the "tariff bill for revenue only" proposes to affect another large only" proposes to affect another large source of revenue by serious reduction of the duties on pig iron. That duty now is \$6.72 per ton. The duty proposed is 22½ per cent. ad valorem, or about from \$1.60 to \$1.90 per ton, a lower tariff than was ever before proposed on this article. That suggested by the Mills bill was \$6 per ton, under by the Mills bill was \$6 per ton; under the tariff of 1846 the duty was 30 per cent. ad valorem.

The revenue from pig iron during the last fiscal year amounted to over one-third of a million dollars. While decreased duties will add to importations, it is to be noticed that the difference between present and proposed duties is in the neighborhood of \$5 per ton, and that a large loss of product and a large loss of revenue are both inevitable.

Pig iron, so far as both capital and labor are concerned, is one of our leading industries, and is followed in 23 States of the Union.

In the year 1892 our product was 9.157,000 tons, of a value of \$131,161,-039, and the prices at which it was sold to the consumer were the lowest that it ever commanded. The proposed duty will close all New England furnaces and all east of the Alleghanies, as well as those of the South. The mar-ket for Southern pig iron is necessarily found in the North, owing to the lack of demand at the place of production. The consequence is that the competition of Southern pig iron, which of all pig irons is made at the cheapest cost in this country, fixes the price in Northern markets. That price is controlled to a large extent by freight rates. Interior freight rates are very heavy as compared with ocean rates. In many cases pig iron comes from England and Belgium as ballast, subject to no freight charges at all. In other cases it bears a burden not to exceed 5 shillings per ton. At this figure it can be carried to the Atlantic and Gulf ports, and even to those of the Pacific. Assuming that our pig iron, made at the least cost, is made as cheaply as that made abroad, which is not true, it amounts to a demonstration that all of our blast furnaces, save those in the interior, must succumb to foreign competition. Even succumb to foreign competition. Even the latter, if able to exist at all, must do so without margin of profit.

The new cruiser "Powerful," which the British Government purposes building, will be 14,000 tons displacement, with engines of not less than 30,000 horse-power and 48 tubular boilers, with four very large stacks. This will

be the first instance of the use of tubular boilers in the British navy in connection with so large a vessel.

The first rice elevator in the world has just been completed at New Orleans for the National Rice Mfg. Company of that citv.

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HARDWARE.

Condition of Trade.

THE last week of December is devoted more to preparations for closing the year's business than to active attention to trade, which, except in a few holiday and seasonable specialties, is decidedly light. matter of making the annual inventory is now in hand with a view to closing the books and estimating the financial results of the year. It is expected that inventories will in most cases show a diminished stock, owing to the conservative policy which has been pursued for the last half of the year, and if the balancing of the books does not show diminished profits there will be reason for exceptional congratulation. Most merchants and manufacturers will, however, probably be confronted by the fact that business during the year was considerably less remunerative than usual, but if their losses were not especially heavy, and they are still in condition for the active prosecution of business in the more prosperous days which it is hoped are before the trade, they have good reason for contentment. The year which is ending will long be remembered as in many respects the most trying one in the experience of the present generation of business men. It, however, draws to a close with the promise of better things in the year to come, and as soon as tariff uncertainties are removed it is hoped that there will be a gradual if not a prompt resumption of normal business activity and profit. The reaction from the curtailment of industry must sooner or later come, and the economies which have been enforced during the hard times will be an excellent preparation for a more healthful and permanent prosperity in which we doubt not the Hardware trade will have full share. We close these weekly reviews of the business situation hoping that it will be our pleasant task to record a more satisfactory and profitable business in 1894, and wishing all our readers a Happy and Prosperous New Year.

Chicago.

(By Telegraph.)

Jobbing houses are now passing through their usual dull holiday season. Salesmen are either at home or on their way home, and mails are light. Most of the houses here are taking stock and are not specially anxious to be troubled with business at this time. Quite a number of salesmen for Eastern Hardware concerns are traveling through this section soliciting orders for the coming year, but they are not meeting with much encouragement. will continue their policy of buying from hand to mouth, except when they are actually offered bargains, until they see some indications of prices harden-

St. Louis.

(By Telegraph.)

There is, practically speaking, no trade. Traveling men are in off the road, making the necessary arrangements for 1894. Stocks are also being arranged for inventory, so that so far as actual sales are concerned the present week will rank among the lightest of the year. Looking back through the year, there is nothing to enthuse over, and it is to be hoped that the turn in trade will come with the turn of the year. Collections are fair.

Notes on Prices.

Wire Nails .-- During the past week the volume of business has been light, though it is understood that the low prices ruling have induced the placing of some good orders. The general demand is, however, moderate, the trade not being confident that the lowest prices have yet been touched and deferring their purchases until the opening of the new year. There have been no further developments in the matter of prices, the market being represented as a week ago by the quotation of \$1.10 for carload lots at mill, it being, however, understood that this figure is shaded on especially large and desirable assortments. Some of the mills are understood to be fairly well supplied with orders, but others have a good stock on hand and are stopping or curtailing production. In the present condition of the market large buyers will do well to watch it closely, as there is no doubt that for desirable quantities and assortments and for deliveries more or less prompt they can secure more advantageous prices and terms than a few months ago were deemed possible.

Chicago, by Telegraph.—The Wire Nail trade is reported quiet by the

manufacturers, and there are few large inquiries from buyers, who are holding off until they are convinced that prices are as low as they are likely to go at this time. Some factories are reported so well sold up that they will go into the new year with a smaller stock than ever before. Nevertheless prices are lower and factory lots are now selling at \$1.18½ to \$1.25, Chicago. Small lots from stock are sold at \$1.30 to city trade and \$1.35 to the country.

Cut Nails.—The Cut Nail market is inactive, and purchases are limited by the necessities of buyers. The market in the matter of price is in the same condition as for several weeks, being represented by the quotation of 90 cents for carload lots at mill, a figure which is slightly shaded in the presence of attractive specifications. It is not unlikely that orders especially desirable in the matter of assortment and terms of payment could be placed with some manufacturers at a somewhat lower figure. Small lots from store in New York are quoted at \$1.20 to \$1.25.

Chicago, by Telegraph. — Cut Steel Nails are quiet, with prices nominally unchanged at \$1.15 to \$1.20, according to the character of the order. Small lots from stock are quoted at \$1.25.

Barb Wire.—Barb Wire continues in substantially the same condition as at our last review, being represented by the quotation of \$2.10 for Galvanized and \$1.70 for Painted, with 5 cents off in carload lots. The demand is light.

Chicago, by Telegraph. — The Barb Wire market here has weakened and quotations of Galvanized are now made by manufacturers at \$2.15, Chicago. The break comes from the East and local manufacturers refuse to meet the cut, as they are selling most of their product direct to the retail trade in small lots, for which they are receiving from \$2.30 to \$2.35. Jobbers quote small lots from stock at \$2.50.

Cordage.—In sympathy with reduced prices for raw material and in the presence of continued active competition among the manufacturers and a very light demand, there has been a decline of about $\frac{1}{4}$ cent per pound in the prices of Manila and Sisal Rope, Manila being obtainable in large lots at $7\frac{1}{4}$ cents, and Sisal at 5 cents, terms f.o.b. factory or New York, subject to a discount of $1\frac{1}{4}$ per cent. for cash. New Zealand remains unchanged at 5 cents.

Storm Window Fasteners.—Moore's Storm Window Fasteners, manufact-



ured by True & Blanchard, Newport, Vt., and illustrated in *The Iron Age* December 14, 1893, are packed with screws and sold at \$2.40 per dozen sets, less a discount of 20 per cent.

Door Spring and Check.—Bardsley's Liquid Door Spring and Check, illustrated in *The Iron Age* December 21, 1893, and manufactured by J. Bardsley, 149-151 Baxter street, New York, is sold at a discount of 15 per cent. from the following list:

Size. Doors. Each	. Extra, each.
A. 2 ft. 9 in \$3.0	0 \$0.25
B. 2 ft. 6 in. to 3 ft. 40	0 .30
C. 3 ft. to 3 ft. 6 in. 5.0	0 .35
D. 3 ft 6 in. to 4 ft, 60	0 .40
E. 4 ft. to 4 ft. 6 in. 7.0	0 .45

Glass.-There appears to be no encouragement in the way of improved prices or demand for factories to go into blast, or for factories already making Glass to continue in operation. This includes both the Sheet Window Glass and Plate Glass industries. Factories are not likely to be continued in operation unless they have orders to work on, as they see nothing to be gained in piling up stock. It is difficult to obtain reliable quotations, but taking the quotations given in our last issue as a basis, there are no indications of any advance, but if anything the market is weaker.

The Hardware Club.

A MEETING of the Hardware Club of New York was held on the 22d inst., in the parlors of the Cosmopolitan Hotel. The attendance was a large and representative one and the gathering was characterized by much interest and enthusiasm. William H. Williams, the president of the Club, occupied the chair, and after calling the meeting to order made the following address:

The object of this meeting was pretty thoroughly stated in the call. It seemed to your Board of Governors that you would naturally be desirous of knowing what are the prospects of getting into the new club rooms, of which you have occasionally heard, and what was to be the character of the home which has been provided for the use of the club. It will be remembered that at the last meeting of the club a resolution was passed directing the Board of Governors to engage rooms for the use of the club in the new building of the Postal Telegraph Company on the corner of Broadway and Murray street. Pursuant to these instructions the top floor of that building was secured for the use of the club. The building has a frontage of 62 feet on Broadway and 148 feet on Murray street, with an L at the western end running back about 90 feet from Murray street. This room was secured at an annual rental commencing at \$9000 for the first year and running up to \$15,000 per year in five

years. It was intended at first that the kitchen should be in the L at the western end of the building. We found, however, that this would not permit the most desirable arrangements for the club rooms, and, at the request of the board, the owners of the building decided to put a kitchen on the roof, with a mezzanine floor between it and the club rooms, at an additional rental of \$900 per year.

Consultation with the architects of the building and other gentlemen familiar with such matters has convinced us that the rooms as arranged in the plan, copies of which are here for the inspection of members, will, in point of convenience, desirability and general adaptability to our needs, be equal, if not superior, to those of any similar organization in the country.

By request of the board, a House Committee was appointed several months ago, consisting of Messrs. Peter McCartee, chairman; E. C. Van Glahn, Eugene Bissell, J. L. Varick and the president, ex officio.

This committee has devoted much time to the consideration as to the needs of the club, and is prepared to report to you to day upon its requirements. I need hardly call your attention to the fact that the amount of detail necessary to suitably furnish a club such as we propose to have is very considerable. The amount required in the various departments, such as tables, chairs, carpets, silverware, glassware, crockery, cutlery, ranges, refrigerators, kitchen utensils, &c., is much more than we at first thought would be necessary.

I may say at this point that after giving the subject careful consideration, your Board of Governors long ago concluded that it would be useless to carry on a club that should not be first class in all of its appointments, and we believed that if we could secure proper rooms, well and centrally located, and fit them up not luxuriously, but comfortably and conveniently, that the club would be supported by the Hardware and kindred trades and such other gentlemen as we desired to associate with us, and that, conducted along such lines, it would soon be in a prosperous financial condition. From this position your Governors do not recede in any degree. Our membership, as will appear from the secretary's report, is upward of 300, and this in face of the fact that we have had no permanent meeting place, and nothing except the future prospects of the club to offer gentlemen as an inducement for them to join with us. We have the assurance of many gentlemen who have been approached upon the subject that they will join the club as soon as it is ready to occupy its permanent rooms. We believe that there are many gentlemen in this vicinity who have not yet been invited to join the club who will

be very glad to do so as soon as we are able to give them the lunching facilities which the club intends to provide. Your board has canvassed this subject pretty thoroughly, and has become convinced that we have excellent reason for believing that within six months after the opening of the rooms our membership will not be less than 400, and that it may reach 500 before the end of the year 1894.

In order that the Board of Governors should not be individually held liable for the rent of the club rooms, an arrangement has been effected with the Postal Telegraph Company, by which, upon the occupancy of the rooms by the club, we shall deposit \$5000, or the equivalent thereof, to be held by our landlords as security for rent. From the initiation fees of our present membership about \$15,000 will be realized. Deducting from this amount the \$5000 to be deposited as security for rent, \$10,000 only will be available from this fund for the purposes of furnishings and fittings, as it is the design of your Governors to reserve the annual dues intact for the necessary running expenses of the club.

In connection with this I would like to say that during the past year the board has given a great deal of time and attention to the investigation and consideration of matters pertaining to clubs such as the one it is proposed to have under the name of the Hardware Club. There are several in this city, as you are well aware, and we have been permitted to confer freely with the officers and managers of most of them in regard to many details which would be of interest to our own organization, and I believe I can say that, without exception, all of those organizations which are conducted on a strictly first-class basis are financially prosperous and are regarded as almost indispensable by their members. It is. the ambition of your Board of Governors to make the Hardware Club of New York second to none in point of financial prosperity and general usefulness to its members.

The proprietors of the Postal Telegraph Building have taken a great interest in our club and assure us that so far as it is possible for them to co-operate with us in providing us with elegant accommodations no effort will be spared.

I need not detain you by any argument as to the need of such an organization as ours for our trade and those who are associated with us in the club. The general interest manifested by our membership convinces me that you appreciate those advantages quite as fully as your officers and your Board of Governors do, and I have pleasure in believing that you will loyally sustain those officers and governors in all proper efforts to provide for you a suitable place of meeting, and to place this club upon an enduring basis of prosperity.

To this somewhat general report, I will only add that a committee has recently been appointed to make arrangements for the annual dinner of the club, the date of which will soon be announced.

I now ask your attention to the reports of the various officers and committees to which I have referred.

The secretary read a letter from Mayor Gilroy, in which the latter regretted his enforced absence from the meeting. Mr. Varick then presented his report as secretary. It showed that there were at present in the club 248 resident members and 59 non-resident members, making a total of 307 members, against 228 resident members and 61 non-resident members, a total of 289, for last year. The treasurer's report was then presented by Mr. Keating, who was followed by Mr. McCartee with a report as chairman of the House Committee. Mr. McCartee furnished a detailed estimate of the probable expense of furnishing the club's quarters, and stated that his estimates were based on a daily attendance of 225, although the club rooms were amply sufficient to accommodate from 350 to 400 members at one time.

Mr. Hayden as chairman then submitted the report of the Finance Committee, after the reading of which David Williams offered a resolution in which the action of the Finance Committee was approved and pledging the support and co-operation of the members of the club in the efforts of the Board of Directors looking to the future. Newhall, Hamilton, Weaver, Marshall, Leonard, Keating and Bissell spoke in support of the resolution, which was unanimously adopted. Mr. Mitchell then moved a vote of thanks to Mr. Wildey, the proprietor of the hotel, for the use of his parlors, after which the gathering adjourned.

Preparations are already making for the annual dinner of the club, which will be held in the latter part of February, 1894. It was expected that this dinner might be held in the new club rooms, but it is now feared that this will not be possible, as the quarters will hardly be ready in time. A Dinner Committee has been appointed by the president of the club, comprising the following gentlemen: Peter McCartee, E. C. Van Glahn, Eugene Bissell, A. D. Clinch and J. L. Varick. A Sub-committee on Speakers and Toasts has also been selected, consisting of Richard R. Williams, James H. Kennedy and Webster R. Walkley.

The Hardware Merchants and Manufacturers' Association.

T A REGULAR MEETING of A the Philadelphia Hardware Mer. chants and Manufacturers' Association. held on December 19, the following pre amble and resolutions were adopted:

Whereas, The proposed tariff bill prepared by the Ways and Means Committee, so far as it relates to the change from specific to ad valorem duties, on which the cost of goods is not to be estimated at American valuation, upon inventory prices in foreign coun-

tries; and
Whereas, We believe this change will open the doors to great and possible frauds through disguised, ficticious and under valuation upon invoices, and will largely discriminate against the honest

American importer; and

Whereas, Many changes in the present duties are proposed, which examination shows most seriously, disastrously and injuriously affect, if not cause bankruptcy to, many of our manufacturing industries, and is a direct attack upon the American workingmen, coming at a time when they are suffering from en-

forced idleness; and

Whereas, We believe these changes
must result in diminished trade, reduced wages, add to the unemployed, fall heavily upon the wage and thus earner, and bring distress to a vast num-

ber of people;

Therefore, be it resolved. That the Har dware Merchants and Manufacturers Association of Philadelphia record this emphatic protest against the passage of the Wilson bill as legislation that will retard our industrial progress, jeopard-ize invested capital, and compel a reduction in the wages of our workingmen, which will necessitate a change in their mode of living.

Resolved, That we request the members of Congress, without respect to party, to resist, by every available and lawful means, the passage of this pro-

posed tariff bill.

Return Postage.

ANY MEN who are punctilious IV in conforming to business usages often in writing letters to which they expect answers fail to inclose stamps to prepay postage on the reply. It would be better still to inclose an addressed stamped envelope with a written address. An inquiry will receive earlier attention and perhaps more careful attention if it involves but little trouble and no expense to the person addressed than if the latter is expected to do considerable work and foot the bill besides. This may seem a small matter-only 2 cents involved-but the principle of the transaction is apt to govern the person who is expected to reply. He is very apt to say to himself, "Well, if this man expects an answer he should at least have inclosed a stamp." There is very little danger of any one taking offense at such an inclosure. The inquirer who hesitates to inclose a stamp to a concern transacting a million dollars' worth of business a year because it is such a trifle may find upon reflection that the existence of that house depends upon an aggregation of twopenny profits.

There are salesmen who at this time of the year are endeavoring to secure positions with other houses, and yet omit the inclosure of return postage on the reply which they unhesitatingly look for to their letter of application. If they receive answers to such unbusinesslike letters they are in luck, and they may be sure that something else has recommended them than their correct observance of business civilities. The amount involved is of no consequence. Even if letter postage should be reduced to a penny, a stamp should still be inclosed to insure a reply.

Bicycles for 1894.

THIRD ARTICLE.

Prices.-Many of the manufacturers are still reticent in the matter of prices. deferring a public announcement until the opening of the new year. It is, however, evident that there will be a wide range of prices, and while some of the machines will be held at the figures which ruled during the past season, many others will be offered at lower prices. Pope Mfg. Company have, however, announced their line of machines and their prices. The standard price of Columbias is reduced to \$125, though some of the lighter machines are listed higher. The line of wheels presented for the coming season, with weights and prices, as more fully referred to below, are as follows:

Manufacturers' Announcements.-We give below further advices in regard to the lines of wheels which will be put on the market during the coming season, and in future issues shall refer to the product of other manufacturers and the changes in their line for 1894:

THE POPE MFG. COMPANY, 221 Columbus avenue, Boston, have issued their 1894 catalogue, describing and illustrating the Columbia Bicycles. It is comprehensive and artistic, showing not only wheels, but many pleasing views of Bicycle riders, together with illustrations of Bicycle methods of construction. Bicycle parts and truction. The company offer no wheels made in previous years, but all the wheels are new, and the line is large and varied. Two the line is large and varied. special machines for tall riders and a light, well equipped wheel for ladies are also shown. Among their specialties are a new light pedal, the new Hartford double tube tire, and the adoption of wood rims on some of the lighter The company remark wheels. careful provision has been made for filling every reasonable requirement as to style, construction, size, lightness, strength and equipment, so that purchasers of high grade machines may select from their stock Bicycles to suit their particular cases. The Columbia Model 34 weighs 30 pounds, or 29 pounds without brake, and is de-Model signed for expert and intelligent riders who take care of their mounts even while putting them through hard road



work. This machine lists \$125. Columbia 35, a ladies' wheel, presents only such minor changes as have appeared desirable to bring it fully up to date. It weighs 37 pounds, but can be stripped to 30 pounds, and lists \$125. Columbia Model 36 is designed as a safe machine for fast and hard work under all riders, and is fitted with loop seat rod, rubber pedals, complete wheel guards and rear wheel brake, thus weighing under 37 pounds, stripped 32 pounds, and lists \$125. Columbia Model 37 is a semi-racer particularly built for track work and for road racing under reasonable conditions. It is fitted with wood rims, weighs 21½ pounds and lists \$150. Model 38 is practically identical in its details with their Model 34, with extra high frame substituted for the regular size, affording a minimum reach of about 37 inches as against 32 inches in Model 34. This can be readily increased to meet the requirements of taller riders by moving up the L-rod or by substituting the loop seat rod. The machine with brake weighs 31 pounds, or 1 pound less without brake, and lists \$\frac{4125}{200}\$ Model 20 is another machine with \$125. Model 39 is another machine particularly designed for very tall riders, having an extra high frame, with 34-inch wheels, affording a minimum reach with the use of the L-rod of about the same as Model 38, and while its weight is a few pounds greater it carries the rider somewhat higher from the ground. It weighs 35 pounds, listing \$140. Model 33 is a racer constructed with the company's double diamond frame, combining rigidity and lightness. It is fitted with wooden rims, weighs 19½ pounds, and lists \$160.

GENDRON IRON WEEEL COMPANY, Toledo, Ohio, present for the coming sea son three Gendrons: Roadster, ladies and scorcher. The roadster, or No. 15, weighs 36 pounds, and is listed at \$130. It has Nos. 16 and 18 gauge tubing in the frame and No. 18 gauge fork blades. No forgings are used in the fork crown, head or crank shaft sleeve. The ladies' or No. 14, wheel has the same gauge tubing in the frame, and has the upper bar reinforced at its lower curve by a telescope 18 inches long. The wheel weighs 36 pounds and lists at \$135. The scorcher, No. 17, has no tubing in the frame lighter than No. 18 gauge, with No. 18 gauge fork blades. There are no forgings in the crown, head or crank sleeve. The machines are all fitted with the Buckeye pneumatic tire, which has an endless air tube completely encircled by the outer cover, and has a bridge across the seam at the base of the outer cover. The outer cover is split at its base and laced all around, but in eight sections, so that when punctured only one section need be unlaced. The manufacturers guarantee the machines to be free from all imperfections in material and workmanship, and will replace any time during the year 1894 all parts which show such imperfection. The guarantee applies to the Buckeye pneumatic tire.

THE AMERICAN ORMONDE CYCLE COMPANY, 135 West 125th street, New York, will offer for 1894 the Ormonde Model G, light roadster, with wood rims, weighing complete 27 pounds; the ladies' Ormonde, the same weight as the gentlemen's wheel, the tubing being of larger diameter than usual, but of lighter gauge. Also a line of Ferris Bicycles, all of which will list at \$100. The gentlemen's wheel will have Humber shaped frame, tangent spokes and steel rims, fitted with Morgan &

Wright, Bidwell or New York Belting & Packing Company's tires. Wood rims will be fitted for \$5 extra. The nickeling and enameling will be, it is stated, as fine as on the best machines. The Ferris scorcher will also list \$100. The ladies' Ferris will be built on the lines of the ladies' Ormonde, and will be fitted in detail the same as the gentlemen's Ferris. The company, it is stated, recognize that the popular price will be \$100 next year, and exerted themselves to produce as fine a wheel for the price as it is possible. Among the cycling sundry novelties, of which they make a specialty, are very light racing pedals and adjustable lamp brackets, a pocket repair outfit, featherweight bells and miniature lamps.

Two Speed Bicycle Company, St. Charles, Ill., will market a 30 inch gentlemen's wheel with gears 68 and 51, weighing 35 pounds; a 28 inch gentlemen's wheel with gears 63 and 48, weighing 34 pounds; and a 26-inch ladies' wheel with gears 58 and 44, weighing 34 pounds. The machines are shifted from one gear to another without taking the feet from the pedals by turning a small switch lever. The larger sprocket is used when riding on good roads, and the smaller one for hill climbing. The sprocket not in use runs idle, and for coasting the cranks stand still if desired. It is remarked that there is no jerk when the gear is changed.

SURBRIDGE MFG. COMPANY, Hagerstown, Md., will have a line of Cycles for 1894, including the following: America, 28-inch, list \$135; Century America, 28-inch, list \$100; America Girl, 26-inch, ladies', \$100; Young America, 26 inch, boys', \$70, and Kid America, 24-inch, boys', \$50. Their leaders are the \$100 wheels, which are referred to as being high grade in every respect, differing only from the higher priced by being a couple of pounds heavier. Their boys' wheels are built of high grade material and will weigh about 26 and 29 pounds respectively.

The line of Liberty Cycles put on the market for 1894 by Wilson, Myers & Co., 55 Liberty street, New York, with factory at Rockaway, N. J., consists of seven distinct patterns. The Liberty Bogie Man track racer weighs model Liberty scorcher weighs 28½ pounds and lists at \$125; 1894 model Liberty roadster weighs all on 35 pounds, listed at \$125; 1894 model Liberty. Liberty weighs 282 and 282 pounds, listed at \$125; 1894 model ledies. ladies' Liberty weighs 33 and 37 pounds, listed at \$125; 1893 model Liberty road scorcher weighs 31 Liberty road scorcher weighs 31 pounds and lists at \$110; the Hummer scorcher weighs 32 pounds and lists at \$100, and the Hummer roadster weighs 38 pounds and is listed at \$90. By stripping of mud guards and brake, the machines listed all on can be reduced 3 pounds in weight. The prices given are a total change from any prices the firm had in former years. In this connection they state that they have responded to the call from all over the country for a reduction in price, and that in addition to this they have introduced the two models of introduced the two models of Hummer safeties, which are medium grades, and are listed at a price which tage of by parties of limited means. For 1894 is presented the Liberty demandation tire in its improved form. It is claimed that it does not depend upon air pressure to hold it to the rim, and that it is impossible for the tire to creep. A new combination pedal is also introduced for next season,

and all Liberty machines will be fitted with a pedal of the rubber character, which can be converted into the rat trap pattern in a minute's time, which practically gives two pairs of pedals with each cycle. They will continue to use the Liberty patented hub, which is referred to as having given excellent satisfaction in past years. Two hights of frame are built, better adapting the machines to riders both short and tall. Two styles of handle bars will be furnished, one suited for the so called scorcher, who likes the stooping position; the other allowing the rider to sit up in a perfectly erect position. The latter is designed more especially for wheelmen of advanced years.

BUFFALO WHEEL COMPANY, Buffalo, N. Y., wil sell the following wheels for the season of 1894: Century Niagara, 32 pounds, a high grade Bicycle, listing \$100; Maid of the Mist, 30 pounds, a high grade ladies' wheel, listing \$100; special racing wheel, 15 pounda, built to order, listing \$165; stock Niagara racer, 21 pounds, for track or road racing, listing \$150; semi-racer, 26 pounds, same design as the stock racer, listing \$125; full roadster, weight stripped 34 pounds, 30-inch front and 28-inch rear wheels, for heavy weights, listing \$125, mud guards and brake included; also a Tandem convertible weighing 54 pounds and listed at \$250. In addition the company show a special Bicycle hub and a novelty in sulky wheels, the latter having four sets of spokes.

The Providence Tire Company, Providence, R. I., are putting a new Tire on the market for 1894. It is known as the Providence Double Tube Tire, and provides for the use of two inner tubes, one drawn through the other. Each tube has an independent valve, and in use the cuter one is first inflated, forming an ordinary inner tube Tire. Should this become punctured or the valve get out of order, all that is required is to inflate the reserve inner one, which, when uninflated, lies in the hollow of the rim, fully 1½ inches from the outer surface. Should the second tube become damaged, it can be inflated again by displacing it so the puncture in the two tubes will not be opposite each other; the outer inner tube thus forming a patch for the puncture of the inner inner one. It is stated that the double inner tubes are as easily detached and mended as the single inner ones, and that they do not weigh more than the average single tubes and are much more elastic and lively.

Trade Topics.

Extra 2½ Per Cent.—Mr. B., who represents, among other houses, the manufacturers of Ames' Shovels, was chatting about business with me, writes a Western correspondent, when we touched upon firmness in prices, and he said:

"I always knew that Mr. Ames was pretty stiff in his prices, but I never knew just how firm he was until one time a man who was handling a few goods said to me: 'B., I am ready to give you a \$5000 order for Ames' goods, and I will agree to send another order of equal amount within six months if you will give me a slight concession. I want an extra 2½ per cent.'

"Now, I thought he wasn't asking very much, and I was going to the fac-

tory very soon, so I told him I'd lay the matter before Mr. Ames, and I was pretty sure it would go through.

"Well, sir, do you suppose it did? No, sir.

'Said Mr. Ames: 'It will not do. It would be a mistake. Why, Mr. B., if we allow him an extra 2½ per cent., in less than six months he will be convinced that some other house is getting an extra 5 per cent. and he will be a good deal more dissatisfied than he now

"And," added B., "I am firmly convinced that he was right.

"Mr. - and I had been representing the Ames concern several years on the road," continued B., "and had really done but little for the house. Then duller times came and we rather expected that they would have no further use for us, but we went to see them at the proper time, to have it over with.

"' Well, boys,' said Mr. Ames, 'the time has now come when we need your services; as trade has been it did not matter much whether any one mentioned our name on the road or not, but now we want your help.'

"Wasn't that pretty solid sense? We appreciated it and determined we would give him our very best licks that year."

Travelers' Methods. - A Western jobber writes us:

Some traveling men have a way of lingering about the showcase near the door, as if they were looking for something they wanted to buy, thus enticing a man forward to meet them, and then pushing out their card to him. It always makes me mad when I am trapped this way, and the man must have something I am in very great need of to get me to order from him.

I suppose part of the reason is that he gets a man away from his desk, or away from others who may be near him, and secures his undivided attention. But it is a poor way to commend one'sself to the man who has dropped an important letter, perhaps, and hurried forward to wait upon a supposed customer.

The other day I was busy at my desk, which is quite a distance from our front door. A man came in whom, at first glance, I took to be a traveling man. and I kept on at work till he should reach my desk, desiring to save every minute that I could.

But instead of walking along toward me he stopped at the first showcase and began examining its contents as if in search of something, while he whistled and used a toothpick as if having no cares in this world. I began to wonder if I was right about him. Perhaps he was in search of something, and if so must look upon me as a very independent merchant not to go forward and wait upon him.

Finally, I could not see my duty clear to sit there longer, so I walked forward. | printed terms reminds me," continues |

He did not advance toward me, but, on the contrary, began working back to the further end of the showcase, as if he had seen the article he wanted.

As I reached him he lifted his face from the glass to me for the first time, smiled in the universal way, and informed me that he represented the - Mfg. Company, and then gave me his card.

I was in no pleasant frame of mind, for there was nothing in our showcase in his line, over which he might have been interested, and no reason why he should not have walked back to my desk when he entered the store, instead of drawing me out to the front to meet

I bought no goods of him, nor would I have done so if I were wanting them ever so badly.

Back Orders.-One of the most provoking things, writes a correspondent, in having orders filled in part is that the one thing you want the most is sure to be the item placed on the back order.

I don't know how many times, but they are legion, I have discovered I was out of a certain article, and in making out an order added other goods that I was not then needing, but simply ordered to make up a package and divide freight charges. And then I have had these other goods sent along promptly, while the one item I really needed was not sent at all. I don't know how to remedy this, but it is terribly annoying.

Another thing about orders that annovs one, but which could easily be remedied: If I send an order to a jobber I get some goods at once and am given some advice about the goods placed on the back order book. But a great many factories have a very unsatisfactory way of acknowledging the receipt of one's orders, but never adding a word as to when the order will be filled.

This is a very great annoyance to a man who may be out of the goods and would like to know what he might promise to his own trade. At the office of the factory it is known about when the goods can be shipped, and a line to that effect upon the acknowledgment of the order would appear to be an easy thing to add and the natural thing,

Spot Cash .- "Men interpret things in various ways," writes a jobber. "I sold a bill of goods to a man for spot cash, giving him my best cash prices. The invoice read: 'Terms, Spot Cash.' The bill ran 60 days. I sent a statement, adding 60 days' interest, which he refused to pay, because in the printed heading of our bill was this line: 'Subject to draft at sight if not paid when due.' My customer said that he supposed I would draw for the amount of the bill and as I did not I was not entitled to interest!"

A Peculiar Decision .- "Speaking of

the correspondent, "of a peculiar decision made by an Ohio judge a few years ago. The circumstances were years ago. The circumstances were these: A, in Cincinnati, sold B, in Toledo, a bill of goods. A printed line in the bill head read 'This bill is payable in Cincinnati or New York par funds.' B remitted for the invoice by a draft on New York, but before the draft was presented the Toledo bank issuing it had failed, and payment in New York was refused. A sued B for the amount of the invoice. It was admitted that due diligence had been observed in forwarding the draft and that B had nowhere been guilty of negligence, but it was claimed that the draft on New York was sent in compliance with the line in the bill head, that this draft was good when sent from Toledo and when received in Cincinnati and consequently that B had paid the bill, and the Toledo judge so decided. The case was never appealed.

Trade Items.

POPE MFG. COMPANY, 221 Columbus avenue, Boston, have issued their 1894 Columbia Calendar. It is composed of a block of calendar leaves, one for each day, fastened in a metal back. In addition to the date and blank space for memoranda on each sheet are remarks regarding the attractions and advantage of Bicycle riding.

THE ENTERPRISE MFG. COMPANY OF PENNSYLVANIA, Philadelphia, advise us that their stock of parts for Great American Meat Cutters is rapidly becoming exhausted, and that in future they can only supply such parts as they may have on hand at time of order, having decided not to continue the manufact ure of the Great American Meat Cutters or the parts thereof.

THE BOSTON FILTER COMPANY, 21 Broadway, Chelsea, Mass., manufacturers of the Boston Water Purifier, sell their small Filters, but large ones, such as are used by hotels and restaurants, are put in at no original expense to the user, the company charging a nominal rent for the work of the Filter, and taking complete care of the apparatus. Although Boston has been noted as a great consumer of spring waters, the company advise us that they are successfully furnishing 90 per cent of the large hotels and restaurants in the city with their Filters.

AMERICAN ORMONDE CYCLE COM-PANY have decided to consolidate their wholesale and retail trade at one address, and will move their retail business to 10 Barclay street, a few doors from Broadway, New York, on Janu-

A DECISION has just been rendered by Judge Putnam in the suit of Edmund Converse against Ambrose T. Mat-thews, both of Worcester, Mass., for the infringement of a patent relating to Stove Knobs having a base made from a blank with wings or leaves instead of from a circular piece of sheet metal, as Knob bases have heretofore been made. The decision of Judge Putnam sustains the patent, which is owned by the Worcester Ferrule & Mfg. Company, Worcester, Mass. We are advised that under this patent the cost of manufacturing Stove Knobs has been largely reduced.

OUR READERS will observe the advertisement among the Special Notices in this issue signed "Selling Agent," in which the advertiser announces his desire to represent manufacturers of leading goods to the wholesale trade of



the West and Northwest. The advertiser is a gentleman of long experience and wide acquaintance with the trade, and is in a position to render efficient service to those who may desire to make such an arrangement with him.

GRAHAM, HINKLEY & Co., exporters, 9 South William street, New York, are greeting their friends and patrons with an engraved card on heavy beveled board, extending the compliments of the season and wishing happiness and prosperity during the coming year. This well known house do an extensive trade with the West Indies and other South American countries.

F. W. WURSTER of F. W. Wurster & Co., who has accepted a place in Mayor-elect Schieren's cabinet as Fire Commissioner for Brooklyn, is well known there as the head of a large rolling mill plant at Kent avenue and South Sixth street. This is said to be the only mill of this character of any consequence in New York or Brooklyn rolling Merchant and Bar Iron. They also manufacture Axles largely. Mr. Wurster is president of the Hanover Club, a prominent social organization in the Eastern District.

The Hardware and Stove store of Gates & Hillier, Cooperstown, Pa., was destroyed by fire on December 14. The loss is estimated at \$12,000. The firm will resume business as soon as possible, and advise us that they will be pleased to receive from manufacturers catalogues and price-lists relating to their goods.

JOHN G. ROLLINS, 15-25 Whitehall street, New York, issues a circular letser in which he calls attention to the fact that he has had 27 years' experience as a buyer from American manufacturers for export. He is a buyer from American manufacturers for shipment to Great Britain, Continental Europe, Australasia, India, China, Japan and South Africa. He lays emphasis on the fact that he can buy and ship on very favorable terms. Purchases are made exclusively for cash, thus enabling him to obtain advantages from producers. He adds that, employing no travelers, he can afford to work for small commissions, which he alludes to as a consideration in these days of acute competition. On application quotations will be made for anything manufactured in the United States, either delivered on ship or at nearest port of entry abroad.

THE ILLINOIS PURE ALUMINUM COMPANY. Lemont, Ill., are manufacturing an Aluminum Sanitary Pail. This article weighs 2½ pounds and is designed for use in hospitals, asylums and public institutions of any description. It is recommended for these uses because of its lightness, perfect cleanliness and freedom from odor, and because it is proof against corresion.

Newhall Ship Chandlery Company.

NEWHALL SHIP CHANDLERY
COMPANY, Henry B. Newhall
Company, general agents, 105
Chambers street, New York, have
adopted an original and novel method
of calling the attention of their correspondents to prominent goods in their
line. This is accomplished by illustrations of a different article on each letter head, under which is the catalogue
page upon which the goods are found,
together with a blank space for a
quotation. A series of the letter heads
illustrate Row Locks, Packing, Cleats,

Galvanized Blocks, Thimbles for manila and wire rope and repair links. The line of goods is thus prominently brought before their customers and particular emphasis called to the different lines by means of the quotation. A circular letter is being sent to the trade, in which the company refer especially to their Galvanized Malleable Iron Tackle Blocks, upon which a discount of 70 per cent. is quoted, delivered in New York, with 2 per cent. off for cash in ten days. A convenient catalogue devoted entirely to Awning Hardware, with blank pages for memorandum, has been issued by the company, which is particularly interesting because of its seasonableness.

Price-Lists, Circulars, &c.

A. WOODBURY, Bradford, Pa.: Woodbury's Automatic Dry Chain Lubricator. The part resting on the chain is a small sack 1 x 5½ inches in size, which is doubled over where it is held by a spring clamp, the long upper end of the clamp keeping the loose ends of the sack in place. The sack is filled with fine dry lubricant; the jar of the machine sifts the lubricant on to and into the chain, while the sack dusts the wearing parts of the chain.

THE ALASKA REFRIGERATOR COMPANY, Muskegon, Mich.: Alaska Refrigerators. The 1894 catalogue of the company is well printed on a fine quality of paper, and handsomely illustrated. At the front of the book is a full page view of their works, showing buildings of large extent, in connection with which are their lumber yards. The buildings, which are of brick and stone, include a main factory, three stories high, 340 feet long by 60 feet wide; main warehouse, two stories high, 400 x 60 feet, and another warehouse 100 x 200 feet, besides several smaller buildings. Illustrations are given of soft and hard wood Refrigerators, Apartment House Refrigerators, Sideboards, Butchers', Groccers' and Florists' Refrigerators, Double Coolers, &c.

ONEIDA COMMUNITY, Niagara Falls, N. Y., and 59 Murray street. New York: Fine Silver Plated Ware. An illustrated catalogue shows Table Flat Ware in Christine, Viola and Windsor patterns, including Spoons, Forks, Sugar Spoons, Butter Knives, Sugar and Bon-bon Tongs, Fish Knives and Forks, Salt and Mustard Spoons, Ladles, Nut or Berry Spoons, Child's Sets, &c. The manufacturers refer to the quality and finish of their A1 goods, stamped with their name. They also make a complete line of medium grade Silver Plated Ware and solid unplated A1 Silver Metal goods, in both plain and figured patterns. A line of goods stamped N. F. Nickel Silver Company are warranted by the company to be made of 10 per cent. nickel silver, well plated and finished.

EASTERN FORGE COMPANY, 70 Kilby street, Boston, Mass., with works at Portland, Maine: Forgings of all descriptions; Machine, Blank and Tap Bolts; Hanger, Coach and Cap Screws; Boiler and Bridge Rivets, Special Bolts and Nuts, Railroad Track Bolts; Plain Cold Punched, Chamfered, Trimmed and Drilled, Hot Pressed and Hot Pressed Reamed Square and Hexagon Nuts. A well arranged and clearly printed catalogue gives list prices and tabulated information about the foregoing goods in convenient form. Tables are also given of the weight per 100 of Machine Bolts, Blank Bolts and Coach Screws; number of Railroad Spikes to 100 pounds and the weight per lineal foot of round, square and flat Iron.

BROCKTON MALLET & MACHINE COMPANY, Brockton, Mass.: Mallets, Mauls, Hammers, Handles, &c. The Mallets are made of imported rawhide disks, secured between two collars on a solid steel hub, with a leather handle made of selected leather disks compressed on a solid steel rod, then turned down to fit the hand, thereby producing, it is claimed, a handle that will not bend, break, work loose or blister the hand, as it is porous and absorbs the moisture. It is stated that the Mallets are subjected to a pressure of 30 to 50 tons.

It Is Reported-

That Geo. W. Redman's Hardware and Furniture store at Green's Landing, Maine, was considerably damaged by fire on the 9th inst. The damage to the building was \$300 and to the goods \$500. The former was insured, but there is no insurance on the latter.

That the Stewart & Sox Hardware Company, Albany, Ore., have been incorporated. The capital stock is \$35,000, divided into 350 shares. About January 1 the company will move into their new quarters. The members of the company are E. F. Sox, C. H. Stewart and E. Redeker.

That the Tompkins Hardware Company and the Cary Hardware Company of Leadville, Col., have consolidated their interests, and will hereafter conduct business as one establishment. The capital stock of the new company has been placed at \$100.000. The officers are as follows: H. H. Tompkins, president; John Harvey, vice-president; D. La Salle, treasurer; I. J. Cary, manager. The directors are H. H. Tompkins, John Harvey, L. H. Tompkins, D. La Salle and I. J. Cary.

That W. C. Grier has sold his Hardware store at Blunt, S. D., to N. E. Westover. Mr. Grier has removed to Plymouth, Wis., where he has purchased a Hardware stock and will continue the business.

That A. F. Anderson has purchased the Hardware business of H. L. Rich at Red Wing, Minn.

That M. A. Simpson has bought the stock of Hardware of H. Fishman, Mt. Ayr, Ill.

That J. H. Barlow and Chas. Turk of Woodward, Iowa, have bought the Hardware stock of E. M. Jones. They will hereafter conduct the business under the style of Barlow & Turk.

That Chas. B. Payne of Knox County has purchased the stock of Hardware of W. B. Keller, Brashear, Mo.

That the second and third stories of the building of the Fones Hardware Company, Little Rock, Ark., were burned out on the 20th inst. The loss, which was heavy, is fully covered by insurance.

That Harrington & Knight, Hardware dealers, who were burned out in the great fire at Fargo, N. D., some months since, have taken possession of their new quarters.

That a new Hardware and Tinware store will soon be opened at Wayne, Mich., by Drew & Doolittle.

That Mitchell's Hardware store at Packwood, Iowa, was destroyed by fire on the 21st inst.

That E. N. Falke, formerly of Massillon, Ohio, has opened up a Hardware store at 811 Monroe street, Toledo.

That J. W. Smith and P. J. Alexander have bought the Hardware store of J. S. Smith & Son, Farber, Mo.



That Emerson & Fehlman, Steele City, Neb., have bought out the Hardware stock of F. Maw.

That J. P. Siner's Hardware store, at Shelburn, Ind., was destroyed by fire on the 19th inst.

That C. H. Cure, Pipestone, Minn., has sold his stock of Hardware to H. A. Marsh of Mason City, Iowa. Mr. Cure will continue with Mr. Marsh for the present.

That the Hardware store of Sires & Tulley, Trenton, Mo., was robbed on the 18th inst.

That W. S. Cox and R. A. Brownlee of Havelock, Iowa, will open a new stock of Hardware at Mallard in the near future.

That W. M. Rogers, late of Kittleton, Col., has opened a Hardware store at Florence, Col. He will also conduct a plumbing and tin shop.

That the stock of Hardware of E. P. Messer & Co., Sheldon, Iowa, was destroyed by fire on the 11th inst.

Paints and Colors.

It should be understood that the prices quoted in this column are strictly those current in the wholesale market, and that higher prices are paid for retail lots. The quality of goods frequently necessitates a considerable range of prices.

Nothing has occurred to relieve the uncertainty that has existed for some time past in the general market for Paints and Colors. The outlook for the leading pigment, White Lead, is quite as puzzling as it has been at any time during the past 60 days. While superficially firm, the market for Linseed Oil is a very uncertain one. This tends to restrict trade, and there is just enough uncertainty about the future of other base materials, along with general trade inaction, to keep business down to smaller volume than usual at this season of the year. There is nothing suggestive of speculative tendency in any direction. Most accounts go to show that retailers are buying in an extremely conservative way and that manufacturers are governing their operations accordingly.

White Lead.—Except for small quan-

White Lead.—Except for small quantities there is no demand at present. Jobbers talk and act as though they were perfectly satisfied to follow conservative policy of the most pronounced type until some of the uncertainties as to action by the leading producers are at least partially cleared up. Meanwhile the "outside" manufacturers continue a vigorous competition and list prices for trust brands are nominal in a great degree. Quick process and mixed Leads are selling at prices quite as low as any that have ruled previously this year, and small lots of "combine" Lead are still being dealt out by jobbers at less than the official list rates.

are still being dealt out by jobbers at less than the official list rates.

Red Lead and Litharge.—Fair orders have been placed for foreign brands, chiefly low grade, for future delivery. Otherwise dealings continue to be small and the demand generally is spiritless. Prices are rather weak, but show no

radical change.

Orange Mineral.—While no radical change in prices of foreign brands is quoted, the fact is admitted that the market continues to be rather weak and the probabilities are that buyers of round lots can secure concessions of about \$\$\frac{1}{3}\$\psi\$ \$\emptyre{0}\$ \$\frac{1}{2}\$\psi\$ from popular quotations. American is very quiet also, but quoted at old prices.

Zincs.—There has been no change in the market for American Oxide. The general report is that orders have averaged small, but that the business effected was chiefly at prices in line with quotations that have been general for some time past. The surface indications are that the market is in rather weak condition, due chiefly to slowness of orders. The list prices for foreign brands remain unchanged, but these are shaded more or less by some jobbers.

Colors, &c.—Somewhat more liberal orders have been placed for bulk stock used by grinders, at, as far as could be learned, very low prices; apart from this nothing but routine winter season business appears to have been effected in either Dry or Oil Colors and the general report was that the demand continues slow. Ready mixed Paints are being ordered for future delivery to a fair extent, but spot business continues slow.

Oils and Turpentine.

The past week has been as bare as the preceding one was in point of distinctively new feature. Hardly anything outside of routine business has been effected and nothing has occurred that would tend to stimulate purchases for either home trade or foreign account. Prices, with a very few exceptions, have remained almost stationary, and it is only in remote instances that the dullness in general trade, or the extreme caution that usually prevails at this season of the year, has been broken. There is nothing in the present situation of affairs indicative of any radical change in the immediate future.

Linseed Oil.—No further changes in prices have been made by either local or outside crushers. The basis price of 47ϕ for raw Oil prevails and competition is conspicuous in its tameness. To some extent this may be attributed to the condition of the market for raw material, but there are some signs that late conflicting interests are working quite harmoniously for the time being.

conflicting interests are working quite harmoniously for the time being.

Cotton Seed Oil.—Prices have undergone hardly any change, and the general situation of the market remains about the same as it was last week. Home trade buying has been commonplace and export business tame, while the former line of prices has ruled for both crude and refined products.

Lard Oil.—Prices have ruled somewhat lower and the market is at present in rather uncertain form, but showing signs of weakness. On prime stock 70ϕ has been a common price and business was done at as low as 69ϕ , but, in view of the condition of the market for raw material, pressers are very slow to take further orders at those figures. Low grades have been sold to a moderate extent at about 1ϕ @ 2ϕ under the popular quotations.

popular quotations.

Fish Oils.—Comparatively little business has been effected in crude Sperm, Whale or Menhaden Oils, but the deals put through were chiefly at old prices and nothing has transpired that would point to probable radical changes in the immediate future. The movement in pressed and bleached Oils has been strictly routine and at practically for-

mer prices.

Miscellaneous.—Olive Oil has moved out in moderate quantities at former prices. The same may be said of Cocoanut. Red Oils have just about held their own in price, although rather dull. Mineral Oils are without radical change in price and find rather slow sale.

in price and find rather slow sale.

Spirits Turpentine.—Prices have been remarkably steady, varying in a frac-

tional way only from 29¢ to 294¢. Business has continued spiritless, but enough stock goes out to prevent any great accumulation here. Shipments from primary points are only fair, and most advices note a favorable position.

Lineman's Plier.

William Schollhorn Company, New Haven Conn., Julius Berbecker & Co., agents, 65 Duane street, New York have incorporated the Bernard principle in cutting pliers in a tool designed for linemen, as here illustrated. It is in-



Insulated Lineman's Plier.

tended for cutting high tension electric wires with no risk to the operator. It is 8 inches long, of crucible steel, polished and nickeled. The interchange able parts are held together with screws and hexagon nuts, so that, if necessary, any portion of it can be renewed at will. Directly under the center pinion, opposite the cutter, is a set screw, to compensate for any wear on the cutter. The cutting jaws have a maximum opening of \(\frac{1}{3} \) inch, diminishing to \(\frac{3}{3} \) inch at the base. Single copper wires of a diameter of \(\frac{1}{4} \) inch, together with the usual covering, are easily cut. The handles are covered with pure, soft, black rubber to protect the user from shock, while the coverings can be removed or replaced at any time. Later a smaller size, 5 inches long, will be brought out for the same purpose.

The Breck Sap Spout and Cover.

Joseph Breck & Sens, Boston, Mass., are placing on the market the sap spout, Fig. 1, is of galvanized malleable

inserted in the spout hole, as the only bearing of the spout in the tree is the point at the back of the hole and the reduced body portion in the bark. The manufacturers remark that the sap lies within an inch of the bark, and that upon this principle the spout is made.

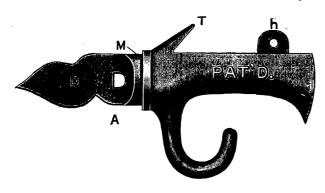


Fig. 1.-The Breck Sap Spout.

iron, to make it indestructible, and is inserted in the 1 inch hole V, as in Fig. 2, bored 1 inch into the tree. The point of the blade D is driven slightly

In Fig. 3 the cover is represented by H, and consists of a thin metallic sheet, provided with holes for receiving the spout eyes h. The edge of the cover is inserted under the undercut shoulder T on the spout, the eyes h projecting through the opening in the cover. The

The point is made that often the same tree is visited two or three times unnecessarily after the sap has been gathered, and that the indicators prevent this loss of time; also that all the trees must be attended to, as any omission will be shown by the position of the indicator. The species and covers can be dicator. The spouts and covers can be obtained separately if desired, also special bits by which all holes will be bored the exact depth. The manufacturers call attention to the fact that their spouts will not break in driving, and that the buckets will not twist the that the buckets will not twist the hooks off under the strain of high winds.

Princess Curling Iron Heater.

Thos. W. Houchin, 67-69 Park place, New York, has just brought out the Princess No. 1212 alcohol curling iron heater as here shown. It is similar in principle to one already marketed by him. The Princess is offered at much less cost, although affording practically the same results. The base is of decorated tin $5\frac{7}{3}$ x $2\frac{1}{4}$ inches in size. At one end is a brass lamp with removable cap. The lamp is packed with asbestos and covered with wire gauze. It requires no trimming and is always ready for use when saturated with alcohol.

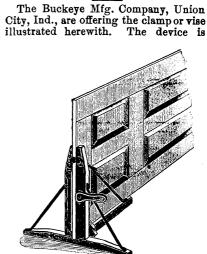


Non-Explosive Curling Iron Heater.

Fig. 2.—Sap Spout, Indicator, Bucket and Cover.

into the body of the tree at the back of the hole V. The reduced portion M, of the spout body enters that portion

cover is designed to prevent rain, snow, sun and falling particles from entering the bucket and discoloring the sap collected. As the cover is attached directly to the spout, it interferes in no way with removing the bucket. It is stated that all sap spouts will freeze during a gold saper but will freeze during a cold snap, but that the reflection of the sun on the tin cover will produce heat enough to thaw the spout from one to two hours earlier than others. In connection with the cover, in Fig. 3, is the pin No. 15 for attaching the cover to the spout, and carrying an indicator, X; this is designed to show, as far as it can be seen, that the bucket has been emptied, or



Occupying but little space, it is espe-

cially convenient in traveling. The heaters are neatly packed one each in a pasteboard box open at the ends.

Immel Door Clamp or Vise.

Immel Door Clamp or Vise. arranged to hold the door when planing the top or bottom as well as the sides. The clamp is designed to be carried from doorway to doorway, and may also be used for holding window sash when fitting them. It is explained that the instant the clamp is dropped on the floor it is ready for use being held in floor it is ready for use, being held in place by its weight, resting on three sharp points protruding from it into

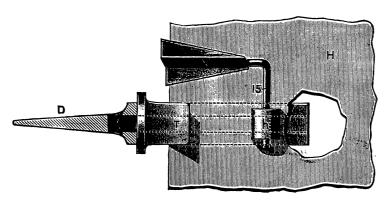


Fig. 3.—Cover and Indicator.

of the hole V surrounded by the bark It is explained that by the spout. It is explained that by this means the grain of the wood is in no manner compressed by the spout when

As each bucket is emptied vice versa. and replaced on the hook, the indicator is to be turned up to show that the tree has been visited. At the next gathering the indicators are turned down.

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the floor. It may be folded up so as to take but little space in a tool box. Samples will be furnished by the company to any responsible dealer to be sold on three days' trial, and if not satisfactory it may be returned, and money will be refunded.

The Hallenbeck Hammerless Gun.

Syracuse Arms Company, Syracuse, N. Y., are introducing the hammerless gun, illustrations of which are herewith given. The lock, as shown in Fig.

whether the barrels are on or off of the frame. The whole gun can be taken apart and assembled without the use of other tools than a screw driver. manufacturers state that their cheapest gun will have as close workmanship as the highest price guns, and that they will aim to do the finest of work both in fitting and finishing.

Cloyd's Flooring Clamp.

The accompanying illustration represents a flooring clamp offered by the

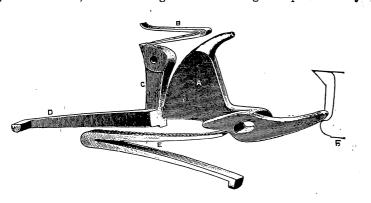


Fig. 1.-All Parts of Lock and Locking Device.

1 is simple, being composed of but four | pieces without any screws, and yet so firmly fitted, it is remarked, that one in constant use for the past year shows no signs of looseness. As shown in Fig. 2, the cocking arm, hammer and firing pin are all one piece, and the cocking arm or hammer has a bearing directly on the lug, with no intermediate pieces, making, it is stated, a remarkably easy cocking device. The cocking and firing mechanism is all contained in the metal frame, thus avoiding the cutting away and consequent weakening of the stock, and allows a large wood surface bearing ou the frame. It is pointed out that the safety mechanism is simple and positive and that it is impossible to insert a shell in the gun until the hammers are at full cock. Another feature is the positive action of the cocking device, the lug hooking directly on the hammer without any intermediate or auxiliary pieces. It is explained that the main spring forces a connection between the hammer and the lumber of the connection of the lumber of the mer and the lug through the agency of a slot in the hammer, which device, it

Buckeye Mfg. Company, Union City, Ind. The clamp, it is stated, can be

in getting siding or flooring in place for nailing.

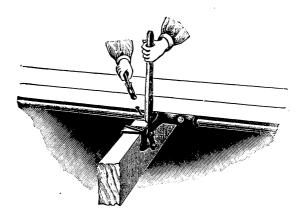
Columbian Folding Curling Iron.

The cut herewith given illustrates both the form of the new Columbian



Columbian Folding Curling Iron.

folding curling iron and the manner in which it can be placed for heating



Cloyd's Flooring Clamp.

worked with one hand while using the lover the flame of a kerosene lamp. hammer with the other. The point is lover the flame of a kerosene lamp.

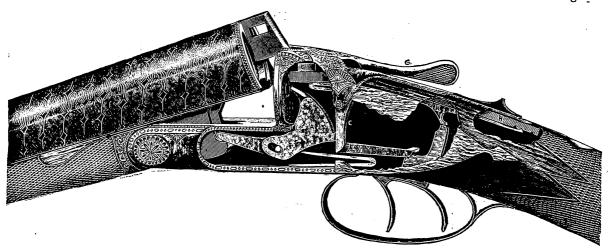


Fig. 2.—Lock and Cocking Device in Position.

is claimed, is peculiar to only this gun. The barrels can be hooked on or taken off with the hammers in any posi-tion by removing the fore-end and the

made that the clamp will be found particularly useful when laying crooked taken off with the hammers in any position by removing the fore-end and the fore-end fastener holds it to the barrels and warped flooring, or in putting on crooked siding, and that with its use no chisel need be used or time wasted

or burn off. As it folds into small space it is easy to carry. It is manufactured by the American Curling Iron Works, 72 to 74 Market street, Chicago.



Cable Adjustable Handle Bar.

The accompanying illustration is of the cable adjustable handle bar, controlled by the Yost Mfg. Company, Yost's Station, Toledo, Ohio. It is stated that the construction of the bar is such that its strength is fully equal to the solid bar, and that either end of the bar can be thrown up or down to any angle desired by the rider without

fancy without the annoyance of an objectionable increase in weight or the necessity of having a special bar made for him. The company expect to fit the adjustable handle bar for any make of machine.

The Darling Filters.

Darling Filter Company, 261 South Water street, Cleveland, Ohio, are of-

other valve is for supplying the water to be filtered. The point is made that through the glass casing the dirt can be seen accumulating on the porous tube and also disappear in cleaning. The filter has been tested in Cleveland, St. Louis, Kansas City and at other points. The report of an analytical chemist at Kansas City states that a chemical analysis and microscopical examination showed that all suspended matter, as well as a portion of the or-



Cable Adjustable Handle Bar.

the aid of a wrench. The dotted lines in the cut give a clear idea of the changes that can be made in the position of the grips, which may be given either an upward or a downward turn. The bar can be swung around in the fork upright and thus has a 2-inch ad-

fering the filters represented in the accompanying cuts. The Self Cleaning filter, shown in Fig. 1, has a glass casing, which is used where the water pressure is not over 75 pounds to the square inch; where more than that a nickel casing is used. The manufact-

ganic matter, had been removed and that the water was free from microbes existing in the unfiltered water. The manufacturers claim that the filter is absolutely germ proof, that it will filter from 10 to 15 gallons of water per hour, and that it is cleaned in three minutes,

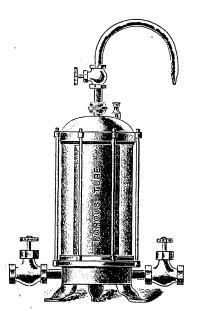


Fig. 1.—Darling Self Cleaning Filter.

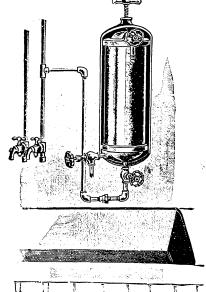


Fig. 2.-Little Darling Filter.

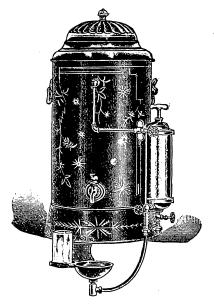


Fig. 3.—Little Darling Filter and Water Cooler.

justment to or from the saddle. When this is done and the proper distance of the grips from the saddle is secured, the ends of the bar can be exchanged or reversed, so as to get either the up turned or down turned grip, as may be wanted. The design of the bar is to solve the problem of how to secure any style of handle bar a rider may

urers state that the filter never has to be taken apart to be cleaned and that a feature peculiar to this filter is the forcing of the cleaner against the porous tube, so that by revolving the goose neck at the top of the filter a few times the tube is cleaned. One of the valves at the bottom of the filter is for carrying off the accumulated dirt and the

without shutting off the water or taking out the tubes. Fig. 2 shows the Little Darling filter, which is taken apart for cleaning. This is done by simply unscrewing the screw at the top of the filter, lifting the nickel casing out and brushing off the porous tube. The Little Darling is shown in Fig. 3 attached to a water cooler. The cooler



is provided with two reservoirs, one for ice and the other to hold 3 gallons of filtered water. It also has an automatic valve for closing the filter when the reservoir is full. This arrangement is designed for use where a large quantity of filtered water is required.

Hayes' Safety Kettle Bottom.

The safety kettle bottom shown herewith is offered by the Diamond Hardware Company, 620 Atlantic avenue, Boston, Mass. It is made of steel, so as to give it requisite strength, and is principally designed to be placed inside a kettle, to prevent meat, vegetables and other articles of food sticking or burning on the kettle bottom while being boiled. It is explained that the bottom may be put to many other uses, as



Hayes' Safety Kettle Bottom.

follows: Turning it bottom side up in the [kettle, it makes a good and convenient steamer; it may be used bottom side up on the top of the stove to keep hot tea, coffee or anything that it is not desirable to place on the bare stove; it may be placed in the same position on the table for a sad iron holder; if pies are not sufficiently baked on the bottom

The Yost Tire.

The tires and rims which the Yost Mfg. Company, Yost's Station, Toledo, Ohio, will fit on their gentlemen's wheel are illustrated in the cuts herewith given. The tire is of the inner tube are its simplicity, ease of repair and resiliency. It is stated that it is very sensitive on the road and will not roll, as the rims and wires bind the cover into place at the extreme outer edges of the rim, thus preventing its pulling away from the rim or rolling. The company

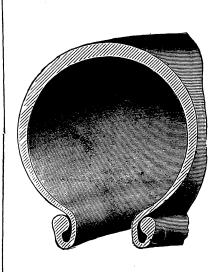


Fig. 1.—The Yost Tire.



Fig. 2.—The Fastening Wire.

pattern, and the outer cover, as shown in Fig. 1, has beaded edges to hold the wires which fasten it to the rim, one on each side. One of the wires is shown in Fig. 2. It is explained that the rim is so designed that it forms a grip for the outer cover, partially supporting it and relieving the wires of much of the strain. The wires are so arranged that they can be locked at any point on the tire, and the lever by which each wire

will fit these tires and rims to any make of wheel desired.

The Mason Regulator Company of Boston have made three additions to their engineering series. No. 4, "Electricity for Engineers," contains such facts about electrical machinery as every engineer who has it under his charge needs to know; also all the rules of the Underwriters' Union for the installation

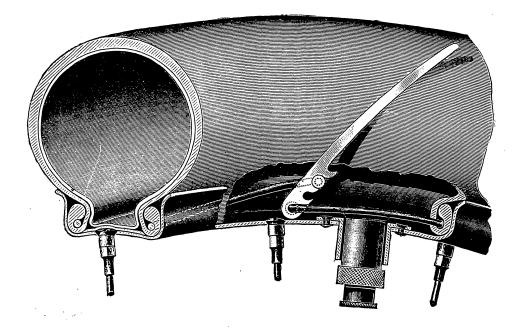


Fig. 3.—The Yost Tire and Rim.

the baking may be completed by putting them in the kettle bottom on the top of the stove; it may be used for broiling meat or toasting bread by removing a stove lid and setting the bottom in the kettle hole, and in the same position a tea or coffee pot may be set in it to boil quickly.

is drawn up to the proper tension and locked has three points of adjustment, as in Fig. 3. It is stated that in case of a puncture the wire can be removed from either side and the inner tube taken out, patched and replaced very quickly and the rim adjusted to place almost instantly. The merits claimed for the tire

of electric plants; 50 cents, post paid: No. 7, the "Engineers' Log Book," for keeping an accurate and systematic record of the engine room; 50 cents. No. 8, the "Chief Engineers' Record Book," for keeping the record of the mechanical plants of large factories; 75 cents.



lware Prices. urrent Hard

Note.—The quotations given below represent, the Current Hardware Prices which prevail in the market at large. They are not given as manufacturers prices, and manufacturers should not be held responsible for them. In cases where goods are quoted at lower figures than the manufacturers name, it is not stated that the manufacturers are selling at the prices quoted, but simply that the goods are being sold, perhaps by the manufacturers, perhaps by the jobbers. at the figures named.

The character @ is used to indicacount 50 and 10 % to discount 50 and 10 and estion are sold at prices ranging from dis-

count 50 and 10 \$ to discount 50 and 10 and 5 \$.				
Adjusters, Blind— Domestic	Bag Holders - See Holders, Bag. Balances-			
Ammunition—See Caps, Car-	Spring Balances			
bridges, Shells, &c. Anvils—	Chatilion Circular Balances 50&10% Barb Wire.—See Wire, Barb.			
American— Eagle Anvils, # 5 9s15@15&5\$ Horse whoe brand. Wrought11@11%s Moore & Barnes Mfg. Co335%	Bars- Crow-			
Imported-	Cast Steel			
Armitage Mouse Hole 104/2611e S. & H., machine finished 10/26/26114/26 Trenton 10/26/26 Wilkinson's 10/26/26 Peter Wright's 11/26114/26	Standard Fiberware, No. 1, 1014-in., \$1.80; 12-inch, \$2.00; 1814-inch, \$2.50; 15-inch, \$3.00.			
Anvil Vise and Drill— Allen Anvil and Vise \$8.00	Beams, Scale— Scale Beams, List Jan. 12, '82. 50&10@ 50&10&55 Chatillon's No. 1			
1300T	Chatillon's No. 2			
Apple Parers — See Parers Apple, &c.	Beaters- Egg-			
Augers and Bits-	Bryant's			
Boring Machine Augers	Dover (Standard Co.) # doz \$1.00@\$1.20			
Cincinnati Bell-Hangers' Bits80&10 Forstner Pat. Auger Bits15\$	Duplex (Standard Co.)			
Cincinnat Bell-Hangers' Bits. 30&10 Forstner Pat. Auger Bits. 15 Fornings' Pattern Car Bits. 40 Jennings' Pattern Auger Bits. 50 Jennings' Pattern Auger Bits. 60 Jennings' Pottern Car Bits. 40 Jennings Co., No. 10, extension	Easy (H. & R. Mfg. Co.) gro \$12.00 Improved Acme (H. & R. Mfg. Co.)			
lip C. E. Jennings & Co., No. 30	Egg— Bryant's			
32½ quarters, No. 5. \$5; No. 30, \$3.50.25% Russell Jennings' Augers and Bits.25&10%	Triple (H. & R. Míg. Co.) gro \$16.50 Culinary—			
C. E. Jennings & Co., No. 10, extension lip 40% C. E. Jennings & Co., No. 30. 60% C. E. Jennings & Co., Auger Bits, \$\pi\$ set 32% quarters, No. 5, \$5; No. 30, \$3.50.25% Russell Jennings * Augers and Bits 2.5&10% Lewis' Patent Single twist. 45% L'Hommedieu Car Bits. 15&10% Pugh's Black. 20% Pugh's Jennings Pattern. 30% Snell's Bits. 60&5%	Keystone, P. D. & Co., Each, No. 1, \$1; No. 2, \$220\$			
Pugh's Jennings Pattern 80% Snell's Bits 60&5%	Bells-			
DIC SCOCK Drills—	Common Wrought			
Cleveland. 50&10&5% Cincinnati, for wood. 30&10% Cincinnati, for metal 45&10%	Kentucky Durham			
Morse Twist Drills 50&10&5% Standard 50&10&5 Syracuse, for metal 50&10 Syracuse, for wood (wood list).30@30&5%	Common Wrought			
Expansive Rite				
Clark's small, \$18; large, \$26. 35@85&10\$ Ives' No. 4, \$4 dos. \$60. 360. 40\$ Steer's, No. 1, \$26; No. 2, \$18. 35@40\$ Stearn's No. 2, \$48. 40\$ Swan's. 40\$	Crank, Cone's. 10% Crank, Connel's. 20&10%			
Stearn's No. 2, \$4835@40% Stearn's No. 2, \$4820% Swan's	Gong, Abbe's			
Gimiet Bits—	Lever, R. & E. Mfg. Co.'s50&10&2% Lever, Sargent's60&10%			
Bee	Crank, Brooks'			
Shepardson's	Electric— Bigelow & Dowse			
Double Cut: Shepardson's	Hand			
Hollow Augers— Bonney's Adjustable, % doz \$4850%	Extra Heavy Brass			
Hollow Augers— Bonney's Adjustable, % doz \$48	White			
Tyes' 33%@33%&10%	Call			
Ives' Expansive, each \$4.50	Bellows—			
ship Augers and Bits-	Blacksmiths'60&10&5@60&10&10% Hand Bellows40&10@50% Molders'40&10@50%			
L'Hommedieu's15&10@15&10&5% Snell's25@25&10% Snell's Ship Auger Patt'n Car Bits,	Ralting Pubber-			
Watrous'25@25&10≴	Common Standard			
Awi Hafts—See Hafts, Awl. Awis—	N.Y.B.&P.Co., Diamond 50@50&5% N.Y.B.&P.Co., Para			
Awis, Sewing, Common # gr. 85#@90# Awis, Should. Peg # gr. \$1.50@\$1.55 Awis, Pat. Peg # gr. \$1.50@\$1.55 Awis, Pat. Peg # gr. \$1.30@ 1.40 Awis, Shouldered Brad # gr. \$1.30@ 1.40 Awis, Handled Brad # gr. \$2.50@\$3.00 Awis, Handled Scratch # gr. \$4.00@\$1.20	Bench Stops—See Stops, Bench Benders and Upsetters,			
Awls, Shouldered Brad gr. \$1.30@1.40 Awls, Handled Brad gr. \$2.50@\$3.00	Tire— Detroit Perfected Tire Bender15%			
Awis, Socket Scratch. # doz. \$1.10@\$1.20 Awi and Tool Sets—See	Green River Tire Benders and Upsetters 201 Stoddard's Lightning Tire Upsetters155			
ets, Awl and Tool.	Bits-			
Axes — Plain, Beveled, First quality, best brands.\$7.00 \$7.50	Auger, Gimlet, Bit Stock Drills, &c., see Augers and Bits.			
First quality, best brands, \$7.00	Bit Holders—See Holders. Blind Adjusters—See Ad-			
Axle Grease — See Grease,	justers, Blind. Biind Fasteners—See Fasten-			
Axles-	ers, Blind. Blind Staples—See Staples,			
No. 1 3¼¢@4¢; 4¾¢@5¢ Nos. 7 to 14	Blind. Blocks—			
Nos. 19 to 22	Cleveland Block Co., Mal. Iron. 60@60&10% Moore's Novelty, Mal. Iron			
436605¢ Concord Axles, solid collar 5¢@6¢	Sure Grip Steel Tackle Blocks. 25\$ See also Machines. Hoisting			

	ate a range 'of price; thus discount 50&1 d 5 %.
	Bag Holders - See Holders,
	Balances-
•	Spring Balances 40% No. 2000 20 80 Chatilion, * dos. *0.80 0.95 1.75 net Chatilion Straight Balances 40% Chatilion Circular Balances 50&10%
	Barb Wire.—See Wire, Barb. Bars—
	Crow— Cast Steel
	Basins, Wash— Standard Fiberware, No. 1, 101/-in., \$1.80; 12-inch, \$2.00; 181/-inch, \$2.50; 15-inch, \$3.00.
	Beams, Scale— Scale Beams, List Jan. 12, '8250&10@ Scale Beams, List Jan. 12, '8250&10@ Chattllon's No. 1
	50&10&5% Chatillon's No. 1. 40% Chatillon's No. 2. 50% Custer's. 3834%
	Beaters-
	Bryant's
	Easy (H. & R. Mfg. Co.)
	Triple (H. & R. Mig. Co.) gro \$16.50
	Culinary— Keystone, P. D. & Co., Each, No. 1, \$1; No. 2, \$2
	Cow-
	Common Wrought
	Crank, Brooks'. 50&10&2 Crank, Cone's. 10% Crank, Connel's
:	Gong, Barton's
	Pull, Brook's
	Wollensak's20% Hand—
	Extra Heavy Brass. 70&10@70&10&5 Light Brass. 70&10@70&10&5 Silver Chime. 38½&10,8 White
	Miscellaneous - Call
	Bellows— Blacksmiths'60&10&5@60&10&10% Hand Bellows40&10@50% Molders'40&10@50%
	Belting, Rubber Common Standard
	N.Y.B.&P.Co., Carbon
	Bench Stops—See Stops, Bench Benders and Upsetters, Tire—
	Detroit Perfected Tire Bender15% Green River Tire Benders and Upset- ters20% Stoddard's Lightning Tire Upsetters15%
	Bits— Auger, Gimlet, Bit Stock Drills, &c., see Augers and Bits.
-	Bit Holders—See Holders. Blind Adjusters—See Ad- justers, Blind.
	Bilnd Fasteners—See Fasteners, Blind.
	Blind Staples—See Staples, Blind.

OGEORIOR are being sold, perhaps by the
.0@50&10&5 \$ signifies that the goods in que
Bolts-
Carriage, Machine, &c.— Com. list June 10, '84
80&5@80&10% Eagle, Norway, list Oct. '8480&10@80&15
Earle, Norway, list Oct. 2880&10@80&10 Phila, pattern, list Oct. 7, 24
Machine, list Jan. 1, 189080&10@80&20% Door and Shutter—
Cast Iron Barrel; Square, &c70&10% Cast Iron Chain (Sargent's list)
Cast Iron Shutter Bolts
Ives Patent Door Bolts. 60&10&60&10&55 Wrought Barrel
Wrt Shutter, Sargent's list60£10% Wr't Shutter, all Iron, Stanley's 60£10£60£10£10£
Wrought Square
Stove and Plow-
Plow60&10&5@60&10&10 \$ Stove60&10@60&10&10 \$ R. B. & W., Plow55 \$
Time
American Screw Company' Norway, Phila., list Oct. 16, '8475%
Eagle, Phila., list Oct. 16 '8480% Philadel, list Oct. 16, '84
Port Chester Bolt and Nut Company: Empire list Feb. 28, '83
Common, list Feb. 28, '88
Borers, Tap-
Borers, Tap— Common and Ring
Roray-
Per b94@104# Boring Machines—See Ma.
chines, Boring. Bow Pins—See Pins, Bow.
Per b
Boxes, Miter. Spilker's Excelsior, 3 in. \$7.50, 4 in \$8.50, 5 in. \$13.00, 6 in. \$15.0020%
American Bit Brace and Tool Co
Nos. 10, 12, 20
Nos. 22, 23, 26
Nos. 13, 28, 37 70 E1025 Amidon', 8, 38, 37 75 £10 £80 £80 £80 £80 £80 £80 £80 £80 £80 £8
Eclipse Ratchet 60% Globe Jawed 40@40&10%
Eclipse Ratchet
Barber s
Barber 8. 50&10,8 Bartholomew's, 50&10,660&5,5 Nos. 117, 118, 119. 70,670&5,8 Common Ball, American. \$1,00,681.10 Davis Patent. 50&10,8
Common Ball, American\$1.00\&\)\$1.10 Davis Patent
50&10% Ives' New Haven Novelty70@70&5% New Haven Ratchet60&5@60&10%
Barber Ratchet
Barber's
Saxton's, Barker's Imp. Polished75&10@80%
Ratchet, Polished
Buffalo Ballnet, \$1.10@\$1.15 Brackets—
Shelf, fancy, Sargent's list
Other makes at a wide range of prices. Shelf, plain, Regular, list
Bradley Shelf Brackets
1772.50
Broilers— Henis' Self-} Inch 9 10 9x11 Basting. Per dos\$4.50 5.50 6.50 Morgan Odorless # dos. \$12, 505
New Haven
Buckets, Well-
Galvanized— Helwig's Flat Iron Band
Hill's dos. 12 qt. \$4.25; 14 qt. \$5.25 Iron Clad dos. 14 qt. \$4.25@4.50
Bull Rings—See Kings, Butt. Butcher's Cleavers—See
Jeavers, Butchers. Butts
Cast Brass, Fast

Bolts— Carriage, Machine, &c.—	Cast Iron— Fast Joint, Broad
Com. list June 10, '84	Fast Joint, Narrow 50&10&5@60% Loose Joint, Japanned Loose Joint, Japwith Acorns Loose Pin, Acorns Loose Pin, Acorns Loose Pin, Acorns , Japanned Plated Tips Mayer's Hinges Parliament Buts Wrought Steel Fast Joint, Narrow 50&10&5@60% 75&5@ 75&5@ 75&10 75&10 85
Facla Names list Oct. 1949, inst Oct. 1949.	Loose Joint, Jap. with Acorns.
80256802103 Bagle, Norway, list Oct. '9480210380815 Phila. pattern, list Oct. 7, '84	Loose Pin, Acorns
Bolt Ends, list Jan. 1, 1890.80&10@80&20\$	Plated Tips
Door and Shutter-	Parliament Butts
Cast Iron Barrel; Square, &c70&10% Cast Iron Chain (Sargent's list)65&10% Cast Iron Shutter Bolts70% Ives Patent Door Bolts60% Wrought Barrel	Fast Joint, Broad
Cast Iron Shutter Bolts70&10% Ives' Patent Door Bolts60&10@60&10&6%	Fast Joint, Lt. Narrow.
Wrought Barrel	Fast Joint, Narrow c 5 Fast Joint, Lt. Narrow c 5 Fast Joint, Lt. Narrow c 5 Fast Joint, Light c 5 Fast Joint, Broad c 5 Fast Joint,
Wr't Shutter, Brass Knob50@50&5% Wr't Shutter, Sargent's list60&10%	Fast Joint, Narrow. Fast Joint, Narrow. Fast Joint, It. Narrow. Inside Blind, Light. Inside Blind, Regular. Loose Joint, Broad. Loose Pin. Table Butts, Back Flaps, &c Fronzed Wrought Butts. 50@50&10\$
Wr't S. K.Fiush, Common. 552-103 Wr't Shutter, Brass Knob. 50265255 Wr't Shutter, Sargent's list. 602-103 Wr't Shutter, all Iron, Stanley's 602-102-103 Wrought Square. 702-102-752 Wr't Sunk Flush, Sargent's list. 602-103 Wr't Sunk Flush, Stanley's list. 502-102-55	
Wrought Square70&10@75% Wr't Sunk Flush, Sargent's list60&10%	Cages, Bird— Hendryx, Brass or Enameled 50&10\$
Stove and Plow—	Hendryx, Brass or Enameled 50&10% Hendryx, Wood
Plow60&10&5@60&10&10\$	Calks Toe-
8tove	Calks Toe— Burke's, One Prong, Blunt
TI	Gautier, One Prong, Blunt 55666
Common, list Feb. 28, '88	, Care.
Eagle, Phila., list Oct. 16 '8480%	Cans, Milk-
Bay State, list Feb. 28, '85	8 S. & Co.: 5-gal., \$3.00; 8-gal., \$4 40; 10-gal., \$4.75 each
Empire list Feb. 28, '83	Galvanized Blue Band, 1 gal., \$\varphi\$ doz.\$2.25 Galvanized Blue Band, 5 gal., Tip-Top, \$\varphi\$ doz.\$12.00 Galvanized Blue Band, 5 gal., Faucet, \$\varphi\$ doz.\$2.75
Norway, Phila, list Oct. '84	Galvanized Blue Band, 5 gal., Tip-Top,
Borers, Tap-	Galvanized Blue Band, 5 gal., Faucet,
Common and Ring	Caps—
Borers, Tap— Common and Ring	Percussion— Hicks & Goldmark's and Union Metallic
Borax—Per B	
Boring Machines—See Ma-	Eley's E. B
chines, Boring.	47@50¢ E. B. Trimmed Edge, 1-10's47@50¢
Bow Pins—See Pins, Bow. Boxes, Wagon—	E. B. Trimmed Edge, 1-10's. 47650's F. L. Waterproof, 1-10's. 35637's G. D. 27630's Musket. Waterproof, 1-10's. 50653's S. B. Genuine Imported. 456
Per b	Musket. Waterproof, 1-10's 50@53# S. B. Genuine Imported 45#
Boxes, Miter. Spilker's Excelsior, 3 in. \$7.50, 4 in \$8.50, 5 in. \$13.00, 6 in. \$15.0020\$	Primers—
	Berdan Primers, \$1.00
Nos. 10, 12, 20	Cards—
Nos. 11, 21, 24, 2770&10% Nos. 22, 23, 2560&10&5%	Watson's Cotton, Wool, Horse and File, list January 28, 1891 25% Carpet Stretchers—
Nos. 13, 26, 86, 8770&10&5 Amidon's,	See Stretchers, Carpet.
Amidon's, Barker's Imp'd Plain	Cartridges -
Eclipse Ratchet 60%	B. B. Caps, Con. Ball, Swgd., \$2.00
Corner Brace	additional 10% to above discounts. Blank Cartridges, 22 cal. \$1.75
Buffalo Ball. \$1.10@\$1.15 Barber 8	Blank Cartridges, except 22 and 32 cal., additional 10% to above discounts. Blank Cartridges, 22 cal., \$1.76. Blank Cartridges, 32 cal., \$3.50. Cent. Fire, Allitary and Sporting 15&5&25
Bartholomew's, Nos. 25, 27 and 30. 50&10@60&5% Nos. 117, 118, 119. 70@70&5% Common Ball, American \$1.00@81.10 Davis Patent	
Nos. 117, 118, 119	Primed Shells and Bullets. 15&5&23 Rim Fire Cartridges 15&5&2% Rim Fire Military. 15&2%
Davis Patent 50&10% Fray's Genuine Spofford's50&5@50&10%	Rim Fire Military15&2% Carpet Sweepers-
Fray's Nos. 70 to 120, 81 to 123, 207 to 414	See Sweepers, Carpet. Casters—
Ives' New Haven Novelty	Bed
Barber Ratchet60&5@60&10% Barber's60&5%	Shallow Socket) Others60@60&10% Deep Socket
Barber's 60&5% Spofford 60&5660&10% P. S. & W. Co., Peck's Patent 60% Rose & Johnson 50%	Glant Truck Casters
	Gwinner's Hercules Martin's Patent (Phœnix).45&10@50&10%
Barker's Imp. Polished75&10@80% Barker's Imp. Nickeled65&10@70%	Payson's Anti-friction70@70&10% Payson's Truck60@60&10%
Ratchet, Polished	Socket Truck Casters50@50&10% Stationary Truck Casters50&10%
Brackets—	Shallow Socket Others
Brackets— Shelf, fancy, Sargent's list	Yale, Gem
Shelf, plain,	See Leaders, Cattle.
Shelf, plain, Regular, list	Cement— Victor Elastic
Bright Wire Goods—See Wire.	Trace, Wagon and Fancy Chains, List revised May, 1893, 60@60&10\$
Wire. Broilers—	American Coil, in cask lots,
Brollers— Henis' Self-\ Inch 9 10 9x11 Basting. \ Per dos\$4.50 5.50 6.50	\$7.60 5.30 4.45 3.80 3.65 3.50 3.40 3.25 Less than cask lots, add 44@46 3 b
MOTERIA OGOTIESS	German Coil, list July 12, 1892 60@60&10% German Halter Chain, list July 12, 1892.
New Haven 50% Queen City 334% Wire Goods Co 65&10%	Chain— Trace, Wagon and Fancy Chains, List revised May, 1893 60@60&10\$ American Coll, in cask lots, 3-16 \(\frac{1}{4} \) 5-16 \(\frac{1}{4} \) 5-8 \(\frac{1}{4} \) 7-60 5.30 4.45 3.80 3.65 3.60 3.40 3.25 Less than cask lots, add \(\frac{1}{4} \) \(\frac{1} \) \(\frac{1}{4} \) \(\frac{1}{4} \) \(\frac{1}{4} \) \(\frac{1} \) \(\frac{1}{4}
Wire Goods Co	Barnes' Victor Sash
Galvanized— Helwig's Flat Iron Band\$3.75	Barnes Victor Sasin
Helwig's Flat Iron Band	Gaivanized Pump Chain. 5 ton lots
Bull Rings—See Rings, Bull.	5 ton lots
Butcher's Cleavers—See	Jack Chain, Iron and Brass, list July
Tleavers, Butchers. Butts	Jack Chain, Iron and Brass, list July 10, 1893
Brass-	Chalk—
Cast Brass, Fast	Blue, case lots\$\text{gr} 75\text{\$\psi\$}: mail lots 80\text{\$\psi\$} Red, case lots\$\text{\$\psi\$} gr 67\text{\$\psi\$}; small lots, 72\text{\$\psi\$} White, case lots.\$\text{\$\psi\$} gr 50\text{\$\psi\$}; small lots, \$\psi\$\$
WronghtBrass 80@gn&10%	White, case lots. # gr 50¢; anail 1928, 124



Unity Stars Barrel Churks Combiner's Adjustable, Cincinnati District On office of the Churks Combiner's Adjustable, each, \$7.00,200,2002655 Chures Combination Lathe Chucks Combination Lathe Chuc		
## Haven Ohlo Tool Co. 75&10@75&10&10\$ Ohlo Tool Co. 75&10@75&10&10\$ P. S. & W	Checks, Door-	E
## Haven Ohlo Tool Co. 75&10@75&10&10\$ Ohlo Tool Co. 75&10@75&10&10\$ P. S. & W	Chisels - Socket Framing and Firmer	ĺ
Beach Pat	Mix	A
Beach Pat	Witherby Buck Bros	В
Beach Pat	Merrill	T
Beach Pat	Buck Bros	G
Beach Pat	Cold Chiseis, fair quality, # B14@166 Spear & Jacksons' \$5 to £ Tanged Firmers	D
Universal Lathe Chucks	Beach Pateach, \$8.0020% Danburyeach, \$6.00,30@30&5%	
Universal Lathe Chucks	Graham Patent	
Universal Lathe Chucks	Skinner's Patent Chucks. Combination Lathe Chucks381/% Drill Chucks	
Motoperical 100 10	Universal Lathe Chucks	
### CPUT Star Barrel Churn, each 6 gal., \$2.00; 10 gal., \$2.75; 16 gal., \$3.00; 20 gal., \$2.75; 16 gal., \$3.00; 20 gal., \$2.75; 16 gal., \$3.00; 20 gal., \$2.85. Tiffin Union, each. 5 gal. \$3.25; 7 gal., \$3.75; 10 gal., \$4.25. Clamps Starm's Star	Universal 40%	
Adjustable, Cincinnati	Churns— McDermaid Star Barrel Churn, each	Δ
Adjustable, Cincinnati	\$3.00; 20 gal., \$3.25; 7 gal., \$3.75: 10 gal., \$3.25; 7 gal.,	E
Beatty's 40@408.5% Bradley'S 40% Bradley'S 40% Foster Bros 30% New Haven Edge Tool Co.'s 40% New Haven Edge Tool Co.'s 40% Schulte. Lohon' & Co 40% Schulte. Lohon' & Co 40% Schulte. Lohon' & Co 40% L&I.J. White 20&5% Clips 58% Norway Axle, & & 5-16 55.55.56.5% Norway Spring Bar Clips, 5-16 60&5.56.56.30 d grade Norway Axle, & & 5-16 60&5.56.30 d grade Norway Axle, & & 5-16 60&5.26.30 d Cockeyes 60%2060&10 Coffee Mill's Seven's list 40% Medford Fand Norway Avle, & 40% Medford Fancy Goods Co 60%2060&10 Combossed, Glilt, Pope & Steven's list 40% Medford Fancy Goods Co 40&10260% Compasses, Calipers, Inviders 40% Compasses, Calipers, Dividers 40% Rubber, per doz., \$10.00 25% Compasses, Calipers, Dividers 50% Bemis & Call Co.'s Compasses, Calipers, Dividers 50% Bemis & Call Co.'s Compasses, Calipers, Dividers 50% Bemis & Call Co.'s Dividers 50% Bemis & Call Co.'s Compasses, Calipers, Dividers 50% Bemis & Call	Clamps— Adjustable, Cincinnati15&10\$	E
Beatty's 40@408.5% Bradley'S 40% Bradley'S 40% Foster Bros 30% New Haven Edge Tool Co.'s 40% New Haven Edge Tool Co.'s 40% Schulte. Lohon' & Co 40% Schulte. Lohon' & Co 40% Schulte. Lohon' & Co 40% L&I.J. White 20&5% Clips 58% Norway Axle, & & 5-16 55.55.56.5% Norway Spring Bar Clips, 5-16 60&5.56.56.30 d grade Norway Axle, & & 5-16 60&5.56.30 d grade Norway Axle, & & 5-16 60&5.26.30 d Cockeyes 60%2060&10 Coffee Mill's Seven's list 40% Medford Fand Norway Avle, & 40% Medford Fancy Goods Co 60%2060&10 Combossed, Glilt, Pope & Steven's list 40% Medford Fancy Goods Co 40&10260% Compasses, Calipers, Inviders 40% Compasses, Calipers, Dividers 40% Rubber, per doz., \$10.00 25% Compasses, Calipers, Dividers 50% Bemis & Call Co.'s Compasses, Calipers, Dividers 50% Bemis & Call Co.'s Compasses, Calipers, Dividers 50% Bemis & Call Co.'s Dividers 50% Bemis & Call Co.'s Compasses, Calipers, Dividers 50% Bemis & Call	Adjustable, Hammers	I
Beatty's 40@408.5% Bradley'S 40% Bradley'S 40% Foster Bros 30% New Haven Edge Tool Co.'s 40% New Haven Edge Tool Co.'s 40% Schulte. Lohon' & Co 40% Schulte. Lohon' & Co 40% Schulte. Lohon' & Co 40% L&I.J. White 20&5% Clips 58% Norway Axle, & & 5-16 55.55.56.5% Norway Spring Bar Clips, 5-16 60&5.56.56.30 d grade Norway Axle, & & 5-16 60&5.56.30 d grade Norway Axle, & & 5-16 60&5.26.30 d Cockeyes 60%2060&10 Coffee Mill's Seven's list 40% Medford Fand Norway Avle, & 40% Medford Fancy Goods Co 60%2060&10 Combossed, Glilt, Pope & Steven's list 40% Medford Fancy Goods Co 40&10260% Compasses, Calipers, Inviders 40% Compasses, Calipers, Dividers 40% Rubber, per doz., \$10.00 25% Compasses, Calipers, Dividers 50% Bemis & Call Co.'s Compasses, Calipers, Dividers 50% Bemis & Call Co.'s Compasses, Calipers, Dividers 50% Bemis & Call Co.'s Dividers 50% Bemis & Call Co.'s Compasses, Calipers, Dividers 50% Bemis & Call	Carpenter's, Cincinnati. 25&10% Carriage Makers', P., S. & W Co40&10%	E
Beatty's 40@408.5% Bradley'S 40% Bradley'S 40% Foster Bros 30% New Haven Edge Tool Co.'s 40% New Haven Edge Tool Co.'s 40% Schulte. Lohon' & Co 40% Schulte. Lohon' & Co 40% Schulte. Lohon' & Co 40% L&I.J. White 20&5% Clips 58% Norway Axle, & & 5-16 55.55.56.5% Norway Spring Bar Clips, 5-16 60&5.56.56.30 d grade Norway Axle, & & 5-16 60&5.56.30 d grade Norway Axle, & & 5-16 60&5.26.30 d Cockeyes 60%2060&10 Coffee Mill's Seven's list 40% Medford Fand Norway Avle, & 40% Medford Fancy Goods Co 60%2060&10 Combossed, Glilt, Pope & Steven's list 40% Medford Fancy Goods Co 40&10260% Compasses, Calipers, Inviders 40% Compasses, Calipers, Dividers 40% Rubber, per doz., \$10.00 25% Compasses, Calipers, Dividers 50% Bemis & Call Co.'s Compasses, Calipers, Dividers 50% Bemis & Call Co.'s Compasses, Calipers, Dividers 50% Bemis & Call Co.'s Dividers 50% Bemis & Call Co.'s Compasses, Calipers, Dividers 50% Bemis & Call	Eberhard Mfg. Co	I
Beatty's 40@408.5% Bradley'S 40% Bradley'S 40% Foster Bros 30% New Haven Edge Tool Co.'s 40% New Haven Edge Tool Co.'s 40% Schulte. Lohon' & Co 40% Schulte. Lohon' & Co 40% Schulte. Lohon' & Co 40% L&I.J. White 20&5% Clips 58% Norway Axle, & & 5-16 55.55.56.5% Norway Spring Bar Clips, 5-16 60&5.56.56.30 d grade Norway Axle, & & 5-16 60&5.56.30 d grade Norway Axle, & & 5-16 60&5.26.30 d Cockeyes 60%2060&10 Coffee Mill's Seven's list 40% Medford Fand Norway Avle, & 40% Medford Fancy Goods Co 60%2060&10 Combossed, Glilt, Pope & Steven's list 40% Medford Fancy Goods Co 40&10260% Compasses, Calipers, Inviders 40% Compasses, Calipers, Dividers 40% Rubber, per doz., \$10.00 25% Compasses, Calipers, Dividers 50% Bemis & Call Co.'s Compasses, Calipers, Dividers 50% Bemis & Call Co.'s Compasses, Calipers, Dividers 50% Bemis & Call Co.'s Dividers 50% Bemis & Call Co.'s Compasses, Calipers, Dividers 50% Bemis & Call	Stearn's Adjustable Cabinet and Corner 30@30&10%	,
Baker Axle Clips	Cleavers, Butchers'— Beatty's 40@40&558 Bradley's	1
Baker Axle Clips	Foster Bros	١,
Baker Axle Clips	Schulte. Lohoff & Co40@40&5% L. & I. J. White20&5%	ľ
Cocks Brass— Hardware list (Globe, Kerosene, Lever Bibbs, Racking, &c.)60&260&10 Coffee Mills—See Mills, Cuffee, Collars Dog— Brass, Pope & Steven's list	Baker Axle Clips	1
Cockeyes 50% Cocks Brass— Hardware list (Globe, Kerosene, Lever Blobs, Racking, &c.)60&260&10 Coffee Mills—See Mulks, Cuffee, Collars Dog— Brass, Pope & Steven's list	2d grade Norway Axle, 1/2 & 5-1665&5% Steel Felloe Clips	
Cockeyes 50% Cocks Brass— Hardware list (Globe, Kerosene, Lever Bibbs, Racking, &c.) 60&2@60&10 Coffee Mills—See Mults, Cuffee, Collars Dog— Brass, Pope & Steven's list 40% Chapman Mrg. Company, new list 40% Chapman Mrg. Company, new list 40% Chapman Mrg. Company, new list 40% Medford Fancy Goods Co 40&10@50% Combs Curry— American Curry Comb Co 33¼@40% Fitch's 50&10@50&10&10% Kohler's Humane \$00.10% Kohler's Hager Oselliating. \$00.2, \$2.00 Rubber, per doz. \$10.00 Rubiers, Callipers, Dividers 65% Callipers, Callis Patent Inside 65% Callipers, Double 65% Callipers, Double 65% Callipers, Double 65% Callipers, Sull's Patent Inside 65% Callipers, Wing 60% Callipers, Wing 60% Callipers, Wing 60% Callipers, Solders 50% Excelsion 50% Sterrett's Compasses 50% Sterrett's Compasses 50% Sterrett's Coolers, Water— 8. & Co. 2°cal. \$2.00; 3°cal. \$2.50; 4°cal. \$2.00; 3°cal. \$2.50; 4°cal. \$2.00; 3°cal. \$2.50; 4°cal. \$2.00; Coopers' Tools— See Tools, Coopers' Cord— Sash— Braided, Crown Drab and Fancy, \$200 Braided, Grant, White, \$10.00; 10% Braided, Giant, Drab and Fancy, \$200 Braided, Giant, White, \$10.00; 10% Braided, Giant, White, \$10.00; 10% Braided, Giant, White, \$10.00; 10% Braided, Jalian Hemp. \$10.00; 10% Braided, Jalian Hemp. \$10.00; 10% Braided, Jalian Hemp. \$10.00; 10% Braided, White Cotton. \$10.00; \$200 Braided, Jalian Hemp. \$10.00; 10% Braided, Jalian Hemp. \$10.0	Cloth and Netting, Wire	107
Brass, Fope & Steven's list. 405 Chapman Mfg. Company, new list. 405 Embossed, Gilt, Pope & Steven's list. 50&11/5 Leather. Pope & Steven's list. 405 Medford Fancy Goods Co. 40&10@50% Combs Curry— 40&10@50% Combs Curry— 50&10@50&10@50% Kohler's Humane. 50&10@50&10&10% Kohler's Magic Oscillating. \$\pi\$ doz., \$2.00 Rubber, per doz., \$10.00 Rubber, per doz., \$10.00 Rubber, per doz., \$10.00 Rubber, per doz., \$10.00 Compasses, Calipers, Dividers. 70&10@75% Bemis & Call Compasses, Call's Patent Inside. 55% Calipers, Call's Patent Inside. 55% Calipers, Double 65% Callpers, Wing. 50% Compasses Excelsior. 50&5% Excelsior. 50&5% Stevens & Co. 22 &2 & 200 Compasses Combination Dividers. 25% Lock Calipers and Dividers. 25% Spring Calipers and Dividers. 25% Compasses Compasses Compasses Tools. 25&10% Stevens & Co. 22 & 23 & 200 Copers Water— 25&10% Coppers Tools— See Tools, Coppers' Cord— Sash— Braided, Crown White, \$\pi\$ 5.50. 50% Braided, Crown White, \$\pi\$ 5.50. 50% Cable Laid Italian Sash. \$\pi\$ 5.12\lambda 918 Massachusetts, White. 50 . 20% Patent, good quality. \$\pi\$ 5.12\lambda 918 Basson Braided, Giant, White. \$\pi\$ 50% Braided, Giant, White. \$\pi\$ 50% Braided, Urab Oston \$\pi\$ 50% Braided, Fallan Hemp \$\pi\$ 50% Braided, Urab Cotton \$\pi\$ 50% Braided, Fallan Hemp \$\pi\$ 50% Braided, Urab Cotton \$\pi\$ 50% Braided, White Sof \$\pi\$ 60% Braided, White Sof \$\pi\$ 60	Cockeyes	5
Brass, Fope & Steven's list. 405 Chapman Mfg. Company, new list. 405 Embossed, Gilt, Pope & Steven's list. 50&110 So&115 Leather. Pope & Steven's list. 405 Medford Fancy Goods Co. 40&10@50% Combs Curry—40&10@50% Combs Curry—50&10@50&10@50&10&10 Medford Fancy Goods Co. 3316@405 Fitch's Kohler's Magic Oscillating. \$400.81.75 Kohler's Humane. 50&10@60&10&10 Kohler's Humane. 400.81.75 Kohler's Magic Oscillating. \$400.81.75 Kohler's Magic Oscillating. \$600.82 Compasses, Calipers, Dividers. 25&2 Ecompasses, Calipers, Dividers. 65% Calipers, Calife Patent Inside. 65% Calipers, Double. 65% Calipers, Double. 65% Calipers, Inside or Outside. 65% Calipers, Wing. 65% Calipers, Double. 65% Calipers, Solitation. 50% Stevens & Co. 50% Stevens	Bibbs, Racking, &c.)60&2@60&10 Coffee Mills—See Mills, Coffee.	j
Leather. Pope & Steven's list. **Sozil's** Medford Fancy Goods Co. **40&10@50\$ Combs Curry** American Curry Comb Co. **334@40\$ Fitch's	Droce Done & Ct 11-4	
Kohler's Humane \$\psi doz, \$2.10\$ Kohler's Magic Oscillating \$\psi doz, \$2.00\$ Rubber, per doz, \$10.00 \$25\$ \$\text{Compasses, \$10.00 \$25\$ \$\text{Compasses, Calipers, Dividers \$\text{Compasses, Calipers, Dividers.}\$ \$\text{Compasses, Calipers, Dividers.}\$ \$Colipers, Double \$65\$ \$\text{Calipers, Double \$65\$ \$\text{Calipers, Inside or Outside \$65\$ \$\text{Calipers, Wing \$65\$ \$\text{Calipers, Wing \$65\$ \$\text{Calipers, Wing \$65\$ \$\text{Calipers, Wing \$65\$ \$\text{Calipers, and Dividers \$25\$ \$\text{Compasses \$50\$ \$\text{Starreit's \$65\$ \$\text{Compasses \$25\$ \$\text{Lock Calipers and Dividers \$25\$ \$\text{Lock Colopers \$25\$ \$\text{Lock Coopers \$25\$ \$\	Embossed, Gift, Pope & Steven's list,	١,
Kohler's Humane \$\psi doz, \$2.10\$ Kohler's Magic Oscillating \$\psi doz, \$2.00\$ Rubber, per doz, \$10.00 \$25\$ \$\text{Compasses, \$10.00 \$25\$ \$\text{Compasses, Calipers, Dividers \$\text{Compasses, Calipers, Dividers.}\$ \$\text{Compasses, Calipers, Dividers.}\$ \$Colipers, Double \$65\$ \$\text{Calipers, Double \$65\$ \$\text{Calipers, Inside or Outside \$65\$ \$\text{Calipers, Wing \$65\$ \$\text{Calipers, Wing \$65\$ \$\text{Calipers, Wing \$65\$ \$\text{Calipers, Wing \$65\$ \$\text{Calipers, and Dividers \$25\$ \$\text{Compasses \$50\$ \$\text{Starreit's \$65\$ \$\text{Compasses \$25\$ \$\text{Lock Calipers and Dividers \$25\$ \$\text{Lock Colopers \$25\$ \$\text{Lock Coopers \$25\$ \$\	Combs Curry— American Curry Comb Co3316@40%	
Compasses, Dividers & C. compasses, Calipers, Dividers, 70&10@75x Bemis & Cali Co.'s Dividers, Califer Patent Inside	Kohler's Humane	
Calipers, Call's Patent Inside	Compasses, Calipers, Dividers &c.	
Combination Dividers	Dividers. Call's Patent Inside	13
Combination Dividers	Callpers, Inside or Outside	
S. S. & Co. 2gal., \$2.00; 3.gal., \$2.50; 4.gal., \$2.75; 6.gal., \$3.40 each \$334\$ Coopers' Tools Set Tools Set Tools, \$700 pers' Tools, \$700 pe		;
S. S. & Co. 2gal., \$2.00; 3.gal., \$2.50; 4.gal., \$2.75; 6.gal., \$3.40 each \$334\$ Coopers' Tools Set Tools Set Tools, \$700 pers' Tools, \$700 pe	Lock Calipers and Dividers. 25% Spring Calipers and Dividers. 25&10% Stevens & Co.'s 25%10%	
Braided, Crown White, \$\varphi\$ b, 50\$\varepsilon\$. 50\$\varepsilon\$ cable Laid Italian Sash. \$\varphi\$ b, 19\(\varphi\$ common Russia Sash. \$\varphi\$ b, 19\(\varphi\$ common Russia Sash. \$\varphi\$ b, 12\(\varphi\$ common Russia Sash. \$\varphi\$ b, 11\(\varphi\$ common Russia Sash. \$\varphi\$ b, 11\(\varphi\$ common Russia Sash. \$\varphi\$ b, 11\(\varphi\$ common Russia Sash. \$\varphi\$ b, 10\(\varphi\$ 10\(Coolers, Water— 8. S. & Co.: 2-gal., \$2.00; 3-gal., \$2.50; 4-gal., \$2.75; 6-gal., \$3.40 each. 3344	
Braided, Crown White, \$\varphi\$ b, 50\$\varphi\$. 50\$\varphi\$ cable Laid Italian Sash. \$\varphi\$ b, 19\(\varphi \) 50\$\varphi\$. 50\$\varphi\$ cable Laid Italian Sash. \$\varphi\$ b, 19\(\varphi \) 50\$\varphi\$ common Russia Sash. \$\varphi\$ b, 12\(\varphi \) 60\$\varphi\$ Eyyptian, India Hemp, Braided. 26\$\varphi\$ India Cable Laid Sash. \$\varphi\$ b, 11\(\varphi \) 612\varphi\$ Massachusetts, White. 25\$\varphi\$ Massachusetts, White. 25\$\varphi\$ Sasak unitis— Braided, Giant, Drab and Fancy, \$\varphi\$ b, 30\$\varphi\$. 20\$\varphi\$ Patent, good quality. \$\varphi\$ b, 10\(\varphi \) 10\$\varphi\$ 10\$\varphi\$ 10\$\varphi\$ 10\$\varphi\$ 10\$\varphi\$ 10\$\varphi\$ 10\$\varphi\$ 10\$\varphi\$ 10\$\varphi\$ 11\$\varphi\$ 5 \varphi\$ 10\$\varphi\$ 10\$\va	Coopers' Tools— See Tools, Coopers'. Cord— Sash—	ļ
Braided, Giant, White, \$\pi\$ 30\$ 10% Fraided, Giant, White, \$\pi\$ 30\$ 20\$ 10% Fratent, good quality \$\pi\$ 50\$ 1001 Fatent Russia Sash \$\pi\$ 10,1011 Fatent Russia Sas	Braided, Crown Drab and Fancy, 30 Braided, Crown White 20 Braided, Crown White	
Braided, Giant, White, # b 30¢. 10% Paraded, Giant, White, # b 30¢. 20% Patent, good quality. # b. 10@11¢ Patent Russia Sash. # b. 13½@ 14¢ Samson— Braided, Drab Cotton. # b. 42¢ Braided, Italian Hemp. # b. 40¢ Braided, White Cotton. # b. 57¢ Semper Idem. Braided, White. 22¢ Sliver Lake— A quality, White. 50¢. 25% B quality, White. 50¢. 10% Sylvan Spring, Extra Braided, White. 34¢ Sylvan Spring, Extra Braided, White. 34¢ Sylvan Spring, Extra Braided, White. 34¢	Cable Laid Italian Sash	
Braided, Giant, White, % is 30¢. 10% Braided, Giant, White, % is 30¢. 20% Patent, good quality % is, 10% Patent Russia Sash % is, 10% Braided, Drab Cotton % is, 20% Braided, Italian Hemp % is, 50% Braided, White Cotton % is, 50% Braided, White, 50¢ 25% B quality, White, 50¢ 25% B quality, White, 50¢ 10% Sylvan Spring, Extra Braided, White, 34¢ Sylvan Spring, Extra Braided, White, 34¢ Sylvan Spring, Extra Braided, White, 34¢	Egyptian, India Hemp, Braided. 26¢ India Cable Laid Sash. 3 b, 111/2012¢ Massachusetts, White. 25¢	1
Braided, Drab Cotton	Distued, Giant, Orah and Tonge w	13
Braided, Drab Cotton	Patent, good quality	
Silver Lake	Braided, Drab Cotton	
A quality, White 60# 25% B quality, Drab, 35¢ 25% B quality, White, 30¢ 10% Sylvan Spring, Extra Braided, Drab, 39¢ Sylvan Spring, Extra Braided, White, 34¢	Braided, White Cotton Br. 566 Semper Idem. Braided, White 266 Silver Lake	
B quality, White, 30¢ 10% Sylvan Spring, Extra Braided, Drab. 39¢ Sylvan Spring, Extra Braided, White. 34¢ Tate's Solid Braided— Economy, Drab. \$\mathbf{p}\$ \mathbf{p}\$ 27¢ Economy, White. \$\mathbf{p}\$ 22¢ Hercules, Drab. \$\mathbf{p}\$ \mathbf{p}\$ 29¢ Hercules, White \$\mathbf{p}\$ \mathbf{p}\$ 22¢ White Cotton Braided, fair. \$\mathbf{p}\$ \mathbf{p}\$, 23\(\alpha\)24¢	A quality, Drab, 55¢	
Tate's Solid Braided— Economy, Drab. \$\pi_b, 27\epsilon \text{27} \\ Economy, White. \$\pi_b, 22\epsilon \text{28} \\ Hercules, Drab. \$\pi_b, 30\epsilon \text{48} \\ Hercules, White. \$\pi_b, 23\epsilon \text{24} \\ White Cotton Braided, fair. \$\pi_b, 23\epsilon 24\epsilon \text{24} \\ \end{align*}	B quality, White, 30¢	1
Hercules, Drab. \$ 30¢ Hercules, White White Cotton Braided, fair. \$ D. 23@24¢	Tate's Solid Braided— Economy, Drab	
· ····································	Hercules, Drab	189
		1,

_	TFE
1	Wire Picture— Braided or Twisted80&5@80&15\$
١,	Corkscrews—See Screws, Cork.
٠	Corn Knives and Cutters —See Knives, Corn.
ا،	Crackers, Nut-
1	Acme. Japanned, # gro., \$30
:	Acme. Japanned, \$\pi\$ gro., \$30
	Turner & Seymour Mfg. Co50%
	Cradies—
	Crayons— White Crayons, # gross
1	White Crayons, # gross
	Railroad, # gross, 2.0025% Rolling Mill, # gross, 2.5025% Soapstone Pencils, # gross, 1.5025%
61	see also Chair.
6	Creamery Pails-See Pails, Creamery.
	Crow Bars—See Bars, Orow.
6	Curry Combs— See Combs, Curry.
6	Cyrtain Pins— see Pins, Curtain.
6	Cutters- Meat-
.	American
	Each\$5 \$7 \$10 \$25 \$50 \$60 Enterprise
۱,	Each
6	917'00 91'00 979'00 Broing
6	Draw Cut, each: Nos. 5 2 6 8
6	\$50 \$75 \$80 \$225. 200225\$ Hale's \$\psi\ dos. 70\$ Nos. \$11 12 13 \$27.00 \$33.00 \$45.00 Home No. 1. \$\psi\ doz., \$26.00 55&10\$ Little Giant, \$\psi\ doz. 320 322 \$35.00 \$44.00 \$72.00 \$88.00 Miles' Challenge, \$\psi\ doz 456\psi\ b\psi\
1	\$27.00 \$33.00 \$45.00 Home No. 1, \$4 doz., \$26.0055&10\$
*	Nos. 305 310 312 320 322 Nos. 305 310 344 00 272 00 282 00
% %	Miles Challenge, % doz
	Milles' Challenge, \$\forall doz
***	Nos. 100 150 \$15.00 \$18.00
% %	Chadborn's Smoked Beef Cutter. % doz.
%	Slaw and Kraut-
% %	Rraut Cutters
% %	Slaw Cutters, 2 Knife, # gross 30.00
8	Acme
Э	All Iron # doz., \$4.25 Champion. 20&10@303 Nashua Lock Co.'s. # doz., \$18.00, 50@55% Sargent's. # doz., \$24.00, 55&10
%	Wacher-
0	Appleton's
8	Johnson's
%	Diggers, Post Hole, &c.—
% %	Cronk's Post Bars, \$ doz., \$60.00,
	Eureka Diggers & doz. \$12.00@\$13.00
\$ \$ 5	20@20&10% Gem, Improved & doz.,.\$9.00@\$10.00 net
8	Gibbs' Imperial
%	Gibo's Post Hole Digger & doz., \$15.00 Kohler's Hercules & doz., \$14.00
% %	Kohier's Little Giant. # doz., \$12.00 Kohier's New Champion # doz.
% % % %	Samson, & doz., \$34.00
% %	Fletcher Post Hole Augers, \$\fox, 336.00, \\ \text{Qcz}
	\$8.50@\$9.50
% % %	Dividers—See Compasses. Dog Collars—See Collars, Dog.
•	Door Checks— See Checks, Door. Door Springs—
%	Door Springs— See Springs, Door. Drawers
	Drawers. Money, % doz
% %	Waddel's Improved No 2.7 doz. \$18.00 Waddel's Desk and Drawereach. \$7.50
#	
***	See Knives, Drawing. Drills and Drill Stocks— Blacksmiths.
¢	Blacksmiths' Self-Feeding, each \$7.50, 20% Automatic Boring Tools\$1.75@\$1.85
1% 1%	Breast, Millers Fallseach \$2.50 Breast, Millers Fallseach \$2.00
× ¢	Breast, Wilson's
	Goodell Automatic Drills
444	Ratchet, Ingersoll's
¢	Ratchet, Moore's Triple Action25@30% Ratchet, Parker's20@20&5%
% %	Ratchet, Weston's20@25% Ratchet, Whitney's20&10% Whitneys Hand Drill. Plain \$11.00
K F F	Drills and Drill Stocks—Blacksmiths' Self-Feeding, each \$1.75 Blacksmiths' Self-Feeding, each \$7.50, 20g Automatic Boring Tools \$2.50, 20g Automatic Boring Tools \$2.50, 20g Automatic Boring Tools \$2.50 Breast, Bartholomew's each \$2.50 Breast, Millers Falls each \$2.50 Breast, Millers Falls each \$2.50 Breast, Wilson's \$2.50, 20g Breast, Wilson's \$2.50, 20g Chicopee Automatic Drill \$2.00, 20g Chicopee Automatic Drills \$2.00, 20g Ratchet, Lurdis & Curtis \$2.00, 20g Ratchet, Merrill's \$2.00, 20g Ratchet, Merrill's \$2.00, 20g Ratchet, Weston's \$2.00, 20g Ratchet, Weston's \$2.00, 20g Ratchet, Whitney's \$2.00, 20g Whitneys Hand Drill, Plain, \$11.00; Adjustable, \$12.00 \$2.00, 20g Cleveland \$5.00, 106, 106, 106, 20g Dlamond, W. & B \$5.00, 106, 106, 20g Dlamond, W. & B \$5.00, 20g Dlamond, W. & B \$5
	Graham's Pat Groove Shank 508108108
666	Morse
•	Morse

	ON AGE.	
5% k.	Drill Bits or Bit Stock Drills—See Augers and Bits. Drill Chucks—See Chucks.	
8	Dripping Pans— See Pans, Dripping.	
0% 0%	Drivers, Screw	
0% 0%	Buck Bros.' Screw Driver Bits 274&55 Clark's Pat	
% 5	Champion	
*	Disston's	
5%	No. 1	
8,		
	Mayhew's Black Handle. 558.105 Mayhew's Monarch. 458.105 Mayhew's Monarch. 458.105 P. S. & W. 705 Sargent & Co.'s No. 1, Forged Blade. 608.108.105 No. 1, Forged Blade. 608.108.105 Screw Driver Bits, Parr's. \$ gross, \$6.25 Screw Driver Bits. \$ 40z., 50.975 Stanley R. & L. Co.'s No. 64. Varnished Handles. 658.105 No. 86. 708.102 Stearns 258.108.55 Syracuse Screw Driver Bits. 308.508.55 Syracuse Screw Driver Bits. 308.508.55 C. T. Williamson Wire Novelty Co505	
	Sargent & Co.'s No. 1, Forged Blade	
)% 5 30	Screw Driver Bits, Farra. 4 gross, \$6,25 Screw Driver Bits	
30 5% 22 1.5	No. 86	
5% 00	Egg Beaters—See Beaters, Egg.	
5% 5%	Egg Poachers— See Poachers, Egg. Electric Bell Sets—	
00 %	See Bells, Electric. Emery—No. 4t to No. 54 to Flour, CF 46 gr. 160 gr. F.FF.	
)%)0)%	10-# cans, 10 in case 6 \$ 6\6\$ 5 \$	
00	Kegs, W D 416 5 6 2166 16 kegs, 30 D 4866 5166 2866	
% 00 0%	Kegs, * b 5 * 5% 3 * Enameled and Tinned Ware—See Ware, Hollow	
00	Escutcheon Pins— See Pins, Escutcheon.	
0% 00 00	Escutcheons— Brass Thread	
0% 25	Wood	
0% 5% 10 5%	Door Mats, Galvanized	
0% 0%	Latning 10% Notting, Painted Sheets 20% Tree Guards, Paneled 15% Window Guards, Paneled 15% Extractors, Lemon Juice	
6% 6% 0%	-See Squeezers, Lemon.	
_	Fasteners, Blind— Austin & Eddy No. 2008 \$ gr., \$9.00 Mackrell's, \$ doz., \$1.00 200220x10s Security Gravity \$ gr., \$9.00 Van Sand's Old Pat., \$15 \$ gr 55&10s Van Sand's Screw Pat., \$15 \$ gr 60&10s. Zimmerman's 50&10s	
0% 00 00, 0%	Van Sand's Old Pat., \$15 % gr 55&10% Van Sand's Screw Pat, \$15 % gr 60&10% Zimmerman's	
et 00 50	Faucets— B. & L. B. Co. West's Lock, Open and Shut Key50% Burnside's Red Cedar	
00 00 00	Burnside's Red Cedar, bbl. lots 50x10\$ Cork Lined 70x5670x168 Fenn's 40x Fenn's 834x Frany's Pat. Petroleum 60x 10x Metallic Key, Leather Lined 60x 10x 10x 10x 10x 10x 10x 10x 10x 10x 1	
00 00 0%	Frary's Pat. Petroleum	
)(), ()%	Peerless Best Block Tin Kev40s	
50 g.	Perfection Fla. Red Cedar (in boxes) 40% Boss Metallic Key	
	IXL, ist quality, Cork Lined. 502 Diamond Lock. 403 Perfection, Fla. Red Cedar (in boxes) 404 Perfection, Fla. Red Cedar (in boxes) 404 Boss Metallic Key. 506 Reliable Cork Lined. 505 No Brand, Red Cedar (in bbls.) 5021(\$\$\$\$ Western Pattern Metal Key. 408 No Brand Metal Key. 605 Self Measuring 605	
20	Enterprise, * doz., \$36.00	
00 50 50	Star. 60% Star, Metal Plug, new list. 40% Lockport, Metal Plug, reduced list. 60% Felice Plates—	
-	See Plates, Felloe. Fibre Ware—See Ware, Fibre.	
.75 0% .85	Fifth Wheels— Derby and Cincinnati45&5% Brewster	
0% 5% 0%	Files— Domestic— American	
5%	G. & H. Barnett (Black Diamond)	
5% 5% 5%	Nicholson Files, Rasps, &c.60&10&0@ 60&10&10g Nicholson (X.F.) Files	
5% 0%	(extra prices on certain sizes.) Other makers, best brands60&10&5@70\$ Fair brands70&10@70&10&10\$	
0% 0% 0%	Other makers, best bran a. 60&10&56,708 Fair brands. 70&10@70&10&10 Second quality	
0% 0% 0%		1
0≰ 0≰	Butcher Butcher's list, 20% 8tubs 8tubs v' list 25 03 06	

•	Moore's 555 555 7, S. & W. Co. 50&10%
	Reading Hardware Co
	Fluting Machines—
	See Machines, Fluting. Fluting Scissors—
	See Scissors, Fluting.
	Fodder Squeezers— See Squeezers, Fodder.
	Forks— Hay, Manure, &c.Asso. List, 70@70&5&2\$ Hay, Manure, &c., Phila. List, 80@60&10&2\$ Plated, see Spoons.
6	Plated, see Spoons.
6	Frames— Saw-
	Saw- Red, Polished and Varnished# dos \$1.50, 25\$ White Vermont# gro \$9.00@\$10.00
	Screen, Window and Door-
	Screen, Window and Door— Bonanza Window Screens. 502562502105 Cortland
•	
	50@50&5% Perter's Pat. Window and Door Frame, 33%&10% Stearns: Frames and Corners. 28@26&10% Warner's Screen Corner Irons. 331&20%
	Stearns Frames and Corners.25@25&10% Warner's Screen Corner Irons33/4&10%
,	Freezers, Ice Cream-
	Freezers, Ice Cream - 603 Arctic
	Boss and Pet
	Confectioners' Machine
٠	Gem
	Glant 65 Good Luck 65 Good Luck 65 Granite State 65 Keystone, P., D. & Co., each, \$1.50 205 Model 60 Good 10 65 Shepard's Lightning 65 65 65
	Keystone, P., D. & Co., each, \$1.5020% Model60@60&5%
Ì	Peeriess
	Standard Double Action60@60&5
1	White Mountain
	Fruit and Jelly Presses— See Presses, Fruit and Jelly.
ı	Fruit Pickers— See Pickers, Bruit.
	See Pickers, Fruit. Fry Pans—See Pane, Fry.
	Funnels-
	Funnels— Gersdorff's Perfection, Standard and Globe; Twn, 1 gro., 10%; 2 to 5 gro., 20%; 5 to 10 gro
	Copper, 1 to 6 doz., 15%; 6 to 12 doz., 20%; over 12 doz 25%
5	doz., 20%; over 12 doz. 25% Furnaces, Soldering Burgess No. 3 Gem, Copper reservoir. 88.50 Burgess No. 3 Gem threservoir \$7.00 Clayton & Lambert No. 1 Fire-Pot, complete 88.00
	Burgess No. 3 Gem tin reservoir\$7.00 Clayton & Lambert No. 1 Fire-Pot,
	Clayton & Lambert No. 1 Fire-Pot, complete
	Common Cotton Fuse, for dry gr'nd. \$3.00 Common Hemp Fuse, for dry ground. 2.80 Double Taped Fuse for warry water.
	Single Taped Fuse, for wet ground. 4.75 Triple Taped Fuse, for very wet 2r. 6.40
	Large Gutta Percha Fuse, for water, 15.00 Small Gutta Percha Fuse, for water, 10 00
	Laston Malanana
5	No. 1, \$7; No. 2, \$8; No. 3, \$9; No. 4, \$10
	\$10 . \$10 .
	Stebbin's Tinned Ends 40&10% Weed's
	Gauges-
	Gauges— Barrett's comb. Roller Gauge. ** doz \$8.00@\$8.50 **Hogue & Peck's Champion Gauge— **The Combined Com
	With Scale
,	With Scale
۱,	Starrett's Surface, Center and Scratch,
6	Wire, Morse's
	Cimets
6	Eureka Gimlets
6	Double Cut, Shepardson's
	Le Page's Liquid
	Glue Pots—See Pots, Glue.
	Axieme, tin toxes \$\pi\$ gross \$12.00 Dixon's Everlasting10-b pails, ea. 854
	Dixon's Everlasting, in bxs. # doz 1 m
	Dodd's Llouid Glue
	Fraser's
	English Coach, wooden poxes. **Fraser's
	Tiger. wooden boxes % doz \$2.85
	Tiger, 5-b tin pails #gr \$5.50\\\ \$7.00\\ Tiger, wooden boxes #gross \$7.00\\ Crindstones #gross \$7.00\\ Family, regular list. 60\\\ Family, Cleveland Stone Co
	See Fixtures, Grindstone.
	Hack Saws—See Saws. Hafts, Awl— Sewing, Brass Fer. # gr
	Pat. Sewing, Long
1	



Haiters— Overt's Adj. Rope Haiters40&24 Covert's Adj. Web Haiters85&5&25 Covert's Homp Horse and Cattle Te.	Hay and Straw Knives	Wire-	Hay and Straw-
Covert's Adj. Web Halters	See Kniva. Hinges—	Atlas, Coat and Hat	Carter's Needle dos. \$11.00@\$11.50 Heath's dos. \$13.00@\$18.50 Lightning, from jobbers\$6.00@\$7.50 Nolin's Hay dos. \$7.00@\$0.00 Wadsworth's \$40.75@\$40.00
Covert's Jute Cattle Ties70&10&2%	Blind Hinges-	Indestructible Coat and Hat45@45&5% Steady Cefling Hooks50&10@60% Williamson's Bird Core Hooks Light	Nolin's Hay. \$\pi doz. \$7.00@\$8.00 Wadsworth's. 40&7\\@40&10\$
Covert's Rope, 7-16-in, Jute	Nos. 1, 3, 5, 1868, Old Pattern	Steady Ceiming Hooks, Oktobors, Milliamson's Bird Cage Hooks, List April, 1892. 405 Wire Coat and Hat, Gem, list April, 1886. 60@60&10 Wire Coat and Hat, Miles, list April, 1886 50. 50@50&105 Wire Coat and Hat, Standard, 60@60&105 Bright Wire Goods—See Wire.	Mincing-
Covert's Saddlery Works Halters33/45 Covert's Saddlery Works Handy Web	No. 50, Buffalo Noiseless, 40, 60 and 66	Wire Coat and Hat, Miles, list April.	Am. (2d quality), \$\pi\$ gr., 1 blade, \$7; 2 blades, \$12: 3 blades, \$18 net Buffalo Adjustable\$\pi\$ doz. \$3.00, 3345
Halters	1 and 0	Wire Coat and Hat, Standard 60@60&10% Bright Wire Goods—See Wire.	
Hammers-	No. 1, Diamond, for wood only80&5% Dixie L. & P., Nos. 3, 2½, 2, 1½, 1, 0,	Wrought Iron— Cotton	Lothrop's
Atha Tool Co	No. 50, Buffalo Noiseless, 40, 60 and 65 experience of the service	Cotton Pat. (N. Y. Mallet and Handle W'ks	Knobs— Bardsley's Wood Door, Shutter, &c155
Humason & Beckley	4 and 5	W'ks. 30% Tassel and Picture, T. & S. Mfg.Co50% Wrought Staples Hooks, &c. See Wrought Goods	Base, Rubber Tip
Cheney's Machinist's & Riveting50&5\$ C. Hammond & Son40&10@—\$	Huffer	Miscellaneous—	Door, Por. Jap'd 70@76% Door, Por. Nickel 22.00@\$2.25
Humason & Beckley	2, for Wood, \$9.00; No. 8, for Brick, \$11.50 10\$	Fish Hooks, American	Bardsley's Wood Door, Shutter &c15% Base, Rubber Tip
Feck, Stow & Wilcox	\$1.50 10\$ Reading's Grevity	Hooks and Eyes—Malleable Iron. 70@70&10% Nolin's Grass	Picture, Hemacite
Horseshoe Turning Hammers50% Regular Y, & P., A. E. Nail50%	Gate Hinges-	Nolin's Grass	Shutter, Porcelain
Horseshoe Turning Hammers	Clark's, Nos. 1 2, 3, 60&10@60&10&5% N. E # doz \$7.80, 60@60&10%	Horse Nalls—See Natis, Horse Horse Shoes—	Ladgers.
Rargent's	Automatic. \$\pi\$ doz \$12.50, 50\$ (Clark's, Nos. 1 2, 8 60&10@60&10&5\$ N. E \$\pi\$ dos \$7.80, 60@60&10\$ N. E. Reversible. \$\pi\$ dos \$5.60, 60@60&10\$ N. Y. State \$\pi\$ dos \$4.20, 60@60&10\$ Western \$\pi\$ doz \$4.20, 60@60&10\$	See Shoes, Horse.	Davies Extension and Single20&5% Ladies—
Heavy Hammers and Sledges— 8 p and under#p40¢) 75&10@75&10	Spring-Hinges-	Hose, Rubber— Competition. Fair quality75@75&10% Competition. Low Grade	
3 b and under # b 10/2 75&10@75&10 3 to 5 b	Acme	Competition, Fair quality	Melting, P., S. & W. .35&10@40% Melting, Reading. .35&10% Melting, Sargents' .60@60&5% Melting, Warner's .30%
Handcuffs and Leg Irons —See Police Goods.	Barker's Double Acting 25% g Bommer's Japanned 35% g	Extra	Lanterns-
Handles-	Bardeley's Patent Checking	N. Y. B. & P. Co., Extra40&5@50% N. Y. B. & P. Co., Para25&5% Standard 70&10@70&10&5%	Tubular— Anti-Friction, with Guard \$\frac{1}{2}\$ doz \$\frac{1}{2}.50
Cross-Cut Saw Handles Atkins' new list 40% Champion 15% Ely's Perfection \$ doz., \$3.00	Chicago	Huskers-	Anti-Friction, with Guard \$\pi\$ doz \$4.50 Brass Plated, \$q. Lift, Guard. \$\pi\$ doz \$5.50 Cop. Plated. \$q. Lift, Guard \$\pi\$ doz \$5.50 O. K. with Guard \$\pi\$ doz \$3.75 Regular, with Guard \$\pi\$ doz \$3.50 Side Lift, with Guard \$\pi\$ doz \$4.00 Square Lift. with Guard \$\pi\$ doz \$4.25
Sensible	Freeport	Blair's Adjustable	Regular, with Guard # doz \$3.50 Side Lift, with Guard # doz \$4.05
Iron, Wrought or Cast- Barn Door, W dez \$1.40	Hero and Monarch \$55, \$16.00 to 10.00 to 10.0	Indurated Fiber Ware-	Bull's Eye Police—
Chest and Lifting70@70&10% Door or Thumb.	New Idea Nos.1 and 10.7 gross \$13.00 (= New Idea Dbl. Acting	See Ware, Indurated Fiber.	2%-inch flash light
Nos 0 1 2 8 4 Per doz\$0.90 1.00 1.08 1.35 1.50 60&10&10\$ Lord Store Door Handles Nuts 21 69:	No. 10 Matchless	Curling— Nicol's Patent Curling Iron Heater,	3-inch flash light
Jap'd Store Door Handles—Nuts, \$1.62; Plate, \$1.10; no plate, \$0.88net Roggin's Latches# doz 304@35¢	Rex. \$13.00 0 Royal 66345	Silver Tipped Grace Darling Curling Iron, & doz.:	Lawn Mowers—
Wood— Auger, assorted gr 5.00)	No. 25 Unbreakable 60%	Nicol's Patent Curing Iron Heater, \$\frac{1}{2}\tilde{doz}	See Mowers, Lawn.
Auger, large	Union Mfg. Co	Sad-	Hotohbies SM
Apple Firmer Chisel, ass'd 7 gr 5.00 S	U. S		Humason, Beckley & Co.'s
Hickory Firmer Chisei, large, # gr 5.00 Socket Firmer Chisei, ass'd. # gr 3.00	Wrought Iron Hinges— List February 14, 1891.	B. B. Sad Irons, * b	Lemon Squeezers-
Wood— Auger, assorted	Corrugated Strap and T	Mahony's Troy Pol. Irons. 25% Mrs. Potts' Sad Irons, per set:	
Pat. Auger, Douglass # set \$1.25 Pat. Auger, Ives'	"Providence" over 12 in. * b4¢ Rolled Blind Hinges, Nos. 32 and 34	Mahony's Troy Pol. Irons .25% Mrs. Potts' Sad Irons, per set: .05 Small lots .90 .85 1.05 .95 National Self-Heating .80% .80% New England .56, 20@20&5% Salamander Irons .25% Self-Heating .90 40x \$8.00 Self-Heating .70	Lifters, Transom-
Saw and Plane	50&10% Rolled Blind Hinges, Nos. 252 and 234 55&10%	New England	Beardsley & Mouat, Sure Grip50% Excessior
Barn Door, New England70@70&5%	1 Dallad Datasid #00104	Seif-Heating Tailors'. \$\pi doz \$18.00 Sensible, list Jan. 9150&10&5\$	Imperial
Barn Door, old patterns70@70&5≰	Sorew Hook and Eye	Sensible Tailor's Irons33343 Soldering—	Reiners, list red. 20, 1891 Reass Real Bronze or Nickel Plate304
Barry	Strap	Soldering Coppers	Bronzed Iron Rods
Champion 60&10% Chicago Anti-Friction 30&10% Climax Anti-Friction 55% Cincinnati Nos. 1, \$2.25; 3, \$2.50; 4,	Hoes- Eye-	Tinker's Dread # doz \$1.75; # gro. \$18 Pinking—	Wollensak's: Class 3 and 4. Brass
Cincinnati Nos. 1, \$2.25; 3, \$2.50; 4, \$2.50. Crescent	Am. Axe and Tool Co., S. & O. 60&5 Pat Sandusky Tool Co., S. & O. Pat) @60&10% Chattanooga Tool Co., S. & O. Pat 60&	Pinking Irons, # doz., 55@60¢.	Skylight Litters 20%
\$2.50	Chattanooga Tool Co., S. & O. Pat. 60& 5@60&10%	Jack Screws—See Screws. Jacks, Wagon—	Chalk
Hamilton Wrought Steel Track55% Interstate55%	D. & H. Scovil. 20% Grub. 60&2.7 Lane's Crescent, Planters' Pattern. 45&5% Lane's Razor Blade, Scovil Pattern. 30% Maynard, S. & O. Pat. 45&5%	Dalsy 38148 Lockport 40% Victor 3834%	Cotton that Lines Fish. 555 Mason's Colored Cotton. 455 Mason's Clored Cotton. 455 Mason's Lines, 84 ft., No. 1, \$1.25; No. 2, \$1.75; No. 3, \$2.25; No. 4,\$2.75; No.
Kidder's	Lane's Razor Blade, Scovil Pattern30% Maynard, S. & O. Pat	Kettles-	Masons' Linen, 84 ft., No. 1, 51.25; No. 2, \$1.75; No. 3, \$2.25; No. 4,\$2.75; No. 5, \$3.25.
Lane's Parlor. 40% Lane's Standard 50&5@50&10% Lundy, Steel Parlor 40% Magic 45&10% Matchless 50&10%	Handled— Garden, Mortar, &c70@70&5&2%	Brass, Spun, Plain, list Jan. 1, '9125&55, Brass, Spun, Pld.W.M.list Jan. 1, '9120\$, Stamped Brass Kettles	5, \$3.25 25, Mason's Linen, No. 314, \$1.50; No 4, \$2.00; No 44, \$2.50. Ossawan Mills
Matchless 50&10% Moody 45%	Magic \$\ \dos \$4.00 Planter's, Cotton, &c 70@70&5&2% Warren Hoe 60@60&5\$		Braided Chalk
Matchless	Hog Rings and Ringers— See Rings and Ringers—	Keys — Lock, Ass'n list Dec. 30, 188665&10@70% Eagle, Cabinet, &c	Solid Braided Ventilator and Masons' Lines 25% Twisted Chalk 60% Samson Cotton, No. 4, \$2; No. 43, \$2.50
Nickei, Steel, Nos. 0, \$25; 1, \$20; 2, \$15. 40&10@50%	Holsting Apparatus— See Machines, Hoisting.	Hotchkiss' Brass Blanks	
Orleans Steel	Hollow-Ware-		Silver Lake, Braided No. 0, \$6.00; No. 1, \$6.50; No. 2, \$7.00; No. 3, \$7.50 \$9
Feffection	See Ware, Hollow. Holders—	Knife Sharpeners- See Sharpeners, Knife.	25% 25% 25% 26% 26% 27%
Stearns' Anti-Friction	Holders— Bag— Sprengle's Pat	Knives— Butcher, Shoe, &c. Ames' Bread Knives, * doz \$1.50, 15@20%	100 ft \$3.50 \$3.00 \$2.50 Links, Open-
Stearns	Bit— Angular	Ame 2 Butcher Knives. 25,058 Ames Shoe Knives. 25,058 Foster Bros. Butcher, &c. 408 Jordan's AA A1 Butchers', list. net Moran's Shoe and Bread. 200,202,2108	Terry's—per gro.:
Terry's Shield	Extension. Barber's, \$\pi\$ dos \$15.0040\(\pi\)40\(\pi\)10\(\pi\) Ives, \$\pi\$ dos \$20.0060\(\pi\)5\(\pi\)60\(\pi\)10\(\pi\)	Jordan's AA al Butchers', listnet Moran's Shoe and Bread20@20&10\$	Nos
Victor, No. 1, \$15.00; No. 2, \$16.50; No. 3, \$18.00	File and Tool-	moran's Shoe and Bread	Locks, &c.— Cabinet—
Wild West	Bals Pat	W. W. Wilson, Butcher, 6 in., \$2.00; 7 in., \$2.70; 8 in., \$3.80, &c.	Eagle, Gaylord Par- List, March '84, rev. ker and Corbin Jan. 1, '85,3314825
Harness Snaps—See Snaps. Hatchets— American Axe and Tool Co.	Motley's Adj. Sash, Medium Size	Table and Pocket—See Cutlery.	Rer and Cotom.) sail 1, 00.0539825 Barnes Mig. Co
	Hooks- Cast Iron-		Champion Night Latches
Biodu's	Bird Cage, Reading	Drawing-	Champion Cab. and Combin33148 Romer's
Underhill's	Ceiling, Sargent's list	New Haven	Palenet prices Door, Locks, Latches, &c.
Puffolo Hammer (2)	Clothes Line, Moore's	New Haven P. S. & W Witherby Witherby Adjustable Handle Bradley's	Lower net prices often made on Door Locks.
Kelly's P. S. & W. Co Sargent's & Co & 20	Coat and Hat, Moore's	Merrill 60&10@60&10&5«	Barnes Mfg. Co40@40&10% Britain, Granam & Mathes, list Jan.
Schulte, Lohoff & Co	55&10@60&10% Harness, Reading list55&10@55&10&10%	Watrous	1890

Deltz Flat Key	Mills-	Palls-	Ohio
Deitz Flat Key	Coffee— Box and Side, List, Jan. 1, 1888 60@60&5% Net prices are often made which are lower than above discount.	Creamery— 8. S. & Co.: 18-qt., \$7.00; 20-qt., \$7.25 \$ doz	Ohio
Plate		Galvanized— Quarts 10 12 14	
Sargent & Co., Lis Arg. 1.'520&10@70 Warner's Burgiar Proof. # doz. \$8.00, 50% Yalenet prices	The Swift, Lane Bros. 80% Waddel's New Box Mills, Ideal Brand, New List 60%	Central Stamping Co 2,50 2,75 3,00 Fire Buckets	Pilers and Nippers Button's Patent
Elevator-	Mincing Knives—	Hill's Light Weight, # doz. \$2.75 8.00 8.25 Iron Clad	Button's Patent
	See Knives, Mincing.	Buckets—See Well Buckets. Indurated Fiber Ware	Eureka Pliers and Nippers. 60@60&5% Gas Pliers
List June 10, 1891	Molasses Gates— See Gates, Molasses.	Fire Pails, deep	Eureka Pilers and Nippers. 60% Gas Pilers. 60% Gas Pilers, Custar's Nickel Plated. 60&5% Hall's No. 2, 5 in., \$18.50; No. 4, 7 in., \$21.00 \(\phi \) dos. Humason & Beckley Mfg. Co. 50\(\phi \) 50\(\phi \) 10% Humason & Beckley Mfg. Co. 50\(\phi \) 50\(\phi \) 10% Hornil's Farallel. \(\phi \) dos. \$12.00. 30\(\phi \) 50\(
Champion Padlocks40% A.E. Deltz40%	Money Drawers—	Milk, 14 qt.	Humason & Beckley Mfg. Co. 50@50&10% Lindsay's Giant. 3314
Rureka, Eagle Lock Co40&2%	See Drawers, Money. Mowers, Lawn—	Standard Fiber Ware— Plain. Deor'd	Morrill's Parallel. \$\varphi\$ dos. \$12.00\$0&5% P., S. & W. Cast Steel
1010 line	Out of Season.	Buggy Pails	add 6%
109 line	Muzzies— Safety	Fire Pails, No. 1, 12 qt., 4 dos 3.75 Fire Pails No. 2 14 qt. 20 dos 4.25	Regular List
K. T. Fraim's keystone Scandinavian, 90&40% 1010 line 90&25% 120 line 90&25% 109 line 65% 510 line 70% 225, 610 and 200 lines 70% All other numbers 50%5% Horseshoe \$0 ox \$9,50%50% Hotchkiss 30% Nock's 30%	Nails	Slop Jars (bal. trap) 2.50 8.50	Cook's 40&10% Davis Inclinometers 10&10% Davis Iron Levels 80%
Nock's	Cut and Wire. See Trade Report. Wire Nails, Papered.	Sugar Pails. 5.00 5.50 Water Pails, 12 qt., 7 dos. 3.15 Pans—	Stanley's Hundy
Romer's Scandinavian, &c., Nos. 100 to 505	Association list, May 1, '9285&5% Tack Mfrs.' list	Dripping—	Stanley's Handy 20&10%
Nock's Nos. 10t 91.	See Tacks. Horse—	Small sizes	Poachers, Egg— Buffalo Steam Egg Poachers, # doz. No. 1, \$6.00; No. 2, \$9.00 33/5#
No.41 line	Horse— Nos. 6 7 8 9 10 A. C	Fry— Standard List: No0 1 2 8 4	Ring \$2.00
Star	Ausable28¢ 26¢ 25¢ 24¢ 23¢	29 doz \$3.00 \$3.75 \$4.95 4.75 \$5.05	Pokes, Animal— Bishop's American
Sach &o -	±00000000	No	Bishop's Monarch
Attwell Mfg. Co	Champion 25¢ 23¢ 22¢ 51¢ 20¢	Dust- Steel Edge, No. 1 # dox \$1.75	Bolding # doz \$6.00 Buckeye, Single Stale # doz \$2.75
Common Sense, Nickel Plated.	Champlain28# 26# 25# 24# 28# 40&5&2\$	Roasting and Baking— Columbian, S. S. & Co.: Nos. 10, \$2; 20, \$2.25; 30, \$2.50 each	Bishop's American
Corbin's Daisy, list Feb. 15, 188670%	Clinton, Fin 19# 17# 16# 15# 14#, 30&5% Empire Bronzed	Paper and Cloth—	Police Goods-
Fish (Liesche's pat.), No. 100, \(\pi \) gr., \(\\$8; \) No. 105. \(\pi \) gr., \(\\$81 \).	Lyra	Sand and Emery— List April 19, 1886 50&10@60&10&10\$ Sibley's Emery and Crocus Cloth30\$	Daley's Improved Handouffs; 2 Hands, Polished, # doz, #48,00; Nickeled, \$57,00; 3 hands, Polished, # doz, \$72,00; Nickeled, 884,00
Davis Bronze Barnes Mfg. Co	Maud S	Parers— Apple— Advance* doz \$4.75	J. P. Lovell's Police Goods 25% R. I. Tool Co., Handcuffs, \$15.00 % doz 10% R. I. Tool Co., Leg Irons, \$25.00 % doz 10%
Hugunin's Sash Balances	25@25&5¢ Putnam23¢ 21¢ 20¢ 19¢ 18¢15¢	Advance. # doz \$4.75 Baldwin # doz 5.25	Tower's
Kempshall's Gravity	Putnam 23¢ 21¢ 20¢ 19¢ 18¢ 15% Snowden 91¢ 91¢ 91¢ 91¢ net Standard 23¢ 21¢ 20¢ 19¢ 18¢ 35% Vulcan 23¢ 21¢ 20¢ 19¢ 18¢ 25% Western 23¢ 21¢ 20¢ 19¢ 18¢ 50%	Bonanzaeach 5.00 Daisy	Polish— Metal— Gaston's Silver Compound
Reading 6634&10@6634&10&10	Western23¢ 21¢ 20¢ 19¢ 18¢50% Picture—	Eclipse. # dor 4.00 Eureka, 1888	Prestoline Paste
Security 70% Universal 30% Victor 60&10&2%	Brass Head, Combination list50&10% Brass Head, Sargent's list60@90&10%	Favorite	Stove- Black Eagle Benzine Paste, 5 and 10 b
Walker's	Brass Head, Combination list50&10% Brass Head, Sargent's list60@90&10% Porcelain Head, Combination list.40&10% Porcelain Head, Sargent's list.50&10&10% Niles' Patent40%	Ideal	cans. Black Flag. 5 and 10 b pails. 72 8 97 7 20 Black Flag, 5 and 10 b pails. 75 7 20 Black Flag, liquid, in bottles, 75 7 7 8 10 Black Flag, liquid, in bottles, 75 7 7 8 10 Black Jack Water Paste, 5 and 10 b
Lumber Tools— See Tools, Lumber.	Nail Pullers—See Pullers, Nail.	Monarch # doz 13.50 New Lightning # doz 5.50	Black Jack Water Paste, 5 and 10 b
Four-ounce bottles doz, \$1.75; \$ gross\$17.00	Nail Sets—See Sets, Naü.	Baidwin. # doz 5.25 Bonanza. each 5.00 Daisy # doz 4.05 Bonanza. each 5.00 Daisy # doz 4.00 Dandy each 7.50 Ecilpse. # doz 4.00 Eureka, 1888 each 16.00 Family Bay State. # doz 2.00 Favorite. # doz 5.00 Gold Medal # doz 4.00 Improved Bay State. # doz 4.00 Little Star # doz 4.00 Little Star # doz 4.00 Doriole # doz 4.00 Penn # doz 3.50 New Lightning # doz 4.00 Penn # doz 4.00	Black Jack Water Paste, 5 and 10 b cans
Machines.	Nut Crackers— See Crackers, Nut.	Pomona	Crown Paste
Boring-	Nuts-List Dec. 18, 1889. Square. Hex.	Rocking Table	Diamond Rock Nickel Cleaner # gro \$10 20
	Cold Punched5.00¢ 5.10¢ off list In packages of 100 b, add 1-10¢ % b, net; in packages less than 100 b, add	Waverly \$\footnote{\pi} \doz 4.00 \\ \text{White Mountain} \tag{\pi} \doz 4.00	Dlamond Rock Nickel Cleaner gro \$10 20
Snell's, Rice's Pat 5.50 6.75.40&10&10% Other Machines. 2.25 2.50	光を智 D. net. Hot Pressed5.80¢ 6.50¢ off list	Antrim Combination	Gem
Augers. Upright. Angular. Douglas	Oakum—	Saratoga	Jet Black# gro \$3.50 Lustro# gro, \$4.75
with Auger 7.00 7.50 Millers Falls 7.5025%	Best or Government	Pencils, Soapstone—	Parlor Pride Stove Enamei, \$\pi\$ gro, Raven Liquid, 6 oz. bottles
American, 5 in., \$3.00: 6 in., \$3.40: 7 in.,	Oil Tanks-See Tanks, Oil.	Prize Fruit Pickers50%	Raven Liquid, 8 oz. bottles # gro \$9.00 Raven Paste in 5 lb pails (cases of
\$4.50 each	Oilers— Zinc and Tin	Dicks	Raven Paste in 5 lb. pails (cases of 6 pails), # 10¢ Raven Water Polish, large boxes
Crown, 4½ in., \$3.50; 6 in., \$4.00; 8 in., \$6.50 each	Zinc and Tin	Picture Nails— See Nails, Picture.	Rising Sun. 5 gro lots. 28 gro \$5.50
\$12.50; 3, \$10.00; 4, \$8.25	Broughton's Zinc	Pinking Irons— See Irons, Pinking.	Ruby
Crown Jewel, 6 in	Malleable, Hammers' Old Pattern, same	Pins—	P D 12/20
Knox, 414-inch Rolls\$3.26 each \ 855	Instead's Brass and Copper	Bow— Humason, Beckley & Co.'s	Poppers, Corn— Round or Square,
Shepard Hand Fluter, No. 85, per doz \$15.5040%	Prior's Pat. or "Paragon" Zinc. 60&10&10 Steel, Draper & Williams	Escutcheon-	Round or Square, % doz \$1.00; % gr \$8.00 11/4 ct % doz \$1.00; % gr \$8.00 12/4 ct % doz \$1.50; % gr \$14.00
\$15.50	Rust	Iron, list Nov. 11, 188550&10@50&10&5% Brass60@60&5%	Post Hole and Tree Au-
#11.0040% Hoisting-	Openers, Can- American	Pipe, Wrought Iron-	gers and Diggers— See Duggers, Post Hole, &c.
	American *** gross \$1.75@\$2.00 Champion, *** doz \$2.00	List April 13, 1893. 114 and under, Galv	Potato Parers— See Parers, Potato.
ley Block. Moore's Hand Holst, with Lock Brake. 20% Moore's Rope Differential Fulley Block 60% Maris & Beekley (Teal Patent)	Eureka	Boiler Tubes, list Oct. 24, 189265%10% Casing, list Nov. 16, 18925214&10%	Pots-
see also Bucks.	Messenger's Comet 8 doz \$3.00, 25 \$ Moore's	Cold Drawn Seamless Steel Tubing50% Inserted Joints Casing, list Nov. 16,	l Family, L. F. C.'s "Handy 50%
Washing— Fair and Square	Nessengers comet. \$402 \$3.00, 25% Moore's. \$70% Moore's. \$70% Mo. 4, French. \$70% Mo. 2, 2.25, 55@605, No. 5, Iron Handle. \$78.00, 45@605, Sardine Scissors. \$70% Mos \$2.75@3.00 Sprague, No. 1, 55¢; 2, 60¢; 8, 65¢; Star. \$70% Moore \$2.75 Universal, \$70% Moore \$2.75 Universal, \$70% Moore \$70% Moore \$1.200; No. 2, \$24.00; No. 3, \$36.00. \$50.50% No. 2, \$24.00; No. 3, \$36.00. \$50.010\$	1892	Tinned40&10@40&10&5% Powder—
	Sprague, No. 1, 55¢; 2, 60¢; 8, 65¢; Star	Wood Planes— Molding40&10%	In Contatous
Weisell	World's Best \$ gross, No. 1, \$12.00; No. 2, \$24.00; No. 3, \$36.0050&10%	Molding	Fine Sporting, 1 to each Second Seco
Mailets— B. & L. Block Co., Hickory & L. V. 30@30&10g	Packing, Steam-	Iron Planes Bailey's (Stauley R. & L. Co.)50&10\$	Duck, 1 b each Street Brite Sporting, 1 b each Street Brite, 1 b eac
Lignumvitæ20&10@20&10&10	Standard, fair quality	Iron Planes Bailey's (Stauley R. & L. Co.)	Duck, 25-D kegs
Mattocks - Regular list. 60&10@60&10&5	EXTR	Gage Tool Co.'s Self-Setting20&10&10% Meriden Mal. Iron Co.'s50@50&5%	Riffe, 634-b kegs.
Standard Fibreware, No. 1, peck % dozen, \$3.50; ½-peck, \$3.00	N. Y. B. & P. Co., Empire	Gage Tool Co. 8 Self-Setting 202402105 Meriden Mal. Iron Co. 8 50@50255 Miscellaneous Planes (Stanley R. & L. Co.)	Fruit and Jelly—
Meat Cutters— See Cutters, Meat.	Miscellaneous-	Steers' Iron Planes50@50&5	### ### ### ### ### ### ### ### ### ##
Menders, Harness- Per doz\$2.00	Uction Packing	Steers' Iron Planes	80ver & Co
Milk Cans—See Cans. Muk.	Russia Packing14 🕈 🗈	Butchers	Pruning Hooks and Shears—See Shears.



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Pullers Nail-	Rivet Sets-See Sets.	Screw
Scranton. # dos., \$18.00, 3834 Glant, No. 1 # dos., \$18.00, 10 Glant, No. 2 # dos., \$15.00, 10 Pelican # dos., \$15.00, 25 Eclipse # dos., \$24.00, 25 Eclipse # dos., \$24.00, 26 Economy # dos., \$6.00	Roasting and Baking	
Giant, No. 2	Pans—See Pans, Roasting and Baking.	Bench, Iron Bench, Woo
Echpse	Rods-	Bench, Woo Bench, Woo Hand, Woo Hand, Gran
Pullevs-	State Diock Weight	
Hot House, Awning, &c	Rollers-	Journe
Brass Screw	Barn Door, Sargent's list,60&10&101 Acme Moore's Anti-Friction	Lag, Blunt
Moore's Side, Anti Friction.	Aome Moore's Anti-Friction	Coach and 1, 1890 Hand Rail,
Moore's Dumb Waiter, Anti-Friction. 50	Moore's Barn Door Stay	Hand Rail, Hand Rail,
Japanned Side. 60&10&10 Moore's Side, Anti Friction 50 Moore's Cetting or End, Anti-Friction.40 Moore's Dumb Waiter, Anti-Friction.50 Moore's Dumb Waiter, Anti-Friction.50 Moore's Electric Light	Rope—The following prices are f.o.	
\$4.50	Rope—The following prices are f.o. b., New York or factory, and are shaded 1400146 on large lots; terms, 114% for	Jack Screw
\$5.70	Manila, 7-16 in. diam. and	Jack Screw
- So - Common and I docar	larger 4 h 74 m 74 m 75 m 75 m 75 m 75 m 75 m 75 m	Jack Screw
Hay Fork, Reed's Self-Lubricating603	Manila	Humason &
Busned. 200 Hay Fork, Tarbox Pat. Iron. 201 Hay Fork, Heed's Self-Lubricating. 603 Hay Fork, Moore's Anti-Friction 5 in. Wheel, \$\frac{1}{2}\$ dos., \$12.00.	Manila, Hay Rope, Med'm # 10 74@ 8 6 Sisal. 7-16 in. and larger. # 10 51/2 59/4 Sisal	
Shade Rack. 45% Tackle Blocks—See Blocks. Shepard's Niagara, No. 25. \$\pi\$ doz 28\$ net	Sisal	Wood, 85.
Cash (Auger Morting).	Sisal, Hay Rope	Detroit Cor.
Common Sense. 604 Empire. 604	Sisal Medium Lath Yarn. 7 10 51/4 51/4 51/4	
Empire	New Zealand, 34 inch, \$ 5 54,6 54,6 New Zealand, 34 inch, \$ 5 54,6 6 6 New Zealand, 4 5 16 in. \$ 5 64,6 6,6 New Zealand, Hay Rope. \$ 5 54,6 54,6 New Zealand, Tar'd Rope. \$ 5 6,5 54,6 54,6 Lotton Rope. \$ 5 134,616 Jute Rope. \$ 5 6,46 5	Round Head
Star	New Zealand. 4 & 5-16 in. 8 D 64@ 646 New Zealand. Hay Rope. 8 D 54@ 546	List Janua Flat Head I
	New Zealand Tar'd Rope b 5 @ 51/4 Cotton Rope 124-62164	Round Head Flat Head B
Pumps— Cistern, Rest Makers	Jute Rope 1 1 6 1 207#	Round Head Flat Head B
Cistern, Best Makers60@60&10% Pitcher Spout, Best Makers671/@70% Pitcher Spout, Cheaper G'ds75@75&10%	Wire— List February, 1892. All kinds45%	Round Head Rogers' Driv
Punches—	Rules-	Scroll
Saddler's or Drive, good # doz., 60@65\$	Boxwood80&10&10@80&10&10&10%	Scythe
Bemis & Call Co.'s Springfield Socket. 65%	Starrett's Steel Rules and Straight	Grain Grass
Spring, Leach's Pat	Edges	Scythe
Saddler's or Drive, good. * dos., 60@65 Bemis & Call Co.'s Cast Steel Drive.50&5 Bemis & Call Co.'s Springfield Socket.65s Spring, good quality. * dos., \$2.50@82.60 Spring, Leach's Pat 15s Bemis & Call Co.'s Spring 50&5 Bemis & Call Co.'s Spring 50&5 Solid Tinners', P., S. & W. Co., * dos., \$1.44	Sad Irons—See Irons, Sad.	See Sno
\$1.44	Sand and Emery Paper	Sets-
\$1.44	and Cloth—	Aiken's Sets
Avery's Revolving	See Paper and Cloth.	Fray's Adj.
Niagara Hollow Punches	Sash Cord—See Cord, Sash.	Aiken's Sets No. 20, % d Fray's Adj. ' 3, \$12; 4, \$8 Millers Fails
	Sash Locks—See Locks, Sash.	No. 4. \$12; Henry's Com
Rail-	Sash Weights— See Weights, Sash.	Stanley's Ex No. 1, \$7. \$5.50
** A11 — Shiding Door, Wr't Brass * D. 854, 40% Slidding Door, Bronsed Wr't Iron. * ft. 76 Slidding Door, Iron, Painted. * ft. 44, 40% Barn Door, Light. In. \$2,00 2.60 3.10, 10% B.D. for N. E. Hangers— Per 100 feet Small. \$3,00 2.60 3.10, 10% B.D. for N. E. Hangers— Per 100 feet Small. \$4,00 2.60 8.10, 10% B.D. for N. E. Hangers— Per 100 feet Small. \$7,00 2.60 Net Terry's Steel Rail. \$7,00 2.60 Net Terry's Steel Rail. \$7,00 2.60	Sausage Stuffers or Fli-	Common Bra No. 42, \$10.
Barn Door, Light. In. 16 36 36 Per 100 feet \$2.00 2.50 8.10. 106	lers—See Stuffers or Fillers,	
B.D. for N. E. Hangers— Small, Med. Large.	Sausage. Saws—	Square Round Buck Bros
Per 100 feet\$8.15 2.70 8.25 Net Terry's Steel Rail # ft., 414		Cannon's Dia
Victor Track Rail, 70 % foot50&2% Carrier, double braced, Steel Rail, %	Disston's Circular	Regular list.
foot	Disston's Hand	
foot	Hand, Panel and Rip25&10%	Stillman's G
Pakes-	Wheeler, Madden & Clemson Mfg. Co. Hand, Panel and Rin. 30&10	Cross Cut,
Jast Steel, Association g'ds70@70&5&2% Cast Steel, outside g'ds70@70&5&2%	Cross Cuts, list Jan. 1, 189345&10% Atkins' Circular	Common Lev Morrill's No.
Talleable	Atkins' Cross Cuts, new list40% Atkins' Mulay, Mill and Drag50&10%	No. 11, \$16 Nos. 3 and No. 5, Mill, No. 10, \$15.
Hibbs' Canton Lawn Rake # dos \$3.75 Hibbs' Acme Lawn Rake # doz., \$4.75	Atkins' One-Man Saw	No. 10, \$15. Leach'sNo.
Gibbs' Favorite Lawn Rake. % doz., \$3.90 Gibbs' Crown Lawn Rake, No. 1	Peace Circular and Mill45@45&5% Peace Hand Panel and Rip25@25&5%	Nash's
% doz., \$4.90; No. 2, \$5.40 Oneida Lawn Rake % doz., \$6.00	Peace Cross Cuts, list Jan. 1,'9345&10% Richardson's Circular and Mill,45@45&5%	Hammer, Ber
Peerless	Richardson's X Cuts, list Jan. 1, 93.45&10% Richardson's Hand, &c	Bemis & Call
Cast Steel, Association q'ds. 70@70&5&2g Cast Steel, outside g'ds,	Note.—Extra 5@10% often given. Disston's Croular	Leach'sNo. Nash's Hammer, Ho Hammer, Be Bemis & Call Bemis & Call Bemis & Call Aiken's Gent Aiken's Imit Hart's Pat. L Disston's Sts
Pazore-		Hart's Pat. L Disston's Sta
J. R. Torrey Razor Co Net prices Wostenholm and Butcher, \$10 to £	Saws. 305 Simonds' Gang, Mill, Mulay and Drag Saws. 45@45&5	Leopold Atkin's Leve
ordan's AAA1, new listNet prices ordan's Old Faithful, new list Net prices	Hack Saws-	Atkin's Crite
alvanic	Griffin's, complete40&10@50 Griffin's Hack Saw Blades 40&10@50	Croissant (Ke \$24.00 Avery's Saw
	Griffin's, complete	Avery's Saw Kohler's Roy Kohler's Gian
Razor Strops—	Scroll-	Crescent
See Strops, Razor. Registers —	Lester, complete, \$10.0025% Rogers, complete, \$4.0025%	Lloyd's Acme Taintor Posit
Moore's Japanned75%	Lester, complete, \$10.00	Sharpe Larkins'.
Moore's Japanned. 75s Moore's Electroplated. 75s Moore's Bronze Finishes. 76s Moore's Solid Bronze. 65s Moore's Stove Pipe. 33½	Saw Frames-	Applewood Rosewood
Moore's Stove Pipe331/4	See Frames, Saw.	Shaves
Kings and Kingers—	Saw Sets—See Sets, Saw.	Iron Wood
Bull Rings-	Saw Tools—See Tools, Saw. Scales—	Wood
Forgent's	Scales	Cincinnati Goodell's % d
lumason, Beckley & Co.'s	Hatch, Tea, No. 161 # doz \$6.50@\$7.00	Shears
Bull Rings— Jnion Nut Co	Union Platform, Striped\$2.40@2.50	Shears- American (Ca Barnard's La
Hog-	Chatillon's Eureka	Seymour's, Li
Top of the Hill Ringers doz \$2.00 Top of the Hill Rings doz \$1.25	Family, Turnbulls	Heinisch's, Li
Hill's Improved Ringers doz \$1.25	Scale Beams—	Heinisch's Ta Cast Steel Tri First qualit
ill's Tongs	Dee Decime, Buile.	First qualit Second qua Acme Cast Sh
erfect Rings # doz bxs \$1.50 erfect Ringers # doz \$2.15@\$2.25	Scissors, Fluting45%	
Blair's Hog Ringers	Adjustable Box Scraper (S. R. & L. Co.)	Cupper Victor Cast Si
hampion Ringers	\$6.00	Clipper Victor Cast Sl Howe Bros. (Steel
rown's Ringers # doz \$2.00	Box, 2 Handle	Hatch Cutlery Davenport Ci Clauss brand,
lectric Hog Rings doz boxes \$1.50		
Hog— Hog of the Hill Ringers.	Ship, R. I. Tool Co	Galvanic 316 t Electric Cutle Campbell Cu
Rivets and Burrs—	Screen Window and Door Frames—See Frames	Mickel Plan
Torway Iron, list Nov. 17, '8760&10% econd quality		Tin Wrt. Handles
oppere Iron, Betina Brand	See Drivers, Scrow	Niagara Snips Cast Handles.
coppere Iron, Betina Brand 50&5	See Drivers, Scrow	Cast Handles

AUD.	220
Screws-	Pruning Shears and Hook
Bench and Hand-	Disston's Combined Pruning Hook
Bench, Iron	Disston's Combined Pruning Hook and Saw
Bench, Wood, Hickory	E.S.Lee & Co.'s Pruning Tools.50&10@70 Pruning Shears, Henry's Pat. # doz. \$3.50@84. Henry's Pruning Shears, # doz. \$4.25
	S3.50@\$4.0
Coach, Lag and Hand-Rail- Lag. Blunt Point, list Jan. 1, 1890	O\$4.50
Lag, Blunt Point, list Jan. 1, 1890 80&10@80&25 Coach and Lag, Gimlet Point, list Jan.	Wheeler, M. & C. Co., Combination, © dox \$12.00 Dunlap's Saw and Chisel, © dox \$8.50.303 J. Mallinson & Co., No. 1, \$5.25; No. 2, \$7.25 P. S. & W. Co
Coach and Lag, Gimlet Point, list Jan. 1, 1890	J. Mallinson & Co., No. 1, \$5.25; No. 2, \$7.25
Hand Rail, H. & B. Mig. 070&10@75 Hand Rail, Am. Screw 075	Levin Pruner No. 1, \$15.00 % dos. 40&38
Jack Screws-	Tinners', &c.—
Jack Screws, Millers Falls list.50@50&10; Jack Screws, P., S. & W	(
Jack Screws, Sargent	il
Cork-	Stidle - Dear
Humason & Beckley Mfg. Co. 40&10@50; Williamson's	M. W. Co., list July, 188850&10@60&5% R. & E., list Dec. 18, 188555&20% Corbin's list
Williamson's Forged Worm, Applewood Handle, # doz., \$5.00; Rose-	Corbin's list. 60&10&2%
wood, \$5.50	Patent Roller 60&10&29 Patent Roller, Hatfield's 75% Russell's Anti-Friction, list Dec 18, 1885.
Machine	1885
Flat Head Iron 655 Round Head Iron 605	Sliding Shutter-
Wood—	R. & E., list Dec. 18, 1885
List January 1, 1891. Flat Head Iron	
Flat Head Brass70% 10& Round Head Brass65% 10% often	First quality 4, 8, 10 and 12 gauge
Flat Head Bronze70% given. Round Head, Bronze:65%	First quality Rival, Club and Climax
rogers, Drive sciems85,42	
Scroll Saws—See Saws, Scroll.	Star, Club, Rival and Climax Brands
Scythes- Grain4025@402105	Smokeless brand, 12, 10, 16 gauge.
Grain	Trap brand, 12 and 10 gauge. 331410425
Scythe Snaths— See Snaths, Scythe.	Smokeless brand, 12, 10, 16 gauge. S84,&10&25
Sets—	
Auri and Tabl	Shells, Loaded— Standard List, July 19, 1890
Aiken's Sets, Awis and Tools, No. 20, \$\tilde{\pi}\$ dozs 10.00	Standard List, July 19, 1890
8, \$12; 4, \$9 8, \$12; 4, \$9 8, \$12; 4, \$9	Ship Tools-
No. 4. \$12; No. 5. \$18	L. & I. J. White
Stanley's Excelsior:	Shoes, Horse, Mule, &c Horse—
Henry's Combination Haft \$\pi\$ dox \$6.50 Stanley's Excelsion: No. 1, \$7.50; No. 2, \$4.00; No. 3, \$5.50. Common Brad Sets,	Burden's, Perkins', Phoenix, Standard, Diamond State, Bryden's Boss and
NO. 42, \$10,50° NO. 43, \$12,50 70,810,854	Crescent, at lactory
Nail— Square	Bryden's Frog Pressure, at factory.\$5.00 Mule—
Nail— Square	Add \$1 % keg to above prices.
Cannon's Diamond Point gr. \$12, 20%	Ox Wrought—
Rivet— Regular list70%	Ox Wrought— Ton lots
Saw- Stillman's Genuine # doz \$5.00@7.75,	Shot-Small lots.
Stillman's Pattern, Hand, * doz \$3.25;	Drop, up to B, 25-7 bag\$1.40
Common Lever # dos \$2.00, 45@50%	Drop, B and larger, 26-m 1.65 bag 1.05
Morrill's No. 1, \$15.00	Drop, B and larger, 5-15
Nos. 3 and 4, Cross Cut, \$23.0040&20% No. 5, Mill, \$31.0040&20%	Buck and Chilled, 25-b
No. 10, \$18.50 Leach's. No. 0, \$8.00; No. 1, \$1515@20\$	Buck and Chilled, 5-b bag 40 2 5 5 5 Dust Shot, 25-b bag 2.00
Hammer, Hotchkiss	Shovels and Spades—
Bemis & Call Spring Hammer30&5\$	Ames' Shovels, Spades, &c., list Nov. 1.
Bemis & Call Co.'s Cross Cut30&5%	NOTE.—Jobbers frequently give b@7168
Aiken's Genume\$13.00, 50&10@60\$	extra on above. Griffith's Black Iron 50&10%
Stillman's Pattern, Hand, # dos \$3.25; Cross Cut, \$6.50.	extra on above. Griffith's Black Iron. 50&10% Griffith's C. S. 60@60&5% Griffith's Solid C. S. R. R. Goods. 20% St. Loui. Shovel Co. 15@20&74% Hussey, Binns & Co. 15@25% Hubbard & Co. 20@20&74% Lehigh Mig. Co. 50&10% Payne Fettebone & Son. 334, &5% Remington's (Lowman's Pat.)40&10@50% Rowland's Black Iron. 50&10% Good Comman's Comman's Pat.)40&10@50% Rowland's Steel. 60&5@60&10% Terra Haute Shovel & 25%
Atkin's Lever	St. Louis Shovel Co
Croissant (Keller), No. 1, \$15.00; No. 2,	Lehigh Mfg. Co
Avery's Saw Set and Punch	Payne Pettebone & Son
Kohler's Giant Royal # doz \$7.00	Rowland's Black Iron. 50&1(@50& 10&5%
Lloyd's Acme doz \$15, 40&10%	Terra Haute Shovel & 25%
Sharpeners, Knife-	Shovels and Tongs— Iron Head60&10@60&10&5%
arkins'. Applewood Handles aus. \$6.00, 40% Rosewood or Cocobols. ados. \$9.00 40%	Brass Head
Rosewood or Cocobola. # dos. \$9.00 40% Shaves, Spoke-	Sieves and Sifters— Mann's Tin Rim
ron	Shaker (Barler's Pat.) Flour Sitters
ron 45% Vood 30% Salley's (Stanley R. & L. Co.). 40%10% tearms' 30%10% incinnati 25%10% Foodell's # dos. \$9.00 25%	# gr \$21.00 Electric Light. # doz \$1.50; # gro \$15.00 A. & W. Sifters
itearns'30&10%	A. & W. Sifters
rooden's # dos. \$9.0025%	Hunter's Imitation. # doz \$1.75; # gr \$15.00 Sleves, Wooden Rim-
merican (Cast) Iron75&10@75&10&5%	
Shears— merican (Cast) Iron75&10@75&10&5\$ sarnard's Lamp Trimmers# dos. \$3.75 leymour's, List Dec. 1381. 60&10&10@60&10&10&65\$ Ieinisch's, List Dec. 1881.	Mesh 18, Nested, \$\foat doz\$0.80 \$1.00 Mesh 20, Nested, \$\foat doz95 1.10
feinisch's, List Dec. 1881. 60&10&10@60&10&10&5	
leinisch's Tailor's Shears	Sinks, Wrought Steel— Columbus, Painted or Unpainted
leinisch's Tailor's Shears 3345 ast Steel Trimmers : First quality 80&10&80&10&10 second quality 80&10&80&10&10 cme Cast Shears 10&10 stemend Cast Shears 10.10 stemend Cast Shears 10.10	30@30&10% Columbus, Galvanized and Enameled
cme Cast Shears	50@61 &10 % New Era, Painted 40&10@50&52
lipper. 10&10% lipper. 10&10% lipper. 50k10&75&10&5% lowe Bros. & Hulbert, Solid Forged	New Era, Painted
flowe Bros. & Hulbert, Solid Forged Steel	Skeins, Thimble—Western list, 75,2100
latch Cutlery Co., Solid Steel Forged 60%	Skeins, Thimble— Western list
lauss brand, Japanned	Seneca Falls Pattern
alvanic 3½ to 9 in., \$\ doz. \$1.00 \$\ inch lectric Cutlery Co	Utica Turned and Fitted 35%
laveshort Cuttery Co	Slates— School, by case
Tinners' Snips— Tinners' Snips— Tt. Handles, Steel Blades20@20&10 Tt. Handles, Steel Blades	Slaw Cutters—See Cutters.
lagara Snips and Shears. 20@20&10	
agt Hannieg Lain with Ct*	Tubular Steel doz. \$24\$50\$.00, 40
ast Handles, Laid with Steel40%	Slaw Cutters—See Cutters. Sleds Hand- Tubular Steel



A 202	THE IR	ON AGE.	December 28, 1893
Snaps, Harness, &c.— Anchor (T. & S. Mfg. Co.)	McGill's, \(\psi \) dos \(\psi \) 10% Cincinnati 25&10% Terrell's Nos. 1 and 2, \(\psi \) dos., \(\psi \) 10% 30% 30% Millers Falls 20% 25% Stearns' 2002.10% 20%	Bill Nye Brad Box A 00 Parisian Gilt Nalls, cartoon 50 Home Tacks, No. 50 Case (12 cartons), \$36.00 No. 100, \$7.00 Cartons \$72.00 Home Nalls No. 200, \$7.00 Cartons \$60.00 Cartons \$60.00 Cartons \$60.00 Cartons \$60.00 Wire Brads and Nalle	Twine-
Snaps, Harness, &C Anchor (T. & S. Mfg. Co.) 88\) Fitch's (Bristol) 50&105 Hotchitss 505 Andrews 505 Sargent's Patent Guarded 70&10&105 German, new list 80&105&25 Covert, New Patent 50&10&5&25 Covert, New Patent 50&10&5&25 Covert, New Patent 50&10&5&25 Covert, New R. E. 60&10&105 Covert's Saddlery Works' Triumph 33\) John Prots Snabs 76&75&55 Kelley & Woolworth's Stell Harness 50&10&605 So&10&605	### ### ##############################	tons), \$36.00; No. 100, \$ case (12 car- (12 cartons); \$72.00. Home Nails, No. 200, \$ case (12 car- tons), \$20.00.	No. 9, 4 and 4 b Balls 256 836 No. 12, 4 and 4 b Balls 226 306 No. 12, 4 and 5 b Balls 226 306 No. 24, 4 and 5 b Balls 206 296 No. 24, 4 and 5 b Balls 126 296 No. 26 hattrass, 4 and 5 b Balls 256 Ohalk Line, Cotton, 5 b Balls 256 Mason Line, Linen, 5 b Balls 256 Mason Line, Linen, 5 b Balls 256 2Ply Hemp, 4 and 5 b Balls 256 Twine.
Covert 50&10&5&2% Covert, New Patent 50&10&5&2% Covert, New R. E. 60&10&5&2%	Stone—Stones, Grind—See Grindstones, Scythe Stones—Pike Mfg. Co., list April, 1892	cartons), \$60 00. No. 200, W case (12 2 Upholsterers' Nails	No. 24, 14 and 14 in Balls 20¢ 29¢ No. 36, 14 and 15 in Balls 18¢ 28¢ No. 264 Mattrass, 14 and 15 in Balls, 52@54¢ Chalk Line, Cotton, 14 in Balls 25¢
Covered spring	Cieveland stone Co., list Nov. 18928345 Oil Stones, &c.— Pike Mig. Co: Hindostan No. 1. * b861	Steel-Wire Brade P & W. Wen Co. le Met	Mason Line, Linen, & b Balls 55#
50&10@60% Snaths— Scythe	Sand Stone	Tanks, OII— Emerald, S. S. & Co.: 30-gal. \$8.75; 60- gal., \$11 each	2-Ply Hemp, ¼ and ¼ B Halls (Spring Twine). 154.6 3-Ply Hemp, 1½ B Balls. 156.6 3-Ply Hemp, 1½ B Balls. 156.6 156.6 Cotton Wrapping, 5 Balls to b. 156.6 3.3, 4 and 5 Ply Jute, ½ B Balls Wool. 136.6 Cotton Mops, 6, 9, 12 and 15 b to doz. 18
See trons, Soldering.	Lily White Washita 60¢ Rosy Red Washita 60¢ Washita Stone, Extra 50¢	Tapes, Measuring— American. Excelsior, Special list	Paper. 13¢@14\$ Cotton Moys, 6, 9, 13 and 15 b to doz.18\$
Spittoons, Cuspidors, &c. Standard Fiberware— Cuspidors, 84-inch, \$ doz., No. 5, \$8; No. 5X, \$9.	Pike Mfg. Co: Hindostan No. 1, % B 3¢ Sand Stone 5¢ Turkey Oil Stone, 4 to 8 in 80¢ Turkey Sips \$2.00 Lily White Washita 60¢ Washita Stone, Extra 50¢ Washita Stone, No. 1 40¢ Washita Stone, No. 2 90¢ Lily White Sips 90¢ Washita Stone, No. 1 70¢ Washita Stone, No. 1 70¢ Washita Sips. Extra 80¢ Washita Silps, Extra 80¢ Washita Silps, Extra 80¢ Washita Silps, No. 1 70¢ Arkansas Stone, No. 1, 3 to 5¢ Arkansas Stone, No. 1, 5 to 5¢ Lake Superior 8 134	Spring 40% Chesterman's, Regular list. 25680% Thermometers—	Vises— Solid Box
Epittoons, Daisy, 8-inch, No. 1, 4; 10 and 11 inch, \$6.	Washita Slips, Extra	Tin Case	Solid Box
Spoke Shaves— See Shaves, Spoke Spoke Trimmers—	Arkansas Stone, No. 1 5½ to 8 in., \$3.50 Lake Superior	Standard Wire, list	Howard's
See Trimmers, Spoke. Spoons and Forks—	Stove Polish—	See Shears, Tinners' &c.	Merrill's
Tinned Iron— Sasting, Cen. Stamp. Co.'s list70&10% Solid Table and Tea, Cen. Stamp, Co.'s	Cast Steel, Polished	Stamped, Japanned and Pieced, list Jan 20, 1887	Double Screw Leg.
Sasting, Cen. Stamp. Co.'s list70&10% Solid Table and Tea, Cen. Stamp. Co.'s list 70&10% Suffalo, S. S. & Co	See Polish, Stove. Stretchers Carpet— Cast Steel, Polished # dos \$2.2 Cast Iron, Steel Polats # dos 75@80\$ Socket # dos \$1.75 Bullard's \$25@25&10\$ Strops, Razor— Genuine Emerson 60@60&55* Imitation " # dos \$2.00. 90&10&56* Torrey's Net prices Badger's Belt and Com. # dos \$2.00 Lamont Combination # dos \$4.00 Jordan's Pat. Padded, list Nov. 1. \$9. 50\$ Electric Cutlery Co Net prices	&c.—See Benders and Upsetters Tire. Tobacco Cutters—	Moore's 20% Massey Quick Action 20@25% Saw Filers—
4 months of 5% cash 30 days : Meriden Brit. Co., Rogers	Torrey'sNet prices Badger's Belt and Com	See Cutters, Tobacco. Tools— Bradley's. Coopers'— 20%	Saw Filers Bonney's, Nos. 2 & \$,\$15.00 40&10@60% Stearn's Silent Saw Vises
Rogers & Bros	Campbell Cutlery Co Net prices	Bradley's. 20% Barton's. 20%20&5% L. & I. J. White 20&5% Albertagn Mfg Co.	Reading 40&10% Wentworth 20&10% Economy & doz., Nos. 110, \$10.00 ; 120,
Holmes & Edwards Silver Co40, 15&5% L. Boardman & Son	Miles' Challenge, \$\foots \$2050\(\text{a}\)50\(\text{a}\)50\(\text{a}\)50\(\text{c}\)50\(c	Bradley's.	Miscellaneous— Phoenix Vises
No. 87 Mexican Silver	Enterprise Mfg. Co., list Jan 17, '98. 26% Silver's		Cowell Hand Vises 20%
No 50 Nickel Silver	Sweepers, Carpet and Lawn— Carpet—	Ring Peavies, "Blue Line". 7 dos 220.00 Ring Peavies, Common. 7 dos 218.00 Ring Peavies. Common. 7 dos 218.00 Ring Peavies. 7 dos 210.00 Mail. Iron Socket Peavies. 7 dos 219.00 Cant Hooks, "blue Line". 7 dos 216.00 Cant Hooks, Common Finish. 7 doz 214.00 Cant Hooks, Mail. Socket Clasp, "Blue Line" Finish. 8 doz 216.00	Massey Combination Pipe Vise40% Wads—Price Per M.
Wm. Rogers' Mrg. Co.: Rogers' Silver Metal	Bissell No. 5	Cant Hooks, Mall. Socket Clasp, Blue Line" Finish	Wads-Price Per M. U.M.C.&W.R.A.—B. E., 11 up. 68¢ U.M.C.&W.R.A.—B. E., 9210 . 82¢ U.M.C.&W.R.A.—B. E., 82 . 96¢ U.M.C.&W.R.A.—B. E., 83 . 96¢ U.M.C.&W.R.A.—B. E., 7 \$1.10 U.M.C.&W.R.A.—P. E., 11 up. 1.15 U.M.C.&W.R.A.—P. E., 12 up. 1.15 U.M.C.&W.R.A.—P. E., 8 . 1.70 U.M.C.&W.R.A.—P. E., 8 . 1.70 U.M.C.&W.R.A.—P. E., 8 . 1.70 U.M.C.&W.R.A.—P. E., 7 1.80 U.M.C.&W.R.A.—P. E., 7
Steel Goods. 40&10% Cimetar, Flatware. 40&15&5% Cimetar, Steel Goods. 40&10% Crown Hamliton, Flatware and Cut-	Statutard	Cant Hooks, Clip Clasp, "Blue Line" Finish Qoz \$14.00 Cant Hooks, Clip Clasp, Common Finish	U.M.C.&W.R.A.—P. E., 11 up. 1.15 U.M.C.&W.R.A.—P. E., 9&10. 1.50 Z. U.M.C.&W.R.A.—P. E., 8. 1.70 U.M.C.&W.R.A.—P. E., 7. 1.80
German Silver	Maglc	ish	Eley's B. E., 11 and larger \$1.70@\$1.75 Eley's P. E., 12 to 20\$3.00@\$3.25 Wagon Boxes — See <i>Boxes</i> , <i>Wagon</i> .
lery 30% German Silver 50%5650&5% Mickel Silver 50%5650&5% Mickel Silver 50%5650&5% Brittannia 60%60&5% Soardman's Nickel Silver, list July 1, 1891 60&7% Soardman's Brittannia Spoons, case lots 60%5% cash	Excelsior. \$\frac{2}{3}\ \doz \$22.00\$ Garland. \$\frac{2}{3}\ \doz \$18.00\$ Parlor Queen. \$\frac{2}{3}\ \doz \$24.00\$	Pike Poles, Pike & Hook, % dos, 12 ft., \$11.50; 14 ft., \$12.50; 16 ft., \$14.50; 18 ft., \$17.50; 20 ft., \$21.50. Pike Poles, Pike only, % dos, 12 ft., \$16.00; 12 ft., \$11.00; 16 ft., \$13.00; 18 ft., \$16.00; 20 ft., \$20.00. Pike Poles, not ironed, % dos, 12 ft., \$60.00; 12 ft., \$70.00; 16 ft., \$12.00; 20 ft., \$16.00, \$20 ft., \$10.00; 12 ft., \$12.00; 20 ft., \$16.00. Setting Poles, % doz, 12 ft., \$14.00; 14 ft., \$15.00; 16 ft., \$17.00. Swamp Hooks	See Bozes, Wagon. Wagon Jacks — See Jacks, Wagon.
Door-	Ladies' Friend No. 2 doz \$15.00	ft., \$16.00; 26 ft., \$20.00. Pike Poles, not ironed, \$\pi\$ doz, 12 ft., \$6.00; 14 ft., \$7.00; 16 ft., \$9.00; 18 ft., \$12.00; 20 ft.	Ware, Hollow-
Torrey's Rod, 39 in. 4 doz \$1.2041.2 Warner's No. 1, 4 doz \$1.61; No. 2, \$3.40 st. 60; No. 2, \$4.40 st. 60; No. 56.40 st. 60; No. 2, \$4.40 st. 60; No. 2, \$4.40 st. 60; No. 2, \$4.50 st. 60; No. 2, \$4.40 st. 60; No. 56.40 st. 60; No. 2, \$4.40 st. 60; No. 56.40 st. 60; No. 2, \$4.40 st. 60; No. 56.40 st. 60; No. 2, \$4.40 st. 60; No. 56.40 st. 60; No. 2, \$4.40 st. 60; No. 2, \$4.40 st. 60; No. 56.40 st. 60; No. 2, \$4.40 st. 60; No.	Our Leader	Setting Poles, \$\forall \tau \text{ov}\$. \$\forall \text{to}\$, \$14.00; 14 ft., \$15.00; 16 ft., \$17.00. Swamp Hooks	Stove Hollow-Ware- Ground
Victor (Coil)	Gilf Edge. \$\phi\$ doz \$24.00 Acme. \$\phi\$ doz \$24.00 Imperial. \$\phi\$ doz \$36.00 Grand Republic. \$\phi\$ doz \$36.00 Papvid, \$\phi\$ doz \$80.00; Nickel, \$33.00	Saw- Atkins', new list. 40% Simonds'. 33½%	Bollers and Saucepans
Rubber, complete, \$\frac{1}{2}\text{doz}\$\frac{150}{2}\text{.50}\t	Jap'd, \$4 doz \$30.00; Nickel, \$33.00 Banner Jap'd, \$4 doz, \$22.00; Nickel, \$24.00 The Star	See Linguete, Iransom.	Maslin Kettles
arriage, Wagon, &c.— Elliptic, Concord, Platform and Half Scroll. 60&10@60&10&10&10 or net prices	Jap'd, # doz, \$22,00; Nickel, \$24,00 The Star. # doz \$21,00 Reliable. # doz \$22,00 Rapid.Jap'd, # doz, \$22,00; Nickel, \$24,00 Our Own # doz \$27,00 Model. # doz \$27,00 Goshen Sweeper Company, Grand Rapids, Mich., make the following re-	Game— Newhouse	Enameled— Agate and Grantte Ware, list Jan. 1, 188933144 Ironclad Enameled Waredte 3342104 leading articles.
	Model	Oneida Pattern	Waredis 3314&10% articles. Kettles- Galyanized Tea-Kettles-
Squares— Steel and Iron	5 dozen in 6 months # doz \$1.00 10 dozen in 6 months # doz \$2.00 Except on L.F., when 10 dozen price is \$13.50, and 25 dozen \$13.00.	Mouse, Round Wire	Galvanized Tea-Kettles- Inch
Avery's Flush Bevel Squares	Lawn— Thompson Mfg. Co	Mouse, Bonanza.	Wash-Basins, 1014 in\$1.80 \$2.00 Wash-Basins, 12 in 2.00 2.50 2.50
Squeezers— Fodder— Blair's	Davies Lawn	Hotohkiss Metallic Mouse, 5-hole traps, \$\forall \text{doz.} 75\epsilon ; in full cases, \$\forall \text{doz.} 60\tilde{0}65\epsilon Hotohkiss Imp. Rat Killer \$\forall \text{gro}\$ \$18.50 \\ \text{Hotohkiss New Rat Killer}\$\forall \text{gro}\$ \$18.50 \\ \text{gro}\$\forall \text{gro}\$ \$\	Cuspidors
Porcelain Lined, No. 1 W dox \$6.00	List October 19, 1889. Old established straight Weights. Short Weight goods are sold at lower prices. Carpet Tacks—	Mouse and Rat— Mouse Wood, Choker, % doz holes, 9@10¢ Mouse, Round Wire	See also Palls. Indurated Fiber Spittoons No. 2, \$ doz \$6.00)
256.205 Wood, No. 2.	American, Blued	Fly— Harper, Champion or Paragon. \$4 doz. \$1.75, \$2 gro. \$16.50 Balloon, Globe or Acme	See also Falls, Indurated Fiber Spittoons No. 2, \$\forall doz, \text{ No. 2} \cdot 2, 80 Basins, Ringed, \$\forall doz, \text{ No. 2} \cdot 2, 80 Washtubs, Nested, Nos. 0, 1, 2, and 3 (4 pieces), \$\forall nest \$5.75 Keelers Nested, Nos. 1, 2, 3 and 4 (4 pieces), \$\forall nest \$2.55 Butter Bowls 15, 17 and 19-inch (3 pieces), \$\forall nest \$1.50
\$18 \$\pi\$ doz \qquad \qu	Swedes Iron, Blued	Balloon, Globe or Acme © doz. \$1.50, © gro. \$13.50 Triers— Butter and Cheese	pieces), % nest
Little Giant	S. S., Blued	BONDOV'S 20 dow \$10 00 sow I	pieces), # nest. 1 and 15 into \$1.50 Liquid Measures, pt., qt., 2 qt. and funnell (4 pieces), # set\$1.20 See also Pails. Silver Plated. Hollow
King dans dans dans dans dans dans dans dans	Gimp and Lace Tacks— S. S., Blued	Ives', No. 1, \$15.00; No. 2, \$12.00 \$2 dos	Silver Plated, Hollow 4 mo. or 5 % cash in 80 day? Reed & Barton
Staniae	Lanc., Blued	Trowels-	Meriden Britannia Co
Barbed Blind, in and larger, \$1.707% Barbed Blind, in and larger, \$1.707% Barbed Blind, in \$1.80% Same price Fence Staples, Galvanized, a Bro Wire Fence Staples, Plain. (a: Bro Wire Grand Crossing Taok Co. '8 list 75&10%	American Iron Tacks, Domestic, 68348 Swedes Iron Tacks— S. S., Blued. S. S., Tinned. Lanc., Tinned. S. S., Blued. S. S., Tinned. S. S., Slued. S. S.,	Reed's Brick and Plastering	William Rogers Mrg. Co
Steelyards 49&10@50%	Confinition and Facility Francis 60% Leathered Tacks, S. 10% Erush Tacks, S. S. 60% Looking Glass Tacks, S. S. 35% Picture-Frame Points, S. S. 35% Pinishing Nails 60% Trunk and Olout Nails—	Clement & Maynard's	boxes 1¢ to list. Washer Cutters See Cutters, Washers.
Waterford Goods S5€	Trunk and Ciout Nails— Black Tinned or Coppered		See Coolers, Water
Reversible Ratchet 805 Gardner 255 Green River 850805	Basket Nails	Trucks, Warehouse, &c.— B. & L. Blook Co.'s list	Iron F B 3460346 Steel F B 346 Weights, Sash Solid Eyes F ton, \$18.00@19.00 Well Buckets Calvan- izon—See Buckets, Well Gal-
Morrill's, # doz, No. 1, \$10.00; No. 2, \$11.00 40&20% Hotchkiss' # doz, \$5 10@10&10&	Trunk and Clout Nails— Black	Daisy Stove Trucks, Improved pattern, Q doz. \$18.00	0007000000
Weston's, No. 1, \$10,No. 2, \$9, 25&10&5%	Bonnie Blue F box \$1.50	See Pipe.	Wheels, Well- 8 in., \$9.00; 10 in . \$2 50; 13 in 2.75

December 28, 1898	THE II	RON AGE.	1203
#ire and Wire Goods— Ir on— Market, Br. & Ann., Nos.0 to 18. 75&10@75&10&75 Galv., Nos. 0 to 18.75&55 Galv., Nos. 0 to 18. 70&5270&10s Tin'd, Tin'd list, Nos. 0 to 18. 70@70&10s	22.00 24.00 27.00 30.00 88.00 86.00 15.00 16.50 18.00 20.00 11.00 12.00 18.00 15.00 16.50 .50 9.50 10.50 12.00 18.50 15.00 16.50 .00 6.50 7.00 7.50 9.00 .00 6.00	Wire Rope—See Rope, Wire. Wrenches— American Adjustable	Staples, Hooks, &c., list, March 17, 1892 85&10@85&15\$
Pamts,	, Ons and C		Saie Filles.
Linseed, Western, raw	Kegs, lots less than 500 b 7 d 734 Kegs, lots 500 b to 5 tons. 6866 684 Kegs, lots 52 tons to 12 tons. 6866 684 Kegs, lots 12 tons and over 6866 684 Lead, White, in oil, 25 b tin pails, add to keg price 684 Lead, White, in oil, 12% b tin pails, add to keg price 61 Lead, White, in oil, 1 to 5 b assorted tins, add to keg price 62 Lead, Red, bols. and 14 bols. 6 d 7 Lead, Red, kegs. 684 674 Regs, lots less than 50 bls. 684 685 Regs, lots less than 50 bls. 684 684 Regs, lots less than 50 bls. Regs, lots less than 50 bls. 684 Regs, lots less than 50 bls. Regs, lots less tha	Umber, Turkey Bnt. Ln	Zinc, American, dry
THE	E IR(ONA	GE.
The oldest pap	per in the world devoted to the inter	ests of the Hardware, Iron and Me	etal Trades, and a
standard authority on all matters relating to those branches of industry. RATES OF SUBSCRIPTION: INCLUDING POSTAGE.			
United State	s and British America.	ALL OTHER COUN Per Annum, Post	ITRIES.
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Semi-Monthly Ed Third Thursdays	dition, First and of every month, . 2.30 "	11 florins=6 roubles (coin)=25 lis Semi-Monthly Edition: \$2.50=: marks=6 florins=3 roubles(coin)=	10/=1216 francs=10
Monthly Edition	FIRST THURSDAY of	Monthly Edition: \$1.25=5/=6/4 3 florins=1/4 roubles (coin)=6/4	francs=5 marks=6
RATES	S OF ADVERTISI	NG: ONE SQUARE (12 LINES,	
ONE INSERTION - ONE MONTH,	\$2.00 7.50	SIX MONTHS, ONE YEAR,	\$30.00 50.00
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Cincinnati,	- Rooms 22-24 Pickering	Building, H	EO.W. COPE, Resident Asso. Ed. ENRY SMITH, Manager.
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DECEMBER 27, 1895.

The following quotations are for small lots. Wholesale prices, at which large lots only can be bought, are given elsewhere in our weekly market report.

IRON AND STEEL-	Copper— Dury: Pig, Bar and Ingot, 11/4; Old Copper, 14	
Bar Iron from Store—	which Copper is a component of chief value).	Common High Brass: in. in. in. in. in. in. in. in in. wider than 24 26 28 30 32 34 36 38 and including 26 28 30 32 34 36 38 0
% to 2 in. round and sq lare \	85 ≰ ad valorem. Ingot—	
Refined Iron: 1/4 to 2 in. round and square. 1/5 to 4 in. x 1/4 to 1/4 in	Lake Ø 11 ¢ Ansonia grade Arizona Ø 10%¢ Ansonia grade Casting Ø 10	To No. 20, inclusive
1 to 6 in. x ½ and 5-16	Ansonia grade Casting	Discount from List 15 % to 25 %.
Bands —1 to 6 x 3-16 to No. 12 8 10 2.20 2 2.30¢ "Burden Best" Iron, base price. 8 103.00¢	19, 1892. Subject to a discount of 15 % @ 25 %, according to size of order. Stubs' gauge	Brass and Copper Wire— List January 17, 1884.
Bands — 1 to 6 x 3-16 to No. 12	standard:	
	per pound.	Numbered by Stubs' Soft & Spring high brass. Spring Low brass.
Merchant Steel from Store— Per D Open-Hearth and Bessemer Machinery,	longer longer longer longer 64 oz. 64 oz. 16 oz. 11 oz. 12 oz. 11 oz. than oz.	
Toe Calk, Tire and Sleigh Shoe, base price in small lots 234	Not lo No	All Nos. to No. 16, inclusive
Best Cast Steel, base price in small lots. 8 Pest Cast Steel Machinery, base price in		No. 19 and No. 20
Sheet Iron from Store— Black— Best Refined Iron.	3072	Discount 16 % to 25 %.
Best Refined Iron.	3696	Fine Numbers.
Nos. 14 to 20	60—96——————————————————————————————————	Numbered by London gauge. Brass. Spring high brass Low brass Copper.
28	84—96—— 23 24	Drass.
O The subble Charal	Ov'r 84 in. wide 25 27 Bolt Copper, 36 inch diameter and over, 38 ID 224	No. 22. \$0.28 \$0.28 \$0.30 \$0.34 No. 23. .28 .30 .32 .36 No. 24. .30 .32 .34 .38
Best Soft Steel, Nos. 14 to 16	Circles, Segments and Pattern Sheets, 60 in. diameter and less, 34 % b advance over prices	No. 25
	of Sheet Copper required to cut them from. Circles, Segments and Pattern Sheets, over 60 in. diameter, up to 96 in. diameter inclusive,	
Best Bloom, Galvanized, jobbing dis. 70 @ 70&5% Ordinary Bessemer, 16 @ 14 lower than	required to cut them from.	NO 81
above prices. Russia, Planished, &c.	Circles, Segments and Pattern Sheets, over 96 in. diameter, 5¢ \$\pi\$ \$\pi\$ advance over prices of Sheet Copper required to cut them from.	No. 33
Genuine Russia, according to assortment	Cold or Hard Rolled Copper 14 oz. \$8 square foot	No. 85
Craig colished Sheet Steel \$ \text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\exitt{\$\text{\$\exitt{\$\text{\$\text{\$\text{\$\text{\$\}\exitt{\$\text{\$\exitit{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\te}	Cold or Hard Rolled Copper lighter than 14 oz \$9 square foot,2¢ \$1 the foregoing prices. All Polished Copper over 20 in, wide, 2¢ \$2 the	No. 35
Best Cast \$ 10 16 ¢ Extra Cast \$ 10 16 ¢ Extra Cast \$ 10 16 ¢	advance over the foregoing prices. Copper Bottoms, Pits and Flats—	- \$ discount.
Best Double Shear # 15 15 ¢ Blister, 1st quality # 15 12 ¢	Per D. 14 ounce to square foot and heavier	Spring Wire, 24 % advance. Copper Belt and Hose Rivets and
German Steel, Best. \$15 10 \$2 d quality. \$15 9 \$	10 ounce and up to 12 ounce	D.LEEG.
Sheet Cast Steel, 1st quality 18 10 15 ¢ 2d quality 18 10 14 ¢	Circles less than 8 inches diameter, 2¢ \$ D additional.	No. 5
3d quality \$\\\ \mathbf{p} \text{ in 1236}\\\ \mathbf{R}. \text{ Mushet's "Special" \\\\\ \mathbf{p} in 48 \\\ \epsilon \text{ for 575 \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	Circles over 13 inches diameter are not classed as Copper Bottoms. 15 % @ 25 % discount, according to size of order.	No. 8
" "Titsnic" \$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	Copper Wash Bowl Bottoms- Tinned \$ 10 34¢, 15% @ 25%	No. 5. 49¢ No. 12. 56¢ No. 6. 49¢ No. 12. 56¢ No. 7. 49¢ No. 13. 60¢ No. 8. 50¢ No. 14. 65¢ No. 9. 52¢ No. 14. 65¢ No. 10. 54¢ 60 \$ 25 \$ discount. Tobin Bronze—Rods.
Extra # 15 ¢	Tinning— Net. Tinning sheets on one side, 10, 12 and 14 x 48	Drawn Rods for Bolts, Forgings, &c. 1 to 3% inches inclusive
Banca, Pigs	each 8¢ Tinning sheets on one side, 30 x 60 each 30¢	Over 3½ to 5 inches inclusive
Patent Planished	For tinning boiler sizes, 9 in. (sheets 14 in. x 60 in.), each	Over 3% to 5 inches inclusive 19¢ \$ B
	in.), each	Duty: Pig, Bars and Plates, \$1.50 \$ 100 b. Western Spelter
according to quality. Per box. Melyn and Calland Grade. IC, 10 14. @ \$6.50	in.), each	Bertha (pure). 8¢@8¼¢
" " " IC, 14 x20	For tinning both sides double the above prices. Planished Brass and Copper—	Duty: Sheet, 216¢ # D.
" IC, 12 x12 \$\textit{\alpha}\$ 6.75 \" IC, 12 x12 \$\textit{\alpha}\$ 6.75 \" IC, 12 x12 \$\textit{\alpha}\$ 6.75 \" IC, 14 x20 \$\textit{\alpha}\$ 6.85 \" IC, 10 x14 \$\textit{\alpha}\$ 1.80 x28 \$\textit{\alpha}\$ 1.80 x28 \$\textit{\alpha}\$ 1.80 x28 \$\textit{\alpha}\$ 1.80 x28 \$\textit{\alpha}\$ 8.85 \" " IX, 12 x12 \$\textit{\alpha}\$ 8.85 \" " " IX, 12 x20 \$\textit{\alpha}\$ 8.75 \" " IX, 12 x20 \$\textit{\alpha}\$ 8.	Not larger than 30 x 60. 24¢ \$10. 16 oz. and heavier	600 b casks
according to quality. Melyn and Calland Grade. IC, 10 x14.	16 oz. and heavier	Duty: Pig, \$2 \(9 \) 100 \(\text{D}. \) Old Lead, 2¢ \(\text{P} \) \(\text{D}. \) Pipe
".DX 1237x17 @ 8.00 Allaway Grade	True # 1900	American Pig. 4¢@4.10 Bar 4½¢ Pipe, subject to discount 20%. 3½¢ Tin-Lined Pipe, subject to discount 20%. 15¢ Block Tin Pipe, subject to discount 20%. 37½¢ Sheet, subject to discount 20%. 7¢ Old Lead in exchange, 3¼¢ \$ b.
	O. G. N. G. 36 36 36 36 36 36 1 136	Tin-Lined Pipe, subject to discount 20%
" "	8-14 6-12 32 28 25 24 23 22 10 15 13 33 28 26 25 24 23 20 16 14 84 29 27 26 25 24 20 17 16 35 30 28 27 26 25 21 18 16 37 31 29 27 26 25 22 19 17 38 32 30 29 28 27 24 20 18-10 39 34 32 31 30 29 28 27 24 21 20 41 36 34 33 32 31 29	Sheet, subject to discount 20%
" " IX, 20 x28. @ 15.00 " " DC, 12½x17. @ 5.50	15 13 38 28 26 25 24 28 28 20 16 16 14 34 29 27 26 25 24 20 17 16 36 30 28 27 26 25 24 20 18 18 16 37 31 29 27 26 25 22 20 19 17 38 32 30 29 28 27 24 20 18-19 39 34 32 31 30 29 28 27 24 21 20 41 37 34 38 32 31 29 21 20 41 37 34 38 32 31 29	Solder— 1314¢ @ 1444¢
CORG Flates Dilgit	1 22 21 43 37 35 34 33 32 31	Prices of Solder indicated by private brands
10 x 20 60 8.50 20 x 28 11.50 60 12.00	25 24 51 44 41 40 39 38 40	Antimony—
IX, 10 x 14, 14 x 20	Copper, Bronze and Gilding Tube, 86 3 h additional	Hallett's
Charcoal Plates—Terne— Guaranteed Plates command special prices according to quality.	Above o-10 med to 5 men, metusive	Duty: 150 W 15.
Dean Grade.—IC, 14 x 20 25.6	15mm, 0-10 16mm	num) in ton lots
20 x 23	Figure 75 inch	Old Metals—
X, 14 x 20	Roll and Sheet Brass—	Prices Paid in New York Prices Paid Prices Pai
Tin Poller Distage		Heavy Brass
112 sheets	Common High Brass: in.	Tea Lead
American Terne Plates.—Apollo. IC, 14 x 20	Te No. 20 -inclusive . 21 . 22 . 23 . 25 . 27 . 29 . 31 . 33 Nos. 21, 22 . 23 and 24 . 22 . 23 . 24 . 26 . 28 . 30 . 32 . 34 Nos. 25 and 26	No. 2 Pewter 70 Tron. 70 B 70
1X, 14 x 20	Nos. 25 and 26	Stove Plate Scrap 4.50 Surnt Iron 8.00



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